



# Investor Presentation

25 July 2025

**Prepared by :** Türkiye Sigorta Investor Relations



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# Türkiye Sigorta at a Glance

- Why invest in Türkiye
- Why invest in Türkiye Sigorta
- ESG and digitalisation

  Appendix

### Türkiye Sigorta at a Glance

- ✓ Largest and leading insurance company in Türkiye with growing market share, robust capital foundation and strong insurance sector expertise and heritage since 1957
- ✓ Named as Türkiye Sigorta in 2020 with new corporate governance in place following the merger of three state-owned public banks' insurance subsideries under the umbrella of the Türkiye Wealth Fund
- ✓ Provide personal, commercial and corporate **non-life insurance** products: health, fire and natural disasters, motor, agriculture...
- ✓ Leading provider of innovative and **customer-centric** insurance products to meet the evolving needs of **individuals and businesses**, **supported by unique distribution model**
- ✓ Robust financial performance with high profitability from its operations and investments
- ✓ **Investment portfolio** adjusted on real-time in line with market dynamics

Mission: Whenever trust is needed; Türkiye, Sigorta

Vision: Being a national insurance champion and leading global player in the insurance industry

Ticker: TURSG, included in several indices:

- BIST 100
- BIST 500
- BIST Star
- BIST All Shares
- BIST 100-30

- BIST Corporate Governance
- BIST Dividend
- BIST Dividend 25
- BIST Insurance
- BIST Financials

- FTSE EM Large Cap
- MSCI Turkey Small Cap Index
- MSCI Turkey Investable Market
- Index (IMI)
- BIST Sustainability
- Reserve share in BIST 50



September 2020





2009





1958

**GÜNEŞ SİGORTA** 



1957

### **Growing Production**

Premium

**Premium Growth** 

**1**73hn

**Market Share** 

**Market Cap** 

**184**bn

### **Sustainable Profitability**

**Net Income** 

**1**9.3bn 42%

**NI** Growth

**Combined Ratio** 

97.5%

ROAA<sup>2</sup>

### **Robust Investment Results**

AuM<sup>1</sup>

**AuM Growth** 

56%

**AuM Yield** 

ROAE<sup>3</sup>



**Mobile App Users** 4.1 mn



**Bank Branches** ~5,000



**PTT Branches** +3,500



**Agencies** +3,600



6mn



**Employees** 1,547



**JCR Governance Rating** 9.65/10



**JCR Credit Rating** AAA

Source: This dataset combines 1H25 financials and the most recent figures of Türkiye Sigorta

- (1) AuM: Asset under management, excluding arbitrage
- (2) ROAA: Adjusted annualized net income/average of current assets and previous year-end assets
- (3) ROAE: Adjusted annuallized net income/average of current equity and previous year-end equity

For 2024 Results Slide For 1H24 USD-based results 1 > Türkiye Sigorta at a Glance

# 2 Why invest in Türkiye

- 3 > Why invest in Türkiye Sigorta
- 4 > ESG and digitalisation
- 5 > Appendix

### Türkiye's Macroeconomic Outlook (1/2)

Türkiye: The Fastest-Growing Economy with 4.9% Growth<sup>1</sup>

### **Recovery in Current Account Deficit**



### **Decreasing Trend in Inflation**



Despite rising concerns on global equity markets after tarrifs; Türkiye still offers value to investors:

✓ The decline in energy prices, tight monetary policy, and strong tourism revenues support a lasting improvement in the current account balance. These developments contribute to controlling inflation while enhancing the sustainability of trade balance

Source: CBRT, Turkstat

<sup>(1)</sup> OECD Economic Surveys: Türkiye 2025, the percentage is average annual growth rate of past decade

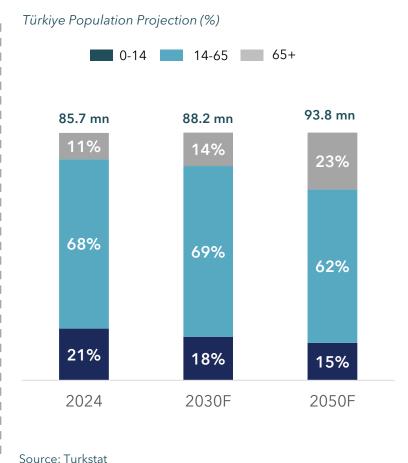
<sup>(2)</sup> Expectation of CBRT for 2025YE

### Türkiye's Macroeconomic Outlook (2/2)

#### **GDP Growth**



### **Demographics**



- Large domestic market and strong population structure accelerate economic development with robust demand and growth dynamics.
- Larger young population, offering a major untapped opportunity.

- 1 > Türkiye Sigorta at a Glance
- 2 > Why invest in Türkiye

# 3 Why invest in Türkiye Sigorta

- 4 > ESG and digitalisation
- 5 > Appendix

### **Underpenetrated Market with High Growth Potential**

Turkish insurance sector is underpenetrated and holds significant growth potential compared to international insurance firms.

#### Low penetration but robust financial stance in non-life sector

Underpenetrated
Market

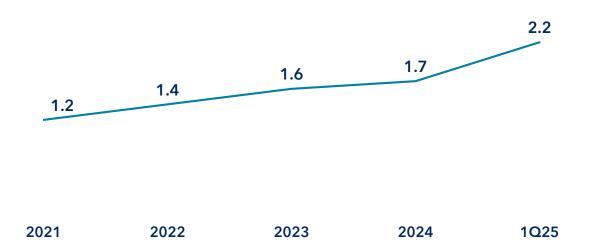
17th

biggest
economy
in the world

33th 1
2.2% 2
largest premium
production
penetration
(as of YE23)

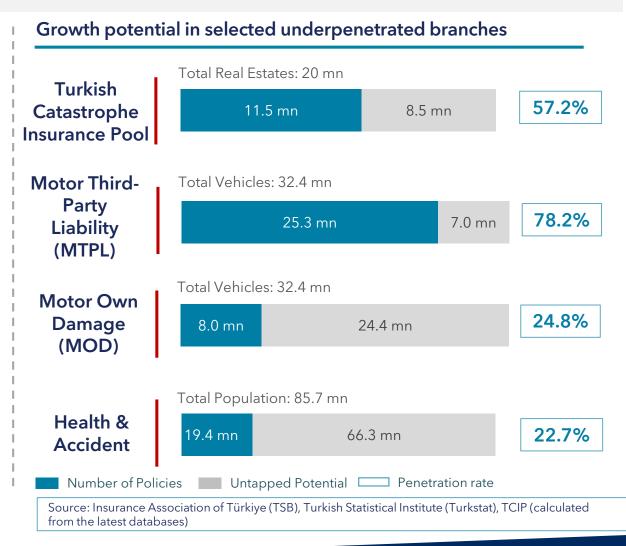
(as of 1025)

#### Türkiye Penetration Rate Track Record (%)



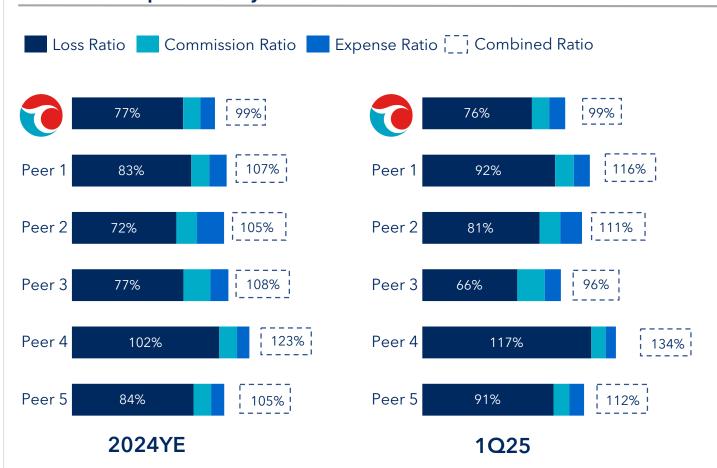


<sup>(2)</sup> Calculated with TSB and Turkstat metrics



<sup>\*2023</sup> global penetration: 4.2%

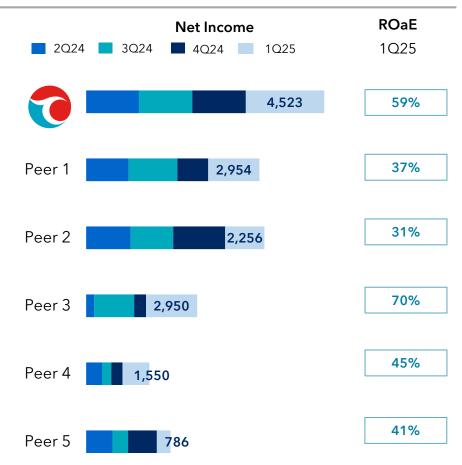
### Sustainable profitability



Türkiye Sigorta is **the market leader** in sustainable profitability through **disciplined cost management** and **strong underlying fundamentals** compared to peers

Source: TSB, Combined ratios were calculated using figures that were published by TSB (1) Figures will be updated when sector results are announced for 1H25.

#### **Attractive returns**



Türkiye Sigorta generates attractive returns and profitability compared to other non-life insurance firms in Türkiye

### **Non-life Sector Ranking**

Türkiye Sigorta generates attractive returns and profitability compared to other non-life insurance firms in Türkiye

✓ The market leader: 20% of sector income, 16% of sector GWP¹

Ranking	Firm	GWP <sup>2</sup>	Market Share <sup>2</sup>	Net Income <sup>1</sup>	ROaE¹	ROaA¹	Combined Ratio <sup>1</sup>
1 <sup>2</sup>	TURKIYE SIGORTA	72,679	15%	9,334	58%	16%	97.5%
2	Allianz	54,722	11%	2,954	37%	10%	116%
3	Anadolu	44,469	9%	2,256	31%	9%	111%
4	Axa	39,622	8%	2,950	70%	15%	96%
5	Quick	23,101	5%	1,550	45%	11%	134%
6	Bupa	18,611	4%	786	41%	12%	112%
7	HDI	25,052	5%	1,550	36%	6%	113%
8	Sompo	23,105	5%	1,240	61%	11%	116%
9	Ray	21,153	4%	813	69%	12%	103%
10	Aksigorta	15,375	3%	352	27%	5%	115%
	SECTOR	498,291	100%	23,145	45%	10%	114%

Source: TSB, Combined ratios were calculated using figures that were published by TSB

<sup>(1)</sup> Figures represent 1Q25 results and will be updated when sector results are announced for 1H25

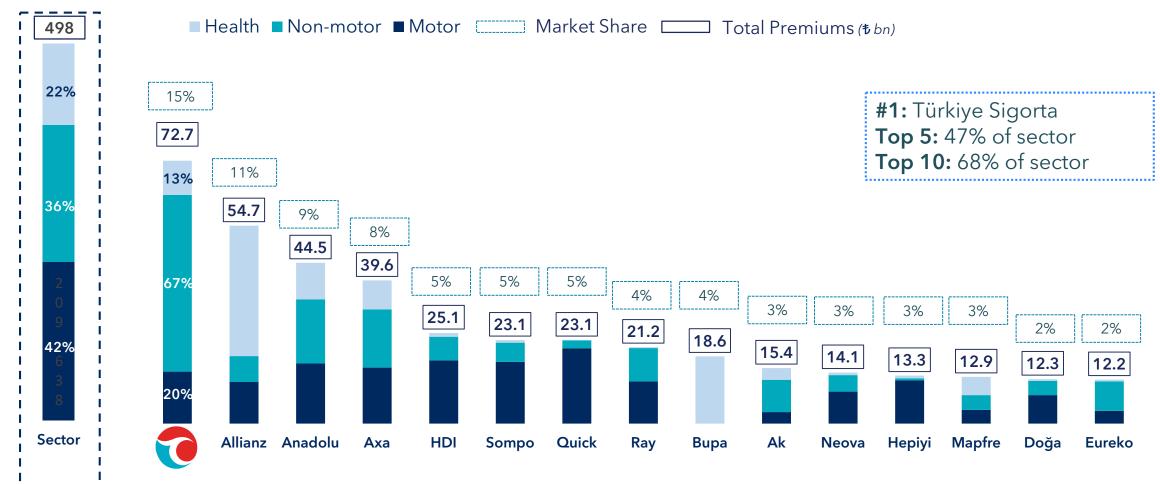
<sup>(2)</sup> As of 1H25

### Market Share: as of June 2025

Non-life Penetration Rate: 2.2% (as of 1Q25)

There are 68 firms in insurance market: 45 non-life, 19 life/pension, and 4 reinsurance<sup>2</sup>

Premiums in non-life insurance sector: \$498 bn (\$12.5 billion)



(1) Source: TSB. Based on the most recent sector results of premiums, June 2025

(2) Source: TSB

## Sustainable Leadership

Outperforming combined ratio, sustaining market leadership, focusing on being available to maintain market efficiency

	Main Segments
	TOTAL
	General Losses
	Agriculture
	Other
Non-motor	Fire & Natural Disaster (F&ND)
	Accident
	Other
	NON-MOTOR TOTAL
	Motor own Damage (MOD)
Motor	Motor Third Party Liabilities (MTPL)
	MOTOR TOTAL
Health	HEALTH TOTAL

	as of 06.2025	
GWP (もbn)	Share in total	ΔΥοΥ
72.7	100%	44%
21.9	30%	43%
16.1	22%	63%
5.8	8%	7%
18.3	25%	34%
2.9	4%	27%
5.8	8%	34%
48.9	67%	37%
7.6	10%	55%
6.8	9%	9%
14.4	20%	29%
9.4	13%	155%

,	
as of 06	5.2025
Sector Ranking	Market Share
<b>T</b>	15%
#1	40%
#1	56%
#1	23%
#1	23%
#1	27%
#1	16%
#1	27%
#2	12%
#9	5%
#6	7%
#4	9%

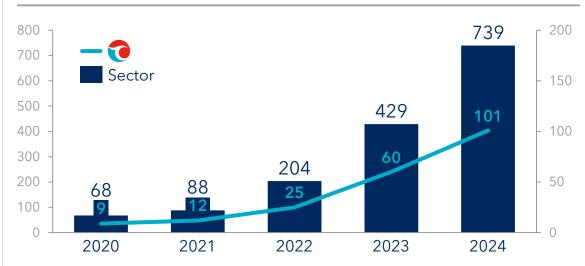
	,
as of 10	Q25 <sup>1</sup>
Combine	d Ratio
Sector	TS
114%	99%
92%	92%
116%	114%
86%	49%
61%	50%
92%	63%
88%	54%
97%	83%
146%	169%
125%	126%
105%	104%

Source: Company data, TSB

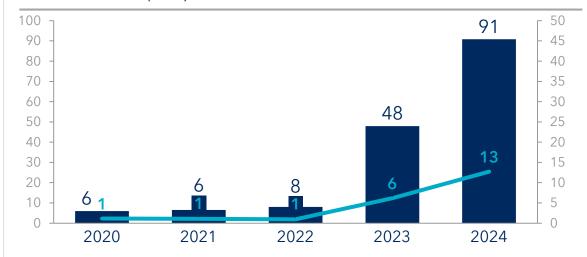
<sup>(1)</sup> Figures will be updated when sector results are announced for 1H25

### **Annual Track Record**

#### **GWP Production** (# bn)

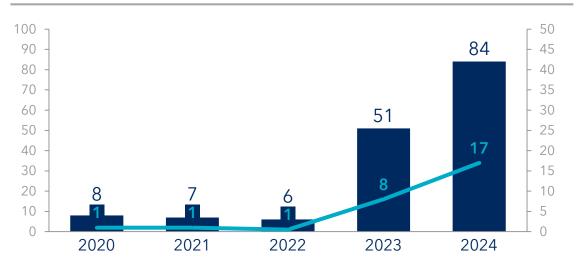


#### Net Income (₺ bn)



Source: TSB

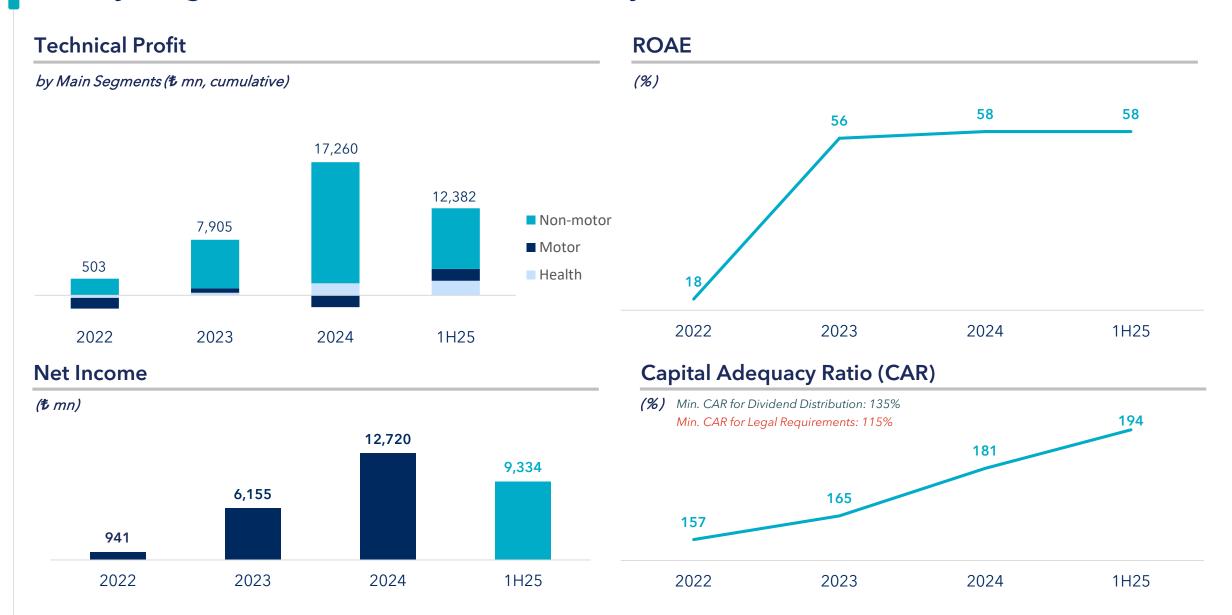
### **Technical Profit** (*₱ bn*)



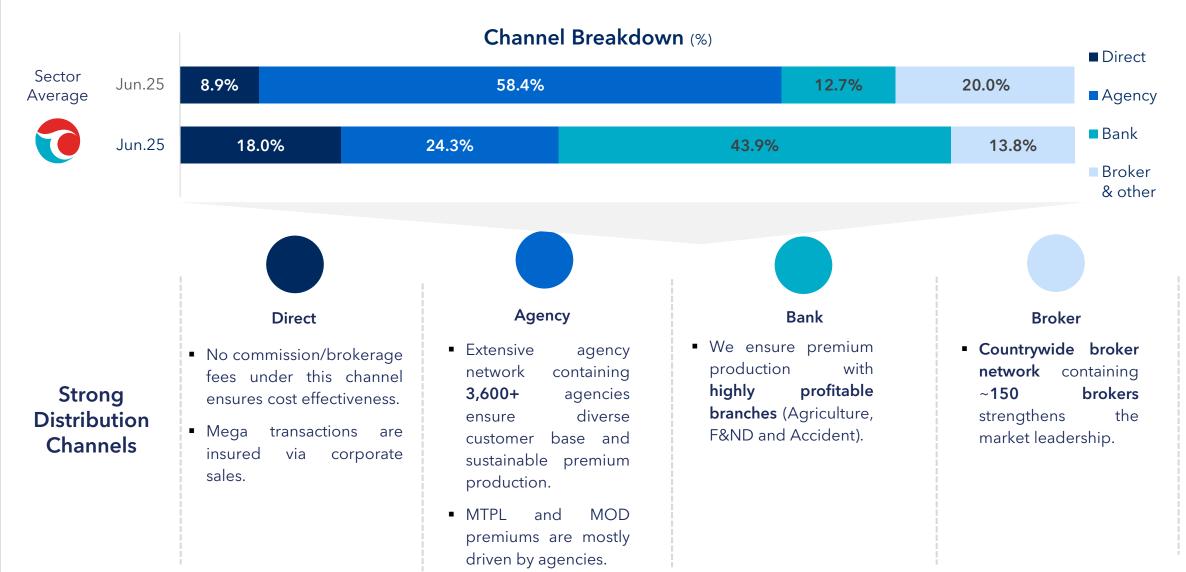
#### Investment Income (# bn)



### Türkiye Sigorta's Sustainable Profitability Performance



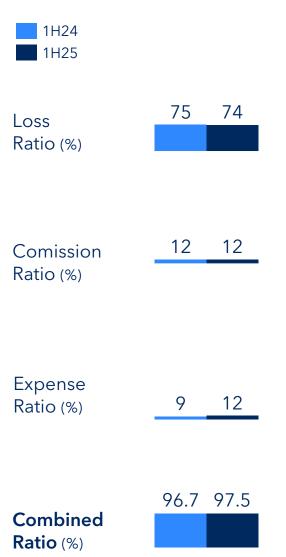
### Unique Distribution Model<sup>1</sup>

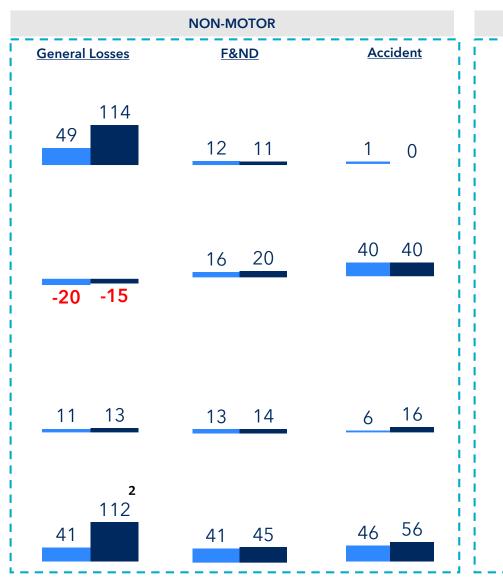


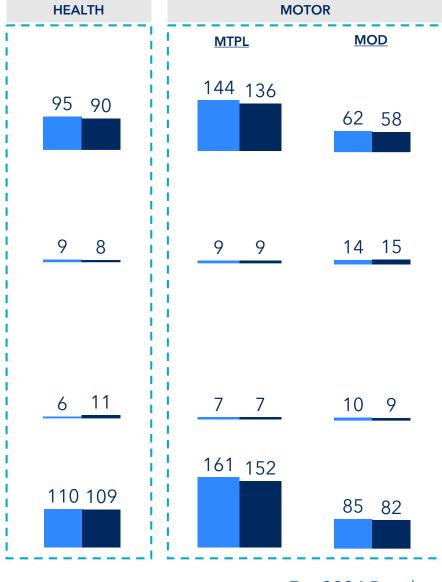
(1) Source: TSB

### Balance Between Caution and Profitability in Underwriting (1H25)<sup>1</sup>







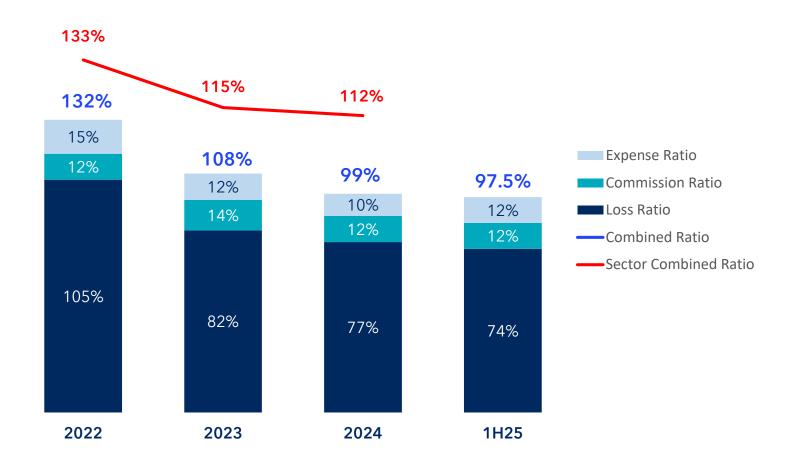


(1) Company data

(2) Due to severe agricultural frost in Q1 and Q2 2025

For 2024 Results

### Türkiye Sigorta's Combined Ratio Track Record



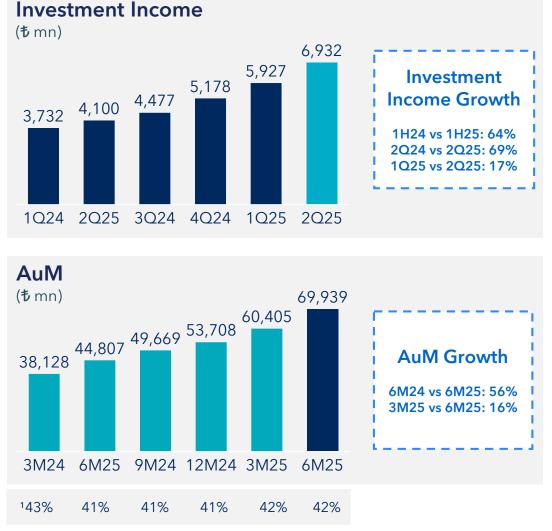
- ✓ Balanced and effective portfolio management has been a key contributing factor.
- ✓ Reinsurance capacity, efficient claims managemet, risk diversification, and improving penetration are the main supporters of underwriting performance.

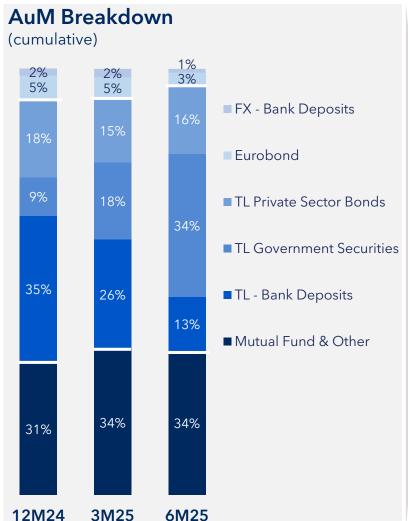
Figures will be updated when sector results are announced for 1H25.



### **Investment Performance**

We optimized returns while managing risks through real-time portfolio adjustments

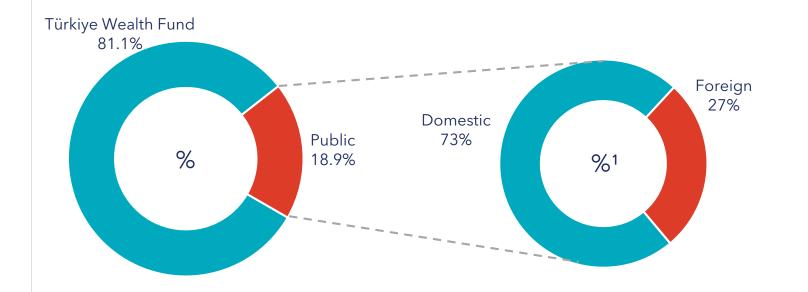




- Portfolio size exluding arbitrage increased by
   56% in 6M25.
- Ready for disinflation: Allocation to bonds government increased and portfolio duration extended to manage the impact of falling interest rates while maintaining stable returns.

<sup>(1)</sup> AuM yield: calculated with year-end and existing period

### **Shareholding Structure**



Shareholders	Share Amount ( <b>†</b> mn)	Share (%)
Türkiye Wealth Fund	8,110	81.10
Free Float	1,890	18.90
TOTAL	10,000	100

	1	/		/	_	1	١		1	)	<	/	[	-	-			(	_		F	^	1	١		)	)		_		4	٩	4	L		4	/	7	/	_	4			(		)	\	ľ	2	
 			-					-							-													-	-					-								-			-					

**196B** (\$2.4b)

P/E

6.17x

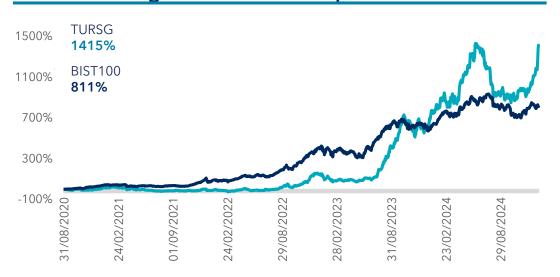
P/BV

2.62x

<sup>(1)</sup> MKK Central Securities Depository of Türkiye, as of 25/04/2025(2) As of 22.07.2025

## 03

#### From the Merger to 2024YE: outperforms the market



#### **Above Index Performance**

USD-based Return (yoy)	2022	2023	2024	1H25
TURSG	92.0%	107.6%	65.2%	-22.2%
BIST100 Source: Matriks	111.5%	-13.5%	9.9%	-23.2%

### 2025 YoY: outperforms both market and the sector index



### Regular Dividend Distribution Since Merger

TURSG has been entitled to be included in the Borsa İstanbul (BIST) Dividend Index by regularly **distributing dividends for four consecutive years** since the merger.

2025: TRY 2 Billion Cash Dividend in August

**TURSG** is included in **BIST Sustainability** index and reserve in **BIST 50** index shares list.

### **Board of Directors and Governance**

#### **Board of Directors**

Mem	nber	Duty	Experience	Since
	Aziz Murat Uluğ	Chairman (Non-Executive)	30+ years	31/03/2021
9	Taha Çakmak	Vice Chairman (Executive)	20+ years	03/08/2023
	Bilal Bedir	Board Member (Non-Executive)	15+ years	06/06/2024
	Mahmut Kaçar	Board Member (Non-Executive)	25+ years	25/04/2025
	Ayşe Türkmenoğlu	Independent Member (Non-Executive)	25+ years	06/06/2024
3	Prof. Murat Akbalık	Independent Member (Non-Executive)	30+ years	02/06/2020
	Yavuz Kaynarca	Independent Member (Non-Executive)	35+ years	25/04/2025

### **Key Governance Highlights**

**Board Composition** 

**Board Committees** 

7 Members **Audit Committee** 

3 members 2/3 independent

43%

Independent members

**Risk Committee** 

3 members 1/3 independent

86%

Gov.&Sust. Committee

3 members 1/3 independent

Non-executive members

IT Committee

3 members 1/3 non-executive

91%

Attendance rate in 2024

### **Senior Management**



**Melike Nur Çınar**EVP - Actuary

 15+ years experience in insurance



**Çağrı Akpınar**EVP - Technic

 15+ years experience in insurance



**Dr. Doğan Başar** EVP - HR, Strategy

20+ years experience in finance

 Former General Manager of HR at CBRT



Mahmut Subutay Çelik Head of Internal Systems

 25+ years experience in banking



**Taha Çakmak** Vice Chairman and CEO

- 20+ years experience in finance
- Former Deputy Governor of Central Bank of Republic of Türkiye (CBRT)



**M. Turgay Özata** EVP - Agency

 25+ years experience in insurance



**Çiğdem Kılıç** EVP - IT

 25+ years experience in information technologies



**Kürşat Pedis** EVP - Claims

 20+ years experience in non-auto insurance operations



**Gürol Sami Özer** EVP - Treasury and Pension Operations

 25+ years experience in treasury



**Murat Süzer** EVP - Financial Management

 15+ years experience in financial services



**Tuba Buldu** EVP - Health Insurance

 25+ years experience in insurance



**Eniz Ünal** EVP -Bancassurance

- 15+ years experience in finance
- Former Audit General Manager at CBRT

- 1 > Türkiye Sigorta at a Glance
- 2 > Why invest in Türkiye
- 3 > Why invest in Türkiye Sigorta
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  - 5 > Appendix

### **Environmental, Social & Governance Achievements**



### Sustainable Energy

- Published sustainability report for the first time in accordance with TSRS standards.
- Renewable Energy Projects: +1,700 Policies, \$295 bn guaranetees
- TRY 1.191 mn premium (sustainable products and services)
- 21% water reduction
- 72% Scope-2 emissions cut
- Zero Waste Certificate
- 86% renewable energy (head offices) (YEK-G certified)
- 9% renewable energy usage
- Green and T-Motor Vehicle insurance

#### Social Impact

- 54% women employee ratio
- UNWEP signatory
- Great place to work (3rd time)
- Sponsorship to Sevilay Öztürk (Paris 2024 Paralympic bronze medalist)
- Türkiye Sigorta Basketball Courts in Earthquake Zone
- Sponsorship of Turkish Amputee Football National Team (World and European Champion)
- Sponsorship of Basketball Super League & Turkish Basketball League
- Sponsorship of Basketball National Team (both woman and man teams)

#### Governance Excellence

- Included in BIST Sustainability Index
- Corporate Governance Rating: 9.65/10
- Credit Rating: AAA (JCR-ER)
- UNGC, UNPRI signatories

### Long Term Goals

- Embrace the **best practices** in the industry
- Reach 15% energy efficiency by 2035 and reach net-zero by 2053











WOMEN'S EMPOWERMENT PRINCIPLES

Signatory of:





For more info you can access sustainability presentation through this link

Source: Company's 2024 Integrated Annual Report





#### **AI-Powered Smart Applications**

Al-powered Digital Assistant BILGE:

- User-friendly
- 24/7 uninterrupted and fast
- Simple, effortless, and innovative
- Dialogue-based experience with productive AI
- Continuously learning with Al
- Responded to 2.3 million questions in 1Q25



#### **Omnichannel Digital Solutions**

- Financial gain-oriented services for customers and partners
- New web, mobile, and tablet-compatible apps driving sector digitalization

#### **Smart CRM App Developments:**

✓ With Al-driven segmentation, our Smart CRM App was created to deliver integrated, multi-value solutions for our customers.



#### Sustainable & Scalable Infrastructure

- Transparent, fast, and traceable processes
- Security reinforced at every layer with a securityfirst approach



#### **Sustainability & Competitiveness**

- Paperless processes and empowered human resources
- Technology leadership through continuous innovation



### Agility & Automation Mobile App:

- ✓ Chosen by 6.5 Million Users
- ✓ 1.1mn Monthly Active Users
- ✓ 253K Daily Active Users
- ✓ 293K Insurance Transactions Completed via Our Mobile App in Q1
- √ 563K Pension Transactions Completed via Our Mobile App in Q1

### Key Takeaways<sup>1</sup>



#### Real and robust year-on-year profit growth

- Net income 2Q25: \$4.8 bn with a 58% yoy increase
- Technical income 2Q25: \$7.1 bn with a 110% yoy increase



#### Above consensus premiums and net income

- **Premium: ‡**31.3 bn (consensus: **‡**29 bn)
- **Net Income:** \$4.8 bn (consensus: \$4.3 bn)
- Combined Ratio: 97.5% (consensus: 101%)



#### Actuarial strength and resilient margin during disinflation

- Combined ratio: 97.5% (<100%) and excl. MTPL combined ratio: 84%
- AuM: \$70 bn (excl. arbitrage), 56% yoy growth with a yield of 42%



#### Market leadership reinforced as gap widens

- 15% Market share
- Gap between peers in non-life insurance is increasing



#### Strong and organic growth in balance sheet and equity

- Equity reached \$36 bn with 74% growth
- Paid in capital increased to \$10 bn
- Assets size reached \$139 bn with 58% growth
- Dividend of **£2 bn** to be paid on August 28
- CAR well above min. requirements with 194%



#### Visibility and presence is increasing

- Included in BIST Sustainability
- The only non-life insurer in the BIST Dividend 25
- BIST 50: reserve share intake
- FTSE, MSCI and many more

(1)All figures are based on the company's 1H25 results



- 1 > Türkiye Sigorta at a Glance
- 2 > Why invest in Türkiye
- 3 > Why invest in Türkiye Sigorta
- 4 > ESG and digitalisation
- 5 Appendix

### **Income Statement**

Income Statement (もmn)	2023	2024	1H24	1H25	YoY
Gross Written Premiums	59,518	101,366	50,411	72,679	44%
- Premiums Transferred to the Reinsurer	-24,573	-52,177	-28,767	-38,616	34%
- Other	-1,145	-1,019	-432	-470	9%
- Unearned Premiums Provision	-12,944	-6,319	-1,752	-6,200	254%
- Unexpired Risk Reserves	-599	466	95	266	179%
= Earned Premiums	20,258	42,317	19,554	27,660	41%
+ Invest. Inc. From Non-Technical Division	9,198	16,371	7,077	10,808	53%
+ Other Income	395	773	421	1,004	139%
= Technical Income	29,850	59,460	27,052	39,473	46%
- Technical Expenses	-21,945	-42,201	-19,065	-27,091	42%
- Incurred Losses	-16,700	-32,626	-14,753	-20,485	39%
- Gross Claims Paid	-23,196	-33,089	-13,717	-20,862	52%
+ Reinsurer's Share of Claims Paid	13,190	8,535	3,772	4,852	29%
- Provision For Outstanding Claims	-6,693	-8,072	-4,808	-4,475	-7%
- Operational Costs	-5,209	-9,264	-4,163	-6,483	56%
- Commission Costs	-5,509	-10,800	-4,936	-7,450	51%
+ Comission Income	2,719	5,762	2,574	4,201	63%
- Staff Costs	-1,542	-2,746	-1,163	-1,966	69%
- Management Costs	-180	-240	-90	-158	76%
- Advertising and Marketing Costs	-113	-144	-61	-163	166%
- Other	-585	-1096	-486	-947	95%
- Other Expense	-36	-311	-149	-123	-17%
= Technical Profit/Loss	7,905	17,260	7,988	12,382	55%
+ Net Investment Income <sup>1</sup>	507	1,116	755	2,050	172%
+ Investment Income	14,722	23,520	11,209	16,025	43%
- Investment Expenses	-14,215	-22,404	-10,454	-13,975	34%
- Other	-758	-1,754	-481	-2,324	383%
- Tax	-1,499	-3,901	-1,693	-2,774	64%
Net Income	6,155	12,720	6,569	9,334	42%

<sup>(1)</sup> Exluding investment income transffered to technical division



## **Balance Sheet & Key Ratios**

Summary Balance Sheet (も mn)	2023	2024	6M24	6M25	YoY
Cash and Cash Equivalents	31,547	25,228	21,576	17,159	-20%
Banks	27,744	20,602	17,938	12,418	-31%
Financial Assets	21,924	34,327	32,559	67,639	108%
Receivables from Main Operations	11,330	19,005	20,192	32,433	61%
Tangible and Intengible Assets	1,536	1,995	1,548	2,002	29%
Other Assets	10,991	15,976	12,337	20,124	63%
Total Assets	77,328	96,531	88,213	139,357	58%
Financial Liabilities	18,417	1,234	5,706	10,128	77%
Payables from Main Operations	3,973	8,205	12,827	19,839	55%
Technical Provisions	35,234	49,467	41,866	60,024	43%
Other Liabilities	4,278	8,901	6,789	12,823	89%
Total Liabilities	61,902	67,808	67,187	102,813	53%
Paid in Capital	1,161	5,000	1,161	10,000	NA
Capital and Profit Reserves	8,103	10,989	9,451	17,196	82%
Total Equity	15,426	28,723	21,026	36,544	74%
Ratios	2023	2024	6M24	6M25	
ROAA	12%	15%	16%	16%	
ROAE	56%	58%	72%	58%	
Retention Ratio	57%	48%	42%	46%	
Capital Adequacy Ratio	165%	181%	147%	194%	
Combined Ratio	108.2%	99.0%	96.7%	97.5%	
Loss Ratio	82%	77%	75%	74%	
Commission Ratio	14%	12%	12%	12%	
Expense Ratio	12%	10%	9%	12%	



### **Appendix**

### Quarterly GWP Production (# mn)

#### **4Q24** 1Q25 2Q25 QoQ YoY **Premium Production** 3Q24 2Q24 General Losses -26% 33% 7,046 3,660 8,833 12,572 9,348 F&ND 6,351 -22% 26% 6,149 5,721 10,259 8,017 Non-motor Accident 1,102 1,268 1,633 25% 1,515 1,380 Other 1,167 1,226 1,758 -24% 113% 3,289 2,487 MTPL 3,262 4,314 4,094 3,280 3,525 7% 8% Motor MOD 2,273 3,200 -5% 3,378 3,884 3,686 62% Health 1,046 2,354 3,368 6,603 2,835 -57% 171% 22,248 22,170 28,786 41,402 31,277 **Total** -24% 41%

#### Cumulative GWP Production (\* mn)

1H24	9M24	2024	1Q25	1H25	YoY
15,322	18,982	27,815	12,572	21,921	43%
13,652	19,801	25,522	10,259	18,276	34%
2,276	3,543	5,176	1,515	2,894	27%
4,310	5,536	7,294	3,289	5,776	34%
6,263	10,577	14,671	3,280	6,805	9%
4,891	8,091	11,468	3,884	7,570	55%
3,697	6,051	9,419	6,603	9,438	155%
50,411	72,580	101,366	41,402	72,679	44%

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### **Appendix**

### Quarterly Technical Profit (# mn)

#### **Technical Profit** 3Q24 **4Q24** 1Q25 2Q25 QoQ YoY 2Q24 General Losses 925 387 611 -83% -87% 711 122 F&ND 2,160 2,385 2,335 75% 39% 1,713 2,991 Non-motor Accident 1,305 1,405 1,680 1,172 1,484 27% 14% Other 172 277 245 216 -3% 22% 210 MTPL -2,450 -1,883 -2,153 -1,609 -442 -73% -82% Motor MOD 1,229 1,517 1,235 45% 79% 1,520 2,205 1820 -69% 26 419 812 1,598 Health 490 **Total** 33% 110% 3,366 4,507 4,765 5,321 7,061

### Cumulative Technical Profit (\* mn)

1H24	9M24	2024	1Q25	1H25	YoY
1,649	2,036	2,647	711	833	-49%
3,601	5,985	8,321	1,713	4,705	31%
2,340	3,746	5,426	1,172	2,656	13%
303	580	824	216	426	41%
-2,753	-4,636	-6,789	-1,609	-2,051	-25%
2,363	3,880	5,115	1,520	3,725	58%
485	904	1,716	1,598	2,088	331%
7,988	12,495	17,260	5,321	12,382	55%

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## **Appendix**

				Expense Ratio (Cumulative)		Commission Ratio (Cumulative)		Combined Ratio (Cumulative)				
Branches		2024	1H25	1H24	2024	1H25	1H24	2024	1H25	1H24	2024	1H25
General Losses	49.1%	55.4%	114.3%	11.4%	15.6%	13.1%	-19.6%	-27.8%	-15.3%	40.9%	43.1%	112.1%
F&ND	12.2%	12.3%	11.0%	13.2%	13.2%	14.1%	15.9%	16.1%	19.6%	41.3%	41.6%	44.8%
Accident	0.6%	0.6%	0.1%	5.9%	6.4%	15.8%	39.9%	40.0%	40.4%	46.4%	47.0%	56.4%
MTPL	144.2%	156.0%	136.0%	7.3%	9.2%	7.4%	9.1%	8.4%	8.5%	160.7%	173.7%	151.9%
MOD	61.6%	63.4%	57.8%	9.6%	9.4%	9.3%	14.1%	14.4%	14.8%	85.3%	87.2%	82.0%
	95.2%	92.1%	90.1%	5.8%	5.7%	11.0%	8.9%	8.9%	7.7%	110.0%	106.7%	108.8%
Total	75.4%	77.1%	74.1%	9.2%	10.0%	11.7%	12.1%	11.9%	11.7%	96.7%	99.0%	97.5%
	General Losses  F&ND  Accident  MTPL  MOD	General Losses       49.1%         F&ND       12.2%         Accident       0.6%         MTPL       144.2%         MOD       61.6%         95.2%	General Losses       49.1%       55.4%         F&ND       12.2%       12.3%         Accident       0.6%       0.6%         MTPL       144.2%       156.0%         MOD       61.6%       63.4%         95.2%       92.1%	General Losses       49.1%       55.4%       114.3%         F&ND       12.2%       12.3%       11.0%         Accident       0.6%       0.6%       0.1%         MTPL       144.2%       156.0%       136.0%         MOD       61.6%       63.4%       57.8%         95.2%       92.1%       90.1%	Branches       1H24       2024       1H25       1H24         General Losses       49.1%       55.4%       114.3%       11.4%         F&ND       12.2%       12.3%       11.0%       13.2%         Accident       0.6%       0.6%       0.1%       5.9%         MTPL       144.2%       156.0%       136.0%       7.3%         MOD       61.6%       63.4%       57.8%       9.6%         95.2%       92.1%       90.1%       5.8%	Branches         1H24         2024         1H25         1H24         2024           General Losses         49.1%         55.4%         114.3%         11.4%         15.6%           F&ND         12.2%         12.3%         11.0%         13.2%         13.2%           Accident         0.6%         0.6%         0.1%         5.9%         6.4%           MTPL         144.2%         156.0%         136.0%         7.3%         9.2%           MOD         61.6%         63.4%         57.8%         9.6%         9.4%           95.2%         92.1%         90.1%         5.8%         5.7%	Branches         1H24         2024         1H25         1H24         2024         1H25           General Losses         49.1%         55.4%         114.3%         11.4%         15.6%         13.1%           F&ND         12.2%         12.3%         11.0%         13.2%         13.2%         14.1%           Accident         0.6%         0.6%         0.1%         5.9%         6.4%         15.8%           MTPL         144.2%         156.0%         136.0%         7.3%         9.2%         7.4%           MOD         61.6%         63.4%         57.8%         9.6%         9.4%         9.3%           95.2%         92.1%         90.1%         5.8%         5.7%         11.0%	Branches       1H24       2024       1H25       1H24       2024       1H25       1H24         General Losses       49.1%       55.4%       114.3%       11.4%       15.6%       13.1%       -19.6%         F&ND       12.2%       12.3%       11.0%       13.2%       13.2%       14.1%       15.9%         Accident       0.6%       0.6%       0.1%       5.9%       6.4%       15.8%       39.9%         MTPL       144.2%       156.0%       136.0%       7.3%       9.2%       7.4%       9.1%         MOD       61.6%       63.4%       57.8%       9.6%       9.4%       9.3%       14.1%         95.2%       92.1%       90.1%       5.8%       5.7%       11.0%       8.9%	Branches         1H24         2024         1H25         1H24         2024         1H25         1H24         2024           General Losses         49.1%         55.4%         114.3%         11.4%         15.6%         13.1%         -19.6%         -27.8%           F&ND         12.2%         12.3%         11.0%         13.2%         13.2%         14.1%         15.9%         16.1%           Accident         0.6%         0.6%         0.1%         5.9%         6.4%         15.8%         39.9%         40.0%           MTPL         144.2%         156.0%         136.0%         7.3%         9.2%         7.4%         9.1%         8.4%           MOD         61.6%         63.4%         57.8%         9.6%         9.4%         9.3%         14.1%         14.4%           95.2%         92.1%         90.1%         5.8%         5.7%         11.0%         8.9%         8.9%	Branches         1H24         2024         1H25         1H24         2024         1H25         1H26         2024         1H25         1H26         2024         1H25           General Losses         49.1%         55.4%         114.3%         11.4%         15.6%         13.1%         -19.6%         -27.8%         -15.3%           F&ND         12.2%         12.3%         11.0%         13.2%         14.1%         15.9%         16.1%         19.6%           Accident         0.6%         0.6%         0.1%         5.9%         6.4%         15.8%         39.9%         40.0%         40.4%           MTPL         144.2%         156.0%         136.0%         7.3%         9.2%         7.4%         9.1%         8.4%         8.5%           MOD         61.6%         63.4%         57.8%         9.6%         9.4%         9.3%         14.1%         14.4%         14.8%           95.2%         92.1%         90.1%         5.8%         5.7%         11.0%         8.9%         8.9%         7.7%	Branches         1H24         2024         1H25         1H24         2024         1H26         27.8%         40.9%         40.9%         40.9%         40.9%         40.9%         41.3%         40.9%         41.3%         40.9%         41.3%         41.3%         40.9%         41.3%         41.3%         41.3%         41.3%         41.3%         41.3%         41.3%         41.3%         41.3%         41.3%         41.3%	Branches         1H24         2024         1H25         1H24         2024         2024         2H25         2H26         2024         2024         2H25         2H26         2024         2024         2024         2024         2024         2024         2024         2024         2024         2024         2024         2024         2024         2024         2024         2024         2024         2024         2024         2024         2024         2024         2024         2024         2024         2024         2024         2024         2024         2024         2024         2024         2024         2024         2024         2024         2024

TÜRKİYE SİGORTA

### **Key Facts and Figures 2024**

**Record annual results** in Gross Written Premiums (GWP), Net Income (NI) and Assets under Management (AuM)

**Profitable Production** 

**GWP Growth** 

**1**101B

**GWP** 

**Market Share** 

14%

Market Cap

**Sustainable Profitability** 

**Net Income** 

NI Growth

**Combined Ratio** 

**ROAA** 

**Robust Investment Results** 

AuM

**154B** 

**AuM Growth** 

72%

**AuM Yield** 

**ROAE** 



**Mobile App Users** 3.5mn



**Bank Branches** ~5,000



**PTT Branches** +3.500



**Agencies** +3,600



6mn



**Employees** 1,538



**JCR Governance Rating** 9.65/10



**JCR Credit Rating** AAA

This dataset combines 2024YE financials and the most recent figures of Türkiye Sigorta

Go back to the 1H25 Results

### Türkiye Sigorta at a Glance 1H25 (USD-based)

Scale

**Premium** 

\$1.8bn

Market Share<sup>1</sup>

14%

**Market Cap** 

\$2.1B

**Premium Growth** 

19%

**Profitability** 

**Net Income** 

\$235mn

**Investment Income** 

\$323mn

**ROAE** 

55%

**ROAA** 

15%



Mobile App Users 4.1 mn



Bank Branches ~5,000



PTT Branches +3.500



Agencies +3,600



Employ

Employees 1,547



JCR Governance Rating 9.65/10



JCR Credit Rating

(1) as of May 2025

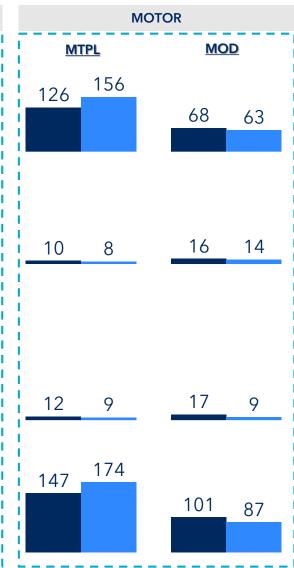
Go back to the 1H25 Results



### Balance Between Caution and Profitability in Underwriting (2024)







According to Türkiye Sigorta's 2024YE results

Go back to 1H25

### **Glossary**

AuM: Assets under management refers to the total market value of all financial assets that a financial institution manages and invests

**AuM Yield:** Anualised net investment income (included investment income transferred to technical division)/average AuM (calculated with current cumulative AuM and year-end AuM)

Combined Ratio: Sum of Loss, Expense and Comission ratios

ESG: Environmental, Social & Governance

F&ND: The fire and natural disasters insurance consists of two covers: residential and commercial. It covers risks that may arise due to fire or any natural disaster

**General Losses:** This is the main product for Türkiye Sigorta and it contains; agriculture, glass insurance, burglary insurance and engineering insurance such as machinery breakdown insurance, assembly, construction and electronic equipment insurance

Motor Own Damage (MOD): Insurance that covers losses that may occur as a result of an accident, fire, theft or attempted theft of a vehicle. This product is not mandatory

Motor Third Party Liabilities (MTPL): Mandatory type of insurance for motor vehicle owners designed to cover material and bodily damages caused to third parties (premium calculation: including contains green card and traffic insurance)

Other (in premium productions pages): Contains financial liability insurances (exp: hull, employer's liability, plane etc.)

Premium Production: Gross Written Premiums which means total premiums before being transferred to a reinsurer or other institution

Reinsurance: Insurance company purchasing reinsurance to safeguard itself from substantial claims made by its policyholder

**Retention Ratio:** Ratio showing what percentage of the total premium the company retains and does not reinsure

**ROAA:** Measures how efficiently a company generates profit using its assets (adjusted annualized net income/average of current assets and previous year-end assets)

**ROAE:** Measures how efficiently a company generates profit using its equity (adjusted annuallized net income/average of current equity and previous year-end equity)



For the most recent earnings reports and notes:

**Investor Kit** 



### For further information:

<u>investor.relations@turkiyesigorta.com.tr</u>

Name	Responsibility	E-mail	Phone
Şahika Balbay Demiroğlu	Director	sahika.demiroglu@turkiyesigorta.com.tr	+90 (212) 800 86 89
Recep Şahin	Manager	recep.sahin@turkiyesigorta.com.tr	+90 (212) 800 86 72
Dilay Akın	Asst. Specialist	dilay.akin@turkiyesigorta.com.tr	+90 (212) 800 86 89

IR Office: Levent Mah. Çayır Çimen Sok. No:7 34330 Levent-Beşiktaş/ISTANBUL

Kıymetinizi billiyoruz

Türkiye'nin lider sigorta şirketi olarak ve her anda insa ederiz.

• sizi olduğunuz gibi kabullenmek ve düsüncelerinizin dinlenmeye değer olduğunu size hissettirmektir.

Tıpkı bir aile gibi...

Biz Sigortacılığın Milli Takımıyız. Aynı amaç için

takım ruhu ile çalışırız.

Kaynaklarımızı

venilikci

bakış açımızla sürekli geliştiriyor ve bu gelişimi

sürdürülebilir kılıyoruz.



# IURKIYE SIGORTA

Çünkü çalışanlarımızın, müşterilerimizin ve paydaşlarımızın hayatına

duyarlılıkla huzurlu

Birbirimize temas ettiğimiz ilk andan itibaren gönül rahatlığınızı ve

olmanızı önemsiyoruz.

Ülkemizin milli ve manevi değerlerini korumak hep hedefimizdedir. Çünkü biz

vatanseveriz.

olmayı savunur, eşitlik ilkesinde buluşuruz.

Fark yaratıyor, örnek oluyor,

ekol

olmanın gururunu taşıyoruz.