Consolidated quarterly report of the Silvair, Inc. Group

Kraków, 26 November 2023



Table of contents

General information	3
Parent Company	
Group's business	5
The Group	6
Functional and presentation currency	6
Going concern assumption	7
Composition of the corporate bodies of the Parent Company as at 30 September 2023	9
Consolidation	9
Selected financial data	11
Interim (quarterly) consolidated financial statements of the Silvair, Inc. Group	14
Interim consolidated statement of financial position	15
Interim consolidated profit and loss account with consolidated statement of comprehensive income	17
Interim consolidated statement of changes in equity	19
Interim consolidated cash flow statement	22
Explanatory notes to the interim (quarterly) consolidated financial statements	24
Basis for preparation and accounting policies	25
Description of adopted accounting policies	27
Uncertainty of estimates	27
Subjective assessments and judgments	28
Seasonality of business	29
Business combinations and loss of control	29
Information and notes on material changes in the amounts of estimates and selected reporting items of the interim consolidated financial statements	30
Note 1.1 Costs of development work	31
Note 1.2 Movement in costs of development work	31
Note 1.3 Results of impairment tests for the costs of development work	32
Note 3.7 Right-of-use assets	
Note 5 Deferred tax assets	35
Note 6 Inventory	36
Note 7 Trade receivables and other receivables	37
Note 7.1 Trade receivables	37
Note 7.2 Impairment losses on trade receivables	37
Note 11.1 Explanation to selected items of the cash flow statement	37



Note 12 Share capital	38
Note 13 Capital from revaluation of options	40
Note 14.1 Share premium account	40
Note 14.2 Movement in the item Share premium account	40
Note 14.3 Other capital	40
Note 15 Retained earnings	41
Note 16 Earnings (loss) per share	41
Note 17 Deferred tax liabilities	43
Note 18.1 Lease liabilities	43
Note 20.1.1 Liabilities on bonds convertible to shares	44
Note 20.2 Contingent liabilities, including guarantees and sureties extended by the Group, including promissory notes	45
Note 20.3 Other short-term provisions	46
Note 20.4 Liabilities from contracts with customers	
Note 21 Prepayments and accruals	48
Note 22.1 Sales revenues	48
Note 23 Operating segments	51
Note 30 Share-based payment agreements	55
Note 31 Material events after the balance sheet date	58
Note 32 Information on joint ventures	58
Note 33 Financial risk management objectives and principles	58
Classification of financial instruments according to IFRS 9	62
Revenue, cost, profit and loss line items recognized in the statement of comprehensive income, by financial instrument category	64
Sensitivity analysis	65
Financial instruments by currency	67
Note 38 Related party transactions	
Note 38.1 Transactions with the key management personnel and shareholders	69
Supplementary notes to the quarterly report of the Silvair, Inc. Group	70

For the purposes of additional information included in the consolidated condensed (quarterly) report, the Group applies a uniform numbering of "Notes and explanations", which is consistent (comparable) with the one used in the annual report.

The lack of continuity of notes numbering in the quarterly report is due to the lack of obligation to present some of the information disclosed in the annual report.



General information

Parent Company

Name:	Silvair, Inc.
ivalic.	Silvaii, iic.
Changes to identification data that occurred after the end of the previous reporting period:	None
Headquarters:	San Francisco, USA
Registered office:	717 Market Street, Suite 100, San Francisco, CA 94103, USA
Primary place of business:	United States of America
Core business:	IT business
Legal form:	American law company (Inc.)
Country of registration:	USA
Registration authority:	Secretary of State, Delaware Department of State, Delaware Corporate Number 5543093
EIN: (Employer Identification Number)	43-2119611
Company's duration:	Unlimited
Name of the group's parent company:	Silvair, Inc.
Name of the group's ultimate parent company:	Silvair, Inc.
End date of the reporting period:	2023-09-30
Period covered by the financial statements:	From 1 January 2023 to 30 September 2023
Presentation currency:	US Dollar (USD)
Level of rounding used in financial statements:	All amounts, unless indicated otherwise, are expressed in thousands of USD ("USD '000s")
LEI code	549300Q23N6B0O12P505
Explanation of changes in the reporting entity's name or other identification data since the end of the previous reporting period	Changes did not occur



ir@silvair.com www.silvair.com page 4

Group's business

The Issuer is an entity operating in the field of new technologies focusing on the Internet of Things (IoT). The Group has developed an innovative technology for wireless communication of devices in the mesh topology, and is currently commercializing - in the global market - its product in the form of software and services with particular focus on smart lighting systems.

The Group's strategic goal is to achieve a leading position on the market of modern technological solutions for the IoT that are based on the Bluetooth Mesh standard. The main factor contributing to the Group's competitive advantage is its participation and the role it plays in the Bluetooth Special Interest Group (Bluetooth SIG), an organization supervising the development of standards. In 2014, the organization formed a task force under the name Mesh Working Group, aiming to develop a new version of the Bluetooth protocol that would support wireless exchange of data in the mesh network topology. The Issuer has made a significant contribution to the work of this organization, both in the intellectual and organizational dimension, and many of the solutions developed earlier by the Issuer have been adopted to the protocol specification, becoming the foundation of the new Bluetooth Mesh standard published by the Bluetooth SIG in 2017.

The Group's market expansion is based on the following products: Silvair Mesh Stack, i.e. firmware to be installed directly in devices forming part of smart lighting infrastructure, and a technology and service platform named Silvair Platform which is designed to be implemented in commercial buildings.

The Group enables component manufacturers to quickly integrate Silvair Firmware into their devices without incurring significant costs related to the independent development of the appropriate technology. This in turn allows them to quickly enter the market of wireless lighting control solutions, the share of which in the global lighting market is steadily growing, and which are already today widely regarded as the future of the lighting industry. The tools for commissioning and managing wireless lighting control systems, which the Company provides to its partners as part of the Silvair Platform, set new trends in the lighting control sector. They allow users to commission and manage the network from the level of applications that are available for commonly used mobile devices (smartphones, tablets). Using the innovative approaches provided by the Bluetooth Mesh standard, the Group has introduced a number of user-friendly solutions that significantly facilitate network commissioning and management, which in turn accelerates the entire process and considerably reduces the cost of commissioning of a lighting control system.

The Group also develops tools that allow the analysis and use of data generated by lighting infrastructure-including both operational data related to the current functioning of the installation (Connected Lighting), as well as data generated by sensors that are part of the lighting infrastructure (Building Intelligence). The said tools allow the provision of innovative services that can be offered, among others, in a subscription model. Appropriately processed operational data related to the current functioning of the lighting installation make it easier for commercial space managers to automate the processes related to the management of lighting infrastructure, which directly translates into maintenance costs reduction (through i.a. automatic monitoring of the condition of devices, monitoring of the level of electricity consumption, or automation of mandatory emergency lighting tests).

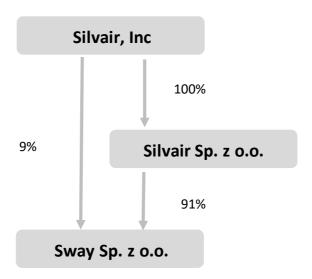
On the other hand, the use of data generated by sensors that are part of the lighting infrastructure gives managers and owners a detailed insight into the processes taking place inside their properties, which allows for using the available resources in a more efficient way and increasing the quality of services provided to

tenants and occupants of commercial spaces. In particular, such data can be used, among others, to: monitor the occupancy of commercial spaces (for example to optimize space utilization or enable more efficient management of HVAC infrastructure), enable radio location of resources on a floor plan (to optimize warehouse logistics or enable faster identification and finding of key resources, e.g. medical apparatus in hospitals), or to navigate people through indoor spaces.

The Group's business activity covers the global market, and in particular the markets of North America and Europe.

The Group

The Group's structure as at 30 September 2023.



Functional and presentation currency

The interim consolidated financial statements are presented in the US dollar (USD), which is the Parent Company's functional currency and the Group's presentation currency; unless otherwise stated, all amounts are expressed in thousands of American dollars ("USD '000s").

For each subsidiary, functional currency is determined and the assets and liabilities of the subsidiary are measured in that functional currency. The Group uses the direct consolidation method which entails translation of the financial statements of its subsidiaries directly into the functional currency of the ultimate parent company, and it has chosen a manner of recognizing translation gains and losses that is consistent with this method.

The Group uses the average USD/PLN exchange rate of the National Bank of Poland as the immediate exchange rate. The results and the financial position of all the Group entities, whose functional currencies differ from the presentation currency, are translated into the presentation currency as follows:

- assets and liabilities in each presented statement of financial position are translated at the closing exchange rate in effect on that balance sheet date;
- income and expenses in each statement of comprehensive income are translated at average exchange rates (unless the average exchange rate is not a satisfactory approximation of the cumulative effect of exchange rates on the transaction dates in such a case, income and expenses are translated at the exchange rates in effect on the relevant transaction dates);

- equity of subsidiaries and interests in subsidiaries are excluded for consolidation purposes at the historical exchange rate as at the date of taking up the shares; and
- any resulting foreign exchange differences are cumulatively recognized in other comprehensive income as a separate component of equity.

Presentation periods

The condensed consolidated financial statements were prepared as at 30 September 2023 and cover the period of 9 months, i.e. from 1 January 2023 to 30 September 2023.

For the data presented in the interim condensed consolidated statement of financial position, and off-balance sheet items, comparative financial data were presented as at 30 September 2022 and as at 31 December 2022.

For the data presented in the interim consolidated profit and loss account, interim consolidated statement of comprehensive income, statement of changes in equity, and in the cash flow statement, comparative financial data were presented for the period from 1 January 2022 to 30 September 2022.

Going concern assumption

The interim condensed consolidated statements have been drawn up based on the going concern assumption for the foreseeable future.

In 2023, the global geopolitical and economic situation continued to remain highly unstable. This, however, did not prevent the Group from consistently pursuing its major business goals and further improving sales results. There was an increase in all key indicators reflecting the level of adoption of the offered solutions in the lighting market. The number of devices installed by the Group's partners using Silvair Commissioning tools in the first 9 months of 2023 amounted to over 96 thousand, compared to 86 thousand installations recorded throughout the entire 2022. The number of various types of devices based on the Silvair technology, which were manufactured by partners during this period, amounted to over 257 thousand, compared to 193 thousand components manufactured throughout the entire 2022.

In June 2023, a significant milestone was achieved when the total number of components produced by the Group's partners since the beginning of the commercialization of the Silvair technology exceeded half a million devices. At the same time, in July, the total number of devices installed in commercial buildings using Silvair Commissioning tools since the beginning of commercialization exceeded the level of 200 thousand devices. The level of 100 thousand installed devices was reached in September 2022, so it took the Group only 10 months to double this result.

As the number of components produced by the Group's partners increases and the number of devices activated with Silvair Commissioning tools continues to increase, the number of lighting projects employing Silvair technology also keeps growing.

The Group believes that further business development will be driven by global trends that fit well into the adopted business model. Counteracting rapid climate change, high prices of energy carriers, phasing out outdated lighting technologies from the markets through restrictive regulations, and an increasingly clear desire to improve the energy efficiency of built infrastructure - these are just some of the global trends that significantly increase the attractiveness of Silvair solutions on the lighting market. Most of them are gaining strength over the years, opening new market opportunities for the Group. This is the case with rebates

granted to owners of commercial buildings for implementing solutions that meet specific energy efficiency requirements. Rebates for modernization projects that introduce advanced and effective lighting control strategies have already become the norm in the U.S. Their availability has remained at a constant, stable level for several years and they are the most common rebates related to lighting modernization. Recently, however, an increase in the availability of new types of rebates has been observed. These are the rebates related to the implementation of the so-called Networked Lighting Control, i.e. systems that use wireless technology for dynamic lighting control based on data generated by smart luminaires and sensors. According to data from the Lighting Controls Association, in 2023 the number of available rebate programs of this type increased by 16% compared to last year, and the average rebate amount was approximately USD 204 per installed lighting fixture. Taking into account that the entire product offer of the Group fits into the Networked Lighting Control category, this trend bodes very well for its business prospects in the coming years.

Competition in the wireless lighting control segment remains fierce, and the range of offered solutions is wide - just like the range of used technologies. However, there are clear voices confirming what the Group has consistently communicated from the very beginning of the commercialization of its solutions - that the Bluetooth Mesh standard is the best wireless technology for commercial lighting applications. In the field of solutions compliant with the Bluetooth Mesh standard, the Silvair Group continues to be the undisputed leader - both in the segment of suppliers of firmware for installation in lighting components, and in the segment of tools for configuring and commissioning wireless lighting control systems. It can therefore be assumed that further strengthening of the position of the Bluetooth Mesh standard in the lighting market will translate into further dynamic development of the Group's business.

At the same time, Bluetooth Mesh continues to develop. In the third quarter of 2023, the Bluetooth SIG published the first specifications of the Bluetooth NLC standard, setting the direction for the development of Bluetooth technology in commercial lighting applications in the coming years. Bluetooth NLC standardizes the application profiles of lighting devices that use Bluetooth radio, thereby specifying implementation guidelines for manufacturers and enabling full interoperability of devices and systems compliant with the Bluetooth NLC specifications.

The group sees the publication of the Bluetooth NLC standard as an event of great importance in the context of the commercial potential of Bluetooth technology in lighting applications. From a market point of view, the Bluetooth NLC standard is a response to the challenges that Bluetooth Mesh technology has been facing so far. The unification of requirements for lighting devices allows end customers to clearly distinguish products compliant with the Bluetooth NLC standard from the ones based on proprietary Bluetooth solutions that are unable to ensure the quality and reliability offered by Bluetooth Mesh technology. Standardizing product requirements also makes it easier for suppliers of lighting control systems to submit their solutions to tenders and rebate programs, because compliance with the Bluetooth NLC standard confirmed by relevant qualification guarantees the fulfillment of all technical requirements included in the Bluetooth Mesh specifications. Additional benefits resulting from the adoption of the Bluetooth NLC standard also include better recognition of Bluetooth technology in the lighting control market and greater product choice for the end user. The publication of the new standard received a lot of attention among representatives of the lighting industry, and in the coming quarters the Bluetooth SIG plans to carry out a number of activities related to its promotion on the global market.

Along with the publication of the Bluetooth NLC standard, versions 1.1 of the Bluetooth Mesh specifications were also published. The Silvair Group also actively participated in works aimed at delivering Bluetooth Mesh 1.1 to the market. The new version of the Bluetooth Mesh standard is much more extensive than the

original specifications, and it includes a number of improvements and additions that respond to the technological and market needs that emerged during the first few years of the standard's existence on the market.

The Group is constantly working on developing its products and adapting them to the expectations of the lighting industry. An important milestone in this regard was granting the access to the beta version of the Silvair Commissioning app for Android devices to selected partners in the first half of 2023. Works on this application have been carried out for over two years. So far, the mobile part of Silvair Commissioning tools was available only for iOS devices (i.e. Apple devices), which constituted a significant barrier to entry into the system - especially on the European and Asian markets. The Group expects that the wide availability of Silvair Commissioning tools on Android devices, which is planned later this year, will increase the attractiveness of Silvair products in the above-mentioned markets, constituting another factor contributing to the dynamic development of the business.

Despite the increase in consolidated revenues in the first three quarters of 2023, the current sales revenues do not yet allow for the full financing of the Group's operating and development activities over the next 12 months. This state of affairs may raise doubts regarding the continuation of the Group's operation. On 7 February 2023, the Board of Directors of Silvair, Inc. adopted a resolution on approval of incurring liabilities up to the total nominal value of USD 5.0 million in the form of an issue of debt securities convertible into ordinary shares of the new issue of the Company. As part of this issue, until the date of publication of this report, the Company has issued Convertible Securities for the total amount of USD 1.15 million.

Composition of the corporate bodies of the Parent Company as at 30 September 2023

Board of Directors:	Officers:
Szymon Słupik — President	Rafał Han — Chief Executive Officer (CEO)
Adam Gembala — Vice-President, Secretary and Treasurer	Szymon Słupik — Chief Technology Officer (CTO)
Rafał Han — Director	Adam Gembala — Chief Financial Officer (CFO)
Paweł Szymański — Director	
Christopher Morawski — Director	

As at the publication date, the composition of the Parent company's governing bodies remained unchanged.

Consolidation

Silvair, Inc. is the Group's parent company preparing interim condensed consolidated financial statements. The reporting entity Silvair, Inc. is, at the same time, the ultimate parent company that prepares consolidated financial statements.

As at 30 September 2023, as at 30 September 2022, and as at 31 December 2022, consolidation encompasses Silvair, Inc. and two subsidiaries: Silvair Sp. z o.o. and Sway Sp. z o.o.



As at 30 September 2023, as at 30 September 2022, and as at 31 December 2022, Silvair, Inc. held directly 100% shares in Silvair Sp. z o.o. and 9% shares in Sway Sp. z o.o., as well as, indirectly through Silvair Sp. z o.o., 91% shares in Sway Sp. z o.o.

The financial data of the subsidiaries, after taking into consideration adjustments introduced to make them compliant with IFRS, are prepared for the same reporting period as the statements of the Parent Company, applying consistent accounting principles, based on uniform accounting principles applied for transactions and similar economic events. IFRS conversion adjustments are made in order to eliminate any discrepancies in the application of accounting policies.

Silvair, Inc. reviews whether or not it has control over other entities if an event occurs that indicates a change of one or more of the above conditions of control. Any significant balances and transactions between the Group companies, including unrealized profit from intra-Group transactions, have been fully eliminated.



Selected financial data

Average USD to EUR exchange rates in the periods covered by the interim condensed consolidated financial statements are calculated as a quotient of the EUR/PLN and USD/PLN exchange rates published by the National Bank of Poland.

Average USD/EUR exchange rates in the periods covered by the interim condensed consolidated financial statements:

Reporting period	Average exchange rate in the period	Minimum exchange rate in the period	Maximum exchange rate in the period	Exchange rate as at the last day of the period
01.01.2023 - 30.09.2023	1,0812	1,0536	1,1059	1,0609
01.01.2022 - 30.09.2022	1,0555	0,9557	1,1472	0,9831
01.01.2022 - 31.12.2022	1,0493	0,9557	1,1472	1,0655

Average USD/PLN exchange rates in the periods covered by the interim consolidated financial statements:

Reporting period	Average exchange rate in the period	Minimum exchange rate in the period	Maximum exchange rate in the period	Exchange rate as at the last day of the period
01.01.2023 - 30.09.2023	0,2362	0,2228	0,2535	0,2288
01.01.2022 - 30.09.2022	0,2252	0,1985	0,2550	0,2019
01.01.2022 - 31.12.2022	0,2238	0,1985	0,2550	0,2272

The individual items of assets and liabilities and equity in the interim condensed consolidated statement of financial position have been translated using an exchange rate calculated as a quotient of the EUR/PLN and USD/PLN exchange rates published by the National Bank of Poland in effect on the last day of the period.

The individual items of the interim consolidated profit and loss account and the interim consolidated cash flow statement have been translated using an exchange rate calculated as a quotient of the exchange rates constituting an arithmetical mean of the average EUR/PLN and USD/PLN exchange rates published by the National Bank of Poland in effect on the last day of each month in the reporting period.



Selected financial data translated as at the balance sheet date: For line items of the profit and loss account and the cash flow statement

Item		USD		EUR		PLN
	01.01.2023 - 30.09.2023	01.01.2022 - 30.09.2022	01.01.2023 - 30.09.2023	01.01.2022 - 30.09.2022	01.01.2023 - 30.09.2023	01.01.2022 - 30.09.2022
Net revenue on the sale of products, goods and materials	1 549	928	1433	879	6 558	4 121
Profit/(loss) from operating activities	-650	-1 262	-601	-1 196	-2752	-5 604
Profit (loss) before tax	-829	-3 543	-767	-3 357	-3 510	-15 733
Profit (loss) of the period	-817	-3 513	-756	-3 328	-3 459	-15 599
Net cash flows from operating activities	392	-639	363	-605	1 660	-2837
Net cash flows from investing activities	-1 485	-1 187	-1374	-1 125	-6 287	-5 271
Net cash flows from financing activities	1 102	1 214	1019	1 150	4 666	5 391
Total net cash flows	9	-612	8	-580	39	-2 717



For line items of the statement of financial position

Item		USD		EUR		PLN
	30.09.2023	31.12.2022	30.09.2023	31.12.2022	30.09.2023	31.12.2022
Total assets	12 159	11 452	11 462	10 749	53 142	50 405
Liabilities and provisions for liabilities	3 966	4 942	3 739	4 638	17 334	21 752
Non-current liabilities	1 387	1 515	1 307	1 422	6 062	6 668
Current liabilities	2 579	3 427	2 431	3 2 1 6	11 272	15 084
Equity attributable to shareholders of the parent company	8 193	6 510	7 723	6 110	35 809	28 653
Share capital	1 738	1 583	1638	1 486	7 596	6 967
Number of shares	17 384 932	15 831 719	17 384 932	15 831 719	17 384 932	15 831 719
Weighted average number of shares	16 902 857	15 752 745	16 902 857	15 752 745	16 902 857	15 752 745
Earnings/(loss) per share (in USD, EUR and PLN)	-0,05	-0,14	-0,04	-0,13	-0,20	-0,61
Book value per share (in USD, EUR and PLN)	0,47	0,41	0,44	0,39	2,06	1,81

Interim (quarterly) consolidated financial statements of the Silvair, Inc. Group

Interim consolidated statement of financial position

(amounts in USD thousand)	Note no.	30 September 2023	31 December 2022	30 September 2022
Non-current assets		11 157	10 535	9 431
Capitalized expenditures on development work	1	10 251	9 648	8 893
Computer software		46	52	53
Property, plant and equipment		19	11	12
Right-of-use assets	3.7	91	84	11
Financial assets		6	6	5
Deferred tax assets	5	744	734	457
Current assets		1002	917	1 212
Inventory	6	4	2	4
Trade receivables and other receivables	7	588	514	559
Cash and cash equivalents		410	401	649
Total assets		12 159	11 452	10 643



ir@silvair.com www.silvair.com page 15

(amounts in USD thousand)	Note no.	30 September 2023	31 December 2022	30 September 2022
Equity		8 193	6 5 1 0	5 952
Equity attributable to the shareholders of the parent company		8 193	6 5 1 0	5 952
Share capital	12	1738	1 583	1 579
Capital from revaluation of options	13	207	490	512
Share premium account	14.2	30 765	28 176	28 126
Other capital	14.3	-141	-180	639
Retained earnings	15	-24 376	-23 559	-24 904
Equity attributable to non-controlling entities		-	-	-
Non-current liabilities		1 387	1515	1 490
Deferred tax liabilities	17	10	12	14
Lease liabilities	18.1	22	-	-
Liabilities on bonds convertible to shares	20.1.1	1 174	1 282	1 267
Prepayments and accruals related to grants	21	181	221	209
Current liabilities		2 579	3 427	3 201
Trade liabilities and other current liabilities		331	310	260
Liabilities from contracts with customers	20.4	379	270	215
Lease liabilities	18.1	78	84	18
Liabilities on bonds convertible to shares	20.1.1	1 329	2 350	2 324
Other short-term provisions	20.3	86	40	52
Prepayments and accruals	21	376	373	332
Equity and liabilities		12 159	11 452	10 643



ir@silvair.com www.silvair.com page 16

Interim consolidated profit and loss account with consolidated statement of comprehensive income

Interim consolidated profit and loss account (amounts in USD thousand)	Note no.	01.01.2023 - 30.09.2023	01.01.2022 - 30.09.2022	01.07.2023 - 30.09.2023*	01.07.2022 - 30.09.2022*
Revenue	22	1 549	928	479	413
Cost of sales		962	797	327	246
Gross sales result		587	131	152	167
Selling and distribution expenses		455	351	138	77
General and administrative expenses		740	1064	213	350
Other operating income		50	54	15	13
Other operating expenses		79	13	10	4
Losses on account of expected credit losses		13	19	13	4
Operating result		-650	-1 262	-207	-255
Financial income		-	-	-	-
Financial costs		179	2 281	64	1 398
Result before tax		-829	-3 543	-271	-1 653
Income tax		-12	-30	36	5
Net profit/(loss) for the period		-817	-3 513	-307	-1 658
Profit/(loss) attributable to:					
shareholders of the parent company		-817	-3 513	-307	-1 658
non-controlling interest		-	-	-	-
		01 01 2023	01 01 2022	01 07 2023	01 07 2022

		01.01.2023 - 30.09.2023	01.01.2022 - 30.09.2022	01.07.2023 - 30.09.2023*	01.07.2022 - 30.09.2022*
Net earnings/(loss) per share (in USD)	16	-0,05	-0,22	-0,02	-0,11
Diluted earnings/(loss) per share (in USD)		-0,04	-0,20	-0,02	-0,09

^{*} Unaudited data

Annual consolidated statement of other comprehensive income (amounts in USD thousand)	01.01.2023 - 30.09.2023	01.01.2022 - 30.09.2022	01.07.2023 - 30.09.2023*	01.07.2022 - 30.09.2022*
Net profit/(loss) for the period	-817	-3 513	-307	-1 658
Other comprehensive income	39	274	-627	431
Other comprehensive income to be reclassified to result in the future	39	274	-627	431
Foreign exchange differences from translation of foreign operations	39	274	-627	431
Other comprehensive income not to be reclassified to result in the future	-	-	-	-
Total comprehensive income	-778	-3 239	-934	-1 227
Total comprehensive income attributable to:				
Shareholders of the parent company	-778	-3 239	-934	-1 227
Non-controlling interest	-	-	-	-

^{*} Unaudited data

SILVAIR ir@silvair.com www.

Interim consolidated statement of changes in equity

Interim consolidated statement of changes in equity (amounts in USD thousand)	Share capital	Capital from revaluation of options	Share premium account	Other capital	Retained earnings	Equity attributable to shareholders of the parent company	Non-controlling interest	Total equity
At the beginning of the period 01.01.2023	1583	490	28 176	-180	-23 559	6 5 1 0	-	6510
Exercise of stock options for Company shares	11	-358	358	-	-	11	-	11
Issue of new shares as part of the stock plan	-	-	-	.	-	-	-	-
Share issue costs	-	-	-	-	-	-	-	-
Valuation of stock options under IFRS 2	-	75	-	-	-	75	-	75
Issue and conversion of bonds convertible to shares	144	-	2 231	-	-	2 375	-	2 375
Result of the period	-	-	-	-	-817	-817	-	-817
Other comprehensive income for the period	-	-	-	39	-	39	-	39
At the end of the period 30.09.2023	1738	207	30 765	-141	-24 376	8 193	-	8 193



ir@silvair.com www.silvair.com page 19

Annual consolidated statement of changes in equity (amounts in USD thousand)	Share capital	Capital from revaluation of options	Share premium account	Other capital	Retained earnings	Equity attributable to shareholders of the parent company	Non-controlling interest	Total equity
At the beginning of the period 01.01.2022	1558	537	27 937	365	-21 391	9 006	-	9 006
Exercise of stock options for Company shares	25	-242	239	-	-	22	-	22
Issue of new shares as part of the stock plan	-	-	-	-	-		-	-
Share issue costs	-	-	-	-	-	-	-	-
Valuation of stock options under IFRS 2	-	195	-	-	-	195		195
Issue and conversion of bonds convertible to shares	-	-	-	-	-	-	-	-
Result of the period	-	-		-	-2 168	-2 168	-	-2 168
Other comprehensive income for the period	-	-		-545	-	-545	-	-545
At the end of the period 31.12.2022	1583	490	28 176	-180	-23 559	6 5 1 0	-	6 5 1 0



ir@silvair.com www.silvair.com page 20

Interim consolidated statement of changes in equity (amounts in USD thousand)	Share capital	Capital from revaluation of options	Share premium account	Other capital	Retained earnings	Equity attributable to shareholders of the parent company	Non-controlling interest	Total equity
At the beginning of the period 01.01.2022	1 5 5 8	537	27 937	365	-21 391	9 006	-	9 006
Exercise of stock options for Company shares	21	-193	189	-	-	17	-	17
Issue of new shares as part of the stock plan	-	-	-	-	-	-	-	-
Share issue costs	-	-	-	-	-	-	-	-
Valuation of stock options under IFRS 2	-	168	-	-	-	168	-	168
Issue and conversion of bonds convertible to shares	-	-	-	-	-	-	-	-
Result of the period	-	-	-	-	-3 513	-3513	-	-3 513
Other comprehensive income for the period	-	-	-	274	-	-274	-	-274
At the end of the period 30.09.2022	1579	512	28 126	639	-24 904	5 952	-	5 952



www.silvair.com

ir@silvair.com

Interim consolidated cash flow statement

(amounts in USD thousand)	Note no.	01.01.2023 - 30.09.2023	01.01.2022 - 30.09.2022	01.07.2023 - 30.09.2023	01.07.2022 - 30.09.2022
Profit (loss) before tax		-829	-3 543	-271	-1 653
Adjustments for:					
Depreciation and amortization		1041	999	352	306
Foreign exchange gains (losses)		-62	2 060	-59	1 261
Interest		104	101	30	6
Profit (loss) from investing activities		. -	-	-	-
Movement in provisions		46	2	-20	3
Movement in inventory		-2	-2	-2	-1
Movement in receivables		-92	-203	171	-175
Movement in current liabilities, except for loans and borrowings	_	128	-55	-7	-41
Tax paid		-	-1	-	-
Movement in prepayments and accruals		-17	-160	-56	-89
Other adjustments resulting from operating activity	11.1	75	164	18	26
Net cash from operating activities		392	-638	156	-357
Disposal of intangible assets and property, plant and equipment		-	-	-	-
Purchase of property, plant and equipment		12	8	3	1
Expenditures for development work and acquisition of intangible assets	1.2	1 473	1 179	420	351
Net cash from investing activities		-1 485	-1 187	-423	-352
Net proceeds from issuing shares		11	21	-	5
Loans and borrowings drawn		-	-	-	-
Proceeds from the issue of debt securities		1 150	1 250	-	251
Repayment of loans and borrowings		-	7	-	-
Repayment of lease liabilities		51	46	11	9

Interest paid	8	5	-1	-34
Net cash from financing activities	1 102	1 213	-10	281
Net cash flows	9	-612	-277	-428
Movement in cash	9	-612	-277	-428
Movement in cash on account of foreign exchange differences	-	-		
Cash at the beginning of the period	401	1 261	687	1077
Cash at the end of the period	410	649	410	649



Explanatory notes to the interim (quarterly) consolidated financial statements

Basis for preparation and accounting policies

Basis for preparation of the interim consolidated financial statements

These interim condensed consolidated financial statements of the Group have been prepared in accordance with the historical cost principle, except for financial assets measured at fair value through financial result or other comprehensive income, financial assets measured at amortized cost, financial liabilities measured at fair value, and financial assets measured at amortized cost.

These interim condensed consolidated financial statements of the Group cover the period of 9 months ended on 30 September 2023 and have been prepared in accordance with IAS 34 "Interim Financial Reporting".

For a more complete understanding of the Group's financial and property situation, the interim consolidated statement of financial position prepared as at 30 September 2022 and the consolidated statement of changes in equity for 2022 were additionally included to provide data for comparable periods, despite the lack of such requirements in IAS 34. The interim condensed consolidated financial statements do not contain all the information that is disclosed in the annual consolidated financial statements prepared in accordance with IFRS.

These interim condensed consolidated financial statements should be read together with the Group's consolidated financial statements for 2022 that were made public on 20 April 2023.

Changes in standards or interpretations introduced in 2023

<u>Published Standards and Interpretations that have been issued and are effective for annual periods beginning on 1 January 2023:</u>

- IFRS 17 "Insurance Contracts" and amendments to IFRS 17 IFRS 17 Insurance Contracts will replace the current IFRS 4 which allows for a variety of practices in the scope of settling insurance contracts. The new standard will fundamentally change the accounting of all entities that deal with insurance contracts and investment contracts; however, the scope of the standard is not limited to insurance companies, and contracts concluded by entities other than insurance companies may also contain an element that meets the definition of an insurance contract (as defined in IFRS 17). The new standard applies to annual periods beginning on or after 1 January 2023.
- Amendments to IAS 1 "Presentation of Financial Statements" and the IFRS Board's guidelines on disclosures regarding accounting policies in practice the amendment to IAS 1 introduces the requirement to disclose significant information on accounting policies defined in the standard. The amendment clarifies that information on accounting policies is material if, in its absence, users of the financial statements would not be able to understand other material information contained in the financial statements. In addition, the Board's guidance on the practical application of the concept of materiality has also been amended to provide guidance on the application of the concept of materiality to accounting policy disclosures. The change is effective from 1 January 2023.
- Amendments to IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors" the amendment to IAS 8 clarifies how entities should distinguish changes in accounting principles from changes in accounting estimates. The change is effective from 1 January 2023.

- Amendments to IAS 12 "Income Taxes" the amended IAS 12 regulates the issue of how to settle
 deferred tax on transactions such as leases and decommissioning liabilities by requiring the recognition
 of deferred tax in the above situation by introducing an additional provision that the exemption from
 the initial recognition does not apply if the entity simultaneously recognizes an asset and an equivalent
 liability and each of them creates temporary differences. The change applies to financial statements for
 periods beginning on or after 1 January 2023.
- Amendment to IFRS 17 "Insurance Contracts" the amendment concerns transitional requirements in
 connection with applying IFRS 17 "Insurance contracts" and IFRS 9 "Financial instruments" for the first
 time. The purpose of the change is to ensure that financial information is useful to investors in the period
 of the first application of the new standard by introducing certain simplifications with regard to the
 presentation of comparative data. The change concerns only the application of the new IFRS 17 standard
 and does not affect any other requirements contained in IFRS 17.

The Group considers that the application of the above-mentioned standards and amendments to standards did not have a material impact on the interim condensed consolidated financial statements in the period of their initial application and resulted only in changes to the applied accounting principles or, possibly, extension of the scope of necessary disclosures.

New standards and interpretations that have been published but are not yet effective:

The following standards and interpretations have been issued by the International Accounting Standards Board (IASB) or the International Financial Reporting Interpretations Committee (IFRIC), but have not entered into force yet:

- Amendment to IFRS 16 "Leases" the new requirement is of particular importance when leaseback includes variable lease fees that do not depend on an index or rate, as these payments are excluded from "lease payments" under IFRS 16. Revised standard contains a new example which illustrates the application of the new requirement in this regard. The change is effective from 1 January 2024.
- Amendments to IAS 1 "Presentation of Financial Statements" the amended IAS 1 standard stipulates
 that liabilities are classified as current or non-current depending on the rights existing at the end of the
 reporting period. Neither the entity's expectations nor events after the reporting date (for example,
 covenant waivers or breaches) affect the classification. The published changes apply to financial
 statements for periods beginning on or after 1 January 2024.
- IFRS 14 "Regulatory accruals" in order to improve comparability with entities that already apply IFRS and do not show amounts resulting from price-regulated activities, in accordance with the accounting principles used so far, in accordance with the published IFRS 14 amounts resulting from price-regulated activities should be presented as a separate item both in the statement of financial position and in the profit and loss account and the statement of other comprehensive income. By decision of the European Union, IFRS 14 will not be approved.
- Amendments to IFRS 10 and IAS 28 regarding the sale or contribution of assets between an investor and its associates or joint ventures the amendments solve the current inconsistency between IFRS 10 and IAS 28. The accounting treatment depends on whether non-cash assets sold or contributed to the associated entity or joint venture constitute a "business". Where non-monetary assets constitute a "business", the investor shows a full profit or loss on the transaction. If the assets do not meet the definition of a business, the investor recognizes a gain or loss only to the extent of the part constituting the shares of other investors. The changes were published on 11 September 2014. As at the date of

preparation of these condensed consolidated financial statements, the approval of this change is deferred by the European Union.

Application of a standard or interpretation before its effective date

The Group decided not to use the option of earlier application of the above standards, amendments to standards, and interpretations. The Group will apply the amended standards to the extent of the introduced changes from 1 January 2024, unless a different effective date is provided. The application of the amended standards will not have a material impact on the Group's consolidated financial statements during the period of their initial application.

Description of adopted accounting policies

These interim condensed consolidated financial statements have been prepared in accordance with the same accounting policies as the annual consolidated financial statements of the Silvair, Inc. Group for the year 2022.

Translation of items in foreign currencies

Transactions captured in the ledgers of the Parent Company Silvair, Inc. denominated in currencies other than USD are translated into US dollars at the rate effective on the transaction date. As at the balance sheet date, monetary assets and liabilities expressed in currencies other than USD are translated into US dollars using the average exchange rate for such a currency in effect at the end of the reporting period. The functional currency of both subsidiaries is PLN. As at the balance sheet date, assets and liabilities of these foreign subsidiaries are translated into the Group's presentation currency using the exchange rate in effect on the balance sheet date, and their statements of comprehensive income are translated at the average exchange rates for the financial period. The translation method is described in the section "Functional and presentation currency".

The Group has adopted the following PLN/USD exchange rates for the purposes of balance sheet measurement:

	30 September 2023	31 December 2022	30 September 2022
PLN/USD	0,2288	0,2272	0,2019

Average PLN/USD exchange rates for individual financial periods were as follows:

	01.01.2023	01.01.2022	01.01.2022
	- 30.09.2023	- 31.12.2022	- 30.09.2022
PLN/USD	0,2362	0,2238	0,2252

Uncertainty of estimates

In preparation of the consolidated financial statements, the Parent Company's Board uses its judgment in making numerous estimates and assumptions that affect the adopted accounting policies and the presented values of assets, liabilities, revenues and costs. Although the adopted assumptions and estimates rely on the

best knowledge of the Parent Company's management on current actions and events, the actual results may differ from the expectations.

As regards the development works conducted by the Issuer, two key assumptions have been identified for which there is a significant risk of material adjustments of the carrying amounts of the Group's assets:

- Commercial success of the products and services depends on the pace and scale of dissemination and commercial implementation of the Bluetooth Mesh standard. It cannot be ruled out that Bluetooth Mesh will not bring the expected market success.
- The pursuit of the Group's strategy depends on the success of its research work and effective
 commercialization of the developed products. Although the first products have already been launched
 in the market, the Issuer cannot rule out that the current form of its products will not satisfy customer
 requirements or will require additional, unpredicted modifications.

Since the above assumptions pertain to a longer time horizon, in the Issuer's assessment they do not have any significant impact on the risk of major adjustments of the carrying amounts of the Group's assets during the next financial year. The uncertainty of estimates is also burdened with the risk of not fully known consequences of the situation caused by COVID-19 as well as the economic and political situation related to the outbreak of war in Ukraine. In the opinion of the Board, at the moment this does not necessitate the adjustment of the carrying amounts of the Group's assets.

Subjective assessments and judgments

Relevant explanatory notes present the main areas in which, in the process of application of accounting principles (policy), in addition to accounting estimates, an important role was played also by the management's professional judgment, and for which a change of the estimates may have significant impact on the Group's financial data presented in such notes in the future. This judgment relates to:

- impairment of expenditures for development work (see Note 1.2 and 1.3)
- impairment losses (see Note 1.2, 1.3, 5, 6, 7 and 7.2)
- revenues from contracts with customers (see Note 22.1)
- provisions (see Note 20.3)
- duration of lease contracts (see Note 18.1)
- share-based payment agreements (see Note 30)

In the reporting period, no changes were made in the methods used to make estimations, compared to 2022.

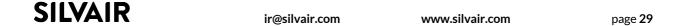
Seasonality of business

The Group's business is not seasonal.

Business combinations and loss of control

On 24 October 2023, Extraordinary Meetings of Silvair sp. z o.o. and SWAY sp. z o. o. were held. The shareholders of those companies adopted resolutions on their merger. Pursuant to the said resolutions, the merger will take place through the takeover of SWAY by Silvair sp. z o.o. in the manner specified in Art. 492 § 1 point 1 of the Commercial Companies Code, by transferring all SWAY assets to Silvair sp. z o.o. for shares that Silvair sp. z o. o. will grant to the partner, i.e. Silvair, Inc. As a result of the merger, SWAY will cease to exist without liquidation and will be deleted from the register of entrepreneurs of the National Court Register. The merger of the Companies will take place on the date of entry of the merger in the register of entrepreneurs of the National Court Register. As a result of the merger of the companies, Silvair sp. z o.o. will assume all rights and obligations of SWAY.

In the third quarter of 2023, there was no loss of control in the Group. There were no such events in 2022 either.



Information and notes on material changes in the amounts of estimates and selected reporting items of the interim consolidated financial statements

Note 1.1 Costs of development work

Costs of development work (amounts in USD thousand)	30.09.2023	31.12.2022	30.09.2022
Completed development work	7 875	8 752	7 036
Development work not yet completed	2 376	896	1 857
Total	10 251	9 648	8 893

Note 1.2 Movement in costs of development work

Costs of development work (*) (amounts in USD thousand)	01.01.2023 - 30.09.2023	01.01.2022 - 31.12.2022	01.01.2022 - 30.09.2022
Gross value at the beginning of the period	14 880	15 726	15 726
Additions, including:	1 572	1760	1 179
Expenditures incurred	1 473	1760	1 179
Foreign exchange differences from measurement in presentation currency	99	-	-
Reductions, including:	-	2 606	1 783
Liquidation and sale	-	1 690	-
Foreign exchange differences from measurement in presentation currency	-	916	1 783
Gross value at the end of the period	16 452	14 880	15 122
Accumulated depreciation at the beginning of the period	4 913	4 805	4 805
Additions	1044	1 327	1002
Reductions	-	1 219	-
Accumulated depreciation at the end of the period	5 957	4 913	5 807
Impairment losses at the beginning of the period	319	491	491
Additions	-	-	-
Reductions	75	172	69
Impairment losses at the end of the period	244	319	442
Net value at the beginning of the period	9 648	10 430	10 430
Net value at the end of the period	10 251	9 648	8 893



(*) Balance sheet measurement of the costs of development work, calculated by translating the carrying amount to the presentation currency, i.e. the functional currency of the Parent Company, is presented in the table above in additions or reductions of the gross value.

Estimates:

As at each balance sheet date, the Group analyzes whether or not objective grounds exist that might imply an impairment of expenditures on development work. In the opinion of the Board, as at the balance sheet date, there were no premises indicating an additional impairment of expenditures on development work compared to 31 December 2022.

Note 1.3 Results of impairment tests for the costs of development work

Cash generating unit (amounts in USD thousand)	Value of development work as at 30.09.2023	Recoverable amount
Bluetooth Mesh Protocol and Silvair Mesh Stack	5 063	21 573
Silvair Platform and Multi ALS	5 188	67 787
Total	10 251	89 360

The recoverable amount has been determined on the basis of the value in use of the assets, understood as the present estimated value of future cash flows which are expected to be achieved due to further use of the cash generating unit.

The impairment tests have been updated with the following assumptions:

- The test has been prepared on the basis of an internal financial forecast of the Silvair Group for 2023-2032 (Forecast) based on the discounted cash flow method.
- Due to the innovative nature of the commercialized technology, a 10-year projection period has been adopted.
- The execution of development work has multiple stages, i.e. individual development work stages are closed upon release of the next software versions and/or launch of the next service or package of digital services.
- The development work volume in individual projection years comprises: initial carrying amount, direct
 expenditures (personnel and non-personnel) on continuation of individual work stages, indirect
 expenditures and other expenditures of the Group which are aimed to contribute to earning revenues
 from the tested assets.
- The initial carrying amount comprises all expenditures incurred both for development works completed and not yet completed included in the cash generating unit.
- To determine the discount rate, the weighted average cost of capital was used. The WACC value calculated for the needs of the Test was 17.91 %.

The financial forecast has been based on the following assumptions:

- The market size and potential have been estimated on the basis of market reports, including, among others: "Intelligent Lighting Controls" prepared by Navigant Research and "Smart Lighting Market" prepared by Markets&Markets
- The business model has been verified with the partners and confirmed by already concluded contracts.



- The revenue increase rate in the years to come has been based on the so-called S-Curve characterizing the implementation of new technologies.
- A 10-year projection period has been adopted.
- It has been assumed that the in the projection period the Group will reach the stage of business maturity.
- The pace and scale of acquisition of new customers have been based on historical data on the contracted clients and the scaling of the sales team, taking into account an appropriate cost relation.

When conducting impairment tests and preparing the financial forecast, the economic and financial impact of the COVID'19 pandemic and the impact of the war in Ukraine were also taken into account.

As at 30 September 2023, the need to recognize new impairment losses for the costs of development work was not identified.

As a result of the tests performed, a need to recognize additional impairment losses on costs of development work, as compared to the state as at 31 December 2022, has not been identified.

Note 3.7 Right-of-use assets

Right-of-use assets (amounts in USD thousand)	30.09.2023	31.12.2022	30.09.2022
Real estate right-of-use assets	91	84	11
Other assets	-	- -	-
Total	91	84	11

Since the entire right-of-use assets pertain to one category (lease of premises), the changes are presented without a category breakdown.

As at 30 September 2023 and 31 December 2022, the subsidiaries, i.e. Silvair Sp. z o.o. and Sway Sp. z o.o, were parties to a lease agreement for a property in Kraków at ul. Jasnogórska. As at 30 September 2023, the Agreement was signed until 31 December 2024.

Item (amounts in USD thousand)	01.01.2023 - 30.09.2023	01.01.2022 - 31.12.2022	01.01.2022 - 30.09.2022
Gross value at the beginning of the period	453	377	377
Additions, including:	71	84	-
Acquisition	71	84	-
Internal relocation	-	-	-
Reductions, including:	1	8	15
Value update (change of contract terms)	-	-	-
Foreign exchange differences from measurement in presentation currency	1	8	15
Gross value at the end of the period	523	453	362
Accumulated depreciation at the beginning of the period	369	294	294
Additions	63	75	57
Reductions	-	-	-
Foreign exchange differences from measurement in presentation currency	-	-	-
Accumulated depreciation at the end of the period	432	369	351
Net value at the beginning of the period	84	83	83
Net value at the end of the period	91	84	11



ir@silvair.com www.silvair.com page 34

Note 5 Deferred tax assets

Deferred tax assets (amounts in USD thousand)	30.09.2023	31.12.2022	30.09.2022
Deferred tax assets at the beginning of the period, including:	734	427	427
through profit or loss	734	427	427
through equity	-	-	-
Additions	10	360	53
through profit or loss	10	360	53
through equity	-	-	-
Reductions	-	53	23
through profit or loss	-	53	23
through equity	-	-	-
Deferred tax assets at the end of the period, including:	744	734	457
through profit or loss	744	734	457
through equity	-	-	-
Deferred tax assets arising from temporary differences resulting from: (amounts in USD thousand)	30.09.2023	31.12.2022	30.09.2022
Accumulated tax losses to be used	8 502	8 064	7 864
Impairment losses on deferred tax assets up to the amount of tax losses available for use in the future (calculation based on the financial budget)	-4 591	-4 206	-5 462
Total	3 911	3 858	2 402
Deferred tax assets (19%)	744	734	457

Deferred tax assets are treated in entirety as non-current assets and are not subject to discounting.

Deferred tax assets are calculated using tax rates that are expected to be effective at the time of realization of particular asset or release of provisions, based on tax rates (and tax legislation) enacted or substantively enacted at the balance sheet date.



Estimates:

The Group evaluates, as at each balance sheet date, the possibility of realization of the deferred tax asset. This assessment requires a professional judgment and estimates regarding, among others, future tax results. The conducted analysis of the expected tax revenues showed a limited possibility of settling a part of the tax loss from the current year and the adjustment of previously adopted levels of loss settlement for 2018-2022 and for year 2023. Therefore, the Group has made a decision to recognize an additional impairment loss for the deferred tax assets.

The recognized deferred tax assets partially cover the loss for 9 months of 2023 and partially cover the losses from years 2019-2022. The adopted assumptions regarding the likelihood of the Group's realization of revenues in the following years justify maintaining the asset at the presented level

Regulations regarding corporate income tax are subject to frequent changes, as a result of which there is often no reference to well-established line of rulings. Applicable regulations are not always unambiguous, which additionally leads to differences in their interpretation. Tax settlements are subject to audits by tax authorities. If irregularities are identified in the tax settlements, the taxpayer is obligated to pay the overdue amount together with the statutory interest due. Payment of overdue liabilities does not always release the taxpayer from criminal tax liability.

As a result of the aforementioned phenomena, tax settlements are burdened with risk. Tax settlements may be subject to audit within a period of five years from the end of the year in which the tax returns were submitted. As a result, the amounts reported in the financial statements, and thus the basis for calculation of the asset on tax losses and the asset itself may change at a later date after their final determination by the tax authorities.

Note 6 Inventory

Inventory (amounts in USD thousand)	30.09.2023	31.12.2022	30.09.2022
Goods for resale	24	22	39
Impairment losses on goods	-20	-20	-35
Total	4	2	4

Inventory releases are recognized using the detailed identification method. As at each balance sheet date the Company analyzes whether the carrying amount of inventory is higher than or equal to the realizable sales price.

Impairment losses due to the update of the value of inventory are recognized in operating expenses. As at 30 September 2023, the level of the impariment loss remained at the level from 31 December 2022, adjusted only by the USD/PLN exchange rate differences.

Note 7 Trade receivables and other receivables

Trade receivables and other receivables (amounts in USD thousand)	30.09.2023	31.12.2022	30.09.2022
From related entities	-	-	-
From other entities	610	527	588
Impairment losses	-22	-13	-29
Total	588	514	559

Note 7.1 Trade receivables

Trade receivables (amounts in USD thousand)	30.09.2023	31.12.2022	30.09.2022
From related entities	-	-	-
From other entities	491	404	475
Impairment losses	-22	-13	-29
Total	469	391	446

Note 7.2 Impairment losses on trade receivables

As at 30 September 2023, impairment losses on trade receivables amounted to USD 22 thousand. As at 31 December 2022, impairment losses on trade receivables amounted to USD 13 thousand. The change of the value of impairment loss results from measurement of the receivable subject to the impairment loss and the write-off for expected losses.

Estimates:

To estimate the impairment losses on trade receivables, the Group uses historical past due dates and the link between the arrears and the actual repayments over the last 2 years, taking into account the available information regarding the future. The applied model is presented in the section "Description of adopted accounting policies" in the consolidated financial statements of the Group for 2022. Since the Group's sales revenues appeared in material amounts in 2019, the adopted method of estimating impairment losses will be verified by the Group on the basis of data available in the following years. As at 30 September 2023, the analysis did not show the need to update the model used.

Note 11.1 Explanation to selected items of the cash flow statement

The line item "Other adjustments resulting from operating activity" shows the value charged to the general and administrative expenses corresponding to the value of accrued option capital, taking into account the executed portion in the amount of USD 75 thousand. The difference between the item "Net proceeds from the issue of shares and additional capital contributions" and the Statement of Changes in Equity relates to the accrued (non-cash) value of the option capital.

Note 12 Share capital

Share capital of the Parent Company as at 30 September 2023

Туре	Number of shares	Par value (USD '000s)	Share subscription price (USD '000s)	Share premium account (USD '000s)
Common Stock	16 424 932	1642	30 605	28 963
Preferred Stock	960 000	96	125	29
Total	17 384 932	1738	30 730	28 992

The par value of one share is USD 0.1. The number of shares expressed in single units.

Share capital ownership structure	Number of shares	% of shares	Number of votes (1)	% of votes
Rafał Han	2 031 965	11,69	3 663 965	16,52
Szymon Słupik	1 902 340	10,94	3 547 500	15,99
Adam Gembala	1018760	5,86	2 145 520	9,67
Chris Morawski	2 622 730	15,09	2 622 730	11,82
Krzysztof Januszkiewicz	2 687 644	15,46	2 687 644	12,11
Other shareholders holding less than 5% of shares	7 121 493	40,96	7 517 573	33,89
Total	17 384 932	100,00	22 184 932	100,00

⁽¹) Pursuant to the Certificate of Incorporation: (i) a holder of one Common Share holds one vote at the Shareholder Meeting; (ii) a holder of one Preferred Founder Share holds as many votes at the Shareholder Meeting as corresponds to the six-fold of the number of Common Shares that a share of the Founders Preferred Stock may be converted into pursuant to the Certificate of Incorporation.

In 2023 and in 2022, no redemption or repayment of non-equity and equity securities took place. As at 30 September 2023, all out of 17,384,932 issued shares have been paid in full.

Share capital of the Parent Company as at 31 December 2022

Туре	Number of shares	Par value (USD '000s)	Share subscription price (USD '000s)	Share premium account (USD '000s)
Common Stock	14871719	1 487	27 861	26 374
Preferred Stock	960 000	96	125	29
Total	15 831 719	1583	27 986	26 403

Share capital ownership structure	Number of shares	% of shares	Number of votes	% of votes
Rafał Han	1 930 465	12,19	3 562 465	17,27
Szymon Słupik	1 902 340	12,02	3 547 500	17,19
Chris Morawski	1880945	11,88	1 880 945	9,12
Krzysztof Januszkiewicz	1880867	11,88	1 880 867	9,12
Adam Gembala	1018760	6,43	2 145 520	10,40
Other shareholders holding less than 5% of shares	7 218 342	45,60	7 614 422	36,90
Total	15 831 719	100,00	20 631 719	100,00

As at 31 December 2022, out of 15,831,719 issued shares, 15,811,019 shares have been paid in full.

Share capital of the Parent Company as at 30 September 2022

Туре	Number of shares	Par value (USD '000s)	Share subscription price (USD '000s)	Share premium account (USD '000s)
Common Stock	14 827 263	1483	27 807	26 324
Preferred Stock	960 000	96	125	29
Total	15 787 263	1579	27 932	26 353

Share capital ownership structure	Number of shares	% of shares	Number of votes	% of votes
Rafał Han	1 930 465	12,23	3 562 465	17,30
Szymon Słupik	1 902 340	12,05	3 547 500	17,23
Adam Gembala	1018760	6,45	2 145 520	10,42
Chris Morawski	1845321	11,69	1 845 321	8,96
Krzysztof Januszkiewicz	1880867	11,91	1 880 867	9,14
Other shareholders holding less than 5% of shares	7 209 510	45,67	7 605 590	36,95
Total	15 787 263	100,00	20 587 263	100,00

As at 30 September 2022, out of 15,787,263 issued shares, 15,761,963 shares have been paid in full.

Note 13 Capital from revaluation of options

Capital from revaluation of options (amounts in USD thousand)	30.09.2023	31.12.2022	30.09.2022
Valuation of stock options under IFRS 2	207	490	512
Total	207	490	512

See Note 30 for additional information on valuation of options.

Note 14.1 Share premium account

Share premium account (amounts in USD thousand)	30.09.2023	31.12.2022	30.09.2022
Supplementary capital	30 765	28 176	28 126
Total	30 765	28 176	28 126

Note 14.2 Movement in the item Share premium account

Movement in other capital (amounts in USD thousand)	01.01.2023 - 30.09.2023	01.01.2022 - 31.12.2022	01.01.2022 - 30.09.2022
At the beginning of the period	28 176	27 937	27 937
Exercise of stock options for Company shares	358	241	191
Expenditures incurred in connection with the stock issue	-	-	-
Issue of new shares (IPO)	-	-	-
Unpaid capital which has been called up	-	-2	-2
Conversion of bonds convertible to shares	2 231	-	-
At the end of the period	30 765	28 176	28 126

Note 14.3 Other capital

Other capital consists of two items reported separately in prior periods as:

- Minority interest transactions,
- Capital from foreign exchange differences on translation of foreign operations

The appearance of the balance sheet item Minority interest transactions is a consequence of transactions occurring in 2018 and related to the issuance of bonds and their conversion into shares of the Parent Company in exchange for the right to shares in the subsidiary Sway. The event is described in detail in the annual consolidated statements for 2019.

As at 30 September 2023, the value of the item Minority interest transactions amounted to USD -365 thousand and was same as on 31 December 2022.

Other capital (amounts in USD thousand)	30.09.2023	31.12.2022	30.09.2022
Minority interest transactions	-365	-365	-365
Capital from foreign exchange differences on translation of foreign operations	224	185	1 004
Total	-141	-180	639

Note 15 Retained earnings

The balance sheet item Retained earnings is the sum of two items reported separately in prior years as:

- retained earnings,
- financial result of the current period.

Retained earnings (amounts in USD thousand)	30.09.2023	31.12.2022	30.09.2022
Accumulated losses from previous years	-23 559	-21 391	-21 391
Financial result of the current period	-817	-2 168	-3 513
Total	-24 376	-23 559	-24 904

Note 16 Earnings (loss) per share

Earnings/(loss) per share are calculated by dividing the net profit/(loss) for the reporting period attributable to the shareholders of the parent company by the weighted average number of shares outstanding during the financial year. Diluted earnings/(loss) per share are calculated by dividing the net profit/(loss), adjusted for the impact of interest on potential common shares, for the reporting period, attributable to the shareholders of the parent company, by the weighted average number of common shares outstanding during the reporting period, adjusted for the effect of diluting options. Diluting options also include the allocation of Parent Company shares in the period from 1 January 2023 to the publication date.

Earnings/(loss) per share in the period covered by the financial statements: (amounts in USD thousand)	30.09.2023	31.12.2022	30.09.2022
Weighted average number of parent company's shares in the period	16 902 857	15 752 745	15 736 567
Diluting options, including:	2 409 365	2 373 072	2 218 173
On account of the option plan	309 740	478 729	567 278
On account of bonds	2 099 625	1 894 343	1 650 895
Weighted average number of parent company's shares in the period after diluting options	19 312 222	18 125 817	17 954 740
Continued operations		-	
Earnings/(loss) per share (USD)	-0,05	-0,14	-0,22
Diluted earnings/(loss) per share (USD)	-0,04	-0,12	-0,20
Discontinued operations			
Earnings/(loss) per share (USD)	-	-	-
Diluted earnings/(loss) per share (USD)	-	-	-
Continued and discontinued operations			
Earnings/(loss) per share (USD)	-0,05	-0,14	-0,22
Diluted earnings/(loss) per share (USD)	-0,04	-0,12	-0,20



Note 17 Deferred tax liabilities

Deferred tax liabilities (amounts in USD thousand)	30.09.2023	31.12.2022	30.09.2022
Deferred tax liabilities at the beginning of the period	12	16	16
through profit or loss	12	16	16
through equity	-	-	-
Additions	-	-	-
through profit or loss	-	-	-
through equity	-	-	-
Reductions	2	4	2
through profit or loss	2	4	2
through equity	-	-	-
Deferred tax liabilities at the end of the period	10	12	14
through profit or loss	10	12	14
through equity	-	-	-
Deferred tax liabilities arising from temporary differences resulting from: (amounts in USD thousand)	30.09.2023	31.12.2022	30.09.2022
Difference between the tax value and carrying amount of completed development work	53	63	74
Total	53	63	74
Deferred tax liabilities (19%)	10	12	14

Note 18.1 Lease liabilities

Lease liabilities (amounts in USD thousand)	30.09.2023	31.12.2022	30.09.2022
Long-term	22	-	-
Short-term	78	84	18
Total	100	84	18

The lease liability pertains to real property lease agreements which, pursuant to IFRS 16, have been classified to lease liabilities. Information related to the agreements included in this item is presented in Note 3.7 Right-of-use assets, and Note 38 Transactions with related entities. Valuation of liabilities does not comprise variable fees for consumption of utilities associated with the use of the real properties. Repayment of the interest part in the reporting period amounted to USD 9 thousand. In the Issuer's opinion, as at the publication date, in the future there will be no cash outflows to which the lessee would be exposed and which are not included in the valuation of lease liabilities. The agreements do not contain limitations or covenants imposed by the lessor.

Note 20.1.1 Liabilities on bonds convertible to shares

Liabilities on bonds convertible to shares (non-current) (amounts in USD thousand)	30.09.2023	31.12.2022	30.09.2022
Bonds convertible to shares	1 150	1 250	1 250
Interest on bonds convertible to shares	24	32	17
Total	1 174	1 282	1267
Liabilities on bonds convertible to shares (current) (amounts in USD thousand)	30.09.2023	31.12.2022	30.09.2022
Bonds convertible to shares	1 250	2 100	2 100
Interest on bonds convertible to shares	79	250	224
Total	1 329	2 350	2 324
Liabilities on bonds convertible to shares (amounts in USD thousand)	30.09.2023	31.12.2022	30.09.2022
Par value of issued bonds	2 400	3 350	3 350
Interest costs	103	282	241
Interest paid	-	-	-
Total	2 503	3 632	3 591
Liabilities on bonds convertible to shares (amounts in USD thousand)	01.01.2023 - 30.09.2023	01.01.2022 - 31.12.2022	01.01.2022 - 30.09.2022
At the beginning of the period	3 632	2 245	2 245
Additions	1 246	1 387	1 346
Reductions	2 375	-	-
Total	2 503	3 632	3 591



On 9 June 2022, the Board of Directors adopted a resolution approving incurring liabilities up to a total par value of USD 3.0 million in the form of an issue of debt securities with a fixed interest rate convertible to ordinary shares of the new issue of the Company (Convertible Promissory Notes; "Convertible Securities"). As part of this issue, the Company has issued Convertible Securities with a total value of USD 1.25 million.

On 7 February 2023, the Board of Directors adopted a resolution approving the incurring of liabilities up to the total nominal value of USD 5.0 million in the form of a new issue of Convertible Securities.

Adoption of a new issue of Convertible Securities results with the completion of the previous issue, despite the incomplete use of the previously adopted limit.

As part of the new issue of Convertible Securities, until the date of publication of this report, the Company has issued Convertible Securities for the total amount of USD 1.15 million.

On 27 March 2023, the Issuer informed in Current Report No. 7/2023 that there was a conversion of cash receivables from debt securities convertible into common stock of the new issue of the Company (convertible promissory notes) with a total nominal value of USD 2,100,000.00, with maturity falling in 2022 ("Convertible Securities"), under which the Company issued to the holders of Convertible Securities a total of 1,439,334 ordinary bearer shares of the Company within the authorized capital of the Company ("Shares"). The conversion of the Convertible Securities into Shares took place on the terms specified in the terms and conditions of the issue of Convertible Securities as set out in the resolutions of the Company's Board of Directors of 8 August 2019 and 10 August 2020. In addition, the Company also issued 168,574 ordinary bearer shares as part of the Company's authorized capital in connection with the exercise of rights by participants of the managerial option program introduced at the Company ("Management Shares").

After the conversion of the Convertible Securities and the issue of the Management Shares, the share capital of the Company amounts to USD 1,738,305.30 and consists of 17,383,053 shares of the Company with a nominal value of USD 0.10 each, including (i) 16,423,053 Common Shares of the Company, representing in total 94.48% of the Company's share capital and entitling to a total of 16,423,053 votes at the Company's general meeting, representing in total 74.03% of the total number of votes in the Company, and (ii) 960,000 shares of the Company's Founders Preferred Stock (each such share entitles to six votes at general meeting of the Company), representing in total 5.52% of the share capital of the Company and entitling to a total of 5,760,000 votes at the general meeting of the Company, representing in total 25.97% of the total number of votes in the Company.

As a result of the assessment it has been concluded that the bonds do not contain an equity element and have not been classified as compound financial instruments in accordance with IAS 32. Therefore they were fully recognized as liabilities measured at amortized cost.

Note 20.2 Contingent liabilities, including guarantees and sureties extended by the Group, including promissory notes

As at 30 September 2023, as at 31 December 2022, and as at 30 September 2022, the Group had no other contingent liabilities. As at 30 September 2023, as at 31 December 2022, and as at 30 September 2022, the Group's companies were not acting as guarantors or sureties and also had not drawn thier own or received third party promissory notes as collateral or payment for a transaction.

Note 20.3 Other short-term provisions

Other short-term provisions (amounts in USD thousand)	01.01.2023 - 30.09.2023	01.01.2022 - 31.12.2022	01.01.2022 - 30.09.2022
Provisions for unused vacation time	42	40	52
Provisions for disputes	44	-	-
Total	86	40	52

The Group recognizes a "provision" for unused vacation time, which pertains to periods preceding the balance sheet date and will be used in the future for all Company employees, because in the Polish system unused vacation time constitutes cumulative paid absences (the entitlement to such absences passes on to future periods and can be used if it has not been used in the current period). The amount of the provision depends on the average monthly salary and the number of unused days of vacation time to which the employee is entitled as at the balance sheet date. The Company recognizes the costs of unused vacation time on the accrual basis, based on the estimate values, and presents them in the profit and loss account in the payroll line item (in accordance with the place where they occur). The provision for unused vacation time is a short-term provision and is not subject to discounting.

Provisions for unused vacation time (amounts in USD thousand)	30.09.2023	31.12.2022	30.09.2022
At the beginning of the period	40	50	50
Additions	19	12	5
Reductions	17	22	3
At the end of the period	42	40	52

Estimates:

The Group estimates the amount of the provisions on the basis of adopted assumptions and methodology, assessing the probability of spending the funds comprising economic benefits, and classifies amounts with a high probability of spending, as at the balance sheet, as liabilities. The estimates pertaining to the value of provisions for unused vacation time were based on the data on the number of vacation time days unused by employees, the value of the average compensation individually for each employee divided by the average number of business days per month (22 days), and the charges on compensations charged to the employer. As at 30 September 2023, as at 30 September 2022 and as at 31 December 2022, the percentage rate of social security charged to the employer was adopted at the level of 22.11%, taking into account the contributions to PPK (Employee Capital Plan).

In the reporting period, the Group created a provision in connection with the results of the NCBiR (National Centre for Research and Development) inspection regarding co-financing of the project POIR.01.03.01-00-0067/17 implemented by Sway Sp. z o. o. as part of ASI Bridge Alfa Bitspiration Booster Sp. z o. o. S.K.A. According to the auditors, part of the project expenses in the amount of PLN 191,861.40 (USD 47,000) were incurred by Sway contrary to the provisions of the Support Agreement (NCBiR letter of 8 August 2023). The

company does not agree with the position of NCBiR and therefore appealed against the decision to return the funds.

In 2022, apart from provisions for unused vacation time, the Group did not make any other provisions for liabilities.

Note 20.4 Liabilities from contracts with customers

Liabilities from contracts with customers (amounts in USD thousand)	01.01.2023	Additions	Reductions	30.09.2023
Maintenance services for Silvair Platform	264	302	196	370
Maintenance services for Silvair Mesh Stack	6	13	10	9
Total	270	315	206	379
Liabilities from contracts with customers (amounts in USD thousand)	01.01.2022	Additions	Reductions	31.12.2022
Maintenance services for Silvair Platform	177	310	223	264
Maintenance services for Silvair Mesh Stack	6	11	11	6
Total	183	321	234	270
Liabilities from contracts with customers (amounts in USD thousand)	01.01.2022	Additions	Reductions	30.09.2022
Maintenance services for Silvair Platform	177	201	169	209
Maintenance services for Silvair Mesh Stack	6	7	7	6
Total	183	208	176	215

As at 30 September 2023, as at 31 December 2022, and as at 30 September 2022, the Group identified liabilities associated with maintenance agreements. The payment terms specified in the agreements do not exceed 60 days. Elements such as obligations to accept returns or to refund the fees and other similar obligations, as well as warranties and related obligations, do not apply to liabilities from contracts with customers. The Group settles the identified performance obligations using the straight-line method, spread evenly over time, as the activities are performed evenly throughout the entire period of performance.

Note 21 Prepayments and accruals

Prepayments and accruals (amounts in USD thousand)	01.01.2023	Additions	Reductions	30.09.2023
Financing under the Smart Growth Operational Program	318	2 (1)	-	320
NCBiR subsidy for fixed assets	276	-	39	237
Total	594	2	39	557

 $^{^{\}left(1\right) }$ The change results from the exchange rate translation

Prepayments and accruals (amounts in USD thousand)	01.01.2022	Additions	Reductions	31.12.2022
Financing under the Smart Growth Operational Program	345	-	27 (1)	318
NCBiR subsidy for fixed assets	360	-	84	276
Total	705	-	111	594

Prepayments and accruals (amounts in USD thousand)	01.01.2022	Additions	Reductions	30.09.2022
Financing under the Smart Growth Operational Program	345	-	62 (1)	283
NCBiR subsidy for fixed assets	360	-	102	258
Total	705	-	164	541

Prepayments and accruals (amounts in USD thousand)	30.09.2023	31.12.2022	30.09.2022
Non-current part	181	221	209
Current part	376	373	332
Total	557	594	541

Note 22.1 Sales revenues

Sales revenues (amounts in USD thousand)	01.01.2023 - 30.09.2023	01.01.2022 - 30.09.2022	01.07.2023 - 30.09.2023*	01.07.2022 - 30.09.2022*
Revenues from sales of products	1 279	750	400	358
Revenues from sales of goods and services	270	178	79	55
Total	1 549	928	479	413

^{*} Unaudited data



In 2019, the Group for the first time recorded revenues from sales of products and services which are to become the main source of revenues. These are revenues from contracts with customers:

- Commissioning Service Agreement (CSA), consisting in delivery of a web application and a mobile application for activation and control of lighting management software.
- Supply, License and Service Agreement (SLS), where, on the basis of a license agreement, the Group
 delivers firmware for wireless lighting control, hardware for firmware implementation, and software
 service and maintenance.

Under Commissioning Service Agreements (CSA), the Group delivers, maintains and operates applications for activation and control of the lighting management software for and on behalf of the Partner. Under these services it is also possible to provide the Silvair platform for lighting installations that are not based on the firmware developed by Silvair.

Revenues under CSA agreements are included in the Lighting Control segment.

Under Supply, License and Service Agreements (SLS):

- A product in the form of firmware for wireless lighting control is delivered. The firmware is downloaded from the cloud via the Internet and installed on components manufactured by the Partner. The firmware is delivered on the basis of a license.
- In addition, Silvair MaTE hardware is delivered that enables installation of the firmware. The hardware
 is connected on the production line to the Partner's computer (making it possible to download firmware
 activation keys and install the firmware from the cloud in the Partner's components).
- Software service and maintenance is guaranteed.

Revenues under SLS contracts are included in the Lighting Control segment.



Breakdown of revenues from contracts with customers:

Contract type			01	.01.2023 - 30.09.2023
Product/service type (amounts in USD thousand)	CSA agreements	SLS agreements	Other revenues from contracts	Total
Firmware license	-	536	-	536
Activation	743	-	-	743
Development	4	-	-	4
Maintenance	147	-	-	147
Other	51	68	-	119
Total	945	604	-	1 549
Delivery date				
At the time	763	576	-	1 339
Over time	182	28	-	210
Total	945	604	-	1549
Contract type			03	1.01.2022 - 30.09.2022
Product/service type (amounts in USD thousand)	CSA agreements	SLS agreements	Other revenues from contracts	1.01.2022 - 30.09.2022 Total
Product/service type	CSA agreements	SLS agreements	Other revenues from	
Product/service type (amounts in USD thousand)	CSA agreements - 422		Other revenues from contracts	Total
Product/service type (amounts in USD thousand) Firmware license	-	328	Other revenues from contracts	Total
Product/service type (amounts in USD thousand) Firmware license Activation	422	328	Other revenues from contracts	Total 328 422
Product/service type (amounts in USD thousand) Firmware license Activation Development	422	328	Other revenues from contracts	Total 328 422
Product/service type (amounts in USD thousand) Firmware license Activation Development Maintenance	422 4		Other revenues from contracts	Total 328 422 4 119
Product/service type (amounts in USD thousand) Firmware license Activation Development Maintenance Other	422 4 119 24	328 - - - 31	Other revenues from contracts	Total 328 422 4 119 55
Product/service type (amounts in USD thousand) Firmware license Activation Development Maintenance Other Total	422 4 119 24	328 - - - 31	Other revenues from contracts	Total 328 422 4 119 55
Product/service type (amounts in USD thousand) Firmware license Activation Development Maintenance Other Total Delivery date	422 4 119 24 569	328 - - - 31 359	Other revenues from contracts	Total 328 422 4 119 55 928

Revenues broken down by segments and description of the segments are presented in Note 23.



Estimates:

In the case of obligations performed over time (service and maintenance), the Group used the straight-line method to recognize revenues, pro rata to the elapse of time. The entity's actions and expenditures are executed evenly throughout the entire period of performance.

In the case of revenues recognized at the time, the Group has made a judgment that the licenses offered under SLS agreements have the nature of licenses with the right to use intellectual property, which means that the revenue from the sale of such licenses is recognized once, at the time of hand-over of control over the license to the customer.

In the case of granting access to the Silvair Platform, the Group estimated that the benefits are transferred at the time of activation of access to the Platform for each connected device.

Note 23 Operating segments

Pursuant to IFRS 8, an operating segment is a component of an entity that is a profit center, that has discrete financial information available, and whose results are reviewed regularly by the entity's chief operating decision maker for purposes of performance assessment and resource allocation.

The segments have been distinguished taking into account the specificity of the Group's activity and its directions of development, and the possibility of generating revenues by such segments in the long run. It was taken into account whether there is a significant possibility of allocating the costs and assigning the assets to the distinguished segments.

Currently, the Group distinguishes 3 segments: Lighting Control, Smart Lighting Services, and Smart Building Management. In the reporting period, the Group earned revenues only in the Lighting Control segment. Revenues in the other two segments will show up next year.

General and administrative expenses, selling and distribution expenses, other operating income and expenses, financing of the Group (including financial income and expenses) and income tax are not monitored on the segment level, hence these items are not allocated to segments. The Board does not analyze cash flows by segment either.

The Group does not allocate the following to the segments: administrative costs, selling costs, other operating revenues and costs, financial revenues and costs, and income tax. These items are presented in other activities.

The table below presents the key figures reviewed by the chief decision maker in the Company.



Information on individual operating segments in the period from 1 January 2023 to 30 September 2023

Segment type (amounts in USD thousand)	Lighting Control	Items not allocated to segments	Total
Revenues and expenses			
Sales to external customers	1 549	-	1 549
Inter-segment sales	-	-	-
Cost of sales	962	-	962
Income and expenses (operating and other operating)	4	-1 241	-1 237
EBIT	591	-1 241	-650
Net financial income (costs)	-	-179	-179
Share in profits of associates	-	-	-
Gross profit	591	-1 420	-829
Income tax (current and deferred)	-	-12	-12
Net profit for the reporting period	591	-1 408	-817
Assets			
Costs of development work (carrying amount of assets)	10 251	-	10 251
Receivables	469	-	469
Unallocated assets	-	1 439	1 439
Total assets			12 159
Liabilities			
Financial liabilities	-	2 503	2 503
Liabilities from contracts with customers	379	-	379
Unallocated liabilities	-	1084	1084
Total liabilities			3 966
Other information			
Depreciation and amortization	962	79	1041



ir@silvair.com www.silvair.com page 52

Information on individual operating segments in the period from

1 January 2022 to 30 September 2022

Lighting Control	Items not allocated to segments	Total
928	-	928
-	-	-
797	-	797
-21	-1 372	-1393
110	-1 372	-1 262
-	-2 281	-2 281
-	-	-
110	-3 653	-3 543
-	-30	-30
110	-3 623	-3 513
8 430	463	8 8 9 3
446	-	446
-	1 304	1 304
		10 643
-	3 591	3 591
215	-	215
-	885	885
		4 691
797	202	999
	928	segments 928 - 797 - -21 -1372 110 -1372 - -2281 - - 110 -3653 8430 463 446 - - 1304 - 3591 215 - - 885



ir@silvair.com www.silvair.com page 53

Information about segments broken down by regions, product lines and recognition time

Segment type (amounts in USD thousand)	01.01.2023 - 30.09.202			
	Lighting Control	Other activity	Total	
Region				
European Union	625	-	625	
Other countries	924	-	924	
Poland	-	-	-	
Total	1 549	-	1 549	
Product/service type				
Firmware license	536	-	536	
Activation	743	-	743	
Development	4	-	4	
Maintenance	147	-	147	
Other	119	-	119	
Total	1 549	-	1 549	
Delivery date				
At the time	1 339	-	1 339	
Overtime	210	-	210	
Total	1 549	-	1 549	



page **54**

Segment type (amounts in USD thousand)	01.01.2022 - 30.09.2		
	Lighting Control	Other activity	Total
Region			
European Union	234	-	234
Other countries	694	-	694
Poland	-	-	-
Total	928	-	928
Product/service type			
Firmware license	328	-	328
Activation	422	-	422
Development	4	-	4
Maintenance	119	-	119
Other	55	-	55
Total	928	-	928
Delivery date			
At the time	768	-	768
Overtime	160	-	160
Total	928	-	928

Note 30 Share-based payment agreements

Description of the agreements:

On 7 October 2016, the Board of Directors adopted a resolution on the introduction of the "2016 Stock Plan" specifying the rules for granting and exercising rights to acquire shares by employees and associates of the Company (Option Plan).

On 14 October 2016, the Entity signed a KPI Agreement, as amended by annex of 18 December 2017, setting forth the terms and conditions for granting stock options to the beneficiaries named in the agreement (i.e. members of the management board, key employees and associates of the Entity) under two option pools. As part of the "Option Pool" a total of 971,000 shares were to be awarded, and as part of the "Additional Option Pool" - a total of 482,000 shares were to be awarded.

The Group considers the date of signing the KPI Agreement as the option granting date within the meaning of IFRS 2.



On 31 March 2020, the Board of Directors of Silvair, Inc. adopted a resolution on increasing the number of shares under the Option Plan from 1,453,000 shares to 2,000,000 shares, covering all of the Entity's employees with the new program.

Summary information on share-based payment programs launched in the Group is presented in the table below:

Until 30.09.2023	Program I	Program II	Program III
Formal basis	KPI Agreement "Option Pool"	KPI Agreement "Additional Option Pool"	Resolution of the Board of Directors
Program launch date	14.10.2016	14.10.2016	31.03.2020
Number of shares in the pool	971 000	482 000	547 000
Option exercise price (USD)	0,10	0,10	0,10
Price of shares listed on the WSE as at the program launch date (USD)	n.a.	n.a.	0,61
Number of shares granted under the concluded option contracts	971 000	476 361	528 226
Number of shares acquired in the exercise of options	926 000	358 210	459 950

Option exercise structure in the period:

(data in units)	01.01.2023 - 30.09.2023	01.01.2022 - 31.12.2022	01.01.2022 - 30.09.2022
Pool of shares under the Option Plan	2 000 000	2 000 000	2 000 000
Number of shares available under the Option Plan at the beginning of the period	1 953	37 014	37 014
Increase of the pool of shares under the Option Plan	-	-	-
Number of shares granted under concluded option agreements	-	46 500	46 500
Number of shares taken up in exercise of options	134 579	241 713	190 357
Number of shares remaining to be taken up in subsequent periods under concluded option agreements	231 427	388 466	439 822
Number of shares released upon expiration of options	22 460	11 439	11 439
Number of shares available under the Option Plan at the end of the period	24 413	1 953	1 953

As at the publication date, the number of shares taken up in exercise of the options amounted to 1,793,681.

The Group has measured the fair value of services received in exchange for equity instruments indirectly, by reference to the fair value of the equity instruments granted. The fair value of options awarded under the



KPI Agreement was estimated by an independent expert using modern financial engineering methods. The Hull-White model was used to measure the fair value of the options granted, with the following assumptions:

- Stock price at the beginning of the period = \$3.33.
- Strike price of the option = \$0.10.
- Risk-free interest rate = 2.455%.
- Dividend yield = 0%.
- Parameter M = 3.
- Parameter e∆t = 0%.
- Stock price volatility (σ) = 46.6%.

For the options granted after the public issue of the parent company's shares, the services received in exchange for equity securities were valued using the fair value determined indirectly by reference to the stock price on the date of granting the options.

Impact of share-based payment transactions on the Group's result in the reporting period – valuation of options:

(amounts in USD thousand)	01.01.2023 - 30.09.2023	01.01.2022 - 30.09.2022
Management costs	75	168
Capital from revaluation of options	75	168

Impact of option exercise, change in the structure of the Group's consolidated equity in the reporting period:

(amounts in USD thousand)	01.01.2023 - 30.09.2023	01.01.2022 - 30.09.2022
Other capital	358	189
Capital from revaluation of options	-358	-193

The change in capital from revaluation of options in the period from 1 January 2023 to 30 September 2023 results from the exercise of 127,679 stock options and revaluation of the remaining options in the vesting period. The total value of shares taken up in performance of option contracts in the reporting period was USD 11.4 thousand.

The change in capital from revaluation of options in the period from 1 January 2022 to 30 September 2022 resulted from the exercise of 190,357 stock options and revaluation of the remaining options in the vesting period. The total amount of shares taken up in performance of option contracts in the period from 1 January to 30 September 2022 amounted to USD 16.4 thousand.

Estimates:

The Group has measured the fair value of services received as consideration for equity instruments indirectly, by reference to the fair value of the equity instruments granted. The fair value of awarded options was estimated by an independent expert using modern financial engineering methods and the assumptions were presented in the note above. In the case of awarding further options from the available pool, the valuation will be carried out on the basis of the current stock price from the date of award. A significant increase of the stock price in the future may have significant impact on the value of the costs recognized on account of the option plan.

Note 31 Material events after the balance sheet date

Due to the completion of research and development projects at SWAY Sp. z o. o. and guided by the need to optimize the operating costs of the Silvair Group, on 19 September 2023 the management boards of Silvair sp. z o.o. and SWAY sp. z o.o. made a decision to merge both companies.

On 24 October 2023, Extraordinary Meetings of Silvair sp. z o.o. and SWAY sp. z o. o. were held. The shareholders of those companies adopted resolutions on their merger. Pursuant to the said resolutions, the merger will take place through the takeover of SWAY by Silvair sp. z o.o. in the manner specified in Art. 492 § 1 point 1 of the Commercial Companies Code, by transferring all SWAY assets to Silvair sp. z o.o. for shares that Silvair sp. z o. o. will grant to the partner, i.e. Silvair, Inc. As a result of the merger, SWAY will cease to exist without liquidation and will be deleted from the register of entrepreneurs of the National Court Register. The merger of the Companies will take place on the date of entry of the merger in the register of entrepreneurs of the National Court Register. As a result of the merger of the companies, Silvair sp. z o.o. will assume all rights and obligations of SWAY.

Note 32 Information on joint ventures

There were no joint ventures in the current and previous financial year.

Note 33 Financial risk management objectives and principles

The Group's operations are exposed to the following types of financial risk:

- credit risk
- liquidity risk
- market risk
- currency risk
- interest rate risk
- other price risk.

Credit risk is the risk that one party to a financial instrument fails to discharge its obligation to the Group causing financial loss for the Group. Credit risk arises in receivables, cash and cash equivalents, deposits, bonds purchased and security deposits paid. Impact of credit risk on the Group's main operating segments: production of software for remote communication between devices and smart lighting systems, due to its nature, is not exposed to a significant level of this type of risk. Sales in these segments are largely to a stable client base and are made on deferred payment terms. The Group's counterparties are mainly companies with

an established market and financial position, which means that the exposure to individual credit risk is not high.

The Group applies internal procedures and mechanisms that mitigate this risk: appropriate client selection, a new client review system and ongoing monitoring of amounts receivable. The Group consistently pursues the recovery of overdue receivables. The Group's credit risk is verified with the use of the model of % share of unpaid receivables in specific time intervals (the model description is included in the section "Description of adopted accounting policies"). The Group invests its cash in reliable financial institutions (selected on the basis of ratings). The Group is exposed to immaterial levels of credit risk.

Liquidity risk is the risk that arises when the Group meets difficulties in fulfilling its obligations related to financial liabilities.

Considering the stage of the Group's development, the pace of adoption of the developed technology and the innovative nature of the products based on this technology, we are exposed to a risk that we will not be able to fulfill our obligations when due, in particular due to limited access to funding, failure to earn revenues, delay in earning revenues or earning lower future revenues than assumed, or increased costs resulting from the development of our activity, or other factors. In addition, we are exposed to the risk of key clients failing to meet their contractual obligations towards the Group's companies.

The Group takes a number of actions aimed at securing the funding for its current and future capital requirements, primarily through concentrating efforts on commercialization of its products, in parallel with efforts aimed at achieving the breakeven point as soon as practicable, and raising funding in the transition period from: issue of convertible notes, stock issue addressed to existing shareholders and a group of new investors, and research and development support programs (subsidies).

In 2023, the Group obtained funds from the issue of bonds and the issue of shares. The Group monitors the risk of shortage of funds through periodic liquidity planning, taking into account the payment due/maturity of assets and liabilities and projected cash flows from operating activity.

Financial liabilities by maturity date as at 30 September 2023

(amounts in USD thousand)	On demand	Under 3 months	From 3 to 12 months	From 1 year to 5 years	Over 5 years
Bank loans and borrowings	-	-	-	-	-
Bond liabilities*	-	-	1 329	1 174	-
Trade liabilities	16	194	-	-	-
Lease liabilities	-	20	58	22	-
Total	16	214	1 387	1 196	-

^{*}The measurement at amortized cost does not differ materially from the carrying amounts. The difference between the value at the amount due and the value according to the measurement at amortized cost for the bond liabilities amounts to USD 1.8 thousand.

Financial liabilities by maturity date as at 31 December 2022

(amounts in USD thousand)	On demand	Under 3 months	From 3 to 12 months	From 1 year to 5 years	Over 5 years
Bank loans and borrowings	-	-	-	-	-
Bond liabilities*	2 350	-	-	1 282	-
Trade liabilities	37	156	-	-	-
Lease liabilities	-	20	64	-	-
Total	2 387	176	64	1 282	-

Financial liabilities by maturity date as at 30 September 2022

(amounts in USD thousand)	On demand	Under 3 months	From 3 to 12 months	From 1 year to 5 years	Over 5 years
Bank loans and borrowings	-	-	-	-	-
Bond liabilities*	-	2 324	-	1 267	-
Trade liabilities	-	157	-	-	-
Lease liabilities	-	18	-	-	-
Total	-	2 499	-	1 267	-

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency risk, interest rate risk and other price risk.

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Because of the global character of the business conducted by Silvair, Inc. Group in which most of the revenues are generated in USD and EUR, while most expenses are incurred in PLN, the Group is exposed to risk related to sudden changes in exchange rates, including in particular appreciation of PLN and depreciation of EUR vs. USD. The Group monitors the currency rates and discerns a continuing trend of appreciation of USD vs. PLN. This trend is good for the Group from the perspective of earning revenues in USD and EUR. When significant revenues appear, the Group will take steps to use instruments hedging sudden exchange rate fluctuations. The impact of changes in exchange rates is shown in the tables in the further part of the note.

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Group does not invest any surplus funds in interest-bearing assets based on floating interest rates and accordingly it is not exposed to the risk related to changes in interest rates. The principal risk of changes in interest rates is related to debt instruments. In 2023 and 2022, the Group did not use any external debt instruments with a floating interest rate (loans and bonds), the

interest rate on which would depend on changes in interest rates. Accordingly, it was not exposed to changes in cash flows resulting from changes in interest rates.

Other price risks are the risks that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or by factors affecting all similar financial instruments traded in the market. The Group does not use financial instruments associated with price risk. The Group is not exposed to other price risk.

The Group's financial risk management is coordinated by the Parent Company in close collaboration with the Boards of the subsidiaries. In the risk management process, these are the most important goals:

- secure short- and medium-term cash flows,
- stabilize fluctuations in the Group's financial performance,
- fulfill planned financial forecasts by meeting relevant budget assumptions,
- achieve a rate of return on long-term investments and obtain optimal sources of funding for investment activities.

The Group does not execute transactions on financial markets for speculative purposes.

The main financial instruments used by the Parent Company and subsidiaries include loans, cash, short-term deposits and bonds. The Group also holds other financial instruments, such as trade receivables and payables, which arise directly from its activities. The Group does not classify any instruments categorized as loans and borrowings to financial liabilities designated for measurement at fair value through profit or loss. All loans, borrowings and other debt instruments are carried at amortized cost using the effective interest rate. The Group assesses the risk associated with concentration of business partners, foreign currencies, markets and debt instruments as low.



Classification of financial instruments according to IFRS 9

Financial assets by balance sheet item (amounts in USD	30.09.2023 fair value	30.09.2023 carrying			on of financial ins o IFRS 9 (carrying		Other
thousand)		amount	Measured at fair value through profit or loss	Measured at value v changes thro o	with amor	easured at tized cost	
				comprehen inc	nsive come		
Financial assets		-					
Interest and shares	6	6	-		-	-	6
Trade receivables	469	469	-		-	469	-
Cash	410	410	-		-	410	-
Financial liabilities by balance sheet item	30.09.2 fair va	alue carry	/ing		Classification according to II		
(amounts in USD thousa	na)	amo	Measured at through pro		Measured at amortized cost	value tl	asured at fair hrough other mprehensive income
Financial liabilities	<u> </u>	· ·				<u> </u>	
Loans		-	-	-	-		-
Debt securities	2	503 2	503	-	2 503		-
Trade liabilities		210	210	-	210		-
Financial assets by balance sheet item	31.12.2022 fair value	31.12.2022 carrying			on of financial ins o IFRS 9 (carrying		Other
(amounts in USD thousand)		amount	Measured at fair value through profit or loss	comprehen	with amor ough other	easured at tized cost	
Financial assets	Į.						
Interest and shares	6	6	-		-	-	6
Trade receivables	391	391	-		-	391	-
Cook	404	404				404	



Cash

401

ir@silvair.com www.silvair.com page 62

401

Financial liabilities by balance sheet item	31.12.2022 fair value	carrying		of financial instruments FRS 9 (carrying amount)	
(amounts in USD thousand)		amount	Measured at fair value through profit or loss	Measured at amortized cost	Measured at fair value through other comprehensive income
Financial liabilities					
Loans	-	-	-	-	-
Debt securities	3 632	3 632	-	3 632	-
Trade liabilities	193	193	-	193	-

	30.09.2022 fair value	30.09.2022 carrying amount			nancial instruments 9 (carrying amount)	Other
thousand)		Measured at fair value through profit or loss	Measured at fair value with changes through other comprehensive income	Measured at amortized cost		
Financial assets						
Interest and shares	5	5	-	-	-	5
Trade receivables	446	446	-	-	446	-
Cash	649	649	-	-	649	-

Financial liabilities by balance sheet item	30.09.2022 fair value	carrying	g (carrying			
(amounts in USD thousand)		amount	Measured at fair value through profit or loss	Measured at amortized cost	Measured at fair value through other comprehensive income	
Financial liabilities						
Loans	-	-	-	-	-	
Debt securities	3 591	3 591	-	3 5 9 1	-	
Trade liabilities	157	157	-	157	-	

Revenue, cost, profit and loss line items recognized in the statement of comprehensive income, by financial instrument category

For the period from 1 January 2023 to 30 September 2023

Financial assets (amounts in USD thousand)	Category under IFRS 9	Interest income / (expense)	Foreign exchange gains / (losses)	Reversal / (recognition) of impairment losses	Gains / (losses) on measurement	Total
Trade receivables	С	-	-	4	-	4
Cash and cash equivalents	С	-	-2	-	-	-2
Total		-	-2	4	-	2
Financial liabilities						
Bank loans and borrowings	F	-	-	-	-	-
Leases	F	-9	-4	-	-	-13
Bond liabilities	F	-96	-	-	-	-96
Trade liabilities	F	-	-69	-	-	-69
Other liabilities	F	1	-	-	-	1
Total		-104	-73	-	-	-177

Abbreviations used:

- A Financial assets measured at fair value through profit or loss
- B Financial assets measured at fair value through other comprehensive income
- C Financial assets measured at amortized cost
- $\ensuremath{\mathsf{D}}$ Financial liabilities measured at fair value through profit or loss
- E Financial liabilities measured at fair value through other comprehensive income (hedge accounting)
- F Financial liabilities measured at amortized cost

For the period from 1 January 2022 to 30 September 2022

Financial assets (amounts in USD thousand)	Category under IFRS 9	Interest income / (expense)	Foreign exchange gains / (losses)	Reversal / (recognition) of impairment losses	Gains / (losses) on measurement	Total
Trade receivables	С	-	-	-21	-	-21
Cash and cash equivalents	С	-	5	-	-	5
Total		-	5	-21	-	-16
Financial liabilities						
Bank loans and borrowings	F	-	-1 608	-	-	-1 608
Leases	F	-4	-6	-	-	-10
Bond liabilities	F	-95	-	-	-	-95
Trade liabilities	F	-	-536	-	-	-536
Other liabilities	F	-1	-	-	-	-1
Total		-100	-2 150	-	-	-2 250

Sensitivity analysis

As at 30 September 2023 and as at 30 September 2022, the Group did not hedge its transactions denominated in foreign currencies.

The following table presents the sensitivity of the gross financial result (due to movement in the fair value of cash assets and liabilities) to reasonable fluctuations in the exchange rate of the US dollar ("USD"), assuming that other factors remain unchanged.

According to the Group's estimates, the impact of exchange rate fluctuations on the Group's equity and total comprehensive income would be similar to the impact on the gross financial result, when income tax is taken into account.

Currency risk 1 January 2023 - 30 September 2023

The tables depict the effects of fluctuations in the USD/PLN exchange rate, i.e. the exchange rate between the only currencies that are relevant to the Group's companies.

Financial instruments by balance sheet items (amounts in USD thousand)	Carrying amount of financial instruments	Effect on pre-tax financial result (10% increase)	Effect on equity (10% increase)	Effect on pre-tax financial result (10% decrease)	Effect on equity (10% decrease)
Financial assets					
Interest and shares	6	-1	-	1	-
Trade receivables	469	-27	-	27	-
Cash, including:	410	-26	-	26	-
Cash in bank	409	-26	-	26	-
Financial liabilities					
Loans	-	-	-	-	-
Trade liabilities	210	10	-	-10	-

Currency risk 1 January 2022 - 30 September 2022

Financial instruments by balance sheet items (amounts in USD thousand)	Carrying amount of financial instruments	Effect on pre-tax financial result (10% increase)	Effect on equity (10% increase)	Effect on pre-tax financial result (10% decrease)	Effect on equity (10% decrease)
Financial assets					
Interest and shares	5	-1	-	1	-
Trade receivables	446	-14	-	14	-
Cash, including:	649	-52	-	52	-
Cash in bank	648	-52	-	52	-
Financial liabilities					
Loans	-	-	-	-	-
Trade liabilities	157	9	-	-9	-

Financial instruments by currency

As at 30 September 2023

Financial assets	USD	PLN	EUR	Total
Interest and shares	-	6	-	6
Trade receivables	208	-	261	469
Cash and cash equivalents, including:	147	120	143	410
Cash in bank	147	119	143	409
Financial liabilities	USD	PLN	EUR	Total
Finance leases	-	100	-	100
Bond liabilities	2 503	-	-	2 503
Trade liabilities	111	98	1	210

As at 30 September 2022

Financial assets	USD	PLN	EUR	Total
Interest and shares	-	5	-	5
Trade receivables	317	-	129	446
Cash and cash equivalents, including:	126	461	62	649
Cash in bank	126	460	62	648
Financial liabilities	USD	PLN	EUR	Total
Finance leases	-	18	-	18
Bond liabilities	3 591	-	-	3 591
Trade liabilities	72	84	1	157

Note 38 Related party transactions

Transactions with parties related by equity with the Parent Company

Parties related by equity with the Parent Company:

- Silvair Sp. z o.o.
- Sway Sp. z o.o.

The Parent Company holds directly 9% rights to shares in Sway Sp. z o.o. and 100% shares in Silvair Sp. z o.o. which in turn holds 91% shares in Sway Sp. z o.o.

The following transactions were effected in the reporting period between parties related by equity:

Loan agreement between Silvair, Inc. (lender) and Silvair Sp. z o.o. (borrower).

In connection with the new loan agreement concluded on 10 March 2023, as at 30 September 2023 Silvair Sp. z o.o. posted a liability on account of the loan from Silvair, Inc. in the amount of USD 637 thousand.

The Group assumes that the granted loan will be settled through conversion to capital.

Loan agreement between Silvair Sp. z o.o. (lender) i Silvair, Inc. (borrower).

On 5 January 2023, a loan agreement was signed between Silvair, Inc. (the borrower) and the subsidiary Silvair Sp. z o. o. (the lender) for a total value of USD 150 thousand. The loan repayment date was set for 31 March 2027. By the date of preparation of this report, the subsidiary granted a loan to the parent company in the amount of USD 85 thousand. On 13 March 2023, Silvair, Inc. repaid the capital liability arising from the loan received. The interest accrued on the loan is USD 0.5 thousand. At the moment, Silvair, Inc. does not expect the occurrence of circumstances for incurring further loan tranches.

Loan agreement between Silvair Sp. z o.o. (lender) i Sway Sp. z o.o. (borrower).

As at 30 September 2023, in connection with the loan, Sway Sp. z o.o. posted a liability on account of the loan received from Silvair Sp. z o.o. in the amount of USD 477 thousand. No loan repayments were made in 2023. The Group assumes that the granted loan will be settled through conversion to capital.

The loans between the Group's companies and the financial costs and income in connection with such loans were excluded from the consolidated statements.

Trade settlements within the Group

As at 30 September 2023 and as at 30 September 2022, Sway Sp. z o.o. and Silvair Sp. z o.o. posted no mutual trade receivables or liabilities.

As at 30 September 2023 and as at 31 December 2022, Silvair, Inc. and Silvair Sp. z o.o. posted no mutual trade receivables or liabilities.

In 2023 and 2022, apart from loans, there were no other transactions between the Group's companies. If transactions or mutual liabilities and receivables occurred in the reporting period between the companies, they would be excluded from these interim condensed consolidated statements.

Entities having personal ties with the Group's companies:

Transactions between entities with personal ties:

As stated in Note 3.7 of the Explanatory notes to the interim condensed consolidated financial statements, as at 30 September 2023, the subsidiaries Silvair Sp. z o.o. and Sway Sp. z o.o. were parties to a lease agreement for a property in Kraków at ul. Jasnogórska, where the head offices of both companies are located.



The lessor is Centrum Jasnogórska 44 Spółka z o.o. with its registered office in Kraków, taxpayer identification no. NIP 6770050681, entered in the National Court Register under file no. 0000131205. Centrum Jasnogórska 44 is related to the issuer through the person of Mr. Szymon Słupik, who is its shareholder and vice-president of the board, while at the same time being a member of the Board of Directors (Shareholder) of the Parent Company, Silvair, Inc.

In 2023 and in 2022, the Group leased space from Centrum Jasnogórska 44 Spółka z o.o. where the total cost amounted to USD 68 thousand in the period from 1 January to 30 September 2023, and USD 149 thousand in the period from 1 January to 31 December 2022. As regards the recognition of the above lease agreement in the statement of financial position, the Group presented it as lease according to IFRS 16.

As at 30 September 2023, the Group had no liabilities toward the above mentioned company under the lease agreement.

Except as described above, the Group's key management personnel and their close family members did not control, jointly control or exert significant influence on and were not members of key personnel of the entities that entered in material transactions with the Group's Companies in the reporting period.

Note 38.1 Transactions with the key management personnel and shareholders

As at 30 September 2023, Silvair, Inc. held a liability on account of convertible bonds to companies related personally to Christopher Morawski, who is a member of the Board of Directors of Silvair, Inc., i.e. a liability to Trikon LLC in the amount of USD 0.8 million.

As at 30 September 2023, subsidiaries Silvair Sp. z o.o. and Sway Sp. z o.o. posted no liabilities toward shareholders or the Board of Directors other than current liabilities on account of compensation and business travels.



Supplementary notes to the quarterly report of the Silvair, Inc. Group

Extraordinary events in terms of their type, value or frequency having material effect on the financial statements

No unusual events affecting the financial statements occurred in the reporting period.

Seasonality or cyclicality of the Group's operations

The activities of the Silvair, Inc. Group are not subject to seasonality or cyclicality.

Provisions and charges, including impairment losses

In the period from 1 January to 30 September 2023, there were no indications for recognizing new impairment losses for assets or for reversing the existing ones. In the third quarter of 2023, there were also no indications for recognizing provisions for new liabilities. Information on the level of prior charges and provisions is provided in the section entitled "Information and notes on material changes in the amounts of estimates and selected reporting items".

Litigation

No new litigation was launched in the period from 1 January to 30 September 2023.

As at the date of this report, the Group is not a party to any major litigation proceedings, either as a plaintiff or a defendant, in which the value of the dispute would exceed 5% of the Group's equity.

Material liabilities resulting from the purchase of property, plant and equipment

As at 30 September 2023 and as at 30 September 2022, none of the Group's companies had any liabilities on account of purchases of property, plant and equipment.

Extraordinary events in terms of their type, value or frequency having material effect on the fair value of financial assets and financial liabilities of the entity, regardless of whether these assets and liabilities are recognized at fair value or adjusted acquisition price (amortized cost)

In the reporting period and in the corresponding period of the previous year, no changes occurred in the economic situation and business conditions that would materially affect the fair value of financial assets and financial liabilities presented in the Group's consolidated financial statements. No other information was received that could materially affect the assessment of the assets, financial position and financial result.

Instances of default on loans and borrowings or breaches of material provisions of loan and borrowing agreements in respect of which no corrective measures were taken until the end of the reporting period

As at 30 September 2023 and as at 30 September 2022, the Group had no outstanding loans or borrowings, did not breach any material provisions of a loan agreement, and did not breach any material provisions of a credit agreement for which no remedial actions were taken by the end of the reporting period.

Statement of ownership of the issuer's shares or rights to such shares by the persons managing and supervising the issuer as at the delivery date of the quarterly report, with identification of changes in ownership in the period after the publication of the previous periodic report, for each person separately

The par value of one share is USD 0.1. The ownership status of persons managing and supervising the Issuer:

Share capital ownership structure	As at 01.01.2023	Acquisition	Disposal	As at 26.11.2023
Rafał Han	1 930 465	101 500	-	2 0 3 1 9 6 5
Szymon Słupik	1 902 340	- -	- -	1 902 340
Adam Gembala	1 018 760	-	-	1018760
Christopher Morawski	1 880 945	741 785	-	2 622 730

Information on changes in classification or valuation of financial instruments

Note 33 of this report presents the classification of financial instruments according to IFRS 9. No changes in measurement methods for financial instruments, especially those measured at fair value, were made in the first three quarters of 2023. In the reporting period, no changes were also made to the classification of financial assets.

The Board's position on the possibility of achieving the previously published forecasts and performance of the Group at least in the next quarter of the financial year

The Silvair Group did publish any projections for 2023, including projections for the 9 months of 2023.



Summary of the Issuer's achievements and failures

Transfer of agreements to OPTOTRONIC GmbH

Due to the acquisition by Inventronics (Hangzhou) Inc. of a part of the OSRAM GmbH enterprise and the establishment of the special purpose company OPTOTRONIC GmbH, on 1 February 2023 Silvair sp. z o.o. concluded an agreement under which the existing rights and obligations arising from the agreements of 8 July 2019 for the sale of Silvair Commissioning tools and Silvair Firmware along with a set of tools for implementation on the production line were fully transferred to OPTOTRONIC GmbH.

Issue of Convertible Securities

On 7 February 2023, the Issuer informed in Current Report No. 3/2023 that the Board of Directors of Silvair, Inc. adopted a resolution approving the incurring of liabilities up to the total nominal value of USD 5.0 million in the form of the issue of debt securities convertible to the Company's common stock of new issue (convertible promissory notes; "Convertible Securities") and setting the main terms of the issue of Convertible Securities.

Signing of an agreement with Luceco Plc.

On 15 February 2023, Silvair sp. z o.o. entered into agreement with Luceco Plc. based in Great Britain, for the sale of Silvair Commissioning (part of the Silvair platform), which covers the provision of Bluetooth Mesh-based tools for configuration of a smart lighting network in the Lighting Control as a Service model (LCaaS).

Signing of an agreement with LSI Industries, Inc.

On 10 March 2023, Silvair, Inc. concluded an agreement with LSI Industries, Inc. based in U.S., for the supply, licensing and provision of services, on the basis of which the Company undertook to provide Silvair Firmware along with a complete set of tools for its implementation on the production line. Silvair Sp. z o.o. also undertook to grant a license for the use of the Firmware, and to provide related services.

Issue of Silvair, Inc. shares

On 27 March 2023, the Issuer informed in Current Report No. 7/2023 that there was a conversion of cash receivables from debt securities convertible into common stock of the new issue of the Company (convertible promissory notes) with a total nominal value of USD 2,100,000.00, with maturity falling in 2022 ("Convertible Securities"), under which the Company issued to the holders of Convertible Securities a total of 1,439,334 ordinary bearer shares of the Company within the authorized capital of the Company ("Shares"). The conversion of the Convertible Securities into Shares took place on the terms specified in the terms and conditions of the issue of Convertible Securities as set out in the resolutions of the Company's Board of Directors of 8 August 2019 and 10 August 2020. In addition, the Company also issued 168,574 ordinary bearer shares as part of the Company's authorized capital in connection with the exercise of rights by participants of the managerial option program introduced at the Company ("Management Shares").

After the conversion of the Convertible Securities and the issue of the Management Shares, the share capital of the Company amounts to USD 1,738,493.20 and consists of 17,384,932 shares of the Company with a nominal value of USD 0.10 each, including (i) 16,424,932 Common Shares of the Company, representing in total 94.48% of the Company's share capital and entitling to a total of 16,424,932 votes at the Company's

general meeting, representing in total 74.03% of the total number of votes in the Company, and (ii) 960,000 shares of the Company's Founders Preferred Stock (each such share entitles to six votes at general meeting of the Company), representing in total 5.52% of the share capital of the Company and entitling to a total of 5,760,000 votes at the general meeting of the Company, representing in total 25.97% of the total number of votes in the Company.

Signing of an agreement with Shenzhen Xiezhen Electronics Co. Ltd. (CuPower)

On 1 April 2023, Silvair Sp. z o.o. concluded an agreement with Shenzhen Xiezhen Electronics Co. Ltd. (CuPower) based in China for the supply, licensing and provision of services, on the basis of which the Company undertook to provide Silvair Firmware along with a complete set of tools for its implementation on the production line. Silvair Sp. z o.o. also undertook to grant a license for the use of the Firmware, and to provide related services. The companies also entered into agreement for the sale of Silvair Commissioning tools (part of the Silvair platform), which covers the provision of Bluetooth Mesh-based tools for configuration of a smart lighting network in the Lighting Control as a Service model (LCaaS).

Admission of Silvair, Inc. shares to public trading

On 11 April 2023, the Issuer informed - in its Current Report No. 10/2023 - that the Management Board of the Warsaw Stock Exchange decided to: 1) introduce to trading on the parallel market, as of 13 April 2023, 1,607,908 ordinary bearer shares in the Company with a nominal value of USD 0.10 each ("Shares"), registered by the National Depository for Securities (Krajowy Depozyt Papierów Wartościowych S.A.) under ISIN code USU827061099; and 2) list the Shares in the continuous trading system: (i) in the listing class referred to in § 71 item 5) of Section IV of Detailed Stock Exchange Trading Rules in the UTP system; (ii) under an abbreviated name of "SILVAIR-REGS" and a ticker of "SVRS". On 17 April 2023, with reference to KDPW decision no. 297/2023 of 7 April 2023, 1,607,908 common bearer shares with a nominal value of USD 0.10 each, marked with the ISIN code USU827061099, were registered.

Issue of Silvair, Inc. Convertible Securities

On 17 April and 12 May 2023, the Issuer informed in Current Reports No. 12/2023 and 13/2023 that Silvair, Inc. issued Convertible Securities with a total nominal value of USD 1.4 million within the liability limit and on the terms and conditions approved by a resolution of the Company's Board of Directors on 7 February 2023.

Signing of an agreement with Tiosl Technology Shenzhen Co., Ltd.

On 19 April 2023, Silvair Sp. z o.o. concluded an agreement with Tiosl Technology Shenzhen Co., Ltd. based in China for the supply, licensing and provision of services, on the basis of which the Company undertook to provide Silvair Firmware along with a complete set of tools for its implementation on the production line. Silvair Sp. z o.o. also undertook to grant a license for the use of the Firmware, and to provide related services.

LightFair International

On 21-25 May, the Silvair Group presented its product offer at the LightFair International 2023 trade fair that took place in New York. It is the most important industry event in the United States. The Group presented its solutions at its own booth, as well as at the booths of partners using Silvair solutions. In total, as many as 10 of the Group's partners had booths at the fair - each of these booths contained information about the Silvair technology. During the event, the Group's representatives managed to establish a number of new business relationships that resulted in new cooperation opportunities. Effects in the form of new

business contracts can be expected in the coming months. The fair was also a good opportunity to meet current partners and discuss further cooperation strengthening on the American lighting market. During the event, the high recognition of the Silvair brand on the American market was also noticeable. When participating in previous editions of the LightFair International event before the pandemic (during which the event was suspended), most of the conversations focused on presenting the Group's product offer to industry representatives who were not yet familiar with the Silvair brand. This year, most of the interlocutors knew perfectly well what the Group was doing and were interested in information about new products and further directions of development.

Signing of an agreement with Shenzhen HAISEN Technology Co.,Ltd.

On 5 June 2023, Silvair, Inc. concluded an agreement with Shenzhen HAISEN Technology Co.,Ltd. based in China for the supply, licensing and provision of services, on the basis of which the Company undertook to provide Silvair Firmware along with a complete set of tools for its implementation on the production line. Silvair Sp. z o.o. also undertook to grant a license for the use of the Firmware, and to provide related services.

Information on dividend paid or declared, in total and per share, broken down into ordinary and preferred stock

In the reporting period, the Issuer did not pay or declare payment of dividend.

Information on the issuance, redemption and repayment of non-equity and equity securities

No such transactions were concluded in the reporting period.

Information on issuer or its subsidiary entering into one or several related party transactions on non-market terms

No such transactions were concluded. Information on related party transactions is presented in Note 38.

Factors that the issuer believes will affect its financial performance at the least within the next quarter

In the opinion of the Issuer's Board, the Group's financial performance in the coming periods will be affected by the following external and internal factors:

- Global increase in prices of energy resources and energy prices,
- Availability of lighting components (incl. mainly semiconductors) after supply chain disruptions caused by the Covid-19 pandemic,
- Macroeconomic and geopolitical situation in Poland and in the world in the face of the war in Ukraine,
- Pace of adoption of the Bluetooth Mesh standard by the market and effectiveness in acquiring new contracts,
- Systematic development work supporting the commercialization of new products and the increase of competitive advantage.

Rafał Han

Chief Executive Officer (CEO)

Szymon Słupik

Chief Technology Officer (CTO), President of the Board of Directors Adam Gembala

Chief Financial Officer (CFO), Vice-President of the Board of Directors, Secretary and Treasurer

Paweł Szymański

Christopher Morawski

Director

Director