

» LEADERS CONNECTED

NOAH18
London

NOAH
10 YEARS
ANNIVERSARY

STARTUP BOOK

EDITION

OCTOBER 2018

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EUROPE'S LEADING INTERNET CORPORATE FINANCE BOUTIQUE

Unique Industry Know-How

- ✓ Focus on Leading European Internet companies
 - Covering over 400 companies across 25 online verticals, a broad range of over 500 investors as well as 100+ online-focused corporates
- ✓ Deep understanding of industry dynamics
- ✓ Ability to add value beyond banking advice
 - Facilitates overall process and minimizes management distraction

Unmatched Network and Relationships

- ✓ NOAH Advisors is globally well connected and has direct access to virtually all key players in the industry
 - Knowledge of and strong relationships with potential buyers' key decision makers
 - Proactively finds and unlocks attractive investment opportunities for leading investors
- ✓ Annual NOAH Conference in its 8th year

Strong Investment Banking Competence

- ✓ Over 40 years of combined relevant M&A experience
 - Routine execution of M&A and financing transactions with sizes of several billion euros
- ✓ 30 successfully completed NOAH Advisors transactions underline successful transfer of M&A competencies to the Internet sector

Full Commitment - We Are Entrepreneurs!

- ✓ Entrepreneurial mind-set, focused on growing the business and establishing a reputation for excellence
- ✓ Ability to deliver top results in short time frames
- ✓ Highly success-based compensation structures align interests of clients and NOAH Advisors, and demonstrate conviction to deliver top results
- ✓ Creative deal solutions

The NOAH Advisors Core Banking Team



Marco Rodzynek
Managing Director & Founder

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Jan Brandes
Managing Director

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Nikhil Parmar
Director

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Aleksander Skwarczek
Analyst

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Selected Completed NOAH Transactions

August 2017

Acquisition of a Majority Stake in



by



at a valuation of \$200m

Financial Advisor to EMK Capital

December 2016

Investment in



by



Financial Advisor to Silver Lake

October 2016

Investment in



by



84% Ownership

Exclusive Financial Advisor to KäuferPortal and its Shareholders

September 2016

Acquisition of a Majority Stake in



by



from



at a valuation of €300m

Financial Advisor to Oakley Capital

December 2014

Sale of 100% of



for \$800m to



Exclusive Financial Advisor to Fotolia and the Selling Shareholders

October 2014

Sale of 100% of



for €80m to



Exclusive Financial Advisor to Trovit and its Shareholders

September 2014

Sale of controlling stake in



to



Exclusive Financial Advisor to Facile.it and its Shareholders

May 2014



sold 100% of

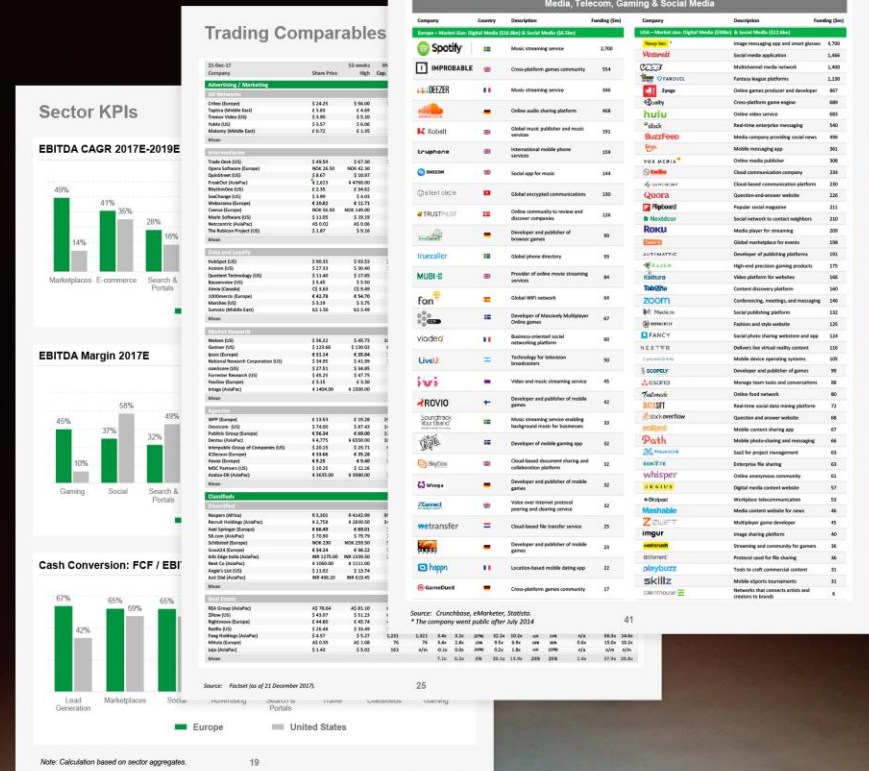


for \$228m to a joint venture between



Exclusive Financial Advisor to Yad2 and its Shareholders













Sign up Here














































Program













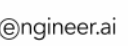









































SESSION TITLE		COMPANY	TIME	COMPANY	SPEAKER	POSITION
Breakfast			8:00 - 10:00			
	K	LEADERS CONNECTED NOAH ADVISORS	9:10 - 9:15	Welcome Note NOAH Advisors	Marco Rodzynek	Founder & CEO
	CP	LAKE STAR	9:15 - 9:30	Lakestar	Klaus Hommels	Founder & CEO
Vertical Ecommerce	CP	Lesara	9:30 - 9:40	Lesara	Roman Kirsch	Founder & CEO
	CP	limango	9:40 - 9:50	limango	Sven van den Bergh	Founder & Managing Director
	CP	Picnic	9:50 - 10:00	Picnic	Michiel Muller	Co-Founder
	FC	PromoFarma.com	10:00 - 10:10	Fessura	Andrea Vecchiola	CEO
	FC	Zur Rose Group	10:10 - 10:20	PromoFarma	David Masó	Co-Founder & CEO
	FC	PERMIRA	10:20 - 10:30	Zur Rose Group	Olaf Heinrich	Board Member & CEO of DocMorris
	CP	SCANDIT	10:30 - 10:40	Dr. Martens	Kenny Wilson	CEO
	CP	ABOUT YOU	10:40 - 10:50	Permira	Tara Alhadeff	Principal
	CP	ngp capital		Scandit	Samuel Mueller	Co-Founder & CEO
	CP			NGP Capital	Bo Ilsoe	Partner
	CP			ABOUT YOU	Tarek Müller	Co-Founder & MD
	CP	PORSCHE	10:50 - 11:00	Porsche	Deniz Keskin	Director, Brand Management
Digital Health & Wellness	CP	Calm	11:00 - 11:10	Calm	Michael Acton Smith	Co-Founder & Co-CEO
	CP	doc+	11:10 - 11:20	DOC+	Ruslan Zaydullin	Co-Founder & CEO
	CP	lumen	11:20 - 11:30	Lumen	Dror Ceder	Founder & CPMO
	FC	Zava	11:30 - 11:40	Zava	David Meinertz	CEO
	FC	babylon	11:40 - 11:50	Babylon Health	Ali Parsa	Founder & CEO
	CP	KINNEVIK	11:50 - 12:00	Kinnevik	Chris Bischoff	Senior Investment Director
	P	KRY	12:00 - 12:10	KRY	Johannes Schildt	Co-Founder & CEO
	P	Accel	12:10 - 12:40	Accel	Sonali de Rycker	Partner
	P	TELEPAXX		Telepaxx	Rainer Kasan	Co-Founder & CTO
	P	medopad		Zava	David Meinertz	CEO
	P			KRY	Johannes Schildt	Co-Founder & CEO
	P			Babylon Health	Ali Parsa	Founder & CEO
	P			Telepaxx	Rainer Kasan	Co-Founder & CTO
	P			Medopad	Dan Vahdat	Founder & CEO
	P	enable2grow	12:40 - 12:55	The Positive Impacts of Diversity in Business enable2grow	Stefanie Peters	CEO
	P	svb		Silicon Valley Bank	Phil Cox	Head of EMEA
	CP	SAP	12:55 - 13:05	SAP	Deepak Krishnamurthy	EVP & Chief Strategy Officer
PropTech	CP	immobiliare.it	13:05 - 13:15	Immobiliare.it	Silvio Pagliani	Co-Founder
	CP	smartfrog	13:15 - 13:25	Smartfrog	Charles Fraenkl	CEO
	FC	McMakler	13:25 - 13:35	McMakler	Felix Jahn	Founder & CEO
	FC	nested	13:35 - 13:45	Nested	Matt Robinson	CEO
	FC	Northzone		Northzone	Christoffer Norman	Investment Manager
	FC	holaluz	13:45 - 13:55	Holaluz	Carlota Pi	Co-Founder & CEO
	FC	bulb	13:55 - 14:05	Bulb	Hayden Wood	Founder & CEO
	FC	DST		DST Global	Tom Stafford	Partner
	CP	OurCrowd	14:05 - 14:15	OurCrowd	Andrew Kaye	President & CIO
Lending Platforms	CP	lendinvest	14:15 - 14:25	LendInvest	Christian Faes	Co-Founder & CEO
	CP	BILLIE	14:25 - 14:35	Billie.io	Dr. Matthias Knecht	Co-Founder
	CP	oakam	14:35 - 14:45	Oakam	Frederic Nze	Founder & CEO
	CP	Prodigy Finance	14:45 - 14:55	Prodigy Finance	Cameron Stevens	Co-Founder & CEO
Payments	FC	Klarna.	14:55 - 15:05	Klarna	Michael Rouse	CCO
	FC	PERMIRA	15:05 - 15:15	Permira	Andrew Young	Principal
	FC	SafeCharge	15:15 - 15:25	SafeCharge	Yuval Ziv	CCO
	FC	credorax		Credorax	Igal Rotem	CEO
Insurance Tech	FC	simplesurance	15:25 - 15:35	simplesurance	Robin von Hein	Founder & CEO
	FC	GoCompare	15:35 - 15:45	Rakuten	Mark Haviland	EVP Global Development
	FC			GoCompare	Faisal Galaria	Chief Strategy Officer
Banking of the Future	FC	N26	15:45 - 15:55	N26	Francisco Sierra	Head of European Markets
	FC	solarisBank	15:55 - 16:05	solarisBank	Dr. Roland Folz	CEO
	FC	Revolut	16:05 - 16:15	Revolut	Nikolay Storonsky	Founder & CEO
	FC	TANDEM	16:15 - 16:25	Tandem	Ricky Knox	CEO
	FC	MOONFARE	16:25 - 16:35	Moonfare	Alexander Argyros	Founder
	FC	DEPOSIT SOLUTIONS		Moonfare	Hans Haderer	Former Senior Partner, BC Partners
	FC	VITRUVIAN PARTNERS	16:35 - 16:45	Deposit Solutions	Dr. Tim Sievers	Founder & CEO
	FC	STOCARD	16:45 - 16:55	Vitruvian Partners	Torsten Winkler	Partner
	FC	MACQUARIE	16:55 - 17:05	Stocard	Björn Goß	Founder & CEO
	FC	ZOPA		Macquarie Capital	Elmar Broscheit	Managing Director
	FC			Zopa	Jaidev Janardana	CEO
Crypto	CP	BLOCKCHAIN	17:05 - 17:15	Blockchain	Nicolas C. Cary	Co-Founder
	CP	Ledger	17:15 - 17:25	Ledger	Éric Larchevêque	CEO
	CP	Draper Esprit		Draper Esprit	Ben Tompkins	Managing Director
Investor Panel	P	intel capital	17:25 - 17:40	Intel Capital	Karen Stafford	Investment Director for Northern & CEE
	P	INNOVATION by innogy		innogy Innovation Hub	Annemie Ress	Managing Director
	P	ONE Ragtime		OneRagtime	Stéphanie Hospital	Founder & CEO
	K	LEADERS CONNECTED NOAH ADVISORS	17:40 - 17:45	Closing Note NOAH Advisors	Marco Rodzynek	Founder & CEO
			17:45 - 20:00	Networking Drinks		

SESSION TITLE	COMPANY	TIME	TITLE / COMPANY	SPEAKER	POSITION
W	   	12:30 - 13:15	Grow Your Business With Visa - FinTech to BigTech: Leveraging our network to grow your business VISA Facebook Europe Pockit Jaja Finance	Bill Gajda Laura McCracken Virraj Jatania Kyrre Riksen	SVP Innovation & Partnerships Head Financial Services & Payments Partnerships CEO & Co-Founder CEO and Chief Marketing Officer
		13:15 - 14:00	Lunch break		
W		14:00 - 14:45	Storytelling for Technology Brands: How PR Leverages Corporate Value Piabo	Tilo Bonow	Founder & CEO
W		14:45 - 15:30	Transforming a Trillion Dollar Market - How Technology Changes Logistics FreightHub FreightHub	Ferry Heilemann Michael Wax	Co-Founder Co-Founder
W	    	15:30 - 16:15	Transforming & Financing the Cleantech Sector: Meet the Disruptors CAPinside AG SYSTEMIQ ChargePoint Bethnal Green Ventures DWR eco/ Eco Innovation Alliance	Philipp Schröder Georgina Fleming Christopher Burghardt Paul Miller David Wortmann	Founder & CEO Investments & Project Manager Managing Director Europe CEO Founder & CEO
W		16:15 - 17:00	Video: Rocket Fuel for Growth Strategies Wochit	Garrett Goodman	VP of Business Development, EMEA

STARTUP STAGE - Day 1

SESSION TITLE	COMPANY	TIME	COMPANY	SPEAKER	POSITION
K		10:30 - 10:35	Welcome Note		
Business SaaS	         	10:35 - 10:41 10:42 - 10:48 10:49 - 10:55 10:56 - 11:02 11:03 - 11:09 11:10 - 11:16 11:17 - 11:23 11:24 - 11:30 11:31 - 11:37 11:38 - 11:44	Cumul.io Techspert.io Symaps.io Time is Ltd. SoccerDream Watchity Open as App Rollout.io Millimetric.io Everoad	Thomas De Clerck Graham Mills Mickael Mas Jan Rezac Andreu Bartoli Albert Rodes Stephan Methner Erez Rusovsky Jack Ojalvo Maxime Legardez	Co-Founder Co-Founder & Managing Director Co-Founder & CEO Founder Co-Founder & CEO CEO Founder & CEO Co-Founder & CEO Co-Founder Founder & CEO
		11:54 - 12:00 12:01 - 12:07 12:08 - 12:14	Nurole AppJobs Recruitment Smart Technologies	Susie Cummings Alok Alström Yusuf Jazakallah	Founder CEO Co-Founder
Recruitment & HR	  	11:54 - 12:00 12:01 - 12:07 12:08 - 12:14	Nurole AppJobs Recruitment Smart Technologies	Susie Cummings Alok Alström Yusuf Jazakallah	Founder CEO Co-Founder
InsurTech	   	12:17 - 12:23 12:24 - 12:30 12:31 - 12:37 12:38 - 12:44	Tapoly Digital Insurance Group netinsurer Covomo	Janthana Kaenprakhamroy Ingo Weber Bernhard Klemen Simon Nörtersheuser	CEO Co-Founder & CEO Co-Founder Founder & CEO
		12:47 - 12:53 12:54 - 13:00 13:01 - 13:07	Spottitt USIO.IO Shine	Lucy Kennedy Vincent Tuk Felix Grolman	Co-Founder & CEO Founder CEO
Energy & Utilities	  	12:47 - 12:53 12:54 - 13:00 13:01 - 13:07	Spottitt USIO.IO Shine	Lucy Kennedy Vincent Tuk Felix Grolman	Co-Founder & CEO Founder CEO
		13:10 - 13:40	Lunch break		
E-Commerce	     	13:40 - 13:46 13:47 - 13:53 13:54 - 14:00 14:01 - 14:07 14:08 - 14:14	Modafirma Farmy ARTPIQ Beelivery DailyDress	Angela Ene Tobias Schubert Katharina Wenzel-Vollenbroich Yazan Bin Mohammad Jennifer Schäfer	CEO Co-Founder & Co-CEO Founder & CEO Founder Co-Founder & CEO
		14:24 - 14:30 14:31 - 14:37 14:38 - 14:44 14:45 - 14:51 14:52 - 14:58	Hêdoïne Hêdoïne Skyline Robotics beeskin Oliver Sana Labs	Alexandra Tymann Anna Rauch Yaron Schwarcz Christina Sauer Jose Gonzalez Ruza Joel Hellermark	Co-Founder & CEO Co-Founder & COO Co-Founder & CEO Founder Co-Founder & CEO Founder & CEO
Innovative Products	  	14:24 - 14:30 14:31 - 14:37 14:38 - 14:44 14:45 - 14:51 14:52 - 14:58	Hêdoïne Hêdoïne Skyline Robotics beeskin Oliver Sana Labs	Alexandra Tymann Anna Rauch Yaron Schwarcz Christina Sauer Jose Gonzalez Ruza Joel Hellermark	Co-Founder & CEO Co-Founder & COO Co-Founder & CEO Founder Co-Founder & CEO Founder & CEO
Marketing	        	15:01 - 15:07 15:08 - 15:14 15:15 - 15:21 15:22 - 15:28 15:29 - 15:35 15:36 - 15:42 15:43 - 15:49 15:50 - 15:56 15:57 - 16:03	UENI Ltd Model Village Zinklar Photoslurp Lemon One Intellyo ROIALTY Ryte Stoyo Media	Christine Telyan William Soulier Jordi Ferrer Eulogi Bordas Casas Maximilian Schwahn Clemens Jeneral Stefano Tonella Andy Bruckschloegl Patrick Bales	Co-Founder Co-Founder & CEO Co-Founder & Chairman Co-Founder & CEO CEO Founder & CEO Co-Founder & COO Co-Founder & CEO Founder & CEO
		16:06 - 16:12 16:13 - 16:19 16:20 - 16:26 16:27 - 16:33	Zenhomes / Vermietet.de Housfy Pass The Keys Colonies	Jannes Fischer Albert Bosch Alexander Lyakhotskiy Alexandre Martin	Founder & CEO Founder & CEO Founder & CEO Co-Founder
PropTech	   	16:06 - 16:12 16:13 - 16:19 16:20 - 16:26 16:27 - 16:33	Zenhomes / Vermietet.de Housfy Pass The Keys Colonies	Jannes Fischer Albert Bosch Alexander Lyakhotskiy Alexandre Martin	Founder & CEO Founder & CEO Founder & CEO Co-Founder

SESSION TITLE		COMPANY	TIME	COMPANY	SPEAKER	POSITION
Breakfast			8:00 - 10:00			
	K	LEADERS CONNECTED NOAH ADVISORS	9:30 - 9:35	Day 1 Summary NOAH Advisors	Marco Rodzynek	Founder & CEO
Travel & Mobility	FC	  	9:35 - 9:45	Gett	Dave Waiser 	Founder & CEO
	CP	 FRONTIER CAR GROUP 	9:45 - 10:05	AUTO1 Group	Hakan Koç 	Co-Founder & Co-CEO
	FC		10:05 - 10:15	Cars24	Vikram Chopra	Founder & CEO
	FC		10:15 - 10:25	Frontier Car Group	Sujay Tyle	Co-Founder & CEO
	CP	  	10:25 - 10:35	Carwow	James Hind	Founder & CEO
	CP		10:35 - 10:45	Balderton Capital	Rob Moffat	Partner
	CP	 	10:45 - 10:55	Via	Daniel Ramot	Co-Founder & CEO
	FC	  	10:55 - 11:05	Glovo	Oscar Pierre	Co-Founder & CEO
	FC		11:05 - 11:15	Lastminute.com Group	Fabio Cannavale	CEO
	FC		11:15 - 11:25	Wanderu	Polina Raygorodskaya	CEO
	FC		11:25 - 11:35	eDreams ODIGEO	Dana Dunne	CEO
	FC		11:35 - 11:45	Viselio	Niklas Zeller	Co-Founder & CEO
	FC			Travelperk	Avi Meir 	Co-Founder & CEO
	FC		11:45 - 11:55	Monzo	Tom Blomfield	CEO
	FC		11:55 - 12:05	RTP Global	Leonid Boguslavsky 	Founder & Chairman
	FC	  	12:05 - 12:15	NUCOM GROUP EY-Parthenon	Claas van Delden Andreas von Buchwaldt	Co-CEO Partner
Classifieds & Marketplaces	FC	  	12:15 - 12:30	Allegro	Francois Nuyts 	CEO
	CP	  	12:30 - 12:40	Permira	David Erlong	Principal
	FC	  	12:40 - 12:50	Catawiki	Ravi Vora	CEO
	CP	  	12:50 - 13:00	Northzone	Michiel Kotting	Partner
	FC		13:00 - 13:10	Chronext	Philipp Man	Founder & CEO
	CP		13:10 - 13:20	Brayola	Orit Hashay	Founder & CEO
	FC		13:20 - 13:30	Depop	Marie Petrovicka	Chief of Staff
	FC		13:30 - 13:40	HV Holtzbrinck Ventures	Jan Miczaika	Partner
	FC			Gousto	Timo Boldt	Founder & CEO
	FC			MMC Ventures	David Kelnar	Partner and Head of Research
NOAH Startups	CP	 	13:40 - 13:45	NOAH Berlin 2018 Startups	Julia Brucher	Co-Founder & CEO
	CP		13:45 - 13:50	KIDSORTED	Lindsay Trombley	Co-Founder & COO
	CP		13:50 - 13:55	Zana	Julia Hoxha	Co-Founder & CEO
	CP			FinCompare	Stephan Heller	Founder & CEO
	FC		13:55 - 14:05	SOSV	Benjamin Joffe 	Partner
B2B & SaaS	CP	 	14:05 - 14:15	TeamViewer	Oliver Steil	CEO
	FC	 	14:15 - 14:25	Personio	Hanno Renner	Co-Founder & CEO
	CP	  	14:25 - 14:35	Native Instruments	Daniel Haver 	CEO
	FC	  	14:35 - 14:45	Avenso	Daniel Raab	CEO
	CP	  	14:45 - 14:55	Vilynx	Juan Carlos Riveiro	Co-Founder & CEO
	FC	  	14:55 - 15:05	Vilynx	Elisenda Bou	Co-Founder & CTO
	CP	  	15:05 - 15:15	Caixa Capital	Xavier Álvarez	Director
	FC		15:15 - 15:25	Kaltura	Jenny Kalenderidis	VP & General Manager, EMEA
	CP		15:25 - 15:35	BehavioSec	Neil Costigan	CEO
	FC		15:35 - 15:45	Cisco Investments	Jon Koplin	Senior Director
	CP		15:45 - 15:55	engineer.ai	Sachin Dev Duggal	Co-Founder
	FC		15:55 - 16:05	Lakestar	Manu Gupta	Partner
	CP		16:05 - 16:15	Darktrace	Emily Orton	CMO
	FC		16:15 - 16:25	Talis Capital	Vasile Foca	Co-Founder & Managing Partner
HR Tech	CP	  	16:25 - 16:35	DocuSign	Olivier Pin	VP Product Management EMEA
	FC		16:35 - 16:45	Eyeo	Tim Schumacher	Chairman
	CP		16:45 - 16:55	AU10TIX	Ron Atzmon	Managing Director
	CP		16:55 - 17:05	PlaySight	Chen Shachar	Co-Founder & CEO
	CP		17:05 - 17:15	Streetbees	Tugce Bulut	Founder & CEO
	K	LEADERS CONNECTED NOAH ADVISORS	17:15 - 17:20	PepsiCo	Paul Kelly	Head of Strategy and Business Development EMEA
	K			Closing Note NOAH Advisors	Marco Rodzynek	Founder & CEO

SESSION TITLE		COMPANY	TIME	COMPANY	SPEAKER	POSITION
	K		10:30 - 10:35	Welcome Note		
FinTech	CP	  	10:35 - 10:41	NOS Stablecoin	Daniel Neetzel	Co-Founder
			10:42 - 10:48	WAY2VAT	Amos Simantov	Founder & CEO
			10:49 - 10:55	Project Imagine	Aritra Chakravarty	Founder & CEO
		 	10:56 - 11:02	COTI	Guy Klajman	CRO
			11:03 - 11:09	Verse	Pablo Viguera Altolaguirre	Co-Founder & COO
			11:10 - 11:16	Splitit	Gil Don	Co-Founder & CEO
			11:17 - 11:23	Leva	Cosimo Donati	CEO
		  	11:24 - 11:30	Invoice Exchange	Marko Rant	CEO
			11:31 - 11:37	Novicap	Federico Travella	Founder & CEO
		  	11:38 - 11:44	BlockState	Paul Claudius	Co-Founder & CEO
	11:45 - 11:51	Hawk AI	Frederic Krahforst	Co-Founder & CEO		
Entertainment & Consumer Tools	CP	 	11:54 - 12:00	Filmarket Hub	Andrea Giannone	CEO
			12:01 - 12:07	Plugify	Eline Leijten	CEO
		 	12:08 - 12:14	itcher	Jason Keiles	CEO
			12:15 - 12:21	Lumen	Charly Lester	Co-Founder & CMO
				Lumen	Antoine Argouges	Co-Founder & CEO
Healthcare	CP	  	12:24 - 12:30	BetterMe	Viktoria Repa	Co-Founder & Co-CEO
			12:31 - 12:37	Medbelle	Daniel Kolb	Co-Founder & CEO
			12:38 - 12:44	Medopad	Dan Vahdat	CEO
LegalTech	CP	   	12:47 - 12:53	Usercentrics	Lisa Gradow	Co-Founder
			12:54 - 13:00	Apiax	Nicolas Blanchard	Co-Founder & CMO
			13:01 - 13:07	HelloLaw	Moritz Delbrueck	CEO
			13:08 - 13:14	Libryo	Peter Flynn	Co-Founder & CEO
			13:15 - 13:30	Lunch break		
EduTech	CP	    	13:30 - 13:36	SchoolApply	Asha Haji	Chief Product Officer
			13:37 - 13:43	Learn 2 Play	Maxim Dreval	Founder & CEO
			13:44 - 13:50	123fahrschule Holding	Boris Polenske	Co-Founder & CEO
			13:51 - 13:57	Skoove	Florian Plenge	CEO
			13:58 - 14:04	Preply	Kirill Bigai	Co-Founder & CEO
Travel	CP	   	14:07 - 14:13	Bidroom	Michael Ros	Co-Founder & COO
			14:14 - 14:20	stayforlong	Francesc Lopez Castellet	Co-Founder & COO
			14:21 - 14:27	Tripaneer	Rob den Hollander	Founder & CEO
			14:28 - 14:34	Claim Flights	Mirko Ulbrich	Founder & CEO
Mobility	CP	    	14:37 - 14:43	MotionTag	Stephan Leppler	Co-Founder & CEO
			14:44 - 14:50	Bestmile	Raphael Gindrat	Co-Founder & CEO
			14:51 - 14:57	Kopernikus Automotive	Tim von Toerne	Co-Founder & COO
			14:58 - 15:04	CarPlanner	Marta Daina	Co-Founder
			15:05 - 15:11	BeeRides	Botond Bosze	Co-Founder & CEO

Startups

Analytics



KEY CORPORATE FACTS / KPIS

Headquarters	Leuven, Belgium
Other Offices	New York City, USA
Founded	10/2015
Employees	11-25
Active Markets	Europe, USA

Business Overview

Cumul.io was founded by a team of BI experts in 2015. Our clients are ranging from the financial sector to the sports analytics.

Revenues	-
Ownership	Privately held
Total Funding	€600k
Key Investors	Smartfin
Website	www.cumul.io
Contact email	info@cumul.io
Contact phone	+32 486 96 19 39

COMPANY DESCRIPTION

Cumul.io is an intuitive platform for data analysis with seamless integration into other SaaS-platforms or applications. Cumul.io answers the increasing demand for easy and accessible data analysis tools and integrations, helps companies to keep their engineers focused on the core of their application while leveraging the strength of integrated analytics.

KEY CONTACTS

Karel Callens

CEO and Co-Founder
karel@cumul.io

Graduated as Commercial Engineer & MBA. Has 11 years of experience in BI & Data Visualisation as senior consultant & manager.

Haroen Vermylen

CTO and Co-Founder
haroen@cumul.io

Engineering & Analytics. Graduated as Civil Engineer - Artificial Intelligence. Has 6 years of experience in BI & Data Science as consultant & team lead.

Thomas De Clerck

CCO and Co-Founder
thomas@cumul.io

Sales & Finance. Graduated as Civil Engineer & Insead MBA. Extensive experience in Sales & Pre-sales with LMS-Siemens, Altran and Google.

KEY CORPORATE FACTS / KPIS

Headquarters	Vienna, Austria
Other Offices	Budapest
Founded	2016
Employees	10-25
Active Markets	Austria, Hungary, US, India, Germany, UK

Business Overview

Intellyo was founded in October 2016 with the aim to change the way people create content forever. The Intellyo Creator Engine is all about making the creation

Revenues	-
Ownership	-
Total Funding	€1.35m
Key Investors	-
Website	www.intellyo.com
Contact email	vb@intellyo.com
Contact phone	-

COMPANY DESCRIPTION

Tell stories, like your life depends on it! Intellyo helps you in creating compelling stories that enable you to engage with your potential and existing customers. With the Intellyo Creator Engine the process of storytelling is automated in one intelligent, end-to-end tool, enabling the user to focus on their ideas and turn content into an asset. The free version of our SaaS solution was launched for all content professionals on March 1.

KEY CONTACTS



Clemens Jeneral

Founder & CEO

cj@intellyo.com

Clemens is a serial entrepreneur, who currently leads Intellyo as CEO. He has vast experience in company building and business development

Viktoria Bagi

COO

vb@intellyo.com

KEY CORPORATE FACTS / KPIS

Headquarters	London, United Kingdom
Other Offices	-
Founded	2017
Employees	4-10
Active Markets	UK, Europe, MENA
Business Overview	
We are in close beta phase and have about 27 trial customers. 18 of them happy with product and intend to use product. 2 co-founders, 3 software developers and	
Revenues	-
Ownership	-
Total Funding	\$330k
Key Investors	Erol Kohen, Seedcamp
Website	www.millimetric.io
Contact email	ahmet@millimetric.io
Contact phone	905067038186

COMPANY DESCRIPTION

Millimetric is an automated anomaly detection platform that detects outliers, uncovers its root causes and turns anomalies into actionable business insights.

KEY CONTACTS

Ahmet Soybelli

Co-founder

ahmet@millimetric.io

Ahmet was the co-founder of one of the largest digital marketing agency ROIPUBLIC in Turkey. He managed over 50 customers' performance marketing campaigns.



Jack Ojalvo

Co-founder

jack@millimetric.io

Jack Ojalvo is the CEO of Supplementler.com the largest omnichannel Sports Nutrition retailer in Turkey. He received his Bachelor of Science from Northwestern



KEY CORPORATE FACTS / KPIS

Headquarters	St Julians, Malta
Other Offices	Munich, Germany
Founded	03/2018
Employees	1-3
Active Markets	Europe, USA, Worldwide
Transaction Time in Seconds	2
Fees	0
Energy Consumption in kWh	0.000112
Business Overview	
NOS issues fully fiat backed IOU stablecoins based on Blocklattice-technology enabling instant, feeless and green transactions.	
Revenues	-
Ownership	-
Total Funding	€300k
Key Investors	-
Website	www.nollar.org
Contact email	daniel.neetzel@nos.cash
Contact phone	+4917610224423

COMPANY DESCRIPTION

NOLLAR is the leading Blocklattice USD-voucher layer enabling banking disruption.

KEY CONTACTS



Robert Konopka
CEO
rob@nos.cash

CERN scientist turned entrepreneur enabling a decentralized energy efficient USD-voucher system.

KEY CORPORATE FACTS / KPIS

Headquarters	Barcelona, Spain
Other Offices	-
Founded	5/2016
Employees	4-10
Active Markets	Europe, USA, Worldwide
Business Overview	
Our mission is to make best football tactics training easy, ready to use anywhere, anytime, and by any player. SoccerDream is a fo	
Revenues	€200k
Ownership	-
Total Funding	€500k
Key Investors	HTC, Business Angels like Josep Mitjà, cofounder of Rakuten TV
Website	www.soccerdream.com
Contact email	andreu.bartoli@soccerdream.com
Contact phone	0034666785343

COMPANY DESCRIPTION

SoccerDream accelerates player's tactics learning. They learn 10 times faster thanks to Virtual Reality, as it allows them to train tactical skills aside from the physical & technical aspects.

KEY CONTACTS

Andreu Bartoli

CEO & Co-founder

andreu.bartoli@soccerdream.com

CEO of SoccerDream, where we are building the first Virtual Reality Soccer Training Platform in the world. We take the best football from Barcelona to the world

KEY CORPORATE FACTS / KPIS

Headquarters	Mannheim, Germany
Other Offices	Mannheim, Germany
Founded	09/2012
Employees	26-50
Active Markets	Worldwide
Registered Users	30m
User Growth per Month	1m
No of Transactions per year	1bn

Business Overview

While the app is free, Stocard monetises through state-of-the-art marketing services to retailers offering a direct channel into t

Revenues	-
Ownership	-
Total Funding	\$25m
Key Investors	Macquarie Capital, Shortcut Ventures, Alstin, Hightech Gründerfonds
Website	www.stocardapp.com/en/de
Contact email	bjoern@stocardapp.com
Contact phone	+491735396844

COMPANY DESCRIPTION

Stocard is a leading mobile wallet with more than 30 million users. It offers a holistic shopping experience going beyond payments and combining all things shopping in one app, including loyalty cards, personalized offers from your favorite retailers, sign-ups for new loyalty cards, and soon mobile payments and more financial services.

KEY CONTACTS

Björn Goß

CEO

bjoern@stocardapp.com

Before founding Stocard, Björn studied at the University of Mannheim and the London School of Economics and worked at McKinsey & Company. Björn discontinued

KEY CORPORATE FACTS / KPIS

Headquarters London, United Kingdom

Other Offices -

Founded 12/2012

Employees 11-25

Active Markets Worldwide

Business Overview

Tamoco is making powerful data accessible for all. Our global network provides businesses, organisations, brands, developers access

Revenues -

Ownership -

Total Funding €3m

Key Investors -

Website www.tamoco.com

Contact email james.ewen@tamo.co

Contact phone -

COMPANY DESCRIPTION

Tamoco is making powerful data accessible for all. Our global network provides businesses, organisations, brands, developers access to the leading source of precise, real-time location data. We're enabling businesses to build better products, understand audiences and make better business decisions by using powerful mobile device data.

KEY CONTACTS

James Ewen

Marketing manager

james.ewen@tamo.co

James is the marketing manager at Tamoco helping to connect the online and offline worlds.

KEY CORPORATE FACTS / KPIS

Headquarters Prague, Czech Republic

Other Offices -

Founded 10/2015

Employees 4-10

Active Markets Worldwide

Business Overview

Time is Ltd. is a product for the new market of time analytics & productivity. Inputs come from calendars and other tools that sup

Revenues -

Ownership -

Total Funding €300k

Key Investors -

Website www.timeisltd.com/

Contact email info@timeisltd.com

Contact phone -

COMPANY DESCRIPTION

Responsible time management software for the company level powered by machine learning. Leverage cross-industry effective patterns. Collected anonymized knowledge empowers all of us to do a better job. Quantitative inputs collected from calendars and other company tools. Time tracking and sociomapping deep dive into a company time usage and spot the truly best practices.

KEY CONTACTS



Jan Rezab

CEO & Founder

jan@timeisltd.com

Serial entrepreneur, global Forbes 30 under 30 lister, founder of Socialbakers and Time is Ltd. International speaker focused on social media and digital technology

KEY CORPORATE FACTS / KPIS

Headquarters	München, Germany
Other Offices	New York City
Founded	2018
Employees	10-25
Active Markets	Europe, US
Implemented on # of websites	500+
Customers	100+
Cooperation Partners	50+
Business Overview	
SaaS - base fee per domain plus traffic (CPT)	
Revenues	MRR €100k
Ownership	-
Total Funding	€1.4m
Key Investors	Cavalry Ventures, Reimann Investors, Jens Lapinski, Axel Täubert, Tim Schuhmacher, Kai Seefeldt
Website	www.usercentrics.com
Contact email	lg@usercentrics.com
Contact phone	4917699817855

COMPANY DESCRIPTION

Usercentrics offers a Consent Management Platform (CMP) for enterprises, publishers, and agencies enabling companies to collect, manage and document the consent of their users across platforms. Usercentrics solution is easy-to-implement, fully customizable and intuitive for the user. The software is also an iab-certified CMP and can transfer the consent ID as a parameter to third-party vendors, like Criteo, Google, AppNexus, etc.

KEY CONTACTS

Lisa Gradow
Co-Founder & CPO
lg@usercentrics.com

Serial Entrepreneur with experience in Hospitality, AdTech & SaaS. 23 years old based in Munich. First company started at 17.

KEY CORPORATE FACTS / KPIS

Headquarters	Berlin, Deutschland
Other Offices	-
Founded	7/2016
Employees	11-25
Active Markets	Germany
Business Overview	
1. Collecting feedback from end-customers in large amounts 2. Analyzing qualitative and quantitative feedback using all state-of-	
Revenues	-
Ownership	-
Total Funding	€1.9m
Key Investors	-
Website	www.zenloop.com/de
Contact email	susanne.schleyer@zenloop.com
Contact phone	+491741038661

COMPANY DESCRIPTION

zenloop improves customer retention by using the Net Promoter System® (NPS) framework. The SaaS platform collects quantitative and qualitative feedback through various channels (link, email, website). All surveys are easy to reply and achieve high response rates of 30-50%. Our smart label technology analyzes the feedback and identifies all relevant insights.

KEY CONTACTS

Paul Schwarzenholz

CEO

paul.schwarzenholz@zenloop.com

Paul co-founded the company zenloop, the leading NPS platform in German-speaking countries, together with Björn Kolbmüller and Lukasz Lazewski.

Björn Kolbmüller

CEO

bjoern.kolbmueeller@zenloop.com

Björn Kolbmüller is co-founder and managing director of zenloop. In 2008 he co-founded the online perfumery Flaconi together with Paul Schwarzenholz.

Startups

Digital Services

KEY CORPORATE FACTS / KPIS

Headquarters	Lausanne, Switzerland
Other Offices	San Francisco, USA
Founded	01/2014
Employees	51-100
Active Markets	Worldwide
Business Overview	
Leading Mobility Service Platform for autonomous and human-driven fleets	
Revenues	-
Ownership	-
Total Funding	\$14.5m
Key Investors	Partech Partners, Serena, Airbus Ventures, Road Ventures
Website	www.bestmile.com/
Contact email	loraine.stantz@bestmile.com
Contact phone	+41798796440

COMPANY DESCRIPTION

Bestmile empowers mobility providers to deploy, manage and optimize autonomous and human-driven vehicle fleets, supporting fixed-route and on-demand services, regardless of the vehicle brand or type. Bestmile's mobility platform allows operators to support multi-modal, multi-service offerings in a safe and efficient manner by integrating autonomous vehicles in the existing transportation ecosystem

KEY CONTACTS

Raphael Gindrat

CEO

raphael.gindrat@bestmile.com

Raphael is a founder and the executive leader of the Bestmile team, pioneer in the world of autonomous mobility.

KEY CORPORATE FACTS / KPIS

Headquarters	Kelberg, Germany
Other Offices	Cologne, Germany
Founded	10/2017
Employees	11-25
Active Markets	Europe, USA, Worldwide
Business Overview	
Global platform for digital contact data. Easy GDPR-compliant exchange and up-to-date contact information.	
Revenues	-
Ownership	private
Total Funding	€500k
Key Investors	Angel Investor, Institutional Venture Capital
Website	www.complero.com
Contact email	hello@complero.com
Contact phone	004926927039988

COMPANY DESCRIPTION

Complero revolutionizes the way how contact information is shared and managed. Whether it is your mobile phonebook or CRM system, Complero keeps your contact information up-to-date, organized and GDPR compliant. Our users gain full control over their own contact data and benefit from AI supported management tools. Complero is setting its sails to become a central platform for contact information.

KEY CONTACTS



Steffen Schneider

Founder & CEO
steffen@complero.com

M. Sc. B. Sc. Business Management and Engineering
with Computer Science Business Lead

Tobias Hamann

Founder & CTO
tobias@complero.com

M. Sc. B. Sc. Computer Science with Artificial
Intelligence Tech & Product

KEY CORPORATE FACTS / KPIS

Headquarters	Wroclaw, Poland
Other Offices	-
Founded	6/2016
Employees	11-25
Active Markets	Europe, USA
Business Overview	
Our mission is to provide our clients with the best possible IT solutions.	
Revenues	-
Ownership	-
Total Funding	€1m
Key Investors	-
Website	www.equiqo.com
Contact email	info@equiqo.com
Contact phone	-

COMPANY DESCRIPTION

At EQUIQO we provide highest quality IT services to clients from various business sectors. For our clients we develop solutions to their toughest problems and help them grow faster based on our world-class developers. Our services: IT Outsourcing, Complete Software Development, Mobile App Development.

KEY CONTACTS

Artur Tomys

CEO/ Founder

artur.tomys@equiqo.com

Artur Tomys is Founder and CEO of EQUIQO. Before EQUIQO he worked for The University of Business in Wroclaw as the Chancellor.

KEY CORPORATE FACTS / KPIS

Headquarters	London, United Kingdom
Other Offices	-
Founded	8/2015
Employees	4-10
Active Markets	Europe, USA, Worldwide
Business Overview	
With two years of traction directly with B2C users, we are leveraging our technology, and the millions of optimisation tests, to p	
Revenues	-
Ownership	Keyword Group Limited
Total Funding	\$3m
Key Investors	Keyword Group Limited
Website	www.itcher.com
Contact email	jason@itcher.com
Contact phone	07943464875

COMPANY DESCRIPTION

itcher is an entertainment AI engine that powers community-based discovery of movies, TV shows, books, music and games, thus helping people to find stuff they love, fast. Our USP is that our recommendations are generated based upon similarities to other users (not products), and across 5 content categories...not just one vertical.

KEY CONTACTS

Jason Keiles

CEO

jason@itcher.com

Jason joined itcher as CEO in August. He has a track record in leading and growing businesses for the Virgin Group, ITV, Universal Studios.

KEY CORPORATE FACTS / KPIS

Headquarters	Berlin, Germany
Other Offices	-
Founded	03/2013
Employees	11-25
Active Markets	Worldwide
MRR	50,000
Number of customers	16,000
NRRR	119

Business Overview

Teams of up to three can use labfolder for free. Subscription teams of 4+ get access to more project management features.

Revenues	€700k
Ownership	Private
Total Funding	€3.3m
Key Investors	Peppermint Venture Partners, IBB, Vogel Ventures
Website	www.labfolder.com
Contact email	contact@labfolder.com
Contact phone	+49 30 / 91572642

COMPANY DESCRIPTION

labfolder is the operating system for laboratories, supporting research teams in capturing, managing and collaborating on complex research data, and to make groundbreaking discoveries.

KEY CONTACTS

Simon Bungers

CEO

sb@labfolder.com

Simon is one of the founders and CEO of labfolder. He envisioned labfolder while doing his PhD at the Max Plank Institute, and after working as a strategy consu

KEY CORPORATE FACTS / KPIS

Headquarters	Munich, Germany
Other Offices	-
Founded	01/2016
Employees	11-25
Active Markets	Europe
Business Overview	
Open as App set out to revolutionize digitization and mobilization of companies. Our vision - Open as App will replace "Save as PD"	
Revenues	-
Ownership	-
Total Funding	€2m
Key Investors	-
Website	www.openasapp.net
Contact email	s.methner@openasapp.net
Contact phone	+49175 281 49 54

COMPANY DESCRIPTION

Open as App turns boring data into smart apps or bots. In a unique way, our Cloud platform transfers database contents, charts, calculations or formulas (world's only) into user-friendly apps with great functionality, introducing your company to the democratization of app development with IT fully in control. Accelerate digitization with easy and secure data sharing – powered by Open as App.

KEY CONTACTS



Stephan Methner

CEO

s.methner@openasapp.net

Stephan Methner is a seasoned Enterprise Mobility Expert and has already managed several companies in the field of platform-independent mobile standards systems

KEY CORPORATE FACTS / KPIS

Headquarters	Berlin, Germany
Other Offices	-
Founded	03/2018
Employees	1-3
Active Markets	Europe

Business Overview

Prodisfy is a next-gen product assistant that re-defines brand experiences with manufacturers, retailers, and service-providers by

Revenues	-
Ownership	-
Total Funding	-
Key Investors	-
Website	www.prodisfy.com/
Contact email	sebastian@prodisfy.com
Contact phone	-

COMPANY DESCRIPTION

Prodisfy is a next-gen product assistant that re-defines brand experiences with manufacturers, retailers, and service-providers by reducing friction to zero. Our goal: making customers kings & queens! Vision: become the #1 mobile interface and voice skill for product-interactions beyond the point of sale. Market growth of 20x within the next 5 years expected. Team from Rocket, Uber, Google & more.

KEY CONTACTS



Sebastian Daus

Founder & CEO

sebastian@prodisfy.com

3 years startup & venture development / visionary with tech & design driven mind / studied technology management / graduated Founder Institute accelerator / wor

KEY CORPORATE FACTS / KPIS

Headquarters	London, United Kingdom
Other Offices	-
Founded	11/2018
Employees	11-25
Active Markets	Europe, USA, Worldwide
Business Overview	
Recruitment Smart's B2B Deep Tech SAAS Platform is offered as a subscription service where clients pay a monthly fee/user to use	
Revenues	-
Ownership	-
Total Funding	€500k
Key Investors	Force over mass capital
Website	www.recruitmentsmart.com
Contact email	info@recruitmentsmart.com
Contact phone	02031292163

COMPANY DESCRIPTION

Recruitment Smart Technologies automate the labour intensive hiring process for large professional organisations. They source and screen candidates by using AI and machine learning, running a candidate recommendation engine at enterprise scale (processing 10m candidates/day) and in real time (<15 sec response time)

KEY CONTACTS



Yusuf Jazakallah

Director

yusuf@recruitmentsmart.com

Yusuf Jazakallah is the co-founder and Director of Recruitment, Smart Technologies, a startup in London focused on creating AI and Machine Learning solutions fo

KEY CORPORATE FACTS / KPIS
Headquarters Berlin, Germany

Other Offices -

Founded 6/2016

Employees 26-50

Active Markets Germany

Business Overview

A platform connecting landlords, tenants and property managers, automating processes, making property management effortless.

Revenues -

Ownership -

Total Funding €4m

Key Investors Axel Springer Digital Ventures, Axa Insurance Group, Deutsche Bank, Commerzbank.

Website www.vermietet.de/

Contact email jannes.fischer@zenhomes.de

Contact phone -

COMPANY DESCRIPTION

The rental experience is broken, for tenants, landlords and service providers alike. And though times and people change, humans will always need a place to live in. Thus, we made it our mission to use technology to bring all of them onto one seamless platform. We achieve this by enabling landlords to better manage their real estate using our operating system.

KEY CONTACTS

Jannes Fischer

Founder & CEO

jannes.fischer@zenhomes.de

A FORBES 30-under-30 in 2018, Jannes studied at WHU and joined Rocket before becoming Managing Director at Foodpanda Hong Kong. He worked at Cherry Ventures bef

Startups

E-Commerce Infrastructure



KEY CORPORATE FACTS / KPIS

Headquarters	Düsseldorf, Germany
Other Offices	-
Founded	1/2018
Employees	1-3
Active Markets	Germany, United Kingdom
Business Overview	
ARTPIQ is an online platform for international emerging artists from top schools that aims to open up the art market to new collectors	
Revenues	-
Ownership	100% founder owned
Total Funding	€150k
Key Investors	-
Website	www.artpiq.net/
Contact email	katharina@artpiq.net
Contact phone	+491725873336

COMPANY DESCRIPTION

ARTPIQ is an online platform for emerging artists that aims to open up the art market to new collectors and investors by a) offering affordable art by young artists from top universities starting at 100EUR b) providing the option to finance artworks c) making art buying more transparent through reasonable, consistent pricing d) facilitating value appreciation through careful selection of artists.

KEY CONTACTS

Katharina Wenzel-Vollenbroich

Founder & CEO

katharina@artpiq.net

Whilst studying at the crossroads between art and economics during her BA and Masters at Kings College London, Katharina Wenzel-Vollenbroich, worked for company

KEY CORPORATE FACTS / KPIS

Headquarters	TEL AVIV, Israel
Other Offices	-
Founded	2014
Employees	4-10
Active Markets	United States, Europe, Australia and Asia
Average ROI for our clients	14x
Setup time	7 days
Client size	Over \$1m in yearly online sales
Business Overview	
Raising Series A	
Revenues	-
Ownership	-
Total Funding	\$1.75m
Key Investors	-
Website	www.proonto.com
Contact email	yoel@proonto.com
Contact phone	-

COMPANY DESCRIPTION

Proonto provides a customer interaction service. High-volume Ecommerce brands choose their staff from a global 1,000+ shopping assistant expert community, who after certification, use Proonto's platform to power sales chat and support customers over text-based channels. Machine-learning targeting and predictive analytics enabling to spark conversations on strategic touch-points of the customer journey to better convert and service shoppers at scale.

KEY CONTACTS



SellFee Tech

E-Commerce Infrastructure



KEY CORPORATE FACTS / KPIS

Headquarters	Ramat Hasharon, Israel
Other Offices	-
Founded	2017
Employees	4-10
Active Markets	Ukraine
MAU	10
Selling Stores	300
User-To-Store	2.3%

Business Overview

The first real-life business management game in the world that fuzes work & play together in a unique and innovative way!

Revenues	-
Ownership	Private
Total Funding	\$500k
Key Investors	-
Website	www.sellfee.com
Contact email	tomersellfee.io
Contact phone	972547000765

COMPANY DESCRIPTION

SellFee is the first mobile builder-game in the world in which players build, their own real online eCommerce store and learn how to market and manage it as the play and complete missions and quests in the game. SellFee's unique game-like interface for content management features and gamified marketing tools distinguish it from any other game or app currently available for mobile devices and from any other existing eCommerce CMS & CRM solutions on the market.

KEY CONTACTS



Tomer Warschauer Nuni
CEO
tomersellfee.io

Founder & owner of VSENSE Internet Ltd, and founder & CEO of SellFee Tech Ltd. An entrepreneur, social media marketing strategist, an eCommerce professional, a



KEY CORPORATE FACTS / KPIS

Headquarters London, United Kingdom

Other Offices -

Founded 2015

Employees 10-25

Active Markets Portugal

Business Overview

Swogo powers bundles for the world's most successful retailers including Media Markt, El Corte Ingles and British Telecom. Retail Week nominated Swogo as Top 25

Revenues -

Ownership -

Total Funding €1m

Key Investors Startupbootcamp, Janneke Niessen,
Martijn Hamann

Website www.swogo.com

Contact email anthony@swogo.com

Contact phone -

COMPANY DESCRIPTION

We are living in the most promotional market in almost a decade - retailers aggressively compete on price to win business, which is killing their margin. Swogo is the world's first automated bundle solution for retailers to increase their margin by selling complementary high-margin products. Swogo powers bundles for the world's most successful retailers including Media Markt, El Corte Ingles and British Telecom. Retail Week nominated Swogo as Top 25 Most Innovative Retail companies.

KEY CONTACTS

Startups

EduTech

KEY CORPORATE FACTS / KPIS

Headquarters	Cologne, Germany
Other Offices	Essen, Dortmund, Duisburg, Bochum
Founded	2016
Employees	51-100
Active Markets	Germany
Average basket sized	€1.5k
Year to year growth rate	10x
Business Overview	
DRIVING EDUCATION DIGITIZED	
Revenues	€3.5m
Ownership	Found + VCs
Total Funding	€4.2m
Key Investors	Media Ventures, venturecapital.de, BLSW seed fond.
Website	www.123fahrschule.de
Contact email	bpolenske@123fahrschule.de
Contact phone	+491735290968

COMPANY DESCRIPTION

Vision It is our vision at 123FAHRSCHULE to revolutionize the German driving school market by consolidating and digitizing the industry and thus, setting the business standard for decades to come. **Mission** Our goal is to dominate the market by achieving a countrywide 20% market share by 2022 (€1,4 BN annual market volume) and regional market share of > 50 % in each covered region

KEY CONTACTS

Boris Polenske

CEO

bpolenske@123fahrschule.de

Serial Entrepreneur, multiple exists, see pitch deck

KEY CORPORATE FACTS / KPIS

Headquarters	San Francisco, USA
Other Offices	Berlin
Founded	2016
Employees	26-50
Active Markets	worldwide

Business Overview

Chatterbug is building a new way to help you master language skills through adaptive courses that respond to the way you learn, and one-on-one video sessions

Revenues	-
Ownership	-
Total Funding	€3m
Key Investors	-
Website	www.chatterbug.com
Contact email	Anne@chatterbug.com
Contact phone	-

COMPANY DESCRIPTION

Chatterbug is an online language learning system that launched in fall 2017. Created by the co-founders of GitHub, Chatterbug gives people a new way to learn to speak a language that combines the flexibility and simplicity of language learning apps with the effectiveness of attending an in-person language school. Chatterbug is headquartered in San Francisco, with European headquarters in Berlin.

KEY CONTACTS



Anne Leuschner
 Managing Director & COO
anne@chatterbug.com

Managing Director & COO at Chatterbug - CEO at Delinero GmbH - Managing Director at CareerTeam - Entrepreneur in Residence at TruVenturo



KEY CORPORATE FACTS / KPIS

Headquarters	London, United Kingdom
Other Offices	Madrid, Spain
Founded	1/2017
Employees	11-25
Active Markets	Europe, USA, Spain
Unique Toolbox and Content	0
Proven teaching methods	0
Multichannel Platform	0
Business Overview	
Corporate Vision® works with companies, organisations and their leaders to navigate global complexity and develop the strategic vision	
Revenues	€500k
Ownership	private company
Total Funding	€100k
Key Investors	Gold Mercury International
Website	www.corporatevision.io
Contact email	nds@corporatevision.io
Contact phone	07831801259

COMPANY DESCRIPTION

Developing new consulting methods and content to transform organisations and teach strategic vision, business model innovation, cultural change and leadership skills to CEOs and management teams!

KEY CONTACTS

Nicolas De Santis

CEO

nds@corporatevision.io

Nicolas is CEO of strategic vision consulting firm Corporate Vision® and founding member of opodo.com (the hugely successful European travel company)

KEY CORPORATE FACTS / KPIS

Headquarters	Limassol, Cyprus
Other Offices	-
Founded	2017
Employees	26-50
Active Markets	US, EU, Latin America, Korea, Russia, China, etc.
MAU	500k+
Grow speed	x1.5 monthly
User acquisition cost	less then \$0.1
Business Overview	
International e-learning e-sports company	
Revenues	-
Ownership	-
Total Funding	\$1.7m
Key Investors	Buran Venture Capital, ru-Net
Website	www.l2p.game
Contact email	max@l2p.game
Contact phone	-

COMPANY DESCRIPTION

Learn 2 Play – is the international e-learning company, developing products for eSports market. We help gamers to improve their skills using meta and personal data analysis, ML and AI, in-game quests and video lessons, alongside with an opportunity to take part in our own tournaments. We have successfully launched product for Dota2 in the beginning of 2018 (www.moremmr.com) and product for League of Legends (<https://morelegends.com>) in the second quarter of 2018.

KEY CONTACTS



Maxim Dreval

CEO

max@l2p.game

Founder & CEO L2P LIMITED; Co-founder Netology-group, valued \$60M+; ex Product manager in Yandex and Mail.Ru Group

KEY CORPORATE FACTS / KPIS

Headquarters Berlin, Germany

Other Offices Paris, France

Founded 2/2014

Employees 51-100

Active Markets Europe, USA

Business Overview

Live virtual online language classes, offered 24/7 with live, native teachers. Subscription-based.

Revenues €8m

Ownership -

Total Funding €10m

Key Investors Rocket Internet, Grazia Partners, Mountain Partners

Website www.lingoda.com

Contact email michael.shangkuan@lingoda.com

Contact phone -

COMPANY DESCRIPTION

At Lingoda we're changing the rules of online language learning. More than 3,500 Lingoda students already use advanced virtual classroom technology to learn languages face-to-face with hundreds of native-speaking teachers. This delivers all the benefits of 'bricks and mortar' classes, but in a more convenient, affordable package.

KEY CONTACTS



Michael Shangkuan

CEO

michael.shangkuan@lingoda.com

CEO In Edtech with Fortune 500 management experience. * Goldman Sachs Investment Banking
* Procter & Gamble Brand Management * Harvard MBA, Yale BA

KEY CORPORATE FACTS / KPIS

Headquarters	London, United Kingdom
Other Offices	-
Founded	2017
Employees	1-3
Active Markets	United Kingdom
Downloads	5,000 (in 2 months with zero marketing spend)
Weekly Active User %	20%
MRR	£1,000 (just launched subscription model two weeks ago)
Business Overview	
Lirica is a mobile app which teaches languages through the engaging and memorable power of music	
Revenues	-
Ownership	-
Total Funding	£230k
Key Investors	Sony Music / Duncan Grierson
Website	www.lirica.io
Contact email	paul@lirica.co.uk
Contact phone	+447772881336

COMPANY DESCRIPTION

Lirica is a mobile app which teaches languages through the engaging and memorable power of music. We have strategic investment from Sony Music and access to their superstar content and have just released our app to the stores in early July.

KEY CONTACTS



Paul Custance

Founder / CEO
paul@lirica.co.uk

Chartered Accountant and ex Finance Director at Sony Music turned Start-up CEO / Product guy.



KEY CORPORATE FACTS / KPIS

Headquarters	San Jose, United States
Other Offices	Shenzhen
Founded	2017
Employees	1-3
Active Markets	Robotics, AI, Education
Business Overview	
ROYBI, Inc	
Revenues	Pre-revenue
Ownership	California C Corp
Total Funding	\$200k
Key Investors	Founder, Artesian Capital (finalizing)
Website	www.roybirobot.com password: helloROYBI
Contact email	elnaz@roybirobot.com
Contact phone	14088882439

COMPANY DESCRIPTION

ROYBI is the next-generation, AI-powered, educational companion robot, currently targeting 3-7-year-old children focusing on language development. Roybi interacts with kids as well as their supervisors, including teachers, parents, and grandparents. Roybi is able to recognize faces and emotions, laugh, cry, and entertain kids in a fun, interactive way.

KEY CONTACTS

Elnaz Sarraf

Founder & CEO

elnaz@roybirobot.com

Elnaz is a serial entrepreneur with over 12 years of experience in technology, business, sales, and marketing. Currently, Elnaz is the CEO and Founder of ROYBI

KEY CORPORATE FACTS / KPIS

Headquarters Stockholm, Sweden

Other Offices -

Founded 2016

Employees 10-25

Active Markets US, UK, Germany, Sweden

Business Overview

Sana Labs is an artificial intelligence company that applies recent breakthroughs in deep learning to personalize education. Sana Labs was founded in Stockholm

Revenues -

Ownership -

Total Funding \$2.5m

Key Investors -

Website www.sanalabs.com

Contact email sofie@sanalabs.com

Contact phone 46707766283

COMPANY DESCRIPTION

Sana Labs develops artificial Intelligence to personalize education at scale. By applying recent breakthroughs in machine learning, our finds every student's unique and optimal learning path by recommending the right content at the right time. Global education companies subscribe to our full-stack machine learning platform through our API, which can be integrated into any digital content. Our team consists of engineers and scientists ranging from Imperial College, Cern, Google and Spotify.

KEY CONTACTS

Sofie Nabseth

Marketing Manager

sofie@sanalabs.com



KEY CORPORATE FACTS / KPIS

Headquarters	Berlin, Germany
Other Offices	-
Founded	2014
Employees	10-25
Active Markets	World-wide
MRR	70,000
MRR growth	20% month over month
Monthly active users	70,000

Business Overview

Skoove, based in Berlin, Germany, was co-founded in August 2014 by music technology entrepreneurs, Dr. Florian Plenge and Stephan Schulz.

Revenues	-
Ownership	-
Total Funding	€5m
Key Investors	IBB Bet, HTGF, Ringier DV
Website	www.skoove.com
Contact email	florian@skoove.com
Contact phone	491784797787

COMPANY DESCRIPTION

Skoove is a music learning platform offering the most effective and complete way to learn piano. Skoove is the only app that combines the right way to learn with direct performance feedback and popular songs. Skoove's unique method is based on exclusive audio technology and learning analytics. Skoove grows 20% month over month and reached 14000 paying subscribers. The team has an amazing track record in music and tech (Florian was behind Traktor DJ and Stephan founded Raumfeld)

KEY CONTACTS

Florian Plenge
CEO
florian@skoove.com

Florian is co-founder and CEO of the music learning platform Skoove. Between 2004 and 2014 Florian shaped the future of DJing at Berlin based Native Instruments



KEY CORPORATE FACTS / KPIS

Headquarters Barcelona, Spain

Other Offices -

Founded 2015

Employees 26-50

Active Markets Europe, EUA and Asia

Business Overview

World Mastery From Barcelona but only the 20% of our revenue comes from Barcelona. Second market, the US, 20%, third market, Italy 20% and then it goes France

Revenues -

Ownership -

Total Funding €500k

Key Investors Inveready Technology Investment Group

Website www.world-mastery.com

Contact email aniol@ustudiogroup.com

Contact phone +34 649 15 23 59

COMPANY DESCRIPTION

World Mastery is a Content as a Service (CaaS) company that records and distributes e-learning content from celebrities in the sports (tennis, padel and basketball) and arts (dance) sectors. Our content is targeted to professionals and instructors (B2B) who want to learn from the best ones in order to increase their reputation and differentiation in their sectors. Furthermore, they apply these methodologies to their classes as a coursework to gain profits (B2C).

KEY CONTACTS

Startups

Financial Technology

KEY CORPORATE FACTS / KPIS

Headquarters	Berlin, Germany
Other Offices	Cape Town, South Africa
Founded	1/2018
Employees	4-10
Active Markets	Worldwide

Business Overview

We give the unbanked of Africa the tools to make payments and do remittances, thereby economically empowering them.

Revenues	-
Ownership	October 2018 - Biniam Asnake (Founder and CEO), Eamon McLoughlin (Co-Founder and CMO)
Total Funding	-
Key Investors	n/a
Website	www.beya.tech
Contact email	eamon@beya.tech
Contact phone	+27 72 6897202

COMPANY DESCRIPTION

We solve the problem of the unbanked in sub-Saharan Africa by giving them the tools to do cheap remittances and payments using our blockchain powered mobile FinTech app.

KEY CONTACTS



Eamon McLoughlin

Co-Founder, CMO,
Business Development.
eamon@beya.tech

A sales & marketing professional with years of blue chip experience with Nestlé, Diageo, he has been running a marketing consultancy in Cape Town for 10 years,

Biniam Asnake

CEO
biniam@beya.tech

Biniam is the founder and CEO of BEYA. A software specialist, he has previously built successful products such as PAGA in Nigeria, the leading mobile payments

KEY CORPORATE FACTS / KPIS

Headquarters	Zug, Switzerland
Other Offices	Berlin
Founded	2018
Employees	10-25
Active Markets	Europe
Business Overview	
Blockchain based financial market infrastructure	
Revenues	-
Ownership	-
Total Funding	>€500k
Key Investors	-
Website	www.blockstate.com
Contact email	paul.claudius@blockstate.com
Contact phone	+491725118683

COMPANY DESCRIPTION

BlockState is providing blockchain based financial market infrastructure for investment banks, asset managers and other financial institutions. By eliminating unnecessary intermediaries and opaque processes used in traditional financial products (i.e. bonds) BlockState reduces operational costs and complexities in multi-trillion asset classes.

KEY CONTACTS

Paul Claudius
Co-Founder
paul.claudius@blockstate.com

KEY CORPORATE FACTS / KPIS

Headquarters	Berlin, Germany
Other Offices	-
Founded	11/2016
Employees	11-25
Active Markets	Germany
MoM growth since inception (in %)	21
Listed deal volume (in €mn)	800
Registered professional advisors	1,100
Business Overview	
Carl is Europe's leading M&A platform for the mid-market.	
Revenues	-
Ownership	Private
Total Funding	€1m
Key Investors	GV Capital, SB21, Several renowned business angels
Website	www.carlfinance.com
Contact email	habibi@carlfinance.de
Contact phone	030 40 36 30 7 12

COMPANY DESCRIPTION

Carl is an M&A platform for SMEs, connecting owners, advisors and acquirers around opportunities from €1mn to €100mn in transaction value. Carl's private deal network, a dedicated SaaS solution that guides the process and partnerships with numerous associations, banks, insurance providers and M&A advisors, connected more than 1,000 accredited buyers to more than 120 opportunities worth over €800mn

KEY CONTACTS



Kurosch D. Habibi
Co-Founder and Managing Director
habibi@carlfinance.de

Kurosch gained professional experience at J.P. Morgan and P&G. He holds a BSc and MSc in Business Administration & Management from WHU. This year he was awarded

Pascal Stichler
Co-Founder and Managing Director
stichler@carlfinance.de

Pascal gained professional experience at Freudenberg Group and McKinsey & Company. He holds a BSc and MSc in Industrial Engineering from KIT. This year he was a

KEY CORPORATE FACTS / KPIS

Headquarters	Hamburg, Germany
Other Offices	Berlin, Germany
Founded	05/2016
Employees	26-50
Active Markets	Austria, Belgium, Denmark, Germany, Netherlands, Sweden, United Kingdom
Receivables management volume	€70m
Business Overview	
The services cover the end-to-end process including e-invoicing, dunning, debt collection, payment links and business process outs	
Revenues	-
Ownership	collectAI is part of Germany's largest e-commerce retailer, the Otto Group.
Total Funding	€10m
Key Investors	Otto Group
Website	www.collect.ai
Contact email	anna.friedrich@collect.ai
Contact phone	-

COMPANY DESCRIPTION

collectAI offers a digital, AI-based payment and debt collection software platform to manage accounts receivables. With its proprietary technology, collectAI fundamentally improves the customer experience, putting the needs and behaviour of the end consumer to the centre of the service. collectAI is part of Germany's largest e-commerce retailer, the Otto Group.

KEY CONTACTS



Anna Friedrich

Head of Marketing & Communications
anna.friedrich@collect.ai

Anna heads collectAI's marketing & communications since 2017. She comprises more than ten years of experience in PR, branding and investor relations.

KEY CORPORATE FACTS / KPIS

Headquarters	Frankfurt, Germany
Other Offices	-
Founded	2015
Employees	10-25
Active Markets	Germany, Austria
MRR growth (since 2017)	+640%
Revenue growth (Q1/2018, YoY)	+115%

Business Overview

Software-as-a-Service business model with setup fee, monthly subscription fee (MRR) and volume fee on the processed capital by the customer.

Revenues	> €1.5m
Ownership	-
Total Funding	Bootstrapped
Key Investors	-
Website	www.crowddesk.de
Contact email	meller@crowddesk.de
Contact phone	+49 69 2547 413 48

COMPANY DESCRIPTION

CrowdDesk creates the infrastructure for the future of capital markets. Its innovative technology platform translates the complexity of selling any financial products into simple digital investing processes. Over 40 financial intermediaries and SMEs, including major direct banks and capital brokers, already trust CrowdDesk. They have raised or brokered over EUR 65 million capital through their own online investing platforms, built on CrowdDesk's technology.

KEY CONTACTS

KEY CORPORATE FACTS / KPIS

Headquarters	Hamburg, Germany
Other Offices	Berlin, Germany
Founded	04/2011
Employees	Over 200
Active Markets	Europe
Transmitted volume [EUR]	10,000,000,000
Partner Banks	72
Market reach [depositors]	34,000,000

Business Overview

Deposit Solutions' Open Banking technology platform is transforming the global deposit market to the benefit of banks, depositor

Revenues	-
Ownership	Private - VCs
Total Funding	€150m
Key Investors	Vitruvian Partners, Kinnevik, e.ventures, Peter Thiel
Website	www.deposit-solutions.com/
Contact email	ivana.martic@deposit-solutions.com
Contact phone	+49 40 228 665 021

COMPANY DESCRIPTION

Our Open Banking platform allows banks to offer attractive third-party deposit products to their own clients under the existing account relationship. As a result, customers can access best in class deposit offers without having to open a new account at another bank, and banks can gather deposits from across Europe without facing the need to operate their own retail infrastructure.

KEY CONTACTS



Tim Sievers

Founder and CEO
natasha.dieah@deposit-solutions.com

Dr. Tim Sievers is the founder and CEO of Deposit Solutions. Prior Dr. Tim Sievers successfully built up technology companies and worked in PE.

Max von Bismarck

Chief Business Officer and Managing Director
ivana.martic@deposit-solutions.com

Before joining Deposit Solutions Max von Bismarck was Partner and CEO at SkyBridge Capital in Europe. Prior he served as Head of Investors at the WEF.

KEY CORPORATE FACTS / KPIS

Headquarters	Vienna, Austria
Other Offices	-
Founded	2014
Employees	4-10
Active Markets	Slovakia
GMV	€40m

Business Overview

Most EU economies are driven by successful, top-rated mid-sized companies ("Mittelstand" in German). Still, these (hidden) champions have trouble finding we

Revenues	-
Ownership	Founders, VC's, angels
Total Funding	€1.5m
Key Investors	Speedinvest, Maxfield
Website	www.finnestpro.com/en
Contact email	joerg.bartussek@finnest.com
Contact phone	436767132715

COMPANY DESCRIPTION

Finnest accelerates corporate finance into the 21st century: e-2-e digitalized, state-of-the-art deal making plus marketing. Our target market (top-rated mid-sized co's) amounts to 350b p.a. Finnest runs 2 platforms in 4 countries: Finnest.com for retail crowdfunding and FinnestPro.com for institutional investors. Deal volumes are the highest in the industry. We recently started to license the platforms to banks our new promising SaaS business line.

KEY CONTACTS

Joerg Bartussek

Co-founder & CEO

joerg.bartussek@finnest.com

Joerg spent close to a decade consulting companies around the world on digitalization. He helped to build up and headed eBay's 'Trust & Safety' unit, before joi

KEY CORPORATE FACTS / KPIS

Headquarters London, United Kingdom

Other Offices -

Founded 2017

Employees 51-100

Active Markets Ganda, Rwanda, Ghana, Botswana, Zimbabwe, Cote d'Ivoire, South Africa, Kenya, Senegal, Zambia, Cameroon, Burkina Faso, Guinea, DR Congo, Republic of Congo, Sierra Leone, Burundi, Sudan, Liberia and Equatorial Guinea

Attract app users in 2018 1 Million

Business Overview

Humaniq is a mission-driven company. Nearly half the world — over 3 billion people — lives on less than \$2 a day, and over 80 percent of the world's population

Revenues 0

Ownership Private ownership

Total Funding \$5.2m

Key Investors Crowdfunding

Website www.humaniq.com

Contact email tanya@humaniq.com

Contact phone +447375640918

COMPANY DESCRIPTION

Humaniq Team has launched a powerful, next-generation financial services model which is based on Blockchain technology, mobile devices and biometric identification systems, with its own cryptocurrency. Humaniq is giving access to affordable useful financial services delivered in an easy-to-use mobile app. The app has already acquired 450K+ users and available in 22 African countries and 24 countries in America, Europe and Asia.

KEY CONTACTS

Tanya Gorelikova

Head of Communications

tanya@humaniq.com

KEY CORPORATE FACTS / KPIS

Headquarters	Ljubljana, Slovenia
Other Offices	-
Founded	2015
Employees	4-10
Active Markets	Slovenia
Paying Clients (Q3 2018)	112

Business Overview

We make money by charging transactional fees to our clients – overall, these represent roughly 1.00% of total funding volume.

Revenues	€250k (2018 full year estimate)
Ownership	Founders 85%, VC funds 15%
Total Funding	€500k
Key Investors	Fil Rouge Capital, Slovene Enterprise Fund
Website	www.borzaterjatev.si/en
Contact email	marko.rant@borzaterjatev.si
Contact phone	38641890941

COMPANY DESCRIPTION

The Invoice Exchange is a peer-to-peer bank for businesses. We provide super-fast funding to SMEs in the form of short-term loans / invoice finance while offering a perfect alternative to short-term bank deposits to cash-rich businesses. To date, IE has provided +40 million EUR of funding to SMEs and currently has +100 paying customers with a total of 8.5 million EUR of assets under management.

KEY CONTACTS



Marko Rant

CEO

marko.rant@borzaterjatev.si

I am passionate about developing new ideas and helping other passionate people succeed.

KEY CORPORATE FACTS / KPIS
Headquarters Zurich, Switzerland

Other Offices -

Founded 2018

Employees 4-10

Active Markets Europe

Business Overview

Platform MVP developed; Go-live in the first half of 2019; first letters of intent signed about funds listing on Leva

Revenues -

Ownership -

Total Funding Approx. GBP 1m

Key Investors -

Website www.leva.pe
Contact email ak@levamail.com
Contact phone 41794317149

COMPANY DESCRIPTION

Private markets have been outperforming most other asset classes over the past decades.. Even in the age of digitization, investments in private markets do not work as they should. While the internet enables everyone to invest in promising opportunities (listed on public markets/stock exchanges) instantly and globally, investing in private markets still remains offline and requires many intermediaries. We want to make private markets accessible to everybody and have therefore developed Leva.

KEY CONTACTS
Adrian Kronauer

Business Development

ak@levamail.com

KEY CORPORATE FACTS / KPIS

Headquarters	Berlin, Germany
Other Offices	-
Founded	2017
Employees	10-25
Active Markets	-
Transaction volume (YTD)	€5m
Business Overview	
First purely digital mortgage advisor in Germany	
Revenues	-
Ownership	-
Total Funding	€1.5m
Key Investors	-
Website	www.loanlink.de
Contact email	basar@loanlink.de
Contact phone	+491633612752

COMPANY DESCRIPTION

LoanLink is a rapidly growing startup reinventing the home buying experience in Germany by transforming an outdated and painful process with technology and innovation. As the first truly digital solution of our kind in the German market, we've found rewarding traction with our users - and are backed by experienced investors around the world.

KEY CONTACTS



iBasar Canperk

Co-Founder

basar@loanlink.de

www.linkedin.com/in/basarcniperk/

KEY CORPORATE FACTS / KPIS

Headquarters	Berlin, Germany
Other Offices	London, United Kingdom
Founded	01/2017
Employees	11-25
Active Markets	Europe
Business Overview	
Investing starts with as little as \$100,000 in funds that typically have multi-million dollar minimums. With Moonfare, individuals	
Revenues	-
Ownership	-
Total Funding	€10m
Key Investors	-
Website	www.moonfare.com/
Contact email	enquiries@moonfare.com
Contact phone	+49 30 220 560 771

COMPANY DESCRIPTION

Until now, the majority of individuals have had limited or no ability to access top-tier private equity managers. These managers are not equipped to communicate and transact with thousands of individual investors and independent advisors. Moonfare provides qualified investors with access to top-tier private equity funds at lower minimums and lower fees than previously possible.

KEY CONTACTS



Alexander Argyros
Founder and CEO

Alexander founded Moonfare and drives the team's strategy and daily execution. He brings deep entrepreneurial experience and previously worked for many years at



KEY CORPORATE FACTS / KPIS

Headquarters	London, United Kingdom
Other Offices	-
Founded	2017
Employees	10-25
Active Markets	United Kingdom
Business Overview	
On the face of it Project Imagine is a rather quirky team. With individuals hailing from vastly different industries and backgrounds, made up of 75% women	
Revenues	-
Ownership	-
Total Funding	\$5m
Key Investors	-
Website	www.projectimagine.com + www.dozens.com
Contact email	ac@projectimagine.com
Contact phone	-

COMPANY DESCRIPTION

Project Imagine is creating a banking and wealth management alternative that helps everyone save and makes investing accessible. We're building a second-generation challenger bank app that goes further than UX and makes a difference to people's finances. So, we're thinking beyond traditional financial structures and using technology innovatively to impact everyday money habits.

KEY CONTACTS

Eleanor Hasler

Growth Lead

eleanor@projectimagine.com



KEY CORPORATE FACTS / KPIS

Headquarters	Hamburg, Germany
Other Offices	-
Founded	9/2018
Employees	11-25
Active Markets	Europe

Business Overview

RISK 42 SOFTWARE builds the next-generation backbone B2B software for Consumer Risk Management by combining dedicated rules and machine learning models into a fast and scalable hybrid solution.

Revenues	-
Ownership	Private
Total Funding	€1m
Key Investors	-
Website	www.risk42.com
Contact email	roberto.valerio@risk42.com
Contact phone	+491755244043

COMPANY DESCRIPTION

RISK 42 SOFTWARE offers a highly sophisticated risk management software platform for B2C business within E-Commerce, Telecoms, Financial Services and Banks. Use cases include risk assesment of payment transactions and risk based evaluation of account openings and credit applications. The platform analyzes consumer creditworthiness and furthermore prevents fraudulent transactions.

KEY CONTACTS

Roberto Valerio

Founder

roberto.valerio@risk42.com

Roberto is an experienced entrepreneur who builds software startups from the first product idea into a scalable sales-oriented product company.

KEY CORPORATE FACTS / KPIS

Headquarters New York City, USA

Other Offices Tel Aviv, Israel

Founded 2/2015

Employees 26-50

Active Markets Europe, USA, Israel

Business Overview

Splitit offers its payment solution to merchants in ecommerce and brick-and-mortar retail

Revenues -

Ownership -

Total Funding \$10m

Key Investors -

Website www.splitit.com

Contact email Garrett@Headline.Media

Contact phone -

COMPANY DESCRIPTION

Splitit is a global payment solution enabling customers to pay for purchases with an existing debit or credit card by splitting the cost into interest-free monthly payments, without the need for additional registrations or applications. Splitit helps consumers better manage their cash flow and helps retailers convert consumers that otherwise would have abandoned their carts.

KEY CONTACTS



Gil Don
CEO & Co-Founder

Gil is the CEO and co-founder of Splitit. He holds over 20 years of experience in sales and management for US corporations.

KEY CORPORATE FACTS / KPIS

Headquarters Barcelona, Spain

Other Offices -

Founded 2015

Employees 26-50

Active Markets Europe

Business Overview

Verse makes payments easy. We are the leading P2P payments app among young Europeans which is currently used by over 300k people.

Revenues -

Ownership -

Total Funding \$12m

Key Investors Greycroft

Website www.verse.me/en/

Contact email pablo@verse.me

Contact phone 34609850367

COMPANY DESCRIPTION

Verse makes payments easy. We are the leading P2P payments app among young Europeans which is currently used by over 300k people. With Verse, you can pay and request money from your friends in the time it takes you to send a text message. It's fast, safe, easy and free. We are also leveraging our proprietary and cutting-edge tech to provide online businesses with B2B solutions to radically improve how they move money from A to B.

KEY CONTACTS



Pablo Viguera

COO

pablo@verse.me

COO at Verse (www.verse.me) | Former Investment Banker and backpacker | Chicago Booth MBA | Ex Merrill Lynch, Rocket Internet and Revolut



KEY CORPORATE FACTS / KPIS

Headquarters	Tel-Aviv, Israel
Other Offices	London
Founded	2016
Employees	26-50
Active Markets	EMEA
ARR 2018	\$2.5m
ARR 2019	\$12m
A ROUND 2019	\$10m

Business Overview

Companies now spend an average of 5% of their total annual budget on travel, with 4-10% of such spend eligible to be reclaimed through VAT.

Revenues	-
Ownership	privately held
Total Funding	\$5m
Key Investors	Poalim Bank, Standard Bank, Moneta Seeds, Global Fintech Solutions, i- Angels
Website	www.way2vat.com
Contact email	avivb@way2vat.com
Contact phone	972542478978

COMPANY DESCRIPTION

WAY2VAT (W2V) is a Fintech company established in 2016, offering a SaaS B2B platform for Automated VAT reclaim for businesses, based on Proprietary Expense Management System (EMS). W2V is the only vendor in the market providing one solution for 2 pain problems -VAT reclaim and EMS based on rev share business model. W2V has been granted a US patent for its cutting-edge technology: AIA- Automatic Invoice Analyzer, which is based on Computer Vision and Deep learning.

KEY CONTACTS

Amos Simantov

CEO, Founder

amos@way2vat.com

More than 20 years as a top executive – including as CEO, and VP Sales of major global high-tech enterprises such as SintecMedia, Rit Technologies, Lognet Systems

KEY CORPORATE FACTS / KPIS

Headquarters	Munich, Germany
Other Offices	-
Founded	2016
Employees	10-25
Active Markets	Germany
Downloads	36
Registered Users	14,5 k
CPA	€9.32

Business Overview

In your hands, Zuper is a convenient app that shows you a global view of your financial health. It's the smart financial assistant that's always at your fin

Revenues	Pre-Revenue
Ownership	Privately Funded
Total Funding	€1.5m
Key Investors	Friends and family
Website	www.getzuper.com
Contact email	lm@getzuper.com
Contact phone	491632366539

COMPANY DESCRIPTION

Zuper is an AI-driven financial coach that's changing the way that people think about their money. In the same way that a fitness app coaches people to become physically stronger, B2C mobile app Zuper helps its users to become financially stronger. Leveraging a partner network, machine learning and findings from behavioral economics, Zuper helps to guide its users to better budgets, smarter savings, pre-approved loans and low-effort financial planning that's personalized for each person's needs.

KEY CONTACTS



Leitha Matz

COO/Co-Founder
lm@getzuper.com

20+ years building IT and eCommerce teams,
Certified PMI Project Management Professional (PMP), Work ranging from FedEx (logistics) to FreshDirect (\$600 MM rev/

Startups

Hardware

KEY CORPORATE FACTS / KPIS

Headquarters	Karlsruhe, Germany
Other Offices	-
Founded	8/2017
Employees	4-10
Active Markets	Europe
Time from first prototype to serial production (in months)	9
Market test on crowdfunding (volume achieved in USD)	65k

Business Overview

The start-up behind the Bcon is legally called CapLab GmbH (for Capability Lab or Control-and-Perform). We developed and designed

Revenues	-
Ownership	private
Total Funding	€500k
Key Investors	-
Website	www.bcon.zone
Contact email	carsten@caplab.io
Contact phone	-

COMPANY DESCRIPTION

All hands busy in front of PC or you can't use your hands at all? No problem, we bring the foot or head into play. SIMPLY do more. The Bcon is a pat.pend. bluetooth controller used in addition to (or instead of) keyboard and mouse for more productivity and comfort. The wearable translates easy movements in configurable actions and works with all software 'plug-and-play' - also on smart devices.

KEY CONTACTS



Carsten van Husen

Founder & CEO
 carsten@caplab.io

Trade-selling his 1st start-up in 2000, Carsten (Diploma WHU, MBA) was CEO of online games company Gameforge, partaking in growing it from 12 to >500 staff



KEY CORPORATE FACTS / KPIS

Headquarters	Pozna, Poland
Other Offices	-
Founded	2018
Employees	4-10
Active Markets	-
Distribution contracts	€125k
Market introduction	€250k

Business Overview

Rapid Prototyping Platform. Electron Square allows engineers, developers and learners to rapidly develop a wide variety of fully functioning electronic systems.

Revenues	0
Ownership	Private
Total Funding	500 000 Euro
Key Investors	SpeedUp
Website	www.electronsquare.com/
Contact email	jake@electronsquare.com
Contact phone	+48 781 687 675

COMPANY DESCRIPTION

Rapid Prototyping Platform. Electron Square allows engineers, developers and learners to rapidly develop a wide variety of fully functioning electronic systems.

KEY CONTACTS



Jakub Buszynski

CEO

jake@electronsquare.com

Master Degree in Applied Physics. He is a Multi Entrepreneur, his first startup was nxtData (now nuDelta) - AI based structural data recognition system (take a

KEY CORPORATE FACTS / KPIS

Headquarters	Istanbul, Turkey
Other Offices	London
Founded	2015
Employees	4-10
Active Markets	Corporate, Schools, Online and Offline Markets
Sales	7,000
Teachers Reached	250
Children Reached	70,000

Business Overview

With Twin science sets, income streams and first customers are created with sales to be made through retail, corporate and school channels.

Revenues	-
Ownership	Young Guru Academy
Total Funding	1 Million Turkish Liras
Key Investors	TAV Holding, Yapı Kredi Bank
Website	www.twinscience.co.uk
Contact email	destek@twin.com.tr
Contact phone	905301494816

Twin Science Kit is an informing and entertaining science kit that is composed of do-it-yourself experiments designed exclusively for children to make them love science. It teaches the operating logic of technological devices using electronic blocks that can be connected easily with the help of magnets. As the children build circuits, they learn faster thanks to the color groups and remember what they had learned easily later. Also, the arduino modules in the kit provide coding possibilities

KEY CONTACTS



Ömer Görgülü

Co-Founder & CEO

omer@twin.com.tr

KEY CORPORATE FACTS / KPIS

Headquarters	Tel Aviv, Israel
Other Offices	-
Founded	2015
Employees	10-25
Active Markets	CPG & Pharma
Business Overview	
The Internet of packaging platform is a full service platform that enables any brand to connect it's CPG product and consumers to the brand, turning the product	
Revenues	\$1m
Ownership	-
Total Funding	\$2m
Key Investors	Private
Website	www.water-io.com
Contact email	nimrod@water-io.com
Contact phone	972545509093

COMPANY DESCRIPTION

The Internet of Packaging by Water.io allows consumer packaged goods and pharmaceutical companies: 1. Know and directly engage their consumers 2. Understand how, where, by whom their product is being used 3. Remind the consumer to use the product 4. Make sure the product is used properly and when valid 5. Enable a semi or full replenishment or re-order service

KEY CONTACTS

Nimrod Kaplan

Startups

Health & Fitness

KEY CORPORATE FACTS / KPIS

Headquarters	London, United Kingdom
Other Offices	Moscow
Founded	2014
Employees	51-100
Active Markets	Healthcare, personalised health, biotechnology,
Overall number of tests sold	9500 over

Business Overview

Atlas Biomed is a personalised health company, applying the latest genetic technologies to help you navigate towards your potential.

Revenues	-
Ownership	-
Total Funding	€8m
Key Investors	-
Website	www.atlasbiomed.com/uk
Contact email	olga.orelchikova@atlasbiomed.com
Contact phone	-

COMPANY DESCRIPTION

Atlas Biomed is a personalized health company applying the latest genetic technologies to inspire consumers to a positive lifestyle change, and lead them into a healthier future.

KEY CONTACTS

Olga Orelchikova

Marketing manager

olga.orelchikova@atlasbiomed.com

KEY CORPORATE FACTS / KPIS

Headquarters	Madrid, Spain
Other Offices	-
Founded	2018
Employees	4-10
Active Markets	Spain and Latam
Business Overview	
Bambú has a freemium business model and offers several free meditations to all users.	
Revenues	-
Ownership	-
Total Funding	€76k
Key Investors	-
Website	www.appbambu.com/
Contact email	candida@appbambu.com
Contact phone	-

COMPANY DESCRIPTION

1/4 of global population suffers from stress, which is a proven cause of disease. BAMBÚ is a MEDITATION APP that helps everyone to take some minutes per day to meditate and focus on themselves. The benefits are stress relief, more focus and energy. Bambú is in spanish, with hundreds of original meditations that start from 3 minutes, to fit also the busiest schedules. It's perfect for beginners but useful for experts meditators as well.

KEY CONTACTS

Candida Vivalda

KEY CORPORATE FACTS / KPIS

Headquarters	Barcelona, Spain
Other Offices	-
Founded	2015
Employees	4-10
Active Markets	USA
Registered users	210,000
Avg stay on the app	4 minutes
Returning users	17%

Business Overview

We have a subscription model. 1) For our users: a monthly or annual subscription where they can access personalized action plans based on their needs and sympto

Revenues	€30k for 2018
Ownership	Entrepreneurs 51% - Non-active founders 14% - Investors 35%
Total Funding	\$1.2m
Key Investors	Hansi Hansmann, Runtastic Founders, Doctoralia Founders
Website	www.b-wom.com
Contact email	helena@b-wom.com
Contact phone	+34 636727352

COMPANY DESCRIPTION

B-wom is the Health companion for women: is the only app that offers a holistic and prevention approach towards female intimate health and provides personalized action plans, treating health holistically. She will find tools to improve or reduce her Health situation, at the same time that we are helping Health Stakeholders to interact with their users, get to know them better, take better business decisions, and influence their users pathway.

KEY CONTACTS



Helena Torras

CEO and Co-founder
helena@b-wom.com

Helena Torras is a Senior Executive, Serial entrepreneur and Angel Investor specialized in Global and Fast Growth Strategy, with almost a decade of experience i

KEY CORPORATE FACTS / KPIS

Headquarters Hamburg, Germany

Other Offices -

Founded 02/2018

Employees 4-10

Active Markets Europe

Business Overview

Development of AI-based diagnostic modules and services for the detection of structural patterns in medical images.

Revenues -

Ownership Jaroslav Blaha, Tassilo Waldruff

Total Funding €250k

Key Investors -

Website www.cellmatiq.com

Contact email jaro@cellmatiq.com

Contact phone -

COMPANY DESCRIPTION

CellmatiQ develops “Artificial Intelligence for Life” with automated analysis of medical images. A dedicated platform for image identification/annotation and adaptable AI-based diagnostic modules provide solutions for various image-based workflows in support of medical professionals. E.g. Cephalometric Analysis (orthodontics), glaucoma detection (ophthalmology), caries classification (dentistry).

KEY CONTACTS



Jaroslav Blaha

CEO & Co-Founder

jaro@cellmatiq.com

25+ years as technologist, corporate CIO/CTO and executive-level innovation lead for global IT organizations.



KEY CORPORATE FACTS / KPIS

Headquarters	Berlin, Germany
Other Offices	-
Founded	2016
Employees	1-3
Active Markets	Worldwide
Business Overview	
Femna Health M.E. GmbH	
Revenues	-
Ownership	-
Total Funding	€250k
Key Investors	-
Website	www.femna.eu
Contact email	emily@femna.eu
Contact phone	+4917663332299

COMPANY DESCRIPTION

FEMNA Health is the one-stop-shop for natural female health. We offer convenience hormone testing via saliva swab, to personalised analysis, to product recommendations. We produce all our own products, made from 100% organic herbs, all made in Germany.

KEY CONTACTS



Emily Casey

Co-Founder & CEO

emily@femna.eu

Emily Casey is an international entrepreneur, originally from Australia and having worked in businesses across Paris, Tehran and now Berlin.

KEY CORPORATE FACTS / KPIS

Headquarters	Berlin, Germany
Other Offices	-
Founded	11/2017
Employees	4-10
Active Markets	Germany

Business Overview

At HUG A PET, we have a strict vetting process for on-boarding veterinarians. Tech : a) A booking funnel with in-house built pric

Revenues	-
Ownership	-
Total Funding	-
Key Investors	LoyalVC
Website	www.gohugapet.com
Contact email	tito@gohugapet.com
Contact phone	+4915233755787

COMPANY DESCRIPTION

HUG A PET brings convenience, saves time and reduces stress of pet owners by connecting them to veterinarians who come to their door. We are bringing a very traditional industry into the digital age and taking along veterinarians and pet owners to the 21st century.

KEY CONTACTS



Anirudh Tito Mukherjee

Cofounder & CEO
tito@gohugapet.com

Tito Mukherjee is a passionate pet enthusiast who has been a pet owner most of his life. Before co-founding HUG A PET, he worked in Rocket Internet

Sebastian Hahn

Cofounder & COO
sebastian@gohugapet.com

Before co-founding HUG A PET, the passionate petowner Sebastian spent five years successfully helping the platform-startups Quandoo and Treatwell

KEY CORPORATE FACTS / KPIS

Headquarters	London, United Kingdom
Other Offices	-
Founded	2014
Employees	10-25
Active Markets	China
Sales	\$5.1m
Customers	17
Impact	77% of users report benefits

Business Overview

Kokoon sells high margin devices and premium content subscriptions. Kokoon have pre-sold over 20,000 of their Relax headphone online and are now shipping

Revenues	£3.9m
Ownership	-
Total Funding	£3m
Key Investors	Breed Reply, SOS Ventures, British Design Fund
Website	www.kokoon.io/
Contact email	Tim.Antos@kokoontech.com
Contact phone	7785708754

COMPANY DESCRIPTION

Kokoon is a digital health platform, providing customised content for naturally helping people relax and sleep. Using the sensor data from the mind, body and environment Kokoon delivers personalised, intelligent content that works for each individual. Their first device 'Relax' is a smart, ergonomically designed, noise cancelling headphone with multiple sensors; including EEG brain wave sensors to measure relaxation and sleep.

KEY CONTACTS



Tim Antos

CEO

Tim.Antos@kokoontech.com

Tim is a multi-award winning mechanical engineer and CEO and co-founder of Kokoon. After a personal struggle with sleep he wanted to take the science, lessons a

KEY CORPORATE FACTS / KPIS

Headquarters	Berlin, Germany
Other Offices	London
Founded	2016
Employees	26-50
Active Markets	UK self-pay healthcare market
Patients	Over 25,000

Business Overview

Having helped over 25,000 patients along their patient journey, Medbelle enables its specialist doctors and hospitals to optimise their facility utilisation

Revenues	-
Ownership	-
Total Funding	€1.7m
Key Investors	-
Website	www.medbelle.com
Contact email	daniel@medbelle.com
Contact phone	+491773479340

COMPANY DESCRIPTION

Medbelle is the first digital hospital. In only 2 years, we have established ourselves as a provider of medical procedures in the UK. We streamline the entire patient journey through our fully vertically integrated online platform to deliver a friction-less treatment experience for patients and providers. This includes patient education & data, communication, pricing, booking and scheduling. Meanwhile, our platform reduces workload and optimises utilisation of specialist doctors and hospitals.

KEY CONTACTS



Daniel Kolb

Co-Founder & Managing Director
daniel@medbelle.com

Daniel is a tech entrepreneur who co-founded Medbelle after selling his first company. Outside of Medbelle, he supports the digitisation of healthcare as a mentor



Leander de Laporte

Co-Founder & Managing Director
leander@medbelle.com

KEY CORPORATE FACTS / KPIS

Headquarters London, United Kingdom

Other Offices -

Founded 2015

Employees 51-100

Active Markets US, UK, China, Germany

Business Overview

We partner closely with the world's largest healthcare systems, pharma companies, research institutes, insurers and technology companies like Apple and Tencent

Revenues -

Ownership -

Total Funding \$32m

Key Investors -

Website www.medopad.com

Contact email kirsten.nehr@medopad.com

Contact phone -

COMPANY DESCRIPTION

At Medopad, we want to create a world where people can live longer. Our technology takes a modular approach which means we cover a wide variety of disease areas to deliver better and more personalised care by transforming the way patients and data interact with clinicians. Our Artificial Intelligence division uses data collected through our platform to generate predictive insights which will be able to detect life threatening medical conditions.

KEY CONTACTS

KEY CORPORATE FACTS / KPIS

Headquarters	London, United Kingdom
Other Offices	-
Founded	2014
Employees	4-10
Active Markets	-
Business Overview	
Rare diseases can take many years to diagnose. This represents an odyssey for patients, a challenge for physicians, a headache for care providers	
Revenues	-
Ownership	-
Total Funding	£520k
Key Investors	-
Website	www.mendelian.co
Contact email	fran@mendelian.co
Contact phone	-

COMPANY DESCRIPTION

Rare diseases can take many years to diagnose. This represents an odyssey for patients, a challenge for physicians, a headache for care providers, a waste of resources for payers and missed opportunities for pharma. Mendelian helps diagnose rare diseases faster so that patients' lives can be improved with proper, timely care.

KEY CONTACTS

KEY CORPORATE FACTS / KPIS

Headquarters	Cordoba, Argentina
Other Offices	Barcelona
Founded	2017
Employees	4-10
Active Markets	AI, Big Data, Sport Science, IoT.

Business Overview

Oliver is a machine learning algorithm that through a smart shin guard, collects all data from footballers in the ground, mixes it and delivers football-focused

Revenues	-
Ownership	-
Total Funding	\$200k
Key Investors	-
Website	www.tryoliver.com
Contact email	hello@tryoliver.com
Contact phone	-

COMPANY DESCRIPTION

Oliver is a smart shin guard that collects real-time data and processes it through an AI algorithm to deliver football-focused insights to players & coaches. Its competitive advantage is the AI software powered by Machine Learning algorithms developed in-house allowing us to deliver football-focused insights (heatmap, kick power, dribbling, ball possession, passes & more). Democratizing data access for every player in the world with no need of cameras, video recognition software or middle-man.

KEY CONTACTS

Jose Gonzalez Ruza

CEO & Co-Founder

jose@tryoliver.com

Serial tech entrepreneur with Marketing & Creativity background. Co-founder & advisory board at Fligoo. Co-founder & CEO at Oliver.



KEY CORPORATE FACTS / KPIS

Headquarters	London, United Kingdom
Other Offices	-
Founded	2016
Employees	1-3
Active Markets	USA, UK, Canada, Australia
Day 1 retention	38%
Week 1 retention	15%
Month 1 retention	8%

Business Overview

PsycApps is a Digital Mental Health company that is using gaming, psychology and AI and to 'hack' the brains reward system

Revenues	under £10k
Ownership	Silja Litvin
Total Funding	£200k
Key Investors	Pierre Andurand
Website	www.equoo game.com/
Contact email	silja@equoo game.com
Contact phone	447442838394

COMPANY DESCRIPTION

PsycApps is a Digital Mental Health GAME developing platform, eQuoo the Emotional Fitness Game, being their first product to go live in the USA, UK and Canada. eQuoo teaches its players the psychological skills they need to succeed in the game AND in real life, building resilience and acting preventive.

KEY CONTACTS



Silja Litvin

CEO and Founder

silja@equoo game.com

Silja Litvin is psychologist, founder and CEO of PsycApps Digital Mental Health and developer of the multi-award winning eQuoo – the Emotional Fitness Game.

KEY CORPORATE FACTS / KPIS

Headquarters Abercynon, Wales

Other Offices -

Founded 3/2018

Employees 4-10

Active Markets Europe, United Kingdom

Business Overview

Our vision is to be the global leader in the prevention of diabetic foot complications & amputations.

Revenues -

Ownership Privately owned

Total Funding €600k

Key Investors Development Bank of Wales, Business Angels

Website www.podium.care

Contact email info@thermetrix.com

Contact phone +44 (0)1443 805769

COMPANY DESCRIPTION

Thermetrix is a private equity backed UK company. We use thermal imaging to manage health conditions with innovative preventative care technology. Our first product is the Podium diabetic foot care monitor & app which provides diabetics with a daily thermal image & assessment of their feet. The results can be shared with family & healthcare providers to help minimise diabetic foot issues.

KEY CONTACTS



Jeffrey Bartlett

CO-CEO

jeff.bartlett@thermetrix.com

Jeff has over 30 years experience in the IT & Life Sciences sectors. He led the Cap Gemini Global Life Sciences Marketing team as well as growing AAH Medite

Startups

Marketing

KEY CORPORATE FACTS / KPIS

Headquarters	Berlin, Germany
Other Offices	-
Founded	1/2017
Employees	26-50
Active Markets	USA, Germany, United Kingdom
Business Overview	
i2x is real-time speech analytics and coaching.	
Revenues	-
Ownership	-
Total Funding	€5m
Key Investors	Holtzbrinck Ventures
Website	www.i2x.ai
Contact email	natalie@i2x.ai
Contact phone	-

COMPANY DESCRIPTION

We want to improve the human-to-human interaction between companies and their customers by providing real-time insight into business calls and supporting agents with continuous communication training on the job. i2x enables companies to leverage data, coach teams and make customers happy on scale. The black box of phone calls is decrypted for the first time by analyzing complex speech parameters.

KEY CONTACTS

Michael Brehm

Founder and CEO

natalie@i2x.ai

Michael is ex-CEO of StudiVZ, founded Rebate Networks (incl. Dailydeal), Redstone Digital and invested/is on the board of numerous companies in the tech-space

KEY CORPORATE FACTS / KPIS

Headquarters	Barcelona, Spain
Other Offices	Barcelona
Founded	2014
Employees	10-25
Active Markets	Europe, USA, Latam, APAC
Business Overview	
Subscription based business model	
Revenues	-
Ownership	-
Total Funding	€750k
Key Investors	Inveready Technology Group, Bankinter VC and Caixa Capital Risc
Website	www.hi.photoslurp.com
Contact email	eulogi@photoslurp.com
Contact phone	34649450624

COMPANY DESCRIPTION

Photoslurp is Europe's leading Visual Commerce solution, enabling brands to enrich their customer journey with social and visual content, which effectively inspires and builds trust towards boosting conversion rates by 15%. Founded in 2014 by Ben Heinkel and Eulogi Bordas. In 2017 the company raises 750K€ in funding from leading European VCs. Employs a team of 20 people and its technology is used by 170+ global brands such as: Links of London, Folli Follie, Bell&Ross and Lindblad Expeditions.

KEY CONTACTS



Eulogi Bordas

CEO

eulogi@photoslurp.com

Eulogi Bordas. 35 years. Economist. 6+ years of experience as a strategy consultant and 3+ years of experience as General Manager in a HR SaaS company.



Ben Heinkel

CTO

ben@photoslurp.com

Ben Heinkel, 36, having spent 8+ years consulting for the information security industry, with a quick stint as the co-founder of a fashion e-commerce startup

KEY CORPORATE FACTS / KPIS

Headquarters	Madrid, Spain
Other Offices	-
Founded	2018
Employees	4-10
Active Markets	US, EMEA, India
Business Overview	
Now any merchant can tap into the power of social video ads to launch their store to new heights. Rocket Video is a self-service platform.	
Revenues	-
Ownership	-
Total Funding	€200k
Key Investors	-
Website	www.rocketvideo.net
Contact email	candidavivalda@gmail.com
Contact phone	-

COMPANY DESCRIPTION

Rocket Video enables merchants to automatically produce social video ads, helping them acquire new customers on paid social channels.

KEY CONTACTS

Candida Vivalda

KEY CORPORATE FACTS / KPIS

Headquarters	Milano, Italy
Other Offices	London
Founded	2014
Employees	4-10
Active Markets	Italy, UK

Business Overview

We help our clients collect valuable customer info that drive business success.

Revenues	-
Ownership	-
Total Funding	€2m
Key Investors	-
Website	www.roialty.com
Contact email	info@roialty.com
Contact phone	-

COMPANY DESCRIPTION

Roialty is a customer profiling and digital loyalty marketing solution, chosen by international brands and agencies to turn anonymous data with no value into lifetime-loyal customers. By leveraging social media data to understand personal interests and values, Roialty creates customer segments and observes these in real-time to give retailers and brands more insight to help tailor marketing strategies and to improve the overall customer journey across digital channels and physical stores.

KEY CONTACTS



KEY CORPORATE FACTS / KPIS

Headquarters	Berlin, Germany
Other Offices	New York
Founded	2015
Employees	26-50
Active Markets	Social Media, Advertising, Facebook, Performance Marketing, Germany, USA,

Business Overview

Bridging the gap between Creativity & Performance Marketing Stoyo is bridging the gap between performance marketing and creativity as a global leader in data

Revenues	-
Ownership	-
Total Funding	€6m
Key Investors	-
Website	www.stoyo.io
Contact email	anna.schuster@stoyo.io
Contact phone	-

COMPANY DESCRIPTION

Bridging the gap between Creativity & Performance Marketing Stoyo is bridging the gap between performance marketing & creativity as a global leader in data driven creation on Facebook and Instagram. In 2017, Stoyo created 19 out of the top 50 commercials on Facebook in Germany and lists Germany's biggest brands like Edeka, Telekom, Deutsche Bahn and DHL as clients. The Berlin-based company is the fastest growing advertising agency in Germany and just opened its first overseas office in New York.

KEY CONTACTS



Patrick Bales

CEO & Founder

patrick@stoyo.io

He founded StoYo at the age of 24 after he worked with several Berlin-based startups&incubator Project A Ventures&organised successful crowdfunding campaigns

KEY CORPORATE FACTS / KPIS

Headquarters	Barcelona, Spain
Other Offices	Madrid, Spain
Founded	8/2015
Employees	26-50
Active Markets	Worldwide
Number of Clients	141
ARPA (annual)	11.150
CLTV / CAC	4.6

Business Overview

Zinklar disrupts globally a €40b+ market and on top creates a new segment, with new Market Research applications

Revenues	€1.5m
Ownership	Founders & Venture Capital
Total Funding	€1.6m
Key Investors	Inveready, Caixa Capital Risc and Sabadell Venture Capital
Website	www.zinklar.com/
Contact email	marketing@zinklar.com
Contact phone	+448000868851

COMPANY DESCRIPTION

Zinklar is the Agile Market Research platform that helps you make safer and smarter decisions. Simple, easy and assisted by researchers, it's the only platform that enables you to conduct top-quality research and get results in less than 3 hours. +100 companies, including Unilever, choose to use Zinklar.

KEY CONTACTS



Jordi Ferrer

Co-Founder & Chairman
jordi.ferrer@zinklar.com

Founder and former CEO of Conzoom and Magma Growth, Global Managing Director of TNS Digital, Global Head of Strategy and M&A at Kantar TNS, and board member of

Borja Ormaechea

Co-Founder & CEO
borja.ormaechea@zinklar.com

Founder and former Director of Amalgama Marketing, Marketing People and Cerka, Marketing Director and member of the steering committee of Groupe Seb Iberia.

Startups

Marketplaces

KEY CORPORATE FACTS / KPIS

Headquarters	Cairo, Egypt
Other Offices	Riyadh
Founded	2014
Employees	101-200
Active Markets	Egypt, Saudi Arabia
Monthly Sessions	2,000,000
Monthly Leads	200
Registered Users	1,600,000
Business Overview	
The leading Real Estate Marketplace in Egypt & Saudi Arabia	
Revenues	\$1m
Ownership	Founder, VCs, & Angel Investors
Total Funding	\$1m
Key Investors	Wamda Capital, KISP Ventures, Raed Ventures
Website	www.aqarmap.com
Contact email	almsaodi@aqarmap.com
Contact phone	201092228186

COMPANY DESCRIPTION

Aqarmap is the leading Real Estate marketplace in Egypt & Saudi Arabia. In 2018, Aqarmap pioneered online selling of offplan properties to investors and consumers by allowing them to book properties at new project launches using their credit cards. Aqarmap delivers more than 200,000 leads per month to its active customers, and has helped sell more than 15,000 properties in 2017 worth more than \$500 Million.

KEY CONTACTS

Amad Almsaodi

Founder & CEO

almsaodi@aqarmap.com

Amad Almsaodi is the CEO & Founder of Aqarmap. He holds an MBA in Technology & Innovation Management and he worked with Boeing Aerospace & Nike before founding



KEY CORPORATE FACTS / KPIS

Headquarters	London, UK
Other Offices	Macclesfield
Founded	2015
Employees	4-10
Active Markets	Ecommerce and Marketplace
Grow by 300%	GBP500k

Business Overview

Beelivery provide a nationwide 15-60 minute grocery delivery service by crowd-sourcing from over 10,000 drivers. Already delivering to over 90 towns and cities.

Revenues	GBP1m
Ownership	Managment Team
Total Funding	0
Key Investors	NONE
Website	www.beelivery.com
Contact email	yazan@beelivery.com
Contact phone	7922222242

COMPANY DESCRIPTION

The UK's largest nationwide, 15-60 minute grocery delivery service. A tech focused logistics marketplace, crowdsourcing from 10,000 drivers.

KEY CONTACTS



Yazan Bin Mohammad

Founder

yazan@beelivery.com



Lee Parkinson

Founder

lee@beelivery.com

KEY CORPORATE FACTS / KPIS

Headquarters	Frankfurt, Germany
Other Offices	-
Founded	05/2016
Employees	4-10
Active Markets	Europe, Worldwide, Germany
Security	100
Privacy	100
Self-determination	100
Business Overview	
The Business case is build around the KYC/AML process.	
Revenues	-
Ownership	-
Total Funding	-
Key Investors	-
Website	www.blockchain-helix.com
Contact email	info@blockchain-helix.com
Contact phone	00496971589940

COMPANY DESCRIPTION

Efficiency, Transparency, Self-determination: In the context of the advancing digitalization Blockchain HELIX sees the necessity in the construction of digital identities. The digital identity of the Blockchain HELIX acts as an official database for authorities and companies, at the same time it should allow users to keep track of the data they have collected and how they use it.

KEY CONTACTS

Oliver Naegele

CEO

info@blockchain-helix.com

CEO of Blockchain HELIX, Founder of FinTech Headquarter, founding member of Blockchain Association Germany, Lead of various Blockchain Communities and public Speaker

KEY CORPORATE FACTS / KPIS

Headquarters	Rome, Italy
Other Offices	-
Founded	2014
Employees	10-25
Active Markets	Italy
Leads sold in 2017	44,485
Revenue in 2017	€863.239
Gross Margin 2017	42%

Business Overview

CarPlanner has until now been a lead generation business selling high quality leads of potential new car buyers to leading car manufacturers such as BMW

Revenues	2018 projected revenues: €1m
Ownership	65% 3 founders, 25% angel investors, 10% employees
Total Funding	€857k
Key Investors	-
Website	www.carplanner.com
Contact email	m.daina@carplanner.com
Contact phone	393454538101

COMPANY DESCRIPTION

CarPlanner is a digital car-as-a-service marketplace for all-inclusive, hassle-free car subscriptions. Thanks to our easy-to-use search tools, our users choose the best car for their needs and pay monthly for a car that includes services such as insurance, maintenance and other car related fees and taxes. CarPlanner launched in 2015 and has until now been a lead generation partner to leading car manufacturers such as BMW, Citroen, Fiat, Mercedes, Renault and Toyota. As the auto industry is shifting from car ownership to car-as-a-service, CarPlanner is evolving as well to become a leading car subscription marketplace. We aggregate all the best car subscription offers on the market, and then support users until the contract is finalised. We directly own the user relationship end-to-end, remaining engaged during the contract lifecycle with relevant products and services and a renewal offer when the contract is due to expire. We are powered by technology, use ChatBots throughout the user journey and are designing an entirely digital car subscription process. We launched in Italy first as the subscription market is fast evolving here but our technology and relationships with leading car manufacturers and fleet companies are making our business highly scalable across Europe.

KEY CONTACTS



Marta Daina

Co-Founder

m.daina@carplanner.com

Marta has over 18 years of experience in marketing and MBA from INSEAD. She worked in both NYC and London, advising tech startups and Fortune 500 companies on strategic communications and later pivoting to digital marketing. She leads CarPlanner's marketing and product strategy.

KEY CORPORATE FACTS / KPIS

Headquarters	Gurgaon, India
Other Offices	-
Founded	08/2015
Employees	Over 200
Active Markets	Worldwide

Business Overview

CARS24 is India's largest used car 'transactions' platform operating on C2B model. India is 4th largest auto market with over 4mm cars sold every year and market opportunity north of \$25bn. CARS24 in 3 years of its journey has grown to do over 100,000 cars a year making it the fastest growing and largest used car platform in India.

Revenues	\$350m
Ownership	Vikram Chopra
Total Funding	\$100m
Key Investors	Sequoia Capital, Kingsway Capital, Apoletto (DST), KCK, Exor Seeds (Fiat Family)
Website	www.cars24.com
Contact email	vikram@cars24.com
Contact phone	+918130692906

COMPANY DESCRIPTION

CARS24 is India's largest used car 'transactions' platform operating on C2B model. India is 4th largest auto market with over 4mm cars sold every year and market opportunity north of \$25bn. CARS24 in 3 years of its journey has grown to do over 100,000 cars a year making it the fastest growing and largest used car platform in India.

KEY CONTACTS



Vikram Chopra

Cofounder and CEO
vikram@cars24.com

CEO and cofounder - CARS24. Ex - Sequoia Capital, McKinsey. Earlier founded FabFurnish - an online furniture startup sold to Future Group - one of India's largest offline retailer.

KEY CORPORATE FACTS / KPIS

Headquarters	London, United Kingdom
Other Offices	Munich, Germany
Founded	01/2015
Employees	Over 200
Active Markets	Europe, Germany, Spain, United Kingdom
Business Overview	
carwow helps buyers navigate the pain points of car buying by helping them find the right car, from the right dealer, at the right price.	
Revenues	-
Ownership	-
Total Funding	\$60m
Key Investors	Vitruvian, Balderton, Accel
Website	www.carwow.com
Contact email	hello@carwow.co.uk
Contact phone	-

COMPANY DESCRIPTION

carwow helps buyers navigate the pain points of car buying by helping them find the right car, from the right dealer, at the right price. Over £2bn worth of cars have been sold through carwow, across UK, Germany and Spain.

KEY CONTACTS



James Hind
CEO

James is the founder and CEO of carwow, Europe's leading online new car marketplace. Prior to founding carwow he worked as a ski guide.

KEY CORPORATE FACTS / KPIS

Headquarters Hamburg, Germany

Other Offices -

Founded 03/2015

Employees 11-25

Active Markets Austria, Germany, Switzerland

Business Overview

Clever Food Concepts is specialized in operating delivery-only restaurants with a unique scalable system.

Revenues -

Ownership -

Total Funding €550k

Key Investors -

Website www.clever-food-concepts.com

Contact email noah-london2018@clever-food-concepts.com

Contact phone -

COMPANY DESCRIPTION

Clever Food Concepts brings delicious and high quality food brands to every neighborhood of the world.

KEY CONTACTS



Marco Langhoff

CEO

noah-london2018@clever-food-concepts.com

Before starting Clever Food Concepts Marco worked as a process engineer and consultant in the automotive industry. He holds a degree in Industrial Engineering



KEY CORPORATE FACTS / KPIS

Headquarters	Zurich, Switzerland
Other Offices	-
Founded	2014
Employees	51-100
Active Markets	Zurich
Revenue 2018	Up to \$10m
Revenue 2017	>\$5m
Money raised until now	\$13m

Business Overview

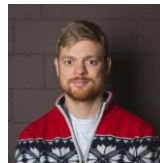
Farmy, the No.1 market place for ethical grocery in Switzerland is comparable to Wholefoods, just online.

Revenues	\$10m
Ownership	Founders & Investors
Total Funding	\$13m
Key Investors	Private well know Swiss entrepreneurs
Website	www.farmy.ch
Contact email	tobias@farmy.ch
Contact phone	767343502

COMPANY DESCRIPTION

Farmy is an online market place for ethical grocery. Founded in 2014, the company delivers to any home in Switzerland. So far the company was funded by its 2 founders and money from individual entrepreneurs. In the beginning of 2018 the company opened a second hub in Lausanne, launched its own electrical delivery vehicles and was nominated as the No.1 online market place in Switzerland. Farmy built a strong & scalable business and is now planning its expansion.

KEY CONTACTS



Tobias Schubert

Co-CEO & Co-Founder

tobias@farmy.ch

Tobias was working as the COO for Groupon Russia and Ukraine. Having started his career in 2007 with Roland Berger Strategy Consultants in Moscow.



KEY CORPORATE FACTS / KPIS

Headquarters	Barcelona, España
Other Offices	London
Founded	2017
Employees	4-10
Active Markets	Spain, United Kingdom, México, Colombia and Argentina
MRR	€17k
Month-to-month growth	38%
CAC	€24
Business Overview	
Only four online film markets exist, three of them operate exclusively for Hollywood while Filmarket Hub connects the rest of the world.	
Revenues	€200k
Ownership	-
Total Funding	€500k
Key Investors	-
Website	www.filmarkethub.com
Contact email	andrea@filmarkethub.com
Contact phone	34692897555

COMPANY DESCRIPTION

FILMARKET HUB is the Angel List of the Film Industry. Its headquarters are located in Spain and we just opened another premises in London, which is why Filmarket Hub is now looking for its next strategic partner. Only four online film markets exist, three of them operate exclusively for Hollywood, while Filmarket Hub connects the rest of the world. We currently have over 16,000 filmmakers and companies, such as, Amazon Studio, HBO, Movistar, Sky Atlantic, Netflix and many others are also using our services to find excellent projects.

Service: A SaaS-enabled marketplace where film professionals around the world can submit their projects in development and find production companies and financiers in order to make their ideas real.

KEY CONTACTS



Andrea Giannone

CEO

andrea@filmarkethub.com

Film producer and serial entrepreneur, Andrea is passionate about technology and storytelling.

KEY CORPORATE FACTS / KPIS

Headquarters	Berlin, Germany
Other Offices	-
Founded	12/2017
Employees	4-10
Active Markets	Germany

Business Overview

German Startups Market GmbH (G|S Market™) is an online matchmaking platform for tech asset shareholders and investors.

Revenues	-
Ownership	-
Total Funding	-
Key Investors	-
Website	www.german-startups.market
Contact email	david@german-startups.com
Contact phone	-

COMPANY DESCRIPTION

German Startups Market GmbH (G|S Market™) is an online matchmaking platform for tech asset shareholders and investors, such as shares in German startups and venture capital funds but also shares in newly launched VC-funds. After successful accreditation, investors can view available investment opportunities and contact providers via the platform.

KEY CONTACTS



David Amanor
Platform Manager

After several years in the startup / venture capital industry David joined German Startups Market in 2018.

KEY CORPORATE FACTS / KPIS

Headquarters	London, UK
Other Offices	-
Founded	2015
Employees	4-10
Active Markets	UK

Business Overview

Online recruitment in the hospitality sector remains dominated by outdated technologies. They are expensive, inefficient, and the user experience is poor.

Revenues	-
Ownership	-
Total Funding	£1m
Key Investors	-
Website	www.inploi.com
Contact email	matt@inploi.com
Contact phone	447702056299

COMPANY DESCRIPTION

inploi is building the future of online recruitment, employer branding, and job discovery in the hospitality sector with a comprehensive SaaS powered recruitment marketplace.



Matthew de la Hey
CEO
matt@inploi.com

Matt grew up in South Africa and studied at Stellenbosch University, where he was a Mandela Rhodes Scholar.



Alex Hanson-Smith
CPO
alex@inploi.com

Alex (CPO) is from the UK and has an MA in Theology from Edinburgh University.

KEY CORPORATE FACTS / KPIS

Headquarters	Berlin, Germany
Other Offices	-
Founded	2017
Employees	26-50
Active Markets	11
Customers	DeliveryHero, Engel&Völkers, Treatwell, Quandoo, Alibaba
Active Markets	Germany, UK, France, Spain, Switzerland, Austria, Finnland, Italy, Ireland, Lithuania, Poland
Average monthly growth	34%
Business Overview	Get photos that boost your revenues in 48h
Revenues	-
Ownership	-
Total Funding	€1.2m
Key Investors	Redalpine
Website	www.lemonone.com
Contact email	maximilian.schwahn@lemonone.com
Contact phone	491637319733

COMPANY DESCRIPTION

Photos are the key revenue driver for most online companies - The better the photos, the more people spend on booking.com, Airbnb, Amazon etc. However, getting convincing photos from all locations is difficult for most online companies. Lemon One built an intelligent platform that connects photographers and companies efficiently. Within one year we became the fastest growing photo production company in Europe and supply companies such as DeliveryHero and Engel&Völkers with optimal content.

KEY CONTACTS



Maximilian Schwahn

CEO

maximilian.schwahn@lemonone.com

CEO - LemonOne First Employee - Treatwell Co-Founder - KlinikumPlus Founder - DragonGold Corporate Banking - Deutsche Bank

KEY CORPORATE FACTS / KPIS

Headquarters Hamburg, Germany

Other Offices -

Founded 2017

Employees 4-10

Active Markets 1

Business Overview

Movemates is an app-driven B2B logistics marketplace connecting shippers and carriers in realtime.

Revenues -

Ownership -

Total Funding \$900k

Key Investors -

Website www.movemates.de

Contact email hello@movemates.de

Contact phone 491718368863

COMPANY DESCRIPTION

Movemates is an app-driven B2B logistics marketplace connecting shippers and carriers within metropolitan regions. Shippers find the right carriers within seconds, track transports in realtime and take advantage of electronic PODs. Carriers manage and grow their business with ease and benefit from instantaneous payouts and exclusive membership perks.

KEY CONTACTS



Philip John Mordecai

CEO

philip@movemates.de

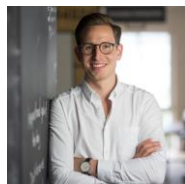
KEY CORPORATE FACTS / KPIS

Headquarters	Hamburg, Deutschland
Other Offices	-
Founded	8/2017
Employees	4-10
Active Markets	Europe
Business Overview	
nuucon started in 2017 and acquired Monoqi Business. Since then, the B2B marketplace focus on solutions for interior brands	
Revenues	-
Ownership	-
Total Funding	€600k
Key Investors	Wald & Wiese Holding, Digital Apartment, Hanno Elbrächter, Hartmut Räder, Monoqi
Website	www.engage.nuucon.io
Contact email	pierre@nuucon.io
Contact phone	-

COMPANY DESCRIPTION

nuucon is a B2B technology where the best interior brands and buyers do business online. Currently, product cycles and distribution topics are dominated by trade fairs, at both a national and global level. Whereas with nuucon, it is possible to launch all new product ranges at any time and market them to existing and new buyers.

KEY CONTACTS



Pierre Haarfeld

Co-Founder & CEO

pierre@nuucon.io

Pierre is one of the leading experts in the digital home & living industry in Germany.

KEY CORPORATE FACTS / KPIS

Headquarters	London, United Kingdom
Other Offices	-
Founded	2014
Employees	10-25
Active Markets	Global
Members	~20,000
Monthly website visits	~15,000
Annual recommendations	~16,000

Business Overview

Founded in 2014, Nurole has become the international marketplace for board and C-level roles. Nurole connects tens of thousands of leaders across more than 100

Revenues	-
Ownership	-
Total Funding	Undisclosed
Key Investors	-
Website	www.nurole.com
Contact email	oliver@nurole.com
Contact phone	7825339211

COMPANY DESCRIPTION

Founded in 2014, Nurole has become the international marketplace for board and C-level roles. Nurole connects tens of thousands of leaders across more than 100 countries to roles that match their interests. Whether a public company chair, a private equity CEO or a chief digital officer, Nurole enables individuals to put themselves forward, and recommend others, for career defining positions with iconic public and private companies, as well as exciting VC-backed start-ups and pro-bono roles.

KEY CONTACTS



Susie Cummings

Founder

susie.cummings@nurole.com

Susie Cummings is a successful serial entrepreneur. She is the Founder and CEO of board and senior executive marketplace Nurole and prior to that she founded Blackwood Group, one of London's leading headhunting firms. She is also a patron of the Academy Ambassadors.

KEY CORPORATE FACTS / KPIS

Headquarters	Edinburgh, United Kingdom
Other Offices	-
Founded	2015
Employees	4-10
Active Markets	International
Business Overview	
Oodls is the online marketplace for finding and licensing content from Instagram	
Revenues	-
Ownership	-
Total Funding	£243k
Key Investors	-
Website	www.pixey.io
Contact email	sarah@pixey.io
Contact phone	-

COMPANY DESCRIPTION

Oodls is the online marketplace for finding and licensing content from Instagram

KEY CONTACTS



Sarah Stenhouse

KEY CORPORATE FACTS / KPIS

Headquarters	Berlin, Germany
Other Offices	Krefeld
Founded	2018
Employees	4-10
Active Markets	Trading of construction waste and bulk goods.

Business Overview

Berlin based early stage start-up, lead by a team with deep industry connections, solving specific problems in a highly fragmented and low digitised market environment

Revenues	-
Ownership	-
Total Funding	€200k
Key Investors	-
Website	www.relok.de
Contact email	l.hamelmann@relok.de
Contact phone	+491604481010

COMPANY DESCRIPTION

Relok is the first full service B2B marketplace for construction waste and bulk goods such as sand, gravel, concrete and asphalt. We offer the easiest way to find, compare and contract suppliers.

KEY CONTACTS



Lukas Hamelmann
 CEO
l.hamelmann@relok.de

Lukas Hamelmann is civil engineer and entrepreneur, who funded two companies in the construction and real estate sector.

KEY CORPORATE FACTS / KPIS

Headquarters	Dubai, United Arab Emirates
Other Offices	Stockholm, Sweden
Founded	2/2016
Employees	11-25
Active Markets	Worldwide
Registrations 2018	150,000
Served students 2018	950
Universities under contract	450
Business Overview	
SchoolApply's revenues come from universities (85%) and students (15%).	
Revenues	\$1.5m
Ownership	private
Total Funding	\$5m
Key Investors	Business angels
Website	www.schoolapply.com
Contact email	d@schoolapply.com
Contact phone	+46707170365

COMPANY DESCRIPTION

SchoolApply matches international students with the best education in the world. We take the guesswork out of searching for university and make applying a smooth process.

KEY CONTACTS



Daniel Bjarne

CEO

daniel@schoolapply.com

Prior to founding SchoolApply, Daniel founded an e-commerce startup and worked internationally in tech and education at Google, Adobe, EF, and EF Education.

KEY CORPORATE FACTS / KPIS

Headquarters	Berlin, Germany
Other Offices	New York City
Founded	2017
Employees	1-3
Active Markets	Germany, UK, US
Registered Accounts	36.7K
Items listed	93.6K
Media Content listed	73.2K
Business Overview	
We help companies to leverage their existing media content by building a visual catalog and unlock new sales.	
Revenues	-
Ownership	-
Total Funding	€350k
Key Investors	F&F
Website	www.shoppiapp.com
Contact email	salvatore@shoppiapp.com
Contact phone	-

COMPANY DESCRIPTION

Shoppi is a content-first marketplace driven by personalization. It helps top-notch businesses get noticed by their target audience.

KEY CONTACTS

KEY CORPORATE FACTS / KPIS

Headquarters	Stuttgart Area, Germany
Other Offices	-
Founded	3/2017
Employees	4-10
Active Markets	Germany
Business Overview	
B2C high-quality wine platform that will redefine the discovery and experience of wine through revolutionary digital engagement	
Revenues	-
Ownership	-
Total Funding	€300k
Key Investors	-
Website	www.vioneers.com
Contact email	jh@vioneers.com
Contact phone	+491608840292

COMPANY DESCRIPTION

Contrary to ordinary wine platforms Vioneers offers a holistic, innovative and personalized wine experience that rewards customers when they buy, enjoy and learn about wine. Based on selected partnerships with boutique wineries our wines are exclusively available through us and limited in quantity. We are building a DTC lifestyle brand with control over our entire value chain.

KEY CONTACTS



Jochen Heigoldt
Founder and CEO
jh@vioneers.com

Jochen is an entrepreneur and investor, holds a master degree in business admin (ebs) and has over 10 years international experience in grocery retail and food

Startups

Travel & Transportation



KEY CORPORATE FACTS / KPIS

Headquarters Amsterdam, The Netherlands

Other Offices -

Founded 2016

Employees 51-100

Active Markets Poland

Business Overview

Legal structure: Ltd, Type of Business: Online B2c and B2B platform,
Means of business: Sole internet company

Revenues -

Ownership -

Total Funding €5m

Key Investors -

Website www.bidroom.com

Contact email casper@bidroom.com

Contact phone -

COMPANY DESCRIPTION

Bidroom.com is a revolutionary, membership based, online travel community, that generates direct, commission free reservations for hotels, while providing the members with the best hotel deals.

KEY CONTACTS



Casper Knieriem

COO

casper@bidroom.com

www.linkedin.com/in/cjknieriem/



Claim Flights

Travel & Transportation



KEY CORPORATE FACTS / KPIS

Headquarters	Konstanz, Deutschland
Other Offices	-
Founded	08/2014
Employees	1-3
Active Markets	Europe, Worldwide
Traffic	130,000
Legal Cases	1,000
Sales	1,300,000

Business Overview

Claim Flights claims financial compensation for flight delays of their customers. Claim Flights charges 25% only on success base,

Revenues	€1.3m
Ownership	owned by owners only
Total Funding	-
Key Investors	-
Website	www.claimflights.co.uk
Contact email	dr.ulbrich@claimflights.de
Contact phone	00491736729490

COMPANY DESCRIPTION

Claim Flights helps customer to get their legal rights. We claim financial compensation for flight delays based on EU laws.

KEY CONTACTS



Mirko Dr. Ulbrich

CEO

dr.ulbrich@claimflights.de

2014-now CEO Claim Flights 2010-2014 Banking Sector 2005-2010 Villeroy & Boch, Head of internat. Marketing Bath 1999-2005 Procter& Gamble, Productmanager



KEY CORPORATE FACTS / KPIS

Headquarters	Biel, Switzerland
Other Offices	-
Founded	2017
Employees	4-10
Active Markets	-
Daily rides per vehicle	-
Daily paid rides per vehicle	-
Marketing campaign sold	-
Business Overview	
As MaaS company Enuu offers Light Electric Vehicles in sharing service. Enuu is a B2B2C company.	
Revenues	\$100k
Ownership	-
Total Funding	\$200k
Key Investors	-
Website	www.enuu.ch
Contact email	yoyo@enuu.ch
Contact phone	-

COMPANY DESCRIPTION

Enuu offers a free* mobility sharing service for the last mile based on light electric vehicles (LEV).

KEY CONTACTS



Yoann Loetscher

Co-founder
yoyo@enuu.ch

Yoann Loetscher is the co-founder of Enuu. Together with Luca Placi, they previously founded a formula student team at Bern University of Applied Science.

KEY CORPORATE FACTS / KPIS

Headquarters	Berlin, Germany
Other Offices	-
Founded	03/2016
Employees	26-50
Active Markets	Germany
Business Overview	
We are a diverse team that combines expertise from logistics and tech to create innovative solutions for our customers' problems	
Revenues	-
Ownership	-
Total Funding	€4.3m
Key Investors	building 10, IBB Beteiligungsgesellschaft, VC Fonds Kreativwirtschaft Berlin
Website	www.fliit.de
Contact email	sales@fliit.de
Contact phone	-

COMPANY DESCRIPTION

fliit is a B2B platform for food logistics. Our mission is to make food logistics easy, efficient, transparent and free of care for both shippers and carriers. We connect them through our platform and facilitate tracking for our shippers and take care of their full food logistics. For our carriers we provide an efficient, easy-to-use operation system.

KEY CONTACTS



Flavio Alario
Founder and CEO

Based on insights from 15 years of logistics experience, Flavio founded fliit. Before, he worked DHL for several years developing the concept of Packstation.

KEY CORPORATE FACTS / KPIS

Headquarters	Moscow, Russia
Other Offices	-
Founded	2015
Employees	4-10
Active Markets	-
Business Overview	
Eczo provides people with green cost-effective personal transport for work and leisure.	
Revenues	-
Ownership	-
Total Funding	\$200k
Key Investors	-
Website	www.eczo.bike
Contact email	o.evseenkov@eczo.bike
Contact phone	79859216432

COMPANY DESCRIPTION

Eczo provides people with green cost-effective personal transport for work and leisure. We ease car to bicycle substitution for better health, ecology and mobility. Eczo is platform (electronics, software, CAN- BUS based protocol for peripheral devices, electric motor) to build wide range of Light Electric Vehicles. It is already used in a range of products of our own and third-party development.

KEY CONTACTS



Oleg Evseenkov
CEO & co-founder
o.evseenkov@eczo.bike

Born in 1977, has more than 15 years of executive experience in electric power industry, PE&VC, public administration and Light Electric Vehicles business.

KEY CORPORATE FACTS / KPIS

Headquarters	Berlin, Deutschland
Other Offices	-
Founded	6/2016
Employees	51-100
Active Markets	Europe

Business Overview

At InstaFreight, we combine industry know-how, passion and entrepreneurial drive to transport logistics into the digital age.

Revenues	-
Ownership	-
Total Funding	€10m
Key Investors	-
Website	www.instafreight.de/en
Contact email	maximilian.schaefer@instafreight.com
Contact phone	-

COMPANY DESCRIPTION

InstaFreight is the leading digital logistics provider for road freight in Europe - a >250 bn € market. We consolidate transport capacity of a highly fragmented supply base and offer it to shippers in one digital interface. For customers, we offer a better product at lower cost. For carriers, we help optimizing their utilization. We scale through data and digital innovation.

KEY CONTACTS



Philipp Ortwein

Co-Founder & MD

philipp.ortwein@instafreight.com

- 8 years of experience - Management consulting - Expert in digitization / Industry 4.0

Maximilian Schäfer

Managing Director

maximilian.schaefer@instafreight.com

- 8 years of experience - General management - Expert in logistics and Ecommerce

KEY CORPORATE FACTS / KPIS

Headquarters	Ingolstadt, Germany
Other Offices	Berlin
Founded	2016
Employees	4-10
Active Markets	Germany, Switzerland, USA
Show early business traction	We have signed the first LOI to equip exclusively equip the 500-car-fleet of a technology company building its autonomous-fleet operations in California (USA).
Business Overview	The company is 18 months old. It has raised on ly seed money so far and was able to build the MVP to a level that it was able to secure the first preorder
Revenues	pre revenue
Ownership	founders & key seed investors
Total Funding	€600k
Key Investors	amag (CH)
Website	www.kopernikusauto.com
Contact email	info@kopernikusauto.com
Contact phone	0177-5898456

COMPANY DESCRIPTION

Autonomous driving is the logical evolution of software development and AI, not car manufacturing. The core of Kopernikus' development is a full stack middleware managing all interaction between (mainly 3rd) party autonomous software and production cars. This middleware will act as an operating system and an app store allowing the drivers to switch software and purchase upgrades. Because contrary to the car manufacturers current believes, the best software will not be developed by them.

KEY CONTACTS

Tim von Törne
co-founder, COO
tim@kopernikusauto.com

Tim is a former management consultant turned serial entrepreneur and startup manager. He was involved in several big startup hits including Skype's first man o

KEY CORPORATE FACTS / KPIS

Headquarters	Potsdam, Germany
Other Offices	-
Founded	2015
Employees	10-25
Active Markets	Public Transport
Revenue 2018	€650k
Business Overview	
Bringing intelligence to mobility	
Revenues	€650k (2018 - up until September), €340k (2017)
Ownership	2 Co-founders, 2 VCs, 6 Business Angels
Total Funding	€1.35m
Key Investors	ILB, Swiss Post
Website	www.motion-tag.com/en/
Contact email	ibrahim.malik@motion-tag.com
Contact phone	+49 30 40 36 69 520

COMPANY DESCRIPTION

MotionTag brings intelligence to mobility by developing a B2B ticketing platform for seamless pay-as-you-go traveling. Our product is a Software Development Kit (SDK) that can be integrated into pre-existing apps. We improve travelers' lives while providing essential insights to mobility ecosystems. To enable this, we have developed our technology which is based on machine learning on smartphone sensors and recognizes when, where, why, and how people are traveling.

KEY CONTACTS



Stephan Leppler

CEO

stephan.leppler@motion-tag.com

Stephan Leppler, 32, is CEO and co-founder of MotionTag.



Fabien Sauthier

COO

fabien.sauthier@motion-tag.com

Fabien Sauthier is MotionTag's COO. Having grown with the company since its very beginning, his principal external tasks are tied to the business development



Anselm Helbig

CTO

anselm.helbig@motion-tag.com

Anselm Helbig joined MotionTag in 2017 and took over as CTO in 2018.



KEY CORPORATE FACTS / KPIS

Headquarters	Istanbul, Turkey
Other Offices	London
Founded	2016
Employees	10-25
Active Markets	Europe
Lifetime Value	\$3.50

Business Overview

Today, world's travel market size is estimated 7t \$. The travel services market is almost 20b \$ and we'd like to cover 5% of it.

Revenues	We create \$625k revenue in 2017.
Ownership	Co-founders and angel investors
Total Funding	As a seed investment, we've gotten \$125k in the first half of 2016. We have received our second investment, \$500k, from four angel investors
Key Investors	We've gotten an angel investment from Turkey's most successful businessmen and investors such as Faruk Eczacıbaşı- Vice Chairman of Eczacıbaşı Holding
Website	www.piriguide.com
Contact email	batuhan@piriguide.com
Contact phone	+90 536 762 03 12

COMPANY DESCRIPTION

Piri is an audio walking tour app that allows travelers to explore a city as you listen to its stories from the best guides. When you travel to a city, let Piri to draw the best route for you. Piri detects your location by using GPS of your mobile phone and automatically starts telling stories of your current location. During a tour, you can be sure that you are in the right direction by checking the compass on the application screen or by following the route on the map screen.

KEY CONTACTS

Tulin Yucel

CEO

tulin@piriguide.com

- Graduated from DEU, major in Economics Worked in YGA which is a nonprofit organization founded in Turkey for 4 years as a team leader

KEY CORPORATE FACTS / KPIS

Headquarters Berlin, Germany

Other Offices -

Founded 2016

Employees 26-50

Active Markets Germany

The best route in one click Qixxit is the first travel planner to compare and combine train, plane and long-distance buses. We show you the best routes, so you don't have to look for them.

From Germany to everywhere No airport at your place of departure? Don't worry! As long as there is a train station or a long-distance bus stop, Qixxit can get you wherever you want to go.

Business Overview

Qixxit is the new generation of travel planning that combines train, flights and long-distance buses in an integrated booking experience.

Revenues -

Ownership -

Total Funding -

Key Investors -

Website www.qixxit.com

Contact email davide@qixxit.de

Contact phone 491745641466

COMPANY DESCRIPTION

Qixxit is multimodal travel: simple and with peace of mind. Book trains, planes and busses with one click. Official partner of Europe's biggest flight, bus and train companies, Qixxit is the first company that combines different modes of transportation in a single integrated booking experience.

KEY CONTACTS



Stefan Kellner

Co-Founder & CEO

stefan@qixxit.de

Since many years, Stefan Kellner founded and co-founded startups including plazes.com, acquired by Nokia in 2008



Davide Mazzanti

Co-Founder & CPO

davide@qixxit.de

Before joining Qixxit as CPO, Davide Mazzanti managed products for several customer-centric companies.

KEY CORPORATE FACTS / KPIS

Headquarters	Barcelona, España
Other Offices	Palma de Mallorca
Founded	2015
Employees	26-50
Active Markets	Spain, Portugal, Italy, Andorra, France, Belgium, Germany, UK, Ireland, Finland, Austria
GMV	€75m
Annual Revenue 2017	€5.3m
Annual Revenue 2018	€50m
Business Overview	
We gain an average fee by intermediating between tour operators / hotels with final customers	
Revenues	€3.95m (2018 estimation)
Ownership	56%
Total Funding	€800k
Key Investors	-
Website	www.stayforlong.com
Contact email	flopez@stayforlong.com
Contact phone	680713854

COMPANY DESCRIPTION

Stayforlong is the first hotel marketplace specialized in long term booking reservations. We offer deals and better conditions for those customers who stays more than 3 nights at hotel. Dealing with more than 500k hotels around the world, we look to become the leader exclusively in the long term market niche.

KEY CONTACTS

Francesc López Castellet

COO

flopez@stayforlong.com

More than 5 years of experience in finance. I am currently the Co founder of Stayforlong with Luis, CEO who has been working for more than 7 years in travel

KEY CORPORATE FACTS / KPIs

Headquarters	London, United Kingdom
Other Offices	-
Founded	2017
Employees	4-10
Active Markets	UK, US

Business Overview

Synaptiv is a pioneer in the use of data from car sensors. We aim to become a global monetisation platform for vehicle data, helping car OEMs generate revenue

Revenues	-
Ownership	-
Total Funding	£350k
Key Investors	InMotion Ventures
Website	www.synaptiv.ai
Contact email	m.lewis@synaptiv.ai
Contact phone	7590570590

COMPANY DESCRIPTION

Cars today are mobile IoT units. They are packed with sensors providing data about the vehicle, and sensors providing data about the vehicle's environment. Autonomous vehicles will see the number of sensors increase, along with the amount of data generated. Synaptiv helps fleets and car OEMs monetise the data generated by their connected vehicles by transforming this data into innovative products and services, such as tools for road quality assessment, weather monitoring services, and insurance.

KEY CONTACTS



Matt Lewis

CEO

m.lewis@synaptiv.ai

Matt has extensive startup experience in roles ranging from consultant, advisor, CEO and Founder. He's co-founded two startups in the areas of digital health

KEY CORPORATE FACTS / KPIS

Headquarters	Amsterdam, The Netherlands
Other Offices	Bucharest
Founded	2014
Employees	51-100
Active Markets	Global
GMV	€45m
Number of bookings	60,000
NPS	74

Business Overview

Tripaneer is a global platform, bringing together the (unorganised) Supply of specialty holidays and Demand for unforgettable experiences.

Revenues	€6m
Ownership	Private
Total Funding	€8m
Key Investors	Point Nine Capital, Prime Ventures
Website	www.tripaneer.com
Contact email	wouter@tripaneer.com
Contact phone	31651661780

COMPANY DESCRIPTION

Tripaneer is the world's leading marketplace to discover, plan and safely book unique travel experiences. We are specialized in holidays that include yoga, surf, safaris, motorcycling, horse riding, martial arts and more. We're passionate about building a platform that our customers and partners love to use

KEY CONTACTS



Wouter Staatsen
CFO
wouter@tripaneer.com

Ex-McKinsey, INSEAD MBA, H2 Equity. Former CFO & CEO of Albelli (sold to Cimpres / NASDAQ: CMPR). Board advisor to Charlie Temple (Online eyewear).

KEY CORPORATE FACTS / KPIS

Headquarters	Bruchsal, Germany
Other Offices	-
Founded	5/2011
Employees	51-100
Active Markets	Worldwide
Business Overview	
We provide air taxi services in cities worldwide.	
Revenues	-
Ownership	-
Total Funding	€35m
Key Investors	Intel Capital, Daimler
Website	www.volocopter.com/en/
Contact email	investors@volocopter.com
Contact phone	-

COMPANY DESCRIPTION

VOLOCOPTER is the world's leading air taxi company. Based on its proprietary ultra-safe and low-noise passenger drone, the company expects to launch air taxi services within 18-24 months. VOLOCOPTER can operate profitably with today's technologies and is planned to be rolled out quickly and with minimal infrastructure requirements to megacities around the globe.

KEY CONTACTS

**Rene Griemens**

CFO

investors@volocopter.com

Former investment banker and consultant, entered the startup world in 2000 as CFO at doyou and later Kreditech. Overall, he participated in over 80 different financing and M&A transactions and IPOs.



KEY CORPORATE FACTS / KPIS

Headquarters London, UK

Other Offices -

Founded 2015

Employees 51-100

Active Markets UK

Business Overview

Weengs is growing fast: 20% MoM growth in the last 12 months, reaching ~150k in MRR from a wide customer base of about 500 SMBs very satisfied with the product

Revenues -

Ownership -

Total Funding £ 2.2m

Key Investors LocalGlobe, Cherry Ventures, Seedcamp, VentureFriends

Website www.weengs.co.uk

Contact email pier@weengs.co.uk

Contact phone -

COMPANY DESCRIPTION

Weengs is e-commerce fulfilment by magic. Small businesses bring great products to the market which sell fast. That's awesome. But they struggle to scale their operations to keep up with order fulfilment which puts a cap on their growth. That sucks. Weengs solves this problem by providing an amazing fulfilment solution for SMBs e-commerce: the SMBs focus on their core business and Weengs does the rest by seamlessly collecting, packing and shipping the items to the end recipients.

KEY CONTACTS

KEY CORPORATE FACTS / KPIS

Headquarters	Hamburg, WunderCar Mobility Solutions GmbH
Other Offices	Delhi, India
Founded	1/2014
Employees	51-100
Active Markets	Worldwide

Business Overview

As a consultant and partner for cities and communities, Wunder promotes the digitization of public transport

Revenues	-
Ownership	-
Total Funding	€30m
Key Investors	-
Website	www.wunder.org
Contact email	monica@wunder.org
Contact phone	-

COMPANY DESCRIPTION

Founded in 2014, the company is the only international full-stack provider to offer the entire spectrum of new mobility services from a single source. It's wide portfolio includes software, hardware and operational services for smart shuttles, fleet management (car, bike and scooter sharing) and carpooling.

KEY CONTACTS

Nora Goette

wunder@schoesslers.com

Communications Manager

Startups

Other



KEY CORPORATE FACTS / KPIS

Headquarters	London, UK
Other Offices	Amsterdam
Founded	2018
Employees	4-10
Active Markets	Europe
Products scanned	10
Customers	1
Products imagined	100

Business Overview

3co partners with large businesses to enable their customers to imagine what their products will look like in their homes.

Revenues	-
Ownership	-
Total Funding	€120k
Key Investors	Techstars
Website	www.3co.ai
Contact email	steve@3co.ai
Contact phone	-

COMPANY DESCRIPTION

3co provides the world's simplest solution for selling beautiful products through augmented reality. We develop 3D scanning robotics & augmented reality APIs for iOS & Android e-commerce apps to help businesses increase customer conversion rate and decrease likelihood of return.

KEY CONTACTS

KEY CORPORATE FACTS / KPIS

Headquarters	Zurich, Switzerland
Other Offices	Lisbon
Founded	2017
Employees	10-25
Active Markets	Europe, Middle-East

Business Overview

The business model is Software-as-a-Service and Regulatory-as-a-Service. The company is already working with leading banks in Europe.

Revenues	-
Ownership	-
Total Funding	\$1.5m (Seed)
Key Investors	-
Website	www.apiax.com
Contact email	hello@apiax.com
Contact phone	-

COMPANY DESCRIPTION

Apiax builds powerful and flexible tools to master complex financial regulations digitally. Apiax' technology allows to transform complex regulations into digital regulatory rules and offers financial institutions the opportunity to deploy machine-readable regulations in their applications. Apiax' cutting-edge technology provides full visibility and control over digital regulatory rules and empowers financial institutions to serve their clients more efficiently and in a fully compliant manner.

KEY CONTACTS



Nicolas Blanchard

CMO & Co-Founder

nicolas.blanchard@apiax.com

Nicolas Blanchard, CMO and Co-Founder of Apiax, graduated with a BSc. in Economics and Marketing from the Lucerne University of Applied Science

KEY CORPORATE FACTS / KPIS

Headquarters	Stockholm, Sweden
Other Offices	Katowice
Founded	2017
Employees	26-50
Active Markets	Global
Business Overview	
Comparison site for gig jobs. Lead generator for partners such as Uber, AirBnB, Deliveroo and 700 others	
Revenues	Started
Ownership	Founders & angels
Total Funding	€3m
Key Investors	-
Website	www.appjobs.com
Contact email	tomas@appjobs.com
Contact phone	+46735 006 003

COMPANY DESCRIPTION

AppJobs is the worlds largest community of gig-workers with members in over 100 cities across the globe. Members use appjobs to find the new app-based work opportunities, review apps they've worked with, get essentials like insurance and tax support and improve career advancement in the gig-economy. Partners like Uber, Deliveroo, Airbnb and 700 more use AppJobs to generate high quality leads, and as an expansion partner. Flexibility - Opportunity - Community

KEY CONTACTS



Alok Alström

CEO

alok@appjobs.com

Stockholm School of Economics (Handelshögskolan),
MSc Boston Consulting Group 5 years Bisode Group,
director group business development

KEY CORPORATE FACTS / KPIS

Headquarters	Cairo, Egypt
Other Offices	-
Founded	2014
Employees	101-200
Active Markets	Saudi Arabia
Monthly Sessions	2,000,000
Monthly Leads	200
Registered Users	1,600,000
Business Overview	
The leading Real Estate Marketplace in Egypt & Saudi Arabia	
Revenues	\$1m
Ownership	Founder, VCs, & Angel Investors
Total Funding	\$1m
Key Investors	Wamda Capital, KISP Ventures, Raed Ventures
Website	www.aqarmap.com
Contact email	almsaodi@aqarmap.com
Contact phone	201092228186

COMPANY DESCRIPTION

Aqarmap is the leading Real Estate marketplace in Egypt & Saudi Arabia. In 2018, Aqarmap pioneered online selling of offplan properties to investors and consumers by allowing them to book properties at new project launches using their credit cards. Aqarmap delivers more than 200,000 leads per month to its active customers, and has helped sell more than 15,000 properties in 2017 worth more than \$500 Million.

KEY CONTACTS

Amad Almsaodi

Founder & CEO

almsaodi@aqarmap.com

Amad Almsaodi is the CEO & Founder of Aqarmap. He holds an MBA in Technology & Innovation Management and he worked with Boeing Aerospace & Nike before founding



KEY CORPORATE FACTS / KPIS

Headquarters	Berlin, germany
Other Offices	-
Founded	2018
Employees	1-3
Active Markets	DACH
Monthly revenue	€5k
Growth m2m	120%

Business Overview

beeswax wraps as alternative to plastic foil

Revenues	€5k/Month
Ownership	privately owned
Total Funding	n/a
Key Investors	n/a
Website	www.beeskin.de
Contact email	tina@beeskin.de
Contact phone	+49 1723007422

COMPANY DESCRIPTION

We use about 100m plastic cling foil per year, per household. beeskin is the sustainable, natural and reusable alternative to plastic cling foil. Made of only organic beeswax, organic GOTS certified cotton, organic jojoba oil and natural tree resin. The ingredients have a naturally antibiotic, antiviral and antifungal effect and thus keep food fresh for longer. Wrap food or plates, wash the beeswax wrap afterwards with cold water and reuse it up to 1 year. This way you can save plastic every day

KEY CONTACTS



Christina Sauer

Founder

tina@beeskin.de

Tina graduated with a BFA from Art Institute of Boston, USA in 2004. She started her design business already during college and within 18 years



KEY CORPORATE FACTS / KPIS

Headquarters	istanbul, Türkiye
Other Offices	-
Founded	2015
Employees	51-100
Active Markets	-
Number of members	6.4m
Revenue per active user	13 TL

Business Overview

Hopi is a mobile invention which brings its insights together with the latest mobile technologies. Hopi offers a personalized shopping experience to its users,

Revenues	\$10m per year
Ownership	Boyner Holding
Total Funding	\$20-40m
Key Investors	Boyner Holding
Website	www.hopi.com.tr
Contact email	gizem.kuzucu@hopi.com.tr
Contact phone	905330613045

COMPANY DESCRIPTION

Hopi is leading mobile shopping and loyalty app both for customers and an incremental revenue driver for merchants. With its 120 member merchants in various sectors and over 6 million users, Hopi creates value by giving offline retailers an additional digital edge for loyalty and mobile experience. Data science and strong CRM infrastructure is the heart of Hopi. The detailed data of 6m of customers collected from online and offline sources which enable Hopi to offer a personalized experience.

KEY CONTACTS



Onur Erbay

CEO

oerbay@hopi.com.tr

Graduated from Mechanical Engineering at M.E.T.U and earned his MBA at Wharton School. After working as consultant at McKinsey in Chicago, he returned to Turkey

KEY CORPORATE FACTS / KPIS

Headquarters	Barcelona, Spain
Other Offices	-
Founded	2016
Employees	26-50
Active Markets	Barcelona & Madrid
MoM income growth	20%
Acquired customers	720
Customer lifetime revenue	€1.9k
Business Overview	
Revenue streams: 80% recurrent and 20% transactional. Direct costs: 29% transport, 32% storage, 9.5% CAC, 1% Sales	
Revenues	€36k
Ownership	-
Total Funding	€1.25m
Key Investors	Inverready Technology Investment Group, Athos Capital, BStartup, The Crowd Angel
Website	www.boxmotions.com
Contact email	alex.corbacho@boxmotions.com
Contact phone	34667491727

COMPANY DESCRIPTION

Boxmotions is an end-to-end storage service which removes all the hassle out of conventional self storage thanks to tech-enabled processes and logistics. It challenges offline incumbents upon enhancing the value proposition, this is, instead of offering just a fixed space to store goods, ours adapts to the space needed by the customer on top of offering on-demand transport to pick-up & deliver and the chance to manage online the items stored - physical storage in the cloud.

KEY CONTACTS

Sacha Michaud

Co-Founder at Glovo
sacham@gmail.com

Passionate about the online world and very lucky to have made a career developing Internet companies; founder of several digital businesses

KEY CORPORATE FACTS / KPIS

Headquarters	Berlin, Germany
Other Offices	-
Founded	2018
Employees	4-10
Active Markets	Germany
Business Overview	-
Revenues	-
Ownership	-
Total Funding	<€1m
Key Investors	-
Website	www.chevalier.law
Contact email	sw@chevalier.group
Contact phone	4915788604146

COMPANY DESCRIPTION

We are building technology and data solutions that give our adjacent law firm the tools and data to provide exceptional legal services better and faster. We're doing that as an integrated team of engineers, process designers and lawyers working on legal products for consumers.

KEY CONTACTS

Simon Wolff

Co-Founder / Managing Director

sw@chevalier.group

KEY CORPORATE FACTS / KPIS

Headquarters	Bilbao, Spain
Other Offices	-
Founded	2014
Employees	4-10
Active Markets	US, France, Spain, Mexico, Brazil
Ontology of women's needs	194,000 descriptors
Retention week 10	52%

Business Overview

Chicisimo is growing 10% a month in our user base, and 45% in our monthly revenues, although still not significant. Our retention continues strong at above 50%

Revenues	-
Ownership	-
Total Funding	€2.1m
Key Investors	All Iron (Ander Michelena, former TicketBis), Iñaki Arrola (Vitamina K)
Website	www.chicisimo.com
Contact email	aldamiz@chicisimo.com
Contact phone	34666552418

COMPANY DESCRIPTION

Chicisimo is a machine learning personal assistant for women's closet. Chicisimo has built a machine learning platform for women's closets, called the "Social Fashion Graph". It is a brain that captures the clothing habits of each individual, and what clothes they have in their closets. It then assists women on what to wear next, and what to buy next.

KEY CONTACTS

Gabriel Aldamiz-echevarría

CEO / Cofounder
aldamiz@chicisimo.com

Gabi has built 3 automation startups in 17 years: a robotics company in 2001; a recommender company in 2004 with \$55M raised and profitable, which sold 5 patent

Ander Michelena

Investor
aldamiz@chicisimo.com

Ander was the CEO and co-founder of www.ticketbis.com, company sold to Ebay

KEY CORPORATE FACTS / KPIS

Headquarters	Barcelona, Spain
Other Offices	-
Founded	2014
Employees	10-25
Active Markets	Uk, France, Spain and Worldwide
CAC	€15
Repeat rate	6x
Gross Margin	85%

Business Overview

Cocunat is a new digital native beauty brand that is disrupting the industry through a new concept: Cosmetics 100% free of toxics.

Revenues	€2m
Ownership	Sara Werner & Ignasi Faus
Total Funding	€1.8m
Key Investors	CABIEDES & PARTNERS
Website	www.cocunat.com
Contact email	sara@cocunat.com
Contact phone	34627414433

COMPANY DESCRIPTION

Cocunat is a new digital native beauty brand that is disrupting the industry through a new concept: Cosmetics 100% free of toxics. In a World where consumers are searching for committed brands with strong values, Cocunat responds to their aspirations: natural, toxic-free, cruelty free, sustainable, and vegan. Moreover, Cocunat owns a strong engagement with Millenials and the X-generation.

KEY CONTACTS



SARA WERNER

CEO

sara@cocunat.com

Serial entrepreneur and one of the stars in the female startup system.



KEY CORPORATE FACTS / KPIS

Headquarters	Munich, Germany
Other Offices	-
Founded	2018
Employees	4-10
Active Markets	Construction sector public and private and the whole value chain
Business Overview	
Platform for the named industries to set a standard for tender process, logistic and proposals	
Revenues	-
Ownership	Capital company owned by founders
Total Funding	€500k
Key Investors	founders
Website	www.contir.io
Contact email	t.kaiser@eqneo.com
Contact phone	491704542958

COMPANY DESCRIPTION

Digitalization within the construction industry. Strong focus on AI and deep learning to create the ultimate tender process within the industry and optimize and simplify the planning process. Contirio allows fast construction documentation right after data export from architects to generate immediate proposals for building owners or property developer. Fast forward process handling.

KEY CONTACTS



Thomas Kaiser

CEO

t.kaiser@contir.io

Serial founder of companies like equant germany, Interposers, Fabexx; first company a Fraunhofer spin off

KEY CORPORATE FACTS / KPIS

Headquarters	Tel-Aviv, Israel
Other Offices	-
Founded	2017
Employees	26-50
Active Markets	Payments (Enterprises/ merchants/ stable coin issuers)
Business Overview	-
Revenues	-
Ownership	-
Total Funding	\$15m
Key Investors	-
Website	www.coti.io
Contact email	efrat@coti.io
Contact phone	-

COMPANY DESCRIPTION

COTI, the world's first blockchain protocol optimized for decentralized payments, designed for use by merchants, payment dApps and stable coin issuers. We use a DAG (directed acyclic graph) ledger to address all the shortcomings of blockchain platforms that make them unsuitable for supporting mainstream and everyday transactional needs. COTI Pay, our first app, already boasts a network of 5,000 merchants and 80,000 users, and the beta version of our platform was already released.

KEY CONTACTS

KEY CORPORATE FACTS / KPIS

Headquarters	Frankfurt am Main, Germany
Other Offices	-
Founded	2014
Employees	10-25
Active Markets	Germany
Premium Volume p.a. (2018e)	>€1.5m
# of B2B partnerships	> 2,000

Business Overview

Become the category killer for product insurance by offering the leading B2B distribution platform and the best on-demand insurance in the market.

Revenues	-
Ownership	-
Total Funding	€3m
Key Investors	Polisen Direkt, Technologie Fonds Hessen, German Starups Group, Daniel Gutenberg etc.
Website	www.covomo.de
Contact email	simon.noertersheuser@covomo.de
Contact phone	-

COMPANY DESCRIPTION

Covomo tackles the sales inefficiencies of the €1bn product insurance market in Germany with our insurance-as-a-service distribution platform, which already won over 2.000 B2B partnerships. As of today, Covomo integrated 85% of the German broker market and sells over 1.500 insurance tariffs. Our premium volume grew to more than €m. Additionally, we've just launched our own product fabric (Managing General Agent - MGA) "covr.it" (www.covr.it) focusing on electronic, mobility and pet insurance.

KEY CONTACTS



Simon Nörtersheuser

Founder

simon.noertersheuser@covomo.de



KEY CORPORATE FACTS / KPIS

Headquarters	Hamburg, Germany
Other Offices	Hamburg
Founded	2016
Employees	1-3
Active Markets	Germany, Switzerland, Austria (growing)
Business Overview	-
Revenues	-
Ownership	picalike GmbH
Total Funding	0
Key Investors	-
Website	www.dailydressapp.com
Contact email	jennifer@daily-dress.de
Contact phone	4915164424552

COMPANY DESCRIPTION

DailyDress is an AI driven mobile app that automatically combines outfits matching weather and occasion out of a user's individual wardrobe. The user generated content and data is aggregated in a real time market research platform for the fashion industry, giving insights about wardrobes, trends, preferences and outfit combinations.

KEY CONTACTS

Jennifer Schäfer

CEO

jennifer@daily-dress.de

Jennifer studied communication management in Cologne and business marketing in Glasgow.

KEY CORPORATE FACTS / KPIS

Headquarters Amsterdam, The Netherlands

Other Offices Berlin

Founded 2017

Employees 51-100

Active Markets Europe, Latin America and Asia

Business Overview

DIG is a next generation technology company and enables insurers, banks and broker to roll out new digital tools and innovative products at record speed.

Revenues -

Ownership -

Total Funding >€20m

Key Investors Route 66 Ventures, Finch Capital, Creathor Ventures, Redalpine Venture Partners, QED Investors and Zurich Insurance

Website www.digitalinsurance.io

Contact email karin.broetzner@digitalinsurance.io

Contact phone 31202338230

COMPANY DESCRIPTION

Digital Insurance Group is a leading insurtech innovator and a next generation technology partner. Its data- driven insurance platform enables insurers, banks, brokers and other companies to offer fully integrated insurance solutions to their customers at record speed. DIG was created in 2017 through the merger of two European insurtechs and is currently active in multiple countries in Europe, Latin America and Asia.

The company is backed by top US and European VC investors.

KEY CONTACTS

KEY CORPORATE FACTS / KPIS

Headquarters	Hamburg, Germany
Other Offices	Munich
Founded	2018
Employees	4-10
Active Markets	Germany
Business Overview	
Seed, revenue generating, showcase and product ready	
Revenues	-
Ownership	-
Total Funding	€300k
Key Investors	-
Website	www.myfan.co
Contact email	christoph.hornung@nextsports.co
Contact phone	491784673847

COMPANY DESCRIPTION

FanConnect returns data control to Fans and significantly improves the digital Fan experience. Our open solution gathers all Fan relevant information in a single place for easy club access. We enable Fans to manage all their activities with one single Fan ID. Our goal is to become the #1 Fan identity solution connecting Fans with their clubs and adjacent digital services.

KEY CONTACTS

Christoph Hornung

MD

christoph.hornung@nextsports.co

Serial entrepreneur in Sports and FinTech, ex-Rocket Internet



KEY CORPORATE FACTS / KPIS

Headquarters	Munich, Germany
Other Offices	-
Founded	2018
Employees	4-10
Active Markets	Europe, Hong Kong
Banks live (beta clients)	5
Sales Pipeline	100

Business Overview

We provide a cloud operated platform that provides real-time transaction screening and a process manager front-end with assisted and semi-automated research fun

Revenues	na
Ownership	-
Total Funding	€500k
Key Investors	Management, CURRENT, Markus Rinderer
Website	www.hawkai.tech
Contact email	frederic.krahforst@hawkai.tech
Contact phone	491708642898

COMPANY DESCRIPTION

hawk:AI is building the world's central and most powerful financial crime detection platform to help reduce the global burden to society and fix compliance efficiency at financial institutions. We provide an intelligent end-to-end AML transaction monitoring and investigation solution to financial institutions to run and automate their AML compliance efforts more efficiently and more effectively.

KEY CONTACTS



Frederic Krahforst
CEO, Co-Founder
frederic.krahforst@hawkai.tech

M&A at Deutsche Bank Co-Founder of EnID
Foundation VP Data at ProSiebenSat1 Media SE
Information Security at Oxford

KEY CORPORATE FACTS / KPIS

Headquarters	London, United Kingdom
Other Offices	-
Founded	11/2017
Employees	1-3
Active Markets	Europe, Germany, United Kingdom
Business Overview	
Hedoïne - The bold vertical brand to disrupt the hosiery industry with run-resistant & seamless tights.	
Revenues	-
Ownership	-
Total Funding	€140k
Key Investors	Marcel Hollerbach (Products Up & Cavalry Ventures), Holger Hengstler (Dress for Less), Andreas Burike (AnyDesk & Job Ad Partner)
Website	www.hedoïne.com
Contact email	alex.tymann@hedoïne.com
Contact phone	-

COMPANY DESCRIPTION

After analyzing big data on business women's pain points, we tried to incorporate blockchain technology and AI into our products – it didn't work. So, we settled for innovative yarns and 3D knitting technology instead. We are the first in the industry to make run-resistant & seamless tights. Boom.

KEY CONTACTS



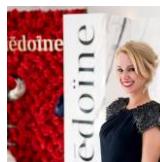
Alexandra Tymann

Co-Founder

alex.tymann@hedoïne.com

Successfully survived 5 years of restructuring consulting at PwC, before finding my calling in venture building. Three years down the line, I am now on a mission to establish Hedoïne as a global brand.

- [linkedin.com/in/alextymann/](https://www.linkedin.com/in/alextymann/)



Anna Rauch

Co-Founder

anna.rauch@hedoïne.com

Pivoted banker with FinTech scale-up experience going rogue in fashion with run-resistant and seamless tights.

- [linkedin.com/in/rauchanna/](https://www.linkedin.com/in/rauchanna/)

KEY CORPORATE FACTS / KPIS

Headquarters	Cologne, Germany
Other Offices	Maastricht
Founded	2017
Employees	51-100
Active Markets	NL, DE, ITA, BEL
B2C Subscriptions	>15,000
B2B Subscriptions	>800
CAC < CLV	working out nicely :)

Business Overview

We're providing 1st level legal support + legaltech services with a low-priced annual membership

Revenues	>1m
Ownership	no VC yet
Total Funding	10m
Key Investors	ARAG
Website	www.hellolaw.com
Contact email	moritz.delbrueck@justix.net
Contact phone	-

COMPANY DESCRIPTION

legaltech marketplace in NL with >15,000 paying B2C subscriptions and >100,000 cases solved, currently preparing launch in DE and ITA

KEY CONTACTS

Moritz Delbrueck

CEO

moritz.delbrueck@justix.net

- Entrepreneur & Angel - Formed a team of former Congstar CTO (DE) + Moneythink CEO (US) + Rechtswijzer CPO (NL), build the team to a size of 80+ people



KEY CORPORATE FACTS / KPIS

Headquarters	Gothenburg, Sweden
Other Offices	-
Founded	2017
Employees	4-10
Active Markets	Global

Business Overview

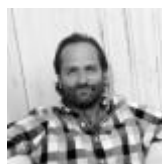
Hiber is a privately-held game technology company headquartered in Gothenburg, Sweden.

Revenues	Not yet launched
Ownership	Owned by the founders
Total Funding	Received grants of over €85k
Key Investors	-
Website	www.hiberworld.com
Contact email	michael@hiberworld.com
Contact phone	46737308822

COMPANY DESCRIPTION

Hiber is a next generation social gaming platform that is democratizing the development of games and experiences by empowering consumers to become creators instead of spectators. Without the need to code. Hiber is free to use and designed for social interaction where users can create and play together and share their content with the rest of the world and even earn money from their creativity. Our vision is to become the largest platform for user-generated games and experiences.

KEY CONTACTS



Michael Yngfors

Co-founder and CEO
michael@hiberworld.com

A seasoned digital media professional with over 20 years experience. Michael has been part of several start-ups and held senior positions

KEY CORPORATE FACTS / KPIS

Headquarters	Barcelona, España
Other Offices	-
Founded	2017
Employees	26-50
Active Markets	Spain
Business Overview	-
Revenues	-
Ownership	-
Total Funding	€2.9m
Key Investors	-
Website	www.housfy.com
Contact email	albert.bosch@housfy.com
Contact phone	34637710254

COMPANY DESCRIPTION

Housfy has the purpose to become the hybrid real estate agency leader in Southern Europe empowering homeowners to sell their properties directly in 70 days and saving the 90% of the traditional real estate commission

KEY CONTACTS

KEY CORPORATE FACTS / KPIS

Headquarters	Munich, Germany
Other Offices	Barcelona
Founded	2014
Employees	10-25
Active Markets	Aviation, Long-distance buses, Self-driving cars
Passengers reached	3,500
Number of clients	4

Business Overview

Using Virtual Reality (VR) technology, Inflight VR has built the first and only inflight entertainment solution based entirely on VR.

Revenues	€200k
Ownership	Founders, BAs, VCs
Total Funding	>€2m
Key Investors	CBC Investments, Motu Ventures, Go Beyond, Heiko Rauch, Prof. Dr. Jürgen Ringbeck
Website	www.inflight-vr.com
Contact email	moritz.engler@inflight-vr.com
Contact phone	4915122955290

COMPANY DESCRIPTION

Inflight VR is the world-leading Virtual Reality (VR) travel entertainment technology company. We have developed a patented solution to ensure a safe and seamless consumption of VR content onboard airplanes and other means of transportation. Our product is already deployed with 2 airlines (Small Planet Airlines & Iberia) and is also available in multiple VIP passenger airport lounges (e.g. Star Alliance Lounge in Rome). In addition, we are working with FlixBus US and FlixBus Germany.

KEY CONTACTS

Moritz Engler

CEO

moritz.engler@inflight-vr.com

Experienced CEO with a demonstrated history of working in high-tech startups and the airlines/aviation industry.

KEY CORPORATE FACTS / KPIS

Headquarters	Hamburg, Germany
Other Offices	-
Founded	2016
Employees	10-25
Active Markets	-
MRR	€95k
Monthly matches	1,504
Business Overview	
Subscription fee model where business customers currently pay 500- 650 Euros per offering	
Revenues	Recurring
Ownership	Private
Total Funding	€600k
Key Investors	Jens Schumann, Dr. Olaf Ringelband, Martin Dräger, Hans Cornehl
Website	www.jobmatch.me
Contact email	daniel.stancke@jobmatch.me
Contact phone	491794238373

COMPANY DESCRIPTION

At JobMatchMe we believe that everybody should find the job they love. The inefficiency of how candidates and employers get together remains badly solved as finding the right job via jobads is pure coincidence. With multidimensional job matching we bring together non-academic job seekers with matching employers in less than 10 minutes. All we need are 3 simple questions to disrupt the entire multi billion job ad-market. What are you looking for? What do you offer and what kind of person are you?

KEY CONTACTS



Daniel Stancke
CEO
daniel.stancke@jobmatch.me

Born in Hamburg in 1978. Last position before founding JobMatchMe: Manager Policy Governance Human Resources Volkswagen Group at the Office of the member of the Board

KEY CORPORATE FACTS / KPIS

Headquarters	London, United Kingdom
Other Offices	Cape Town, South Africa
Founded	3/2016
Employees	11-25
Active Markets	Worldwide
Business Overview	
A fast growing SaaS scale-up delivering and innovative regulatory compliance solution to global enterprises.	
Revenues	-
Ownership	Libryo Ltd
Total Funding	€1.3m
Key Investors	Seedcamp, Nextlaw Ventures, Force Over Mass, Innogy Innovation UK
Website	www.libryo.com
Contact email	garth@libryo.com
Contact phone	203397760

COMPANY DESCRIPTION

Libryo frees compliance managers of global companies, and their lawyers, to know simply what regulation requires of them in any situation. An enterprise subscription enables them to know their law, know their compliance and know their consequences.

KEY CONTACTS

Garth Watson

Co-founder and Chief Legal Officer
garth@libryo.com

Previously a partner at an innovative law firm, Garth oversees Libryo's legal engineering and brand development.

Peter Flynn

Co-founder and CEO
peter@libryo.com

Peter is a systems specialist and an advocate for software as a service. He's a leading SaaS entrepreneur and drives Libryo's technology innovation.

Malcolm Gray

Co-founder and CFO
malcolm@libryo.com

Malcolm has impressive experience across client management, finance and law. He's passionate about tech and delighting Libryo's customers.



KEY CORPORATE FACTS / KPIS

Headquarters Munich, Germany

Other Offices -

Founded 2016

Employees 1-3

Active Markets Germany

Business Overview

The Liquid Matter GmbH, head-quartered in Munich, is specialized in the development of future-oriented beverages.

Revenues -

Ownership -

Total Funding -

Key Investors ProSiebenSat1 Accelerator

Website www.matcha-you.de

Contact email franzi@liquidmatter.de

Contact phone 491781366673

COMPANY DESCRIPTION

Our company is specialized in develop and distribute visionary beverages. With Matcha You we offer a natural energizer with japanese Matcha tea. We just signed a mediadeal with the ProSiebenSat1 Acecelerator and are working on a large national distribution. Our goal is to find an investor that enables us a wide variety of distribution channels, national and international.

KEY CONTACTS

Franziska Schetter

CEO and Founder

franzi@liquidmatter.de



KEY CORPORATE FACTS / KPIS

Headquarters	London, United Kingdom
Other Offices	Berlin
Founded	2017
Employees	1-3
Active Markets	UK

Business Overview

Little Tummy sells fresh, organic baby food through an online subscription model.

Revenues	-
Ownership	-
Total Funding	GBP600k
Key Investors	-
Website	www.littletummy.co
Contact email	nadine.hellmann@littletummy.co
Contact phone	-

COMPANY DESCRIPTION

Little Tummy is the first digital vertical children's food brand in Europe. We deliver fresh, organic baby foods straight to parent's doorstep, making life a bit easier. Using HPP (High-Pressure-Processing) allows us to produce healthier foods for little ones. Opposed to common, heat-treated baby foods we can keep all essential vitamins and natural tastes of our products intact.

KEY CONTACTS



Nadine Hellmann

Founder & CEO of Little Tummy
nadine.hellmann@littletummy.co

Nadine founded Little Tummy last year in London, believing that fresh foods and healthy habits are one of the most important foundations for life.



KEY CORPORATE FACTS / KPIS

Headquarters London, United Kingdom

Other Offices -

Founded 2018

Employees 4-10

Active Markets -

Business Overview

We received £3.5 million in seed investment from Andrey Andreev, the key investor behind Bumble.

Revenues -

Ownership -

Total Funding £3.5m

Key Investors Andrey Andreev - Badoo, Bumble, Chappy

Website www.lumenapp.com

Contact email charly@lumenapp.com

Contact phone 7939204299

Lumen
Other



COMPANY DESCRIPTION

Lumen is the first ever app-only product for single over 50s. The dating app is specifically targeted at the over 50 demographic, with a focus on safety. Every user is photo verified, and we encourage high quality profiles by insisting every user uploads at least 3 photos and answers 2 detailed questions. The app is free to use, with paid premium features. There are 7.5 million single people over 50 in the UK alone, and over 73% of 50-59 year olds has a smart phone.

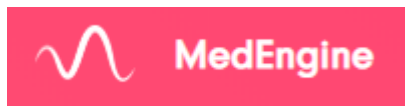
KEY CONTACTS



Charly Lester

Co-founder and CMO
charly@lumenapp.com

Charly is Co-Founder and CMO of Lumen. She is former Dating Editor at the Guardian, Global Head of Dating at Time Out, and CEO of The Dating Awards.



KEY CORPORATE FACTS / KPIS

Headquarters	Berlin, Germany
Other Offices	-
Founded	2017
Employees	4-10
Active Markets	Digital Health & Parkinson Care
Business Overview	
Improving Parkinson's care through technology.	
Revenues	-
Ownership	-
Total Funding	€600k
Key Investors	-
Website	www.medengine.co
Contact email	philipp.brunnbauer@medengine.co
Contact phone	4915253101671

COMPANY DESCRIPTION

With Parkinson's most people only think of the Tremor, the tip of the iceberg. What remains hidden is the non-motor part. Merging fashion & function, we have created a traditional analog watch with embedded sensors to track motor symptoms, combined with an app that tracks non-motor symptoms. We use this complete picture of the disease to empower patients with real-time, data-driven insights, helping them make informed decisions with their doctor.

KEY CONTACTS

Philipp Brunnbauer

philipp.brunnbauer@medengine.co



KEY CORPORATE FACTS / KPIS

Headquarters	London, United Kingdom
Other Offices	-
Founded	2015
Employees	4-10
Active Markets	Ecommerce
Business Overview	
Modafirma	
Revenues	-
Ownership	85%
Total Funding	250k
Key Investors	-
Website	www.modafirma.com
Contact email	angela@modafirma.com
Contact phone	7725035630

COMPANY DESCRIPTION

Modafirma is a B2B, B2C , digital fashion and marketing, platform that allows independent brands to locate, advertise and sell directly to consumers globally.

KEY CONTACTS

Angela Ene
CEO
angela@modafirma.com

Angela Ene is a former Chartered accountant and Finance director with over 15 years experience within financial services.



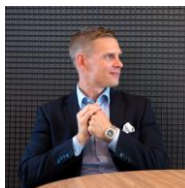
KEY CORPORATE FACTS / KPIS

Headquarters	Espoo, Finland
Other Offices	-
Founded	2017
Employees	4-10
Active Markets	Suomi
User growth per month %	10
Business Overview	
AI to help every business meeting	
Revenues	-
Ownership	-
Total Funding	€170k
Key Investors	-
Website	www.neadvice.com/
Contact email	topias.nurminen@neadvice.com
Contact phone	358456762692

COMPANY DESCRIPTION

Neadvice was founded with flaming desire to make every business meeting better. We want to take away all the extra effort and give you Nea, the AI assistant who will take care of every small detail in business meetings. In our minds, the business meeting starts when you are about to find the best possible meeting time and ends when the guest and host are safely back home. All that happens between is our core intelligence. Nea will handle all your tiny tasks from scheduling to finding BI.

KEY CONTACTS



Topias Nurminen

Founder & CEO

topias.nurminen@neadvice.com

Topias is a talented founder and inspirational leader.

KEY CORPORATE FACTS / KPIS

Headquarters	Vienna, Austria
Other Offices	Munich
Founded	2014
Employees	10-25
Active Markets	Germany, Austria
Number of paying users	c. 600
Contracted paying users	>2500

Business Overview

netinsurer offers advisory software for all insurance distribution channels as well as digital distribution solutions for insurance companies and multiplies.

Revenues	€1m
Ownership	84% founders + ESOP, 16% business angels
Total Funding	€2m
Key Investors	select business angels: among others Jan Bolz (USD 2 Bn exit with Tipico, ex-EA board member, ex-insurance entrepreneur), Egbert Willam (ex Partner RE/ Munich RE)
Website	www.netinsurer.com
Contact email	bernhard.klemen@netinsurer.com
Contact phone	4366488299490

COMPANY DESCRIPTION

netinsurer offers advisory software for all insurance distribution channels as well as digital distribution solutions for insurance companies and multiplies. Driven by regulatory changes our software is a necessary tool to facilitate regulatory-compliant consulting while maintaining operational efficiency. Our strong traction on the distribution side resulted in inbound requests by leading insurances allowing us to monetise on two sides, effectively becoming a neutral intermediary platform.

KEY CONTACTS



Bernhard Klemen

Co-Founder

bernhard.klemen@netinsurer.com

More than 10 years at Morgan Stanley and J.P. Morgan, co-founder and first investor in more than 15 companies in Europe and Asia, strong FIG/ insurance back-ground



KEY CORPORATE FACTS / KPIS

Headquarters London, United Kingdom

Other Offices Edinburgh

Founded 2016

Employees 4-10

Active Markets Blockchain

Business Overview

Ocyan already has its core technology that runs within the premises of our FinTech clients

Revenues -

Ownership -

Total Funding €50k

Key Investors Founders

Website www.ocyan.com

Contact email epappas@ocyan.com

Contact phone 447927363889

COMPANY DESCRIPTION

Ocyan is a cloud platform for blockchain applications. It provides the infrastructure and BI analytics that organisations need to run a successful business over the blockchain.

KEY CONTACTS

Evangelos Pappas

CEO

epappas@ocyan.com

Involved in - Blockchain initiatives in the sectors of Energy, Commodities' Supply Chain, Trading, Licensing & Credit Scoring - Development of core technologie

KEY CORPORATE FACTS / KPIS

Headquarters	London, United Kingdom
Other Offices	Edinburgh
Founded	2015
Employees	10-25
Active Markets	United Kingdom

Business Overview

Our mission is to provide a hassle free Host-Service around the globe using the concept of the sharing economy.

Revenues	-
Ownership	-
Total Funding	GBP350k
Key Investors	Talis Capital
Website	www.passthekeys.co.uk
Contact email	zoe@passthekeys.co.uk
Contact phone	447895930663

COMPANY DESCRIPTION

We are UK's leading Airbnb management service based in Moorgate, London and operating in London, Bath, Brighton, Bristol, Cambridge, Edinburgh, Manchester and Oxford. Our clients can rent their properties on a short term basis when they are not at home and earn some extra income while they are away. We believe that our experience and technology helps us to create the most profitable offers for our clients and a 5-star experience for our guests.

KEY CONTACTS

Zoe Vu

Co-Founder

zoe@passthekeys.co.uk

KEY CORPORATE FACTS / KPIS

Headquarters	München, Deutschland
Other Offices	-
Founded	09/2003
Employees	4-10
Active Markets	Worldwide
Business Overview	
Publisher of personalised literature	
Revenues	€3m
Ownership	Jan Götze
Total Funding	-
Key Investors	-
Website	www.personalnovel.de
Contact email	jangoetze@personalnovel.de
Contact phone	+4915140400796

COMPANY DESCRIPTION

We offer 200+ books on our website www.personalnovel.de in German & English. All books can be personalised by the customer using names, looks, petnames and many more characteristics, including a personal dedication. The books can be ordered as paperbacks, hardcover or linen, some including their own cover image.

KEY CONTACTS

Jan-Christoph Götze

Founder & Managing Director

jangoetze@personalnovel.de

1997 M.Arch Cornell University 1997 - 2003 Senior Architect Murphy/Jahn Architects 2003 Founding PersonalNOVEL

KEY CORPORATE FACTS / KPIS

Headquarters	Karlsruhe, Germany
Other Offices	-
Founded	2014
Employees	4-10
Active Markets	Mechanical engineering industries

Business Overview

We offer THE user-friendly - NON-SPECIALIST - VR tool for the industry.

Revenues	-
Ownership	-
Total Funding	€800k
Key Investors	HTGF
Website	www.r3dt.com
Contact email	achim.schneider@r3dt.com
Contact phone	4972196495174

COMPANY DESCRIPTION

Using their own 3D CAD data, the VR tool from R3DT allows engineers the creation of virtual prototypes quick and easy. Together with their customers and co-workers, complex products or work systems, such as a machinery equipment or an assembly line, can be presented better and reviewed faster. As a result, users accelerate their development cycle, reduce time-to-market and thereby save capacity and budget. R3DT was founded in 2014 as a spin-off of the German Karlsruhe Institute of Technology.

KEY CONTACTS



Andreas Ruedenauer

Managing Partner and Co-Founder
andreas.ruedenauer@r3dt.com

Graduate engineer Andreas founded R3DT in 2014. Operationally, he takes care of the product strategy and sales of the young company.

Achim Schneider

Managing Partner and Co-Founder
achim.schneider@r3dt.com

Experienced corporate and communications manager with a demonstrated 25+ years history of working in the Automotive, Industrial, Information Technology & Services

KEY CORPORATE FACTS / KPIS

Headquarters	Milton Keynes, United Kingdom
Other Offices	Warsaw
Founded	2014
Employees	26-50
Active Markets	UK

Business Overview

First in the world digital take back program diverting post consumer textiles

Revenues	currently €15m across all business units
Ownership	-
Total Funding	0 - self funded
Key Investors	self funded
Website	www.regain-app.com
Contact email	jack@yellow-octopus.com
Contact phone	447748783635

COMPANY DESCRIPTION

reGAIN app is the First Digital Multi Brand Take Back Program. The app helps consumers turn unwanted clothes into discount coupons for leading retailers in the UK, incentivising recycling and helping to divert tonnes of unwanted clothing from going to landfill. The reGAIN app has partnered with a number of fashion brands and retailers including Superdry, Asics, New Balance, among many others, as well as lifestyle brands and experiences including Expedia, Hotels.com, EVE Sleep, and more

KEY CONTACTS



JACK OSTROWSKI

CEO

jack@yellow-octopus.com

Serial Entrepreneur in the space of Fashion Sustainability

KEY CORPORATE FACTS / KPIS

Headquarters	Tel-Aviv, Israel
Other Offices	San Francisco
Founded	2014
Employees	4-10
Active Markets	IL, US, Germany

Business Overview

Rollout has a product in market which is sold to product and engineering teams, the company has sold to customer such as AT&T (BT Level)

Revenues	\$300k ARR
Ownership	-
Total Funding	\$3m
Key Investors	Canaan Partners Israel, 2B-Angles
Website	www.rollout.io
Contact email	erez@rollout.io
Contact phone	16282029644

COMPANY DESCRIPTION

Rollout's is an advanced feature management solution that gives engineering and product teams feature level control, post-deployment. It's the most effective way to roll out new features to the right audience while protecting customers from failure and improving KPI's. Rollout vision is to personalize feature delivery based on feature stability, target audience, business needs & performance, essentially making software adaptive.

KEY CONTACTS

Erez Rusovsky

CEO

erez@rollout.io

As co-founder and CEO of Rollout.io, Erez Rusovsky is both an entrepreneur and a technical leader. Prior to Rollout, Erez spent several years at Intel.

KEY CORPORATE FACTS / KPIS

Headquarters	Berlin, Germany
Other Offices	Poznan
Founded	2015
Employees	10-25
Active Markets	Germany, Austria, Switzerland, Poland
Business Overview	
- B2B Enterprise SW; - API as a Service	
Revenues	€422k (2016), €580k (2017), €1.4m - est. (2018)
Ownership	100% owner/founder
Total Funding	€3.3m
Key Investors	K-Invest, PDV, MMV, NWZ
Website	www.roq.ad
Contact email	carsten@roq.ad
Contact phone	4917664245026

COMPANY DESCRIPTION

As Europe's leading Cross-Device technology provider, Roq.ad helps its clients to reach people across all of their devices. Roq.ad's technology is certified privacy compliant with both German and European data protection regulations and connects devices with individual people and people with households. This revolutionary technology powers more efficient advertising and reduces advertising expenditures across all digital devices.

KEY CONTACTS



Carsten Frien

CEO, Founder

carsten@roq.ad

Founder, angel investor, board member Serial-tech-entrepreneur with 20+ years experience in tech start-ups Raised VC funding in EU and US

KEY CORPORATE FACTS / KPIS

Headquarters	London, United Kingdom
Other Offices	Prague
Founded	2017
Employees	10-25
Active Markets	UK, US, Germany, Czech republic
Business Overview	
Helping to automate manual data entry in Molson Coors, Siemens, Pwc, etc. Working together with EY, UIPath, Blueprism, etc.	
Revenues	-
Ownership	-
Total Funding	\$1m
Key Investors	Miton, Startupyard
Website	www.rossum.ai
Contact email	tomas.gogar@rossum.ai
Contact phone	-

COMPANY DESCRIPTION

Rossum's artificial intelligence understands complex structured documents, enabling companies to capture data from financial documents efficiently and with human-level accuracy. Unlike existing text mining solutions, Rossum's unique deep neural networks reflect the way humans read documents. This eliminates the need for costly manual implementation, a game changer in the data capture business.

KEY CONTACTS

Tomas Gogar

CEO

tomas.gogar@rossum.ai

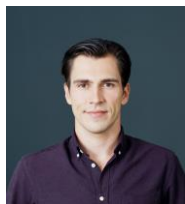
KEY CORPORATE FACTS / KPIS

Headquarters	Munich, Germany
Other Offices	Madrid
Founded	2014
Employees	51-100
Active Markets	DACH, Spain, France, UK and South Korea
Users	>600k
Gross Margin	84%
CAC:LTV	1:6
Business Overview	
MarTech	
Revenues	-
Ownership	-
Total Funding	€3.1m
Key Investors	Senovo, Surplus and pd-ventures
Website	www.ryte.com
Contact email	t.mittelmeier@ryte.com
Contact phone	4915228688813

COMPANY DESCRIPTION

Ryte is a leading SaaS company headquartered in Munich, Germany with offices in Madrid and Ho Chi Minh City. No matter the company size or industry, our Website Quality Management Tool simplifies digital marketing and drives business growth. Renowned, global companies like Daimler, Allianz, Sixt, and Flixbus trust in the Ryte approach to manage and improve their digital presence.

KEY CONTACTS



Andy Bruckschloegl
Founder

KEY CORPORATE FACTS / KPIS

Headquarters	Castelldefels (Barcelona), Spain
Other Offices	-
Founded	2015
Employees	1-3
Active Markets	Spain
Clients	80
Users	1000
Runway months	12

Business Overview

The growing complexity and lack of manageability in today's increasingly heterogeneous collaboration environment is not only costly for businesses

Revenues	55143
Ownership	100% cofounder (50-50)
Total Funding	0
Key Investors	Self funded
Website	www.sapenta.com
Contact email	oonagh@sapenta.com
Contact phone	34652839215

COMPANY DESCRIPTION

Sapenta is an Enterprise software that is redefining the Digital Workplace and driving collaboration, productivity and value in knowledge businesses. Our full featured, pre-integrated and fully integratable platform of work management tools is a unified touchpoint that is disrupting the current trend of fragmented App silos and is paving forward an entirely new Digital Workplace Platform category to intelligently power and automate the space in between the CRM & ERP where work happens.

KEY CONTACTS

Oonagh Mc Nerney

CEO

oonagh@sapenta.com

OONAGH MC NERNEY is the co-founder and CEO of Sapenta (sapenta.com), a new digital tech start up from Barcelona



Colm Digby

CTO

colm@sapenta.com

COLM DIGBY. Co-Founder and CTO. B.Sc. Hons. in Applied Computing and a Diploma in Industrial Studies from the University of Ulster, Magee College, N. Ireland.

KEY CORPORATE FACTS / KPIS

Headquarters	Berlin, Germany
Other Offices	-
Founded	2018
Employees	10-25
Active Markets	HR Tech for big corporates, mDAX & DAX Companies
Business Overview	
Searchtalent - Intelligent Recruiting	
Revenues	-
Ownership	-
Total Funding	0
Key Investors	-
Website	www.searchtalent.com
Contact email	ben@searchtalent.com
Contact phone	-

COMPANY DESCRIPTION

Searchtalent - our innovative digital headhunting solution makes your daily recruiting routine easier than ever. Whether you are a small business owner, start-up, medium-sized or large company - Searchtalent offers the right solution for your recruitment needs. Our powerful search engine build with AI searches through millions of applicants, the communication engine sends automated, individual messages and the matching engine matches applicants automatically or even sends a mini questionnaire.

KEY CONTACTS

KEY CORPORATE FACTS / KPIS

Headquarters	Berlin, Germany
Other Offices	-
Founded	12/2015
Employees	26-50
Active Markets	Germany

Business Overview

To enable even more people to start their own personal energy transition, shine now offers a comprehensive energy management tool

Revenues	-
Ownership	-
Total Funding	€11m
Key Investors	innogy
Website	www.shine.eco/
Contact email	felix.grolman@shine.eco
Contact phone	+41774226793

COMPANY DESCRIPTION

shine is the first independent platform to manage energy at home. The company supports energy consumers as they embark on their personal, long-term energy transition. shine's energy management technology provides an integrated and continuous solution to optimise electricity costs and energy supplies.

KEY CONTACTS



Felix Grolman

CEO

felix.grolman@shine.eco

Felix the economist and lawyer has taken on a new task: to lead shine to its goal of making decentralized and renewable energy financially independent, profitable

KEY CORPORATE FACTS / KPIS

Headquarters Barcelona, Spain

Other Offices Amsterdam

Founded 2014

Employees 51-100

Active Markets Europe

Business Overview

Signaturit help companies make all their communications between customers and staff, digital, automated and secure. We already have over 500 paying customers

Revenues -

Ownership -

Total Funding €4m

Key Investors Bonsai Ventures, Banc Sabadell, Faraday Ventures, Keyword VC and Nero Ventures

Website www.signaturit.com

Contact email juan@signaturit.com

Contact phone -

COMPANY DESCRIPTION

Founded in 2013 in Barcelona, Signaturit's vision is to help companies maximize the benefits obtained in the digitization of their business processes. Signaturit wants to be a global benchmark provider of electronic signatures and certification for all types of businesses, complying with the legislations in different countries and adapting to changing requirements. Our HQ is in Barcelona, and we are represented in Madrid, Brussels, Hannover and Amsterdam.

KEY CONTACTS



Juan Zamora

CEO

juan@signaturit.com

His professional career started as an analyst for different Banks. Juan has more than 7 years of experience in the Fin.

KEY CORPORATE FACTS / KPIS

Headquarters	Tel Aviv, Israel
Other Offices	-
Founded	2017
Employees	4-10
Active Markets	USA

Business Overview

Skyline provides cleaning companies with technology , service, support and training, and has a rev share on total area cleaned.

Revenues	-
Ownership	-
Total Funding	\$2.8m
Key Investors	-
Website	www.skylinerobotics.net
Contact email	aron@skylinerobotics.net
Contact phone	-

COMPANY DESCRIPTION

Skyline Robotics is creating the first Operating System (OS) for work at height, starting with window cleaning. Our first product is Ozmo, the automated window cleaning robot.

KEY CONTACTS



Yaron Schwarcz
CEO
aron@skylinerobotics.net



KEY CORPORATE FACTS / KPIS

Headquarters	Tel Aviv, Israel
Other Offices	Miami
Founded	2014
Employees	26-50
Active Markets	United States, Latin America, Eastern Europe
Platform Users	190000
Premium Customers	11000

Business Overview

Solomoto is pursuing its growth phase, with 2 main focuses. On one side the company is focused on the US SMB further market penetration.

Revenues	-
Ownership	Private
Total Funding	\$10m
Key Investors	Blumberg Capital
Website	www.solomoto.com
Contact email	mishelle.sassun@solomoto.com
Contact phone	543078985

COMPANY DESCRIPTION

Solomoto is a SaaS platform for SMEs to develop cross-channel online presence and manage all digital activities through a single dashboard

KEY CONTACTS



Guy Israeli

Co-founder and CEO
guy@solomoto.com

Guy Israeli, co-founder of Solomoto, is a serial entrepreneur having founded and led various internet and digital ventures in the past decade.

Mishelle Sassun

Head of Growth
mishelle.sassun@solomoto.com

KEY CORPORATE FACTS / KPIS

Headquarters	Brussels, Belgium
Other Offices	-
Founded	2015
Employees	10-25
Active Markets	Portugal
Revenue 2018 (bookings)	€1.5m
ARR 2018	€650k
Churn 2018	<75%

Business Overview

Competition between brands to win attention is fiercer than ever.
Audiences are increasingly reached with pushed digital promotions.

Revenues	expected bookings €1.5m by end of 2018
Ownership	42%
Total Funding	€3.1m
Key Investors	Family De Spoelberch (AB Inbev), Family Boone (Lotus Bakeries), Chicago Booth Angel Network
Website	www.spott.ai
Contact email	jonas.decooman@spott.ai
Contact phone	0032 498 586 680

COMPANY DESCRIPTION

Spott.ai is a successful adtech & ecommerce scale-up present on 3 continents (Europe, LATAM & US). Using AI & Machine learning tools, Spott.ai transforms any video content into inspiration, and makes any visual content (pictures and videos) interactive, marketable & shoppable. Within the interactivity, the below three services are available: (1) Interactive web-player plug-ins for interactive & shoppable videos (2) Embedded spots, for interactive & shoppable pictures. (3) Mobile app plug-ins

KEY CONTACTS



Jonas De Cooman

Co-founder & Co-CEO

jonas.decooman@spott.ai

Jonas De Cooman - co-CEO, co-founder - Jonas De Cooman's path to grow into a technology entrepreneur has taken him from bio laboratories over marketing management

KEY CORPORATE FACTS / KPIS

Headquarters	Harwell, United Kingdom
Other Offices	-
Founded	2017
Employees	1-3
Active Markets	Global

Business Overview

We are a Software as a Service and we request Users to pay a subscription to use our services. We are currently in the launch phase with a first client already

Revenues	4000
Ownership	3 founders (1/3 each)
Total Funding	€1m
Key Investors	3 founders (1/3 each)
Website	www.spottitt.com
Contact email	info@spottitt.com
Contact phone	48724868114

COMPANY DESCRIPTION

Spottitt is the unique tool enabling developers of energy installations to identify the ideal location for their infrastructure. Spottitt makes use of satellite imagery and it analyses it using Artificial Intelligence.

KEY CONTACTS



Lucy Kennedy

CEO, founder

info@spottitt.com

MSc Engineering, former P&G manager. Over 15 years in management, operations, IT and consulting.

KEY CORPORATE FACTS / KPIS

Headquarters	Berlin, Germany
Other Offices	-
Founded	2014
Employees	4-10
Active Markets	GSA, USA
Business Overview	
Intelligent Marketing Automation for Event Promoters	
Revenues	-
Ownership	-
Total Funding	€1.5m
Key Investors	Tim Schumacher, Frank Taubert, DCM
Website	www.stagelink.com
Contact email	ozan@stagelink.com
Contact phone	-

COMPANY DESCRIPTION

The Stagelink software provides event organizers and promoters with unique fan insights and effective digital marketing to forecast sales and maximize profit. Leveraging machine intelligence, Stagelink analyzes event and audience data to accurately predict ticket sales as well as optimally design and channel marketing activities.

KEY CONTACTS

Ozan Baydere
Executive Project Manager
ozan@stagelink.com

KEY CORPORATE FACTS / KPIS

Headquarters	PARIS, France
Other Offices	Seoul
Founded	2016
Employees	4-10
Active Markets	France, South Korea, Taiwan, Switzerland
MRR	16000
Number of countries available	10

Business Overview

We started off in South Korea 2.5 years ago, by helping local and international retailers finding the best locations for their stores

Revenues	€210k
Ownership	3 co-founders, 2 VC, 3 Angels
Total Funding	€585k
Key Investors	SGPA, 50 Partners Capital, Cyril Vermeulen, Sebastien Lucas, Didier Kuhn
Website	www.symaps.io
Contact email	mickael.mas@symaps.io
Contact phone	33652872651

COMPANY DESCRIPTION

The AI that finds the perfect location for your business, based on profitability

KEY CONTACTS



Mickael Mas

CEO

mickael.mas@symaps.io

Mickael Mas started his career in Taiwan as a data miner, then worked as an independent consultant in data science in Seoul for local and international companies

KEY CORPORATE FACTS / KPIS

Headquarters	London, UK
Other Offices	-
Founded	2016
Employees	4-10
Active Markets	UK and Ireland
Licensing fee	£150k
Affinity partnership program	£250k

Business Overview

Traditional insurers offer insurance for either private individuals or businesses, but most participants in the sharing and gig economy

Revenues £60k

Ownership Founders, Angels and Angel Syndicates

Total Funding £250k

Key Investors The London Co-Investment Fund by Funding London (Fund set up by the Mayor of London), and Startup Funding Club.

Website www.tapoly.com

Contact email jk@tapoly.com

Contact phone +447826061294

COMPANY DESCRIPTION

Tapoly offers on-demand insurance for freelancers, contractors and SMEs and anyone else in the sharing economy. Participants in the sharing economy are under-served due to a lack of on-demand insurance. Existing on-demand insurance is currently expensive and inconvenient to obtain. 50% of people that need short-term insurance choose to go without because it's too expensive and cumbersome to sign-up.

KEY CONTACTS



Janthana Kaenprakhamroy

CEO

jk@tapoly.com

One of the Top 10 Insurtech Female Influencers as ranked by The Insurance Institute. Founder of Tapoly, the first on-demand insurance platform

KEY CORPORATE FACTS / KPIS

Headquarters	Cambridge, UK
Other Offices	-
Founded	2016
Employees	10-25
Active Markets	EU, North America, LATAM, APAC
Annual Recurring Revenue	£750k (started selling 8 months ago)
Business Overview	
Investors (PE, HF, VC), consultancies, insurers, blue chip industry, all use Techspert.io for rapid access to the leading experts to speak on any topic, globally	
Revenues	-
Ownership	-
Total Funding	\$1.4m
Key Investors	-
Website	www.techspert.io
Contact email	graham.mills@biotechspert.com
Contact phone	447999247196

COMPANY DESCRIPTION

Techspert.io is an B2B Enterprise platform using AI to index, qualify, and source specialist experts for companies around the world. From an index of over 150 million experts globally, we pinpoint exactly who are the best experts to speak on any given topic, and connect them with our client all via our automated platform.

KEY CONTACTS**Graham Mills**

Chief Commercial Officer

graham.mills@biotechspert.com

Graham is co-Founder and Chief Commercial Officer at Techspert.io. He has a PhD in Oncology from the University of Cambridge



KEY CORPORATE FACTS / KPIS

Headquarters	London, United Kingdom
Other Offices	Prague
Founded	2014
Employees	26-50
Active Markets	UK, Spain, France, Germany
Business Overview	-
Revenues	-
Ownership	-
Total Funding	€16.5m
Key Investors	-
Website	www.ueni.com
Contact email	anh@ueni.com
Contact phone	7852112645

COMPANY DESCRIPTION

Pronounced "You and I", UENI provides low-cost, easy solutions to help small businesses attract new customers online and better compete in the digital world. UENI provides each customer with a ready-to-go online presence designed for small businesses. This includes a search-engine optimised, responsive website, verified business listing on Google, and managed presence on high-traffic, local discovery platforms and online maps. UENI is getting small businesses online with ease and affordability.

KEY CONTACTS



Anh Pham Vu

Co-founder
anh@ueni.com

Anh Pham Vu is a cofounder of UENI. He previously was a senior director at a major European Private Equity Fund.

KEY CORPORATE FACTS / KPIS

Headquarters	London, London
Other Offices	-
Founded	2017
Employees	26-50
Active Markets	United Kingdom, United States
Number of B2C customers	7
Annualised turn-over	GBP7m
Number of B2B clients	1 (Texas Utility Stream energy with 700,000 customers)

Business Overview

Energy AI company with B2C operations in the UK and B2B operations outside of the UK (first client in US with 700,000 households)

Revenues	GBP7m annualised
Ownership	35% Investors, 10% staff, 55% founder
Total Funding	GBP1.1m (currently raising – confirmed GBP2m term sheet from UK VC)
Key Investors	Graham Hobson, Ian Marchant, Adarsh Radia.
Website	www.usioenergy.com
Contact email	vincent.tuk@usioenergy.com
Contact phone	447796828987

COMPANY DESCRIPTION

USIO energy is building the operating system for the energy industry of the future. Our neural network learns about energy lifestyles of households around the world. The future of energy supply is a platform business where we pay a membership to receive the cheapest and greenest energy to match our lifestyles. USIO operates a B2C business in the UK with already 7,000 paying customers in less 10 months. USIO expands globally by offering its technology as SAAS with our first client in the US.

KEY CONTACTS

Vincent Tuk

CEO

vincent.tuk@usioenergy.com

Experienced entrepreneur who previously built Cleanreturns – a clean technology advisory firm with clients including Shell, Hitachi, Sonnen, Con- Edison, SDG&E



KEY CORPORATE FACTS / KPIS

Headquarters London, United Kingdom

Other Offices -

Founded 2016

Employees 4-10

Active Markets UK, US

Business Overview

a) 3D Face Tracking & Face Analysis The most lightweight solution on the market. Technical capabilities: face and facial landmark detection

Revenues to date \$200k

Ownership Matthew Klimpke, Stephan Klimpke,
Thibault Marion de Proce

Total Funding independently funded circa £800k

Key Investors Chris Klimpke

Website www.vyking.io

Contact email matthew.klimpke@vyking.io

Contact phone 7931965036

COMPANY DESCRIPTION

Vyking is a deep tech company specialized in computer vision tracking of 3D deformable objects, 2D to 3D reconstruction and semantic image segmentation. All our products run real-time across multiple platforms are extremely lightweight

KEY CONTACTS



Matthew Klimpke

CEO & Co-founder

matthew.klimpke@vyking.io

University of Cambridge graduate: MML, ESCP
Europe: MBA. Previous experience in investment
banking and in product and business development
roles

KEY CORPORATE FACTS / KPIS

Headquarters	Barcelona, Spain
Other Offices	-
Founded	2015
Employees	10-25
Active Markets	Europe, Latam, ASIA
Business Overview	
Software as a Service business model with prices from €180/month to €10k/month	
Revenues	-
Ownership	-
Total Funding	€1.5m
Key Investors	-
Website	www.watchity.com
Contact email	arodes@watchity.com
Contact phone	34606282605

COMPANY DESCRIPTION

Watchity integrates the power of complex television production systems in a versatile, scalable and easy-to-use cloud platform, simplifying the creation of professional live video for the web and social networks. With Watchity, publishers can increase the engagement of audiences and obtain higher earnings by producing more live content with less costs and effort.

KEY CONTACTS



Albert Rodes

CEO

arodes@watchity.com

More than 15 years' experience leading companies in the audio-visual, streaming, e-government and e-business sectors.

KEY CORPORATE FACTS / KPIS

Headquarters	Berlin, Germany
Other Offices	London, UK
Founded	11/2014
Employees	51-100
Active Markets	Europe, USA, Worldwide

Business Overview

Zeotap offers high performing standard and custom-made segments at scale based on ID-card verified socio-demo data, raw app usage

Revenues	-
Ownership	-
Total Funding	€21m
Key Investors	-
Website	www.zeotap.com
Contact email	info@zeotap.com
Contact phone	-

COMPANY DESCRIPTION

zeotap unites the world's most valuable data to fuel growth: Achieving better results through high-quality data at scale and intelligent technology across the digital advertising ecosystem. The first company to win major telecom operators as data partners around the world, zeotap today has become the leader in sourcing, refining & distributing high-value data from enterprise sources.

KEY CONTACTS



Projjol Banerjea

Founder & CPO

projjol.banerjea@zeotap.com

With an extensive career in adtech and after holding leading positions at moboqo and Fyber, Projjol (Oxford MBA) has spent the last 4 years growing zeotap

Daniel Heer

Founder & CEO

daniel.heer@zeotap.com

Daniel is a serial entrepreneur who after working for Vodafone and Applift for several years

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