

# JUST EAT TAKEAWAY.COM N.V. Management Board Remuneration Policy

# Introduction

The Just Eat Takeaway.com Management Board remuneration policy applies to the members of the management board (the "**Management Board**") of Just Eat Takeaway.com N.V. (the "**Company**").

The Company's supervisory board (the "**Supervisory Board**") draws up the Management Board remuneration policy based on advice from its remuneration & nomination committee (the "**RNC**"). The remuneration policy will be reviewed periodically to verify its market conformity, potentially leading to adjustments. In case of proposed adjustments, the proposed remuneration policy will be put forward for adoption at the general meeting.

The policy has been developed mindful of the external environment in which the Company operates, the requirements of the Dutch Corporate Governance Code (DCGC), as well as the implementation of the Shareholder Rights Directive II in the Netherlands, considering scenario analyses, internal pay differentials and the (non-)financial performance indicators relevant to the long-term objectives of the Company, hereby focusing on sustainable results and alignment with the Company's strategy. To the extent practicable, the requirements of the UK Corporate Governance Code (UK CGC) are also incorporated.

The Company is an entity incorporated in the Netherlands, having a two-tier board structure. Its shares are listed on the London Stock Exchange as well as Euronext Amsterdam. Where mandatory provisions regarding the governance of or legal requirements for a Dutch incorporation are affected, these are disclosed and placed in context with the UK CGC, as required.

The remuneration policy is aimed at attracting, motivating and retaining highly qualified Management Board members and rewarding them with a balanced and competitive remuneration package that is supportive of the Company's strategy.

The members of the Management Board are rewarded accordingly. The remuneration policy aims at compensation in line with the size, scope and complexity positioning within the defined labour market reference group, taking into account multiple factors such as Gross Transaction Value (GTV), revenue, assets, market capitalisation and number of employees.

Variable remuneration is an important part of the total package. The policy supports both short and long-term objectives, whereas the emphasis is on long-term value creation for the Company and its stakeholders.

In the design of the remuneration policy and in determining the remuneration of the members of the Management Board, the Supervisory Board takes a broad perspective, including the Company's purpose, vision and strategy. This being the starting point, the Supervisory Board also specifically focuses on the following elements, as well as the Company's values:

- Our people: We believe that our people determine the Company's success;
  - To attract, motivate and retain the best people, the Company offers market competitive pay for the Management Board, its senior management and all other employees;
  - The Supervisory Board furthermore conducts analyses on the internal pay differentials and ratios to validate the internal pay structure;



- **Our planet**: We continue to grow a strong and steady corporate social responsibility (CSR) approach;
  - the Company believes it is important to have a broader outlook on environmental, social and governance issues. This requires balancing the short- and long-term interests of our stakeholders and integrating social and environmental factors into our decision making, and to include this in the strategic agenda;
- **Our performance**: We focus on growth driven by solid positions in our Leading Markets, as well as on our brands, product, restaurant offering and organisation. On top of strong organic growth, acquisitions might further enhance our position as a leading online food delivery marketplace;
  - The level and structure of the remuneration are designed by taking into consideration scenario analyses, development of the market price of the Company shares and the performance indicators relevant to the long-term objectives of the Company;
  - On target (total direct compensation), approximately two-third is related to performance against these objectives (64% variable versus 36% fixed at target and 78% variable versus 22% fixed at maximum assuming no share price increase) balanced towards the long-term incentive (57% LTI versus 43% STI at target and at maximum assuming no share price increase), which is paid in the Company shares, after a three-year performance period and subject to additional conditions such as continuous employment and a two-year holding period after vesting which continues post-employment.

The policy is felt to be appropriate to support the long-term success of the Company whilst ensuring that it does not promote inappropriate risk taking.

The level of support in society for the remuneration policy that the Company applies is important to us and is taken into account when formulating the various elements of this remuneration policy. The Supervisory Board has considered the external environment in which the Company operates, the relevant statutory provisions and provisions of the DCGC and - to the extent practicable - the UK CGC, competitive market practice as well as the guidance issued by organisations representing institutional shareholders and proxy advisors. Furthermore, advice has been obtained from an external remuneration expert.

At least every four years, the Company will submit the remuneration policy to a vote by the general meeting, upon a proposal of the Supervisory Board following the recommendation of our RNC. In case of a revision of the remuneration policy, a description and explanation will be presented of all significant changes, including the rationale for those revisions and other aspects as required by Dutch law or the DCGC. It is the Company's policy to seek input from organisations representing institutional shareholders. The Supervisory Board is responsible for the execution of the remuneration policy.

The remuneration of the Management Board will consist of the following elements:

- Fixed annual base fee;
- Benefits;
- Pension;
- Short-term incentive (STI);
- Long-term incentive (LTI) consisting of conditional performance shares; and
- Shareholding guidelines.



# Management Board Remuneration Policy table

Element and purpose	Base fee			
	This is the core element of pay and reflects the individual's role and responsibilities within the group with some adjustment to reflect their capability and contribution.			
Policy and operation	Base salaries will be reviewed each year by the RNC.			
	The competitiveness of the Management Board remuneration is benchmarked against the local cross-industry labour market for executives / management board members.			
	Given the Company's headquarters in the Netherlands, the local cross-industry taken into account is the largest, listed Dutch headquartered companies (AEX index constituents, excluding financials and real estate companies).			
	To determine the relevant anchor point in this market, the size, scope and complexity positioning of the Company is used by combining multiple factors including Gross Transaction Value (GTV), revenue, assets, market capitalisation and number of employees.			
	The level of the base fee of the members of the Management Board is derived, as one component, from the benchmarking of total direct compensation.			
	The RNC also has regard to other relevant factors including corporate and individual performance and any changes in an individual's role and responsibilities.			
	Base fee is paid monthly in cash.			
	Changes to base salaries normally take effect from 1 January.			
Maximum	The RNC will apply the factors set out in the section above in considering any fee adjustments during the duration of this policy. Increases in base salaries for Management Board members will be generally guided by any increases for the broader employee population.			
	No increase higher than the yearly Dutch retail price index inflation will be made without shareholder approval for the duration of this policy.			
Performance measures	N/A			
Changes from the	New base fees as of January 1, 2023:			
previous	Chief Executive Officer: € 670,000			
remuneration policy	Chief Financial Officer: € 645,000			
	Chief Operating Officer: € 645,000			
	Chief Commercial Officer: € 645,000			



#### Benefits

Element and purpose	Benefits			
	To provide benefits valued by recipients.			
Policy and operation	The members of the Management Board are entitled to customary fringe benefits, such as expense allowances, reimbursement of costs and a company car.			
	Details of the benefits provided in each year will be set out in the annual report in the section that describes the implementation of the remuneration policy. The RNC reserves discretion to propose to the Supervisory Board the introduction of new benefits where it concludes that it is in the interests of the Company to do so, having regard to the particular circumstances and market practice.			
	Where appropriate, the Company may meet certain costs relating to Management Board member relocations and (if necessary) expatriate benefits.			
Maximum	Benefits will be provided in line with the appropriate levels indicated by local market practice in the country of employment. We expect to maintain benefits at the current level but the value of benefits may fluctuate depending on, among other things, personal situation, insurance premiums, and other external factors.			
	The RNC will monitor benefit costs in practice and ensure that the overall costs do not increase by more than the RNC proposes to be appropriate in all the circumstances.			
Performance measures	N/A			
Changes from the previous remuneration policy	No changes.			

#### Pension

Element and purpose	Pension		
	To provide retirement benefits.		
Policy and operation	Management Board members are entitled to an allowance to participate in a pension scheme or obtain pension insurance and to obtain insurance for disability to work. The Company shall grant the Management Board members an annual allowance of 10% of base fee. Pension contributions are aligned or lower, relative to base fee, than those available to the workforce. None of the members of the Management Board participates in a collective pension scheme.		
Maximum	Maximum allowance of 10% of base fee per annum for the duration of th policy.		
Performance measures	N/A		
Changes from the previous remuneration policy	Adjust pension from a fixed amount (EUR 50,000) towards 10% of base fee, t align with market practice.		



#### Short-term incentive ("STI")

Element and purpose	Short-term incentive ("STI")				
	To motivate Management Board members and incentivise delivery of performance over a one-year operating cycle, focusing on the short/medium-term elements of our strategic aims.				
Policy and operation	STI levels and the appropriateness of measures are reviewed annually at the commencement of each financial year to ensure they continue to support our strategy.				
	STI outcomes will be calculated following the determination of achievement against performance measures and targets measured over 12 months.				
	The STI outcomes will be delivered partly in cash and partly as a deferred award of shares in the Company.				
	Any STI outcome achieved above 75% (at-target) of base fee will be delivered as a deferred award of shares, and with the period of deferral being three years with one-third of the amounts deferred vesting and being capable of release at each anniversary of the making of the deferred award. The vested awards will be subject to a further two-year holding period during which time awards may not normally be exercised or released, except to pay tax on vesting, but are no longer contingent on performance conditions nor future employment. The holding period continues post-employment. The total vesting and holding period therefor equals five years which continues post-employment. Deferred awards will be shares (or a right to receive shares for nil cost) with the shares either being delivered automatically at vesting or being delivered at a time following vesting at the individual's choice. If appropriate, dividend entitlements for deferred shares will accrue over the deferral period and be delivered as additional vesting shares. Malus/clawback provisions apply to the STI, and to amounts deferred in shares in the Company, as explained in the notes to this table.				
Maximum	The maximum level of the STI outcome for a Management Board member is 150% of base fee per annum for the duration of this policy.				
Performance measures	Performance over each financial year is measured against stretching targets set by the Supervisory Board at the beginning of the year, based on the budget and taking into account the strategy aspirations. The performance measures comprise of a mix of financial measures (75%) and non-financial measures (25%), supporting the strategy of the Company:				
	<ul> <li>Gross Transaction Value (30%);</li> <li>Adjusted EBITDA<sup>1</sup> (30%);</li> <li>Profitability per order (15%)<sup>2</sup>;Certain personal / non-financial measures (25%).</li> </ul>				
	Once set, performance measures and targets will generally remain unchanged for the year, except to reflect events such as corporate acquisitions or other major transactions where the RNC considers it necessary in its judgement to make appropriate adjustments.				

<sup>&</sup>lt;sup>1</sup> Operating income / loss for the period adjusted for depreciation, amortisation, impairments, share-based payments, acquisition and integration related expenses and other items not directly related to underlying operating performance (unit: % of GTV, like-for-like).

<sup>&</sup>lt;sup>2</sup> Gross profit per order (unit: euro, like-for-like).



	Given that these targets are considered competitively sensitive, the targets and
	the achieved performance will be published in the annual report after the
	relevant performance period.
	Attaining the threshold level of performance for any measure will not produce a
	pay-out of more than 25% of the maximum portion of overall STI attributable to
	that measure, with a sliding scale to full pay-out for maximum performance.
Changes from the previous remuneration policy	The metric "Number of active consumers" has been replaced with "Profitability per order" to put greater emphasis on the Company's focus on profitability.
Long-term incentive ("	'LTI" or "PSP" in Just Eat remuneration policy)
Element and purpose	Long-term incentive ("LTI" or "PSP" in Just Eat remuneration policy)
	To motivate and incentivise delivery of sustained performance over the long-
	term, and to promote alignment with shareholders' interests, the group
	operates the long-term incentive.
	operates the long-term incentive.
Policy and operation	Awards under the LTI may be granted as nil-cost options, conditional awards or forfeitable shares which vest to the extent that performance conditions are satisfied over a period of at least three years.
	Under the LTI rules, vested awards may also be settled in cash (although this will
	typically be the case only if required to comply with non-Dutch and non-UK legal constraints).
	Vested awards for Management Board members will be subject to a further two-
	year holding period during which time awards may not normally be exercised or
	released, except to pay tax on vesting, but are no longer contingent on
	performance conditions nor future employment. The holding period continues
	post-employment.
	If appropriate, dividend entitlements will accrue until the end of the holding
	period in respect of performance-vested shares and be delivered as additional vesting shares.
	Malus/Test of Reasonableness/Clawback provisions apply to the LTI as explained
	in the notes to this table.
Maximum	The target award level is 100% of base fee for the CEO as well as for other
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	Management Board members. The number of conditionally granted shares is
	100% of base fee divided by the share price average of the five-day period after
	the annual general meeting.
	After three years, vesting is determined. Minimum vesting is 0% of the target
	award level and the formal limit under the LTI allows vesting of 200% of the
	target award level. This excludes any dividend equivalent accruals.
Performance	Performance is measured over a period of three financial years against stretching
	to react at the basis in a of the performance period
measures	targets set at the beginning of the performance period.
measures	Vesting is determined based on the following measures:
measures	
measures	Vesting is determined based on the following measures:



	Cash flow (25%) <sup>3</sup> ; ESG & other strategic targets (25%).
	Once set, targets will generally remain unchanged for the performance period, except to reflect events such as corporate acquisitions or other major transactions where the RNC considers it necessary in its judgement to make appropriate adjustments.
	For more information on the performance measures and measurement period see the notes to this table.
	No more than 40% of the target award (or 20% of the maximum award) vests for attaining the threshold level of performance conditions.
Changes from the previous remuneration policy	The metrics applied in the LTI plan have been updated to not only focus on growth but to reflect the importance of sustainable growth. Cash flow therefore has been added as a separate metric. ESG has been explicitly added to the strategic targets. This results in four metrics under the LTI, each with a weight of 25%.

#### Shareholding guidelines

Element and purpose	Shareholding guidelines
	To motivate and incentivise delivery of sustained performance over the long- term, and to promote alignment with shareholders' interests.
Policy and operation	Management Board members are expected to retain 50% of the shares vesting under all share plans (after any disposals for the payment of applicable taxes) until such time as they hold a minimum of 400% of their base fee in shares. Those who leave the Management Board will be required, for at least two years after their departure, to retain shares at a level equal to the lower of 100% of their pre-cessation shareholding requirement or their actual shareholding on departure. In addition, the applicable holding periods under all share plans apply to all vested shares and continue post-employment. Once shareholding guidelines have been met, individuals are expected to retain these levels as a minimum. The RNC will review shareholdings annually in the context of this policy.
Maximum	N/A
Performance measures	N/A
Changes from the previous remuneration policy	No changes.

<sup>&</sup>lt;sup>3</sup> Cash flow generated by the core operations of the Company, corrected for financing activities and divestment of or investment in associates (unit: euro, like-for-like).



# Notes to the Management Board Remuneration Policy table

#### 1. Long-term incentive plan

The Supervisory Board at its sole discretion will decide if and to what extent grants of performance shares shall be made to individual members of the Management Board. Grants shall be determined on the basis of a consistent granting policy and set as a percentage of base fee.

The Supervisory Board has set the annual LTI grant level at 100% of base fee "at target" and 200% of base fee at maximum for each of the Management Board members.

The number of performance shares is determined on the basis of the five-day average closing price after the annual general meeting. The performance shares are conditional. Vesting, three years after grant, is subject to continuous employment and performance testing.

The holding period after vesting is two years which results in a total term of five years. The holding period continues post-employment. The number of performance shares that vest after three years is dependent on the achievement of certain targets, which are set by the Supervisory Board. In order to mitigate dilution, the Company may repurchase shares to cover the shares granted, effectively with the result that no new shares are issued when shares vest.

To ensure a sustainable way of setting targets and fostering agility, each year a new three-year window starts based on the following targets:

- I. Revenue growth target: 25%
- II. Relative total shareholder return target: 25%
- III. Cash flow: 25%; and
- IV. ESG & other strategic targets: 25%.

#### I. Revenue growth target (weight: 25%)

The revenue growth target (threshold, target, and maximum) will be set annually by the Supervisory Board, for a three-year period. The performance period starts 1 January and ends three years later on 31 December. Given that these targets are considered competitively sensitive, the targets and the achieved performance will be published in the annual report after the relevant performance period.

At vesting, a minimum of zero and a maximum of 2 times (200%) the number of performance shares conditionally granted ("at target" or 100% of base fee times the relevant weight) can become unconditional, based on performance. The following vesting range will apply for the revenue growth target, with pro rata vesting for performance between threshold and maximum:

Performance	Below threshold	Threshold	Target	Maximum
Vesting % of maximum	0%	20%	50%	100%
Vesting % of target	0%	40%	100%	200%

#### Vesting range for the revenue growth target

#### II. Relative total shareholder return target (weight: 25%)

Total shareholder return ("TSR") is defined as the share price increase, including reinvested dividends. TSR is measured over a three-year period based on a three-month average of the last



three months of the year before the start and the end of the performance period. The performance period starts 1 January and ends three years later, on 31 December.

The TSR condition compares the TSR performance of the Company to the TSR performance of each of the constituents of the relevant index over a period of three years from the date of award. The percentile ranking within the index constituents determines the vesting level. The Company uses the FTSE 100 index next to the local cross-industry reference (AEX) and also uses a more technology weighted index, i.e. the NASDAQ 100 index. The TSR performance will be measured for one third against each of the indices.

At vesting, a minimum of zero and a maximum of 2 times (200%) the number of shares conditionally granted ("at target" or 100% of base fee times the relevant weight), based on performance. The following vesting range is applicable for the relative TSR target, with pro rata vesting for performance between threshold and maximum:

Performance	Below median	Median	Straight line	> 75 <sup>th</sup> percentile
Vesting % of maximum	0%	20%	20% - 100%	100%
Vesting % of target	0%	40%	40% - 200%	200%

#### Vesting range for the relative TSR target

In order to determine the percentages for the equivalent outperformance levels above the median, the RNC may seek independent external advice.

#### III. Cash flow (weight: 25%)

The cash flow target (threshold, target, and maximum) will be set annually by the Supervisory Board, for a three-year period. The performance period starts 1 January and ends three years later, on 31 December. Given that these targets are considered competitively sensitive, the targets and the achieved performance will be published in the annual report after the relevant performance period.

At vesting, a minimum of zero and a maximum of 2 times (200%) the number of performance shares conditionally granted ("at target" or 100% of base fee times the relevant weight) can become unconditional, based on performance. The following vesting range will apply for the cash flow target, with pro rata vesting for performance between threshold and maximum:

Performance	<b>Below threshold</b>	Threshold	Target	Maximum
Vesting % of maximum	0%	20%	50%	100%
Vesting % of target	0%	40%	100%	200%

#### Vesting range for the cash flow target



#### IV. ESG & other strategic targets (weight: 25%)

Each year at the moment of the conditional grant, the Supervisory Board will set ESG & other strategic targets to be achieved in the coming three-year period. The performance period starts 1 January and ends three years later on 31 December. The targets will be expressed in a clear, quantitative framework.

The ESG & other strategic targets will be derived from the Company's strategy to create long-term value for its shareholders and other stakeholders. Examples would be related to the Company's long-term goals e.g. including product improvements/ technological advancements, carbon footprint, waste reduction / packaging, value of orders, consumer acquisition, market share, labour standards, diversity and inclusion, M&A activities, customer satisfaction, employee engagement, tax transparency, sustainability (digital/ green), etc.

In the annual report or on the website, the Supervisory Board will explain which KPI has been selected for the latest plan, for what reason, and how this will be measured. After vesting, the result will be reported in terms of performance versus target unless this is restricted by reasons of confidentiality or competition.

At vesting, a minimum of zero and a maximum of 2 times (200%) the number of shares conditionally granted can become unconditional, based on performance. The following vesting range is applicable for the ESG & strategic targets, with pro rata vesting for performance between threshold and maximum:

Performance	Below threshold	Threshold	Target	Maximum
Vesting % of maximum	0%	20%	50%	100%
Vesting % of target	0%	40%	100%	200%

#### Vesting range for the ESG & other strategic targets

#### 2. Travel and hospitality

Whilst the Supervisory Board does not consider travel and hospitality to form part of benefits, it has been advised that corporate hospitality (whether paid by the Company or another) and certain instances of business travel (including any related tax liabilities settled by the Company or the relevant group entity) for Management Board members (including their spouse or partner when they are invited by the Company) may technically be considered as benefits. The Supervisory Board at the advice of the RNC expressly reserves the right to authorise such activities and reimbursement of associated expenses within its agreed policies.

#### 3. Stating maximum amounts for the remuneration policy table

Where maximum amounts for elements of remuneration have been set within the Remuneration Policy table, these will operate simply as caps and are not indicative of any aspiration.

#### 4. Malus, test of reasonableness and clawback

In line with the Dutch law and in line with the UKCGC the variable remuneration may be reduced or recovered (in whole or in part) if certain circumstances apply, including malus (being the forfeiture of unvested awards) and test of reasonableness (being the power of the Supervisory Board to adjust the value downwards or upwards if in the opinion of the Supervisory Board payment of the variable



remuneration component would produce an, by standards of reasonableness and fairness, unacceptable result).

These provisions may be applied where the Supervisory Board at the proposal of the RNC considers it appropriate to do so following:

- erroneous or misleading data;
- misconduct;
- misstatement of accounts;
- serious reputational damage; or
- corporate failure.

#### 5. Loans, advances or guarantees

Neither the Company nor any of its group companies provide any loans, advances or guarantees for the benefit of the Management Board members.

# 6. Differences between the policy on remuneration for Management Board members and the policy on remuneration of other employees

When determining Management Board members' remuneration, the Supervisory Board at the proposal of the RNC takes into account pay throughout the group to ensure that the arrangements in place remain appropriate.

#### 7. Commitments under previous policies

Subject to the achievement of any applicable performance conditions, Management Board members are eligible to receive payment from any commitments or awards made prior to the approval and implementation of the Management Board remuneration policy detailed in this report.



# **Service contracts**

#### Management Board members

The RNC's policy is that each Management Board member's service agreement should equal the term of appointment of the relevant Management Board member, subject to termination by the Company or the individual on six months' notice.

The service agreements of all Management Board members comply with that policy. The service agreements reserve the right for the Company to make a payment in lieu of notice to a Management Board member for the base fee for the duration of the notice period and, if the service agreement was terminated at the initiative of the Company, a gross severance payment equal to six months gross base payment.

Name	Date of service contract	
Jitse Groen	October 2016	
Jörg Gerbig	October 2016	
Brent Wissink	October 2016	
Andrew Kenny	December 2022	

The date of each Management Board member's contract is:

## Recruitment

The Company's remuneration policy aims to give the Supervisory Board sufficient flexibility to secure the appointment and promotion of high calibre executives to strengthen the Management Board and secure the skill sets necessary to deliver the group's strategic aims.

In terms of the principles for setting a package for a new Management Board member, the starting point for the RNC will be to apply the general policy for Management Board members as set out on the previous pages and structure a package in accordance with that policy, using the relevant market anchor point in the local cross-industry, based on the size, scope and complexity positioning of the Company, by combining multiple factors including Gross Transaction Value (GTV), revenue, assets, market capitalisation and number of employees. The remuneration policy is primarily based on the market anchor point and therefore not necessarily limited by current pay levels for members of the Management Board.

The STI and LTI will operate (including the maximum award levels) as detailed in the remuneration policy table in relation to any newly appointed Management Board member.

For an internal appointment, any variable pay element awarded in respect of the prior role may either and only to the extent possible, continue on its original terms or be adjusted to reflect the new appointment as appropriate.

For external and internal appointments, the Supervisory Board at the proposal of the RNC may agree that the Company will meet certain relocation expenses as it considers appropriate in the year of appointment.



For external candidates, it may be necessary to make additional awards in connection with the recruitment to buy out awards forfeited by the individual on leaving a previous employer. For the avoidance of doubt, buy-out awards are not subject to a formal cap.

For any buy-outs, the Company will not pay more than is, in the view of the Supervisory Board at the proposal of the RNC, necessary and will in all cases seek, in the first instance, to deliver any such awards under the terms of the existing STI and LTI. It may, however, be necessary in some cases to make buy-out awards on terms that are more bespoke than the existing STI and LTI. All buy-outs, whether under the STI, LTI or otherwise, will take account of the service obligations and replicate, as far as possible, vesting and performance horizon, expected value and performance conditions for any remuneration relinquished by the individual when leaving a previous employer.

However, the Supervisory Board at the proposal of the RNC may choose to relax this requirement in certain cases (such as where the service and/or performance requirements are materially completed, or where such factors are, in the view of the RNC, reflected in some other way, such as a significant discount to the face value of the awards forfeited) and where the Supervisory Board considers it to be in the interests of shareholders.

# **Termination policy summary**

It is appropriate for the Supervisory Board at the proposal of the RNC to consider treatment on a termination having regard to all of the relevant facts and circumstances available at that time. This policy applies both to any negotiations linked to notice periods on a termination (see "Service contracts" referred above) and any treatments that the Supervisory Board at the proposal of the RNC may choose to apply under the discretions available to it under the terms of the STI, the deferred STI awards and the LTI.

Incentive	If a leaver is deemed to be a "good leaver", e.g. leaving through disability or otherwise at the discretion of the Supervisory Board at the proposal of the RNC	If a leaver is leaving for other reasons	Other exceptional cases, e.g. change in control
STI ("short- term incentive")	The Supervisory Board at the proposal of the RNC has the discretion to determine the annual bonus which will be limited to the period actually worked.	No awards made.	The Supervisory Board at the proposal of the RNC has the discretion to determine the annual bonus.
Deferred STI awards	Awards normally preserved in all leaver cases, but release is not typically accelerated, except in the case of death in service. The Supervisory Board at the proposal of the RNC has the ability to release a good leaver's awards early.	Awards will lapse on termination for cause.	Awards received early unless the Supervisory Board at the proposal of the RNC determines otherwise.

The potential treatments on termination under these plans are summarised in the table below.



Incentive	If a leaver is deemed to be a "good leaver", e.g. leaving through disability or otherwise at the discretion of the Supervisory Board at the proposal of the RNC	If a leaver is leaving for other reasons	Other exceptional cases, e.g. change in control
LTI ("long- term incentive")	Receive a prorated award subject to the application of the performance conditions at the end of the normal vesting period. The RNC retains standard discretions to vary time prorating, release any holding period, or accelerate vesting to the date of cessation (determining the performance conditions at that time) for a good leaver.	All awards will normally lapse.	Receive a prorated award subject to the application of the performance conditions at the date of the event, subject to standard Supervisory Board at the proposal of the RNC discretions to vary time prorating.

The Company has the power to enter into settlement agreements with Management Board members and to pay compensation to settle potential legal claims. In addition, and consistent with market practice, in the event of the termination of a Management Board member, the Company may pay a contribution towards that individual's legal fees and fees for outplacement services as part of a negotiated settlement. Any such fees will be disclosed as part of the detail of termination arrangements.

# **External appointments**

The Company's policy is to permit a Management Board member to serve as a non-executive director or supervisory board member elsewhere when this does not conflict with the individual's duties to the Company and is in compliance with Dutch law and applicable governance codes. If a Management Board member would take such a role, he will be entitled to retain any fees earned from that appointment.

## Statement of consideration of employment conditions elsewhere in the group

Pay and employment conditions generally in the Company's group are taken into account when setting Management Board members' remuneration. The RNC receives regular updates on overall pay and conditions within in the Company's group. The same reward principles guide reward decisions for all of the group's employees as well as Management Board members, although remuneration packages differ to take into account appropriate factors in different areas of the business:

#### Incentive in the form of shares

The Company implemented employee incentive plans for which certain employees would be eligible. Such incentive plans may be subject to performance conditions. The Company reserves the discretion



to vary the performance conditions for awards made to employees compared to performance conditions that apply to the Management Board.

### Potential rewards under various scenarios

The potential total rewards available to the Management Board members, ignoring any change in share price and dividend equivalent accruals, are shown below:

Illustrations of application of remuneration policy



The above chart aims to show how the remuneration policy set out above for Management Board members is applied using the following assumptions.

Minimum

Consists of base fee, benefits and pension.

Base fee is the fee to be paid as of the day following the adoption of this policy. The members of the Management Board are furthermore entitled to customary fringe benefits, such as expense allowances, reimbursement of costs and a company car. Pension is measured as the amount receivable either as a pension contribution or as cash.

Name	Base fee x € 1,000	Benefits	Pension x € 1,000	Total fixed x € 1,000
Chief Executive Officer	670	PM	67	737
Chief Financial Officer	645	PM	64.5	709.5



	Chief	645	PM	64.5	709.5
	Operating				
	Officer				
	Chief	645	PM	64.5	709.5
	Commercial				
	Officer				
On target	Based on what the Management Board member would receive if performance was in				
	line with plan:				
	STI ("short-term incentive") consists of the on-target annual bonus (75% of base fee 50% of maximum).				
	LTI ("long-term incentive"), the target award is 100% of base fee (50% of maximum).				
Maximum	Based on the maximum remuneration receivable:				
	STI ("short-term incentive") consists of the maximum annual bonus (150% of base				
	fee).				
	LTI ("long-term incentive") assumes maximum vesting of awards and valued as on the				
	date of grant (aw	ard 200% of base	e fee).		

# **Consideration of stakeholders' views**

The Management Board remuneration policy has been prepared to be well aligned with the external environment in which the Company operates as well as with all applicable rules, regulations and best practices. The Company is aware of the public debate surrounding the topic of remuneration, including the debate on internal pay differentials, and strives for broad stakeholder support.

Each year the Supervisory Board at the proposal of the RNC takes into account the approval levels of remuneration-related matters at our annual general meeting in determining that the current Management Board remuneration policy remains appropriate for the Company, and considers any specific representations made by our shareholders on pay matters.

The Supervisory Board seeks to build an active and productive dialogue with investors on developments on the remuneration aspects of corporate governance generally and any changes to the Company's Management Board pay arrangements in particular.

# Derogation

In the event of exceptional circumstances, the Supervisory Board may at its own discretion, upon recommendation of the RNC, decide to temporarily derogate from the remuneration policy. A derogation for exceptional circumstances only covers situations in which the derogation from this remuneration policy is necessary to serve the long-term interests and sustainability of the Company as a whole or to assure its viability. Such exceptional circumstances include, but are not limited to, situations such as the urgently required appointment of a Management Board member or the buy-out of remuneration forfeited on joining the Company to facilitate recruitment of new Management Board members, comprising cash or equity incentives. Derogation may relate to the following aspects of this remuneration policy (including the subsections thereof): Fixed annual base fee, Benefits, Pension, Short-term incentive (STI), Long-term incentive (LTI), and Shareholding guidelines.



# **Remuneration Committee**

In case the Supervisory Board has not installed a remuneration committee, any duties of said committee set forth in this remuneration policy will be carried out by the Supervisory Board.