



Türkiye Sigorta

Summary of February 2023

Premium Production

NON-LIFE TOTAL GROSS PREMIUM PRODUCTION

Sector Ranking

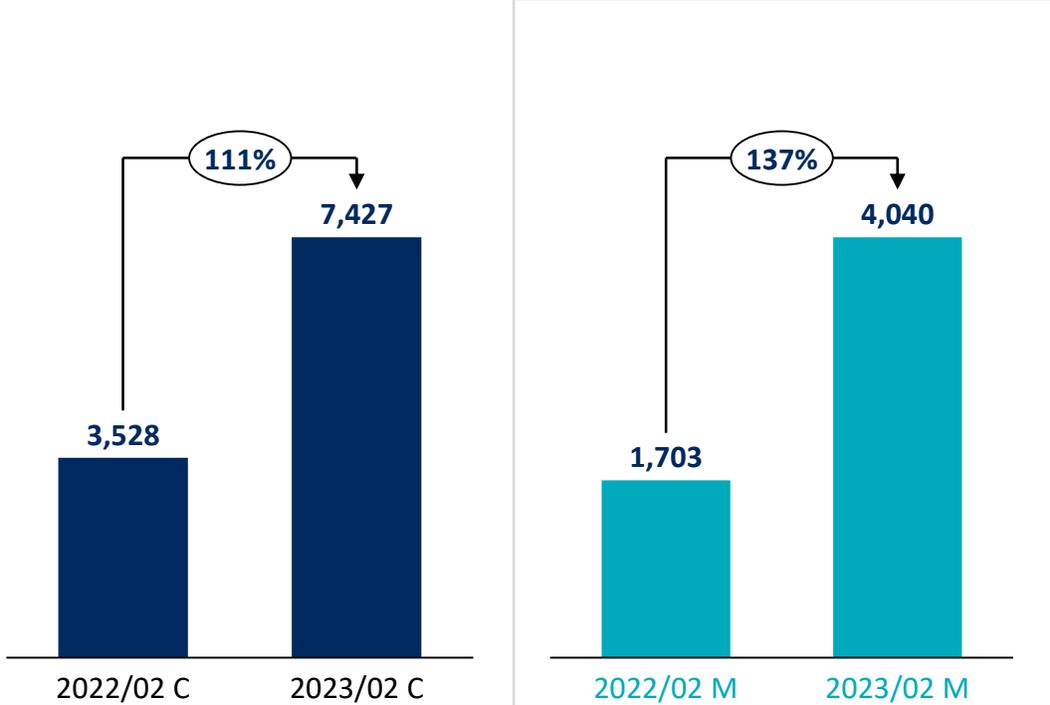
Market Share %



- By end of February 2023, with ₺ 7,427 million total gross premium production in the non-life insurance sector, market share of 12.6% was achieved.
- Sector leadership remains strong.

Premium Increase Rate %

Premium Production (₺ M)



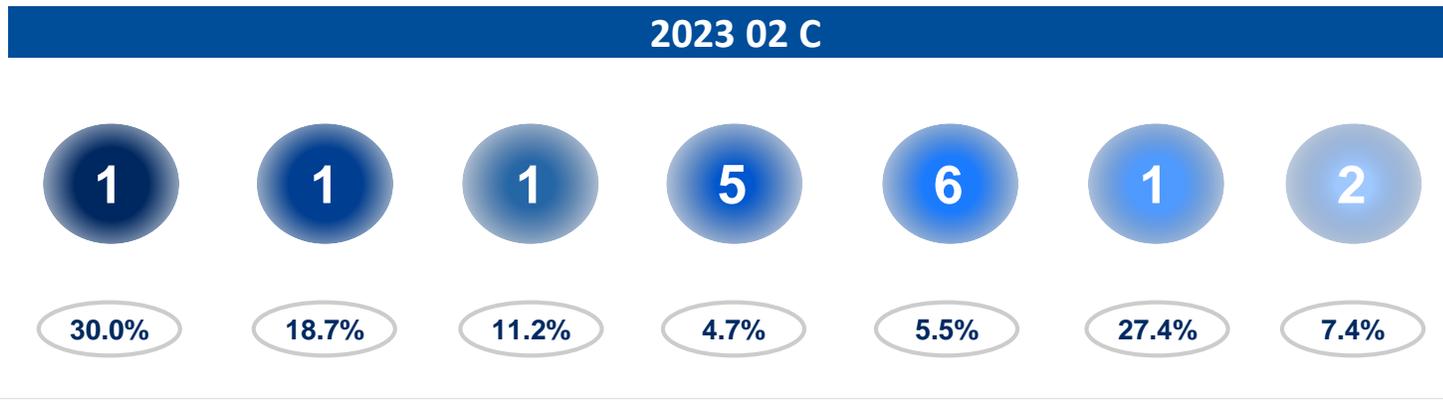
- 2-month premium production increased by **111%** compared to the same period of the previous year.
- In the 2nd Month of 2023 (February 2023)**, our premium production increased by **137%** compared to the production in the 2nd Month of 2022 and reached ₺ 4,040 million.

• C: Cumulated M: Monthly

NON-LIFE MAIN BRANCH GROSS PREMIUM PRODUCTION

Sector Ranking

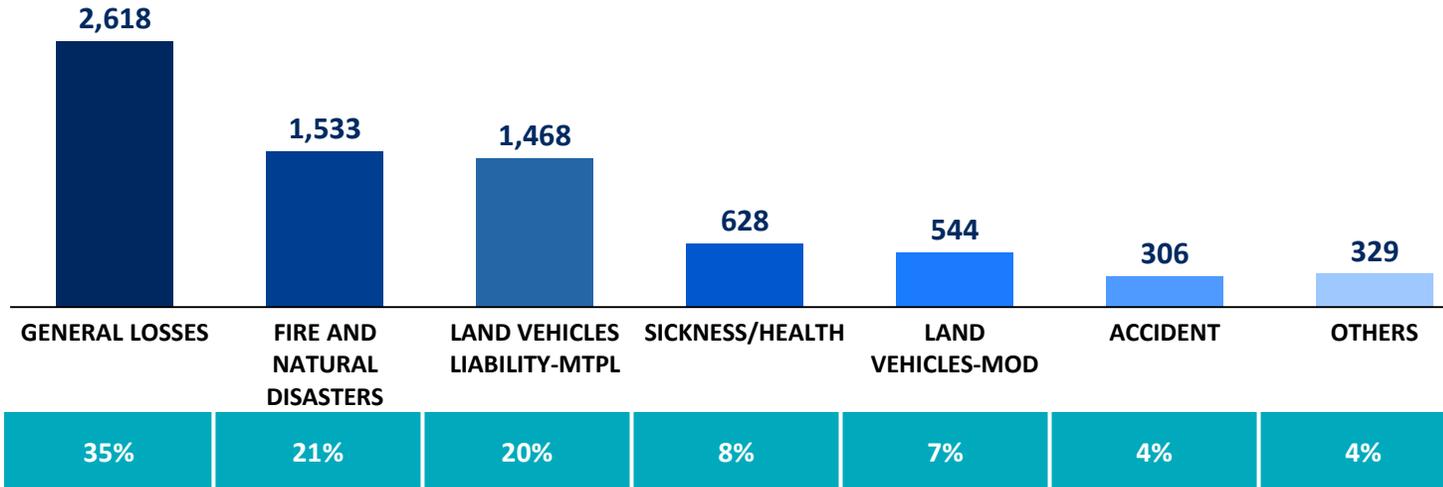
Market Share %



Premium Increase Rate %



Premium Production (₺ M)



Branch Share %

- Ranked the first in General Losses, Fire and Natural Disasters, Land Vehicles Liability and Accident branches, the fifth in Health and the sixth in Land Vehicles according to premium size by the end of February 2023.
- It has market shares of 30.0% in General Losses; 27.4% in Accident, 18.7% in Fire and Natural Disasters and 11.2% in Land Vehicles Liability.

- The biggest premium production share of 35%** in the General Losses, in the Company's total premium production, increased by 73% to **₺ 2,618 million**.
- After General Losses, Fire and Natural Disasters and Land Vehicles Liability have premium increase rates of 176% and 98%.

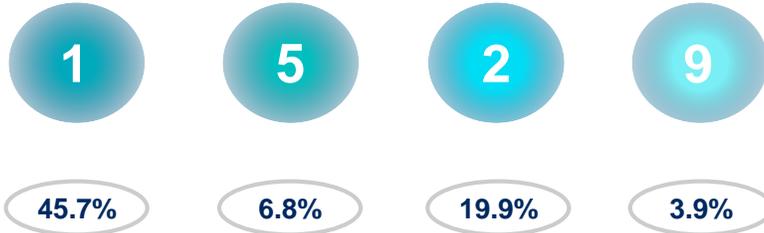
• C: Cumulated

DISTRIBUTION CHANNEL GROSS PREMIUM PRODUCTION

Sector Ranking

Market Share %

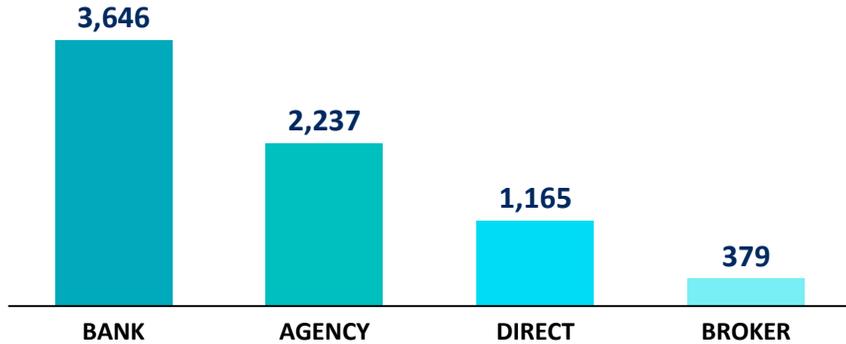
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Premium Increase Rate %



Premium Production (₺ M)



Branch Share %



- Ranked **the first** in Bank Channel, **the second** in Direct Channel, **the fifth** in Agency Channel and **the ninth** in Broker Channel according to premium size by the end of February 2023.
- It has market shares of 45.7% in Bank Channel; 19.9% in Direct Channel 6.8% in Agency Channel and 3.9% in Broker Channel.

- The premium production of the Bank Channel, which has a **49%** share in the Company's total premium production, increased by 104% to **₺ 3,646 million**.
- The premium production of the Agency Channel, which has a **30%** share in the Company's total premium production, increased by 120% to **₺ 2,237 million**.
- The premium production of the Direct and Broker Channels, increased respectively by **141%** and **58%** to **₺ 1,165 million** and **₺ 379 million**.

• C: Cumulated