

Leadership opportunity

**We are hiring a
Divisional Manager**

LIEBHERR

Liebherr-Great Britain



Divisional Manager Mobile and Crawler Cranes

An excellent opportunity has arisen in our mobile and crawler crane division. Liebherr Great Britain is seeking a Divisional Manager who will drive the success of the division—and the wider company—through strategic leadership and effective management.

The role will oversee the following departments: sales, after-sales, used equipment and technical support.

Responsibilities

- Exhibit strong leadership across the division, ensuring all areas of the business consistently meet organisational requirements.
- Develop strategic plans to increase our market share.
- Maintain and develop the division's customer relationships by regularly reviewing customer satisfaction and actively driving customer retention.
- Delivering overall profitability by regular review of financial performance, identifying areas for improvement, and implementing necessary measures.
- Develop and manage an effective team, instilling an excellent team spirit and minimising staff attrition.
- Build an outstanding relationship with the factory personnel to achieve maximum technical, logistical and commercial factory support.

Requirements

- Competent mechanical engineering background, ideally to a degree level.
- Strong sales background in high-value capital equipment.
- Able to demonstrate effective leadership skills with a similar size team.
- Able to demonstrate excellent customer facing skills.

What Liebherr can offer:

The prospect of working for a family-owned, industry-leading manufacturer in a secure, forward-thinking environment, supported by a competitive salary and benefits. The kind of opportunity that blends stability, innovation, and genuine long-term growth.

Liebherr-Great Britain Ltd.
Normandy Lane, Stratton Business Park,
Biggleswade, SG18 8QB.

Aleks Szczepanska
+44 1767 60 21 00
LGB.careers@liebherr.com



Apply now