

# Do you want to be convincing in any of your presentations and make a truly credible impression?



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# Why choose this program?

Because then you will know how to:

- stay authentic and genuine
- plan a presentation with regard to the goal, content and time
- make a positive first impression
- use different presentation structures to achieve different results
- resists pressure, handle negative reactions and respond to uncomfortable questions
- build the credibility of your presentation and communication
- express yourself clearly, briefly and accurately
- receive and give feedback
- manage stress and stage fright during presentations.

### Who is it for?

This intensive training program is for all those who realize that presentation skills are among the key competencies and want to improve them.

# Topics

- Presentation on one's own research topic
- Rhetoric skills and voice work
- How to handle unexpected situations
- How to respond to objections and unpleasant questions

After completing the program, your presentation skills will be **more convincing and impressive**. You will receive **feedback and suggestions to improve** your presentation skills.

You will learn how to work with your voice and practice speech technique. You will improve your rhetorical skills.

You will get acquainted with techniques on how to **handle negative reactions** of the audience and **deal with unpleasant reactions**. You will have trained all of those skills.

#### Methods and techniques

- The program is based primarily on personal experience and an ongoing feedback. A lecture
  is combined with moderated discussions and brainstorming, interactive workshops and video
  analysis.
- Individual and group solutions for model situations simulating a real situation are directly directed to a discussed topic. They are primarily based on real situations and allow participants to experience a concrete application.
- Strengthening skills, deepening self-reflection and setting development goals are enhanced by working with a sparring partner or a lecturer. Participants share their own practical methods from their field of expertise, complement each other with their own experience; a lecturer summarizes and elaborates.

#### Shine Leadership s.r.o.

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