

Amsterdam, 10 January 2019

Q4 2018 Trading Update

Takeaway.com orders 55% up in Q4 2018

Takeaway.com N.V. (AMS: TKWY), hereinafter the “company”, or together with its group companies “Takeaway.com”, the leading online food delivery marketplace in Continental Europe, hereby issues an order update for the fourth quarter of 2018.

Statement of Jitse Groen, CEO of Takeaway.com: “Our strong growth has continued in the fourth quarter of 2018. Throughout the year, we have taken important steps to make our brand even more attractive to consumers and restaurants. Scoober has become a major logistical player in 38 cities and the introduction of B2B services will also further enhance our network effects. The acquisitions in Germany, Israel, Bulgaria, Romania and Switzerland will strengthen and expand our business. Takeaway.com has become a much stronger company in 2018, and we are all looking forward to the coming year.”

Orders ¹ (in thousands)	Fourth quarter			Full Year		
	2018	2017	Growth (% change)	2018	2017	Growth (% change)
Netherlands	8,814	7,490	18%	32,693	27,446	19%
Germany	9,412	6,861	37%	32,629	23,946	36%
Other Leading Markets ^{2,3,4,5}	11,647	4,940	136%	28,597	16,899	69%
Total⁶	29,873	19,291	55%	93,919	68,291	38%

¹ Excluding white label orders. No white label orders in 2018.

² Other Leading Markets comprise Belgium, Austria, Poland, Switzerland, France, Luxembourg, Portugal, Bulgaria, Romania and Israel.

³ The France operations were discontinued in February 2018.

⁴ Includes acquisitions of BGmenu (Bulgaria) and Oliviera (Romania) from 26 March 2018, Foodarena (Switzerland) from 21 June 2018 and 10bis (Israel) from 26 September 2018.

⁵ Like-for-like Other Leading Markets excluding Israel would be 6,844 orders in the fourth quarter with 39% growth or 23,664 orders for the full year with 40% growth.

⁶ Like-for-like Total excluding Israel would be 25,071 orders in the fourth quarter with 30% growth or 88,987 orders for the full year with 30% growth.

- Takeaway.com processed 93.9 million orders in 2018, representing a 38% increase compared with 2017, or 30% on a like-for-like basis. Order growth in Q4 2018 was 55% compared with Q4 2017, or 30% on a like-for-like basis.
- The fourth quarter of 2018 is the first-ever quarter in which the Germany segment processed more orders than the Netherlands. Management believes there is still ample growth ahead, given the penetration of online food delivery in Germany is amongst the lowest in Europe.
- On 21 December 2018, Takeaway.com signed an agreement to acquire the German operations of Delivery Hero for a total consideration of approximately €930 million. The transaction is subject to approval of the general meeting and anticipated to be completed by the first half of 2019. For more information, reference is made to the [press release](#).
- October 2018 was the first-ever month to exceed the one million orders milestone in Poland.
- 10bis in Israel has been included as part of the Other Leading Markets segment since completion on 26 September 2018 and contributed 4.8 million orders in Q4 2018.
- As a result of our additional investments to further develop restaurant delivery services, Scoober operations were launched in five additional cities, including Tel Aviv, Israel, during the fourth quarter of 2018. Takeaway.com currently provides restaurant delivery services in 38 cities in ten countries.

Takeaway.com

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About Takeaway.com

Takeaway.com is the leading online food delivery marketplace in Continental Europe, Israel and Vietnam. Takeaway.com is focused on connecting consumers and restaurants through its platform. With nearly 36,500 connected restaurants, Takeaway.com offers consumers a wide variety of food choice. Takeaway.com mainly collaborates with delivery restaurants. In addition, Takeaway.com also provides restaurant delivery services in 38 European cities in ten countries for restaurants that do not deliver themselves.

Founded in 2000, Takeaway.com has rapidly grown to become the leading online food delivery marketplace of Continental Europe with operations in the Netherlands, Germany, Poland, Belgium, Austria, Switzerland, Luxembourg, Portugal, Bulgaria and Romania. In the twelve months ended 30 June 2018, Takeaway.com processed more than 78 million orders from 12.6 million unique consumers.

With over 1,000 employees, Takeaway.com processed orders worth €1.5 billion and generated revenue of nearly €200 million in the twelve months ended 30 June 2018.

The company is listed on Euronext Amsterdam (**AMS: TKWY**).

Financial calendar

- Full Year 2018 Results : 13 February 2019
- 2018 Annual Report : 13 March 2019
- EGM : 5 March 2019

For more information, please visit <https://corporate.takeaway.com/investors/financial-calendar/>

Market Abuse Regulation

This press release contains inside information as meant in clause 7(1) of the Market Abuse Regulation.

Disclaimer

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The company expressly disclaims any obligation or undertaking to update, review or revise any forward-looking statement contained in this announcement whether as a result of new information, future developments or otherwise.

Market share estimates contained in this press release are based on outside sources, such as specialised research institutes, in combination with management estimates.