

NEWS

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Orchestrating a brighter world **NEC**

NEC and Gijima to provide Hosted Hotel Telephony solution for Tsogo Sun Group

UNIVERGE 3C delivers innovative hosted communications to multiple hotels

Johannesburg, Hilversum, 2nd May, 2017 – NEC Enterprise Solutions today announced that Tsogo Sun has selected NEC and its business partner Gijima to provide an innovative, private cloud communications solution. Tsogo Sun's strategy is to replace all end of life PBXs with a cloud based solution and to also use this solution for any new build properties. The selection of NEC and Gijima follows a thorough Request for Proposal process and a successful pilot of this hosted solution that is based on NEC's UNIVERGE 3C UC&C software. The complete UNIVERGE 3C solution as well as additional components from NEC's Smart Hospitality Solution Framework will be hosted in a regional data center.

Unique approach

Tsogo Sun hotels will for all its new builds and some of its existing hotels, rather uniquely, use WiFi enabled desktop hotel phones in the guest rooms. These phones combine the flexibility of a wireless phone with the convenience of a desktop terminal and avoid the disruption and significant costs involved with cabling.

Reduced investments and maintenance

"With this hosted hotel communication solution we aim to relieve individual hotels of their concern and responsibility to service and support a dedicated on-premise installation. The centrally hosted solution can easily be updated to the latest standards and functionality. Having multiple hotels being served from a data center not only provides improved reliability and simplified support, but also reduces investment and maintenance costs significantly," says Damon Engelsman, Enterprise Voice Systems Manager, Tsogo Sun.

Gijima is one of the leading companies engaged in the fields of Communications, IT and Security Solutions in the highly competitive South African ICT market. The Gijima NEC division continues to accelerate and move forward with the latest technologies that NEC offers. "We have more than 25 years of hands-on experience in the Hospitality industry," says Hugo de Wet, Executive of the Gijima NEC Business Unit. "The fact that we were awarded the business amongst tough competition shows our commitment and understanding of the hospitality

offerings. This solution is a first in South Africa and shows the mutual benefits of hosting communication platforms,” says de Wet.

NEC Smart Hospitality Solution Framework: solutions of choice for the Hospitality industry

Across all major geographic regions NEC is one of the key suppliers of choice to the Hospitality industry. By merging leading IT and Communication technologies, NEC deploys solutions within its Smart Hospitality Solution Framework with the scalability, capability and affordability to meet the demanding business needs of hotels, event centers, cruise lines and travel organizations. For more information, please visit: www.nec-smarthospitality.com.

Denhard Jongman, Regional Hospitality Manager, NEC Enterprise Solutions, comments: “We are extremely proud to work with and for the Tsogo Sun group. Our Smart Hospitality solutions address the most advanced needs of the hospitality industry and the sophisticated hosted solution we are providing Tsogo Sun demonstrates how NEC and its business partners enable hotel owners and operators to control costs, improve efficiency and create an environment that makes guests want to return.”

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Additional resources:



About NEC Enterprise Solutions:

NEC Enterprise Solutions provides IT & Communication solutions to small, medium and large enterprises in both the private and public sectors. Designed for open connectivity, high availability and flexible growth, our innovative solutions incorporate the latest voice, data and video technologies and enable real-time, collaborative working, increased productivity and customer satisfaction. Our servers, storage solutions, software and virtualized workstations enable businesses to maximize operational efficiency, performance and profitability.

NEC Enterprise Solutions serves its customers across EMEA (Europe, Middle East & Africa) through a network of direct sales organizations, business partners and value-added resellers. For more information, please visit: <http://www.nec-enterprise.com>.

About Gijima

Gijima is one of South Africa's leading black owned Information and Communications Technology (ICT) Services Company. With a level 2 AAA empowerment rating we are a preferred, integrated ICT partner to a considerable client base of large information technology users in both the private (financial services, retail, manufacturing and mining) and public sectors. Employing more than 2,200 highly qualified, dedicated and committed professionals, throughout southern Africa, Gijima is well- positioned to add value to all its clients, which includes 14 out of the top 25 companies listed on the JSE.

About Tsogo Sun

Tsogo Sun is the leading hotels, gaming and entertainment company based in South Africa, providing a vast variety of hospitality and exciting entertainment and leisure experiences. Combining an established heritage with a professional and energised approach, the group proudly encompasses 14 casinos and over 90 hotels in South Africa, Africa, Abu Dhabi and Seychelles. The company's hospitality interests offer the widest distribution of hotels in Africa, providing world-class accommodation across all markets, including elegant, individually branded Deluxe Hotels and well known trusted market leaders in the premier through budget segments, including Southern Sun Hotels, Garden Court, SunSquare, StayEasy and Sun 1 hotels. Tsogo Sun ("TSH") is listed on the Johannesburg Stock Exchange. For more information: <https://www.tsogosun.com>