

# Exciting career opportunities at HLS:

**Height Lift & Shift** are looking for positive, dynamic, and self-motivated individuals to fulfil a variety of roles in our rapidly expanding company. The successful candidates who join our team will be able to demonstrate key characteristics of focus; drive; leadership; discipline and consistency, in addition to the skills and experience demanded by each individual role.

Our **Strategic Accounts Manager** will be highly experienced to deliver growth to the company by both maximising returns from current accounts, and developing new customer relationships, all whilst helping to develop our sales team: the successful candidate will be a very hands-on person, who is equally happy driving our demo van or attending high-level client meetings. Reporting directly to the Managing Director, this role has the potential to progress to Sales Director.

Our **Marketing and Sales Lead Generator** will play a vital role in delivering growth by using their already-excellent written and verbal communication skills to generate new leads and prospective accounts. We have a well-defined progression route for the right candidates to progress rapidly through the company making this an exciting opportunity for any target-driven individual.

## **(Trainee) Field-sales People or Sales Agents**

Demonstrating an affinity with the technical workings of machinery, the successful candidates will be excellent communicators and time-managers. Dependent on the geographical area of the candidate and their experience these members of our team may be employed by the company, or self-employed sales agents. All in this role will be expected to drive increased sales through phone, email, and face-to-face contact with existing and prospective customers.

## **Customer Technical Liaison**

This key member of our team will be a versatile and driven individual to provide an interface between the commercial and operational activities of the business. The role is pivotal in enabling the company to grow rapidly whilst retaining our reputation for excellent customer service. Candidates should be confident with excellent communication skills, good commercial acumen and a proven track record as a service engineer or in service management.

If you think you have the right attributes for any of these opportunities then please download the full job description from our website: [www.hls.co/recruitment](http://www.hls.co/recruitment). Applicants will be asked to supply a CV and covering letter in the first instance to [recruitment@hls.co](mailto:recruitment@hls.co). Those who are invited for interview will be expected to present to the interview panel demonstrating their fit for the role and relevant experience. We welcome applicants from all backgrounds and sectors.

**HLS**   
HEIGHT, LIFT & SHIFT

[www.hls.co](http://www.hls.co) Safe & productive workplace solutions

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