FCS Partners with NEC Enterprise Solutions to Expand Hospitality Offering in EMEA

NEC's business partners and hotel customers enriched with access to world's leading hotel technology suite

Hilversum, The Netherlands, April 10, 2017 — FCS Computer Systems (FCS) and NEC Enterprise Solutions EMEA (Europe, Middle East and Africa), both leading providers of advanced ICT solutions to the hospitality sector, have inked a partnership agreement that incorporates FCS solutions into the NEC Hospitality offering for the Hotel sector in EMEA.

The FCS suite of hospitality interface and operational solutions, encompassing billing interface, voicemail, job dispatch, engineering, housekeeping, glitch management and more, are fully tested and integrated to work with NEC's range of IT and communications servers, and will be available directly to order through NEC's business partners in EMEA.

Eric Rogers, FCS' Vice President EMEA, will be working closely with his team to support NEC partners in their rollout of these solutions.

"This partnership is not just only about call accounting and voicemail, but also about providing NEC partners a fully featured range of new solutions to offer their hotel partners, thereby enhancing the value and relationship of new and existing customers," said Rogers. "I have been working closely with Kees Van Donk (director of hospitality EMEA for NEC) and his team to make this a reality and am delighted to say that today the partnership is now in full effect, and I am looking forward to working closely with NEC's Hospitality team, and the wider NEC partner family to support this new agreement."

Smart Hospitality
"We are extremely pleased to work with FCS in close partnership," confirms Van Donk. "With our Smart Hospitality drive and Executive Hospitality Partner Program we are continuously building onto our in-depth experience and expertise in serving the hotel industry worldwide and supporting our business partners with integrated solutions that enable them to go-to-market more successfully. This partnership with FCS is a valuable addition to the solutions we offer in our NEC Smart Hospitality Framework."

Under the new agreement, NEC Enterprise Solutions, NEC partners and their hotel clients will have access to FCS' full suite of hotel operations management applications. The multi-language, web-based applications streamline a multitude of back-of-house and guest-facing hotel operation needs, from real-time maintenance requirements to housekeeping management to guest issue tracking and a comprehensive customer relationship management platform. The applications can seamlessly interface with the hotel industry's most popular property management systems, and can be implemented either à la carte or as the full comprehensive suite. The applications feature mobile apps, allowing hotel staff to stay connected from anywhere on property. Recently completed installations at Hilton Hotels

in Amsterdam and Rotterdam represent the first of many hotels to see the benefits of this partnership.

To learn more about FCS and its full suite of productivity solutions for hotels, please visit http://www.fcscs.com.

Supplier of choice
Across all major geographic regions, NEC is one of the key suppliers of choice to the hospitality industry. By merging leading IT and communication technologies, NEC deploys solutions within its Smart Hospitality Framework with the scalability, capability and affordability to meet the demanding business needs of hotels, event centers, cruise lines and travel organizations (for more information ref: www.nec-smarthospitality.com).

***

About FCS
Founded in 1982, FCS is a comprehensive hospitality technology solutions and services provider, with an extensive portfolio of integrated products used by more than 5,000 hotels with over 8,000 installations in 32 countries. FCS mobile applications are available on guests' own mobile devices, as well as the hotel's devices, allowing convenient access to hotel information and services. This functionality seamlessly integrates into six web-based guest serving applications, including e-Connect, e-Housekeeping, e-Laundry, e-Recovery, e-Engineering and e-Concierge, to enhance service optimization and the guest experience. These applications all integrate with the hotel's PMS and other third-party systems via FCS Gateways products: Unicorn and Phoenix. For more information, please visit http://www.fcscs.com.

For more information please contact FCS Computer Systems:
Fion Chu
FCS Marketing
Tel: +852-3195-8085
FCS.Marketing@planet1world.com

Additional resources:

About NEC Smart Hospitality Solutions
NEC is the global leader in the integration of IT, network technologies and communication solutions. Serving customers through a network of sales organizations and business partners, NEC combines global expertise with local presence and is a supplier of choice to the Hospitality industry. Based on close co-operation with leading hotel chains and a vast installed base, NEC thoroughly understands the drivers and needs of hotel operators, hotel owners and their guests, and brings this together in its Smart Hospitality vision and approach and modular solution framework. Today NEC has provided its Smart Hospitality Solutions to over 10.000 installations in the EMEA region. For more information: www.nec-smarthospitality.com.

For more information please contact NEC Enterprise Solutions:

Robert van Amerongen	Annick Reyngoudt
Tel: +31 35 689 1521	Tel: +33 6 89 49 06 77
robert.van.amerongen@emea.nec.com	annick.reyngoudt@emea.nec.com

Additional resources:

###