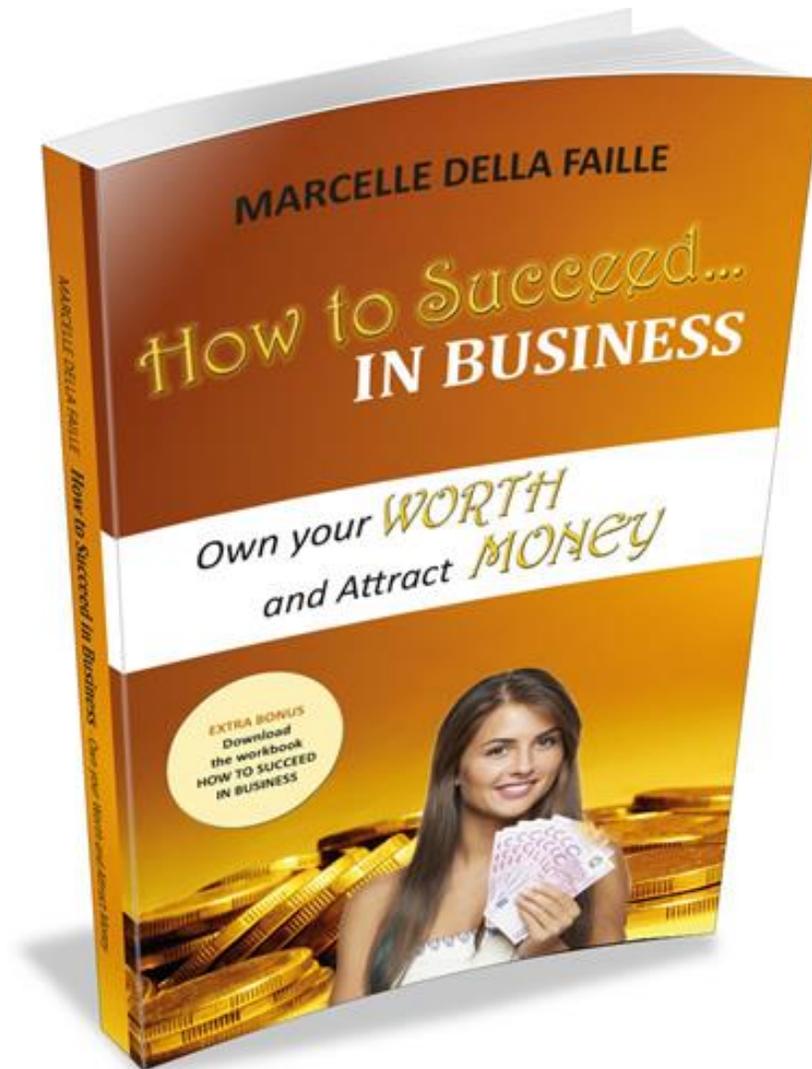


FREE CHAPTER

HOW TO SUCCEED IN BUSINESS
Own your worth and attract money

Marcelle della Faille



Les Éditions de la Loi d'Attraction

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FULL TEXT

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Together, we will create a world of worth

*“Assert your worth and let the ‘fairies of the universe’ help you.
Stop giving yourself so much responsibility and live happily ever.
Reduce the gap that exists between where you are and where you want to be,
whatever it relates to, now... now, now, now, now.
Surf the wave.
Collect fruit, quite simply...
You no longer need to be the person who puts them into the ground.
You can simply jump over things and pick the fruit of whatever you want.
Oh, the fruit. Oh, what delicious fruit, how delicious, how delicious this is,
how delicious it is.
In other words, everything is there for you; everything is ready so that you can take
it quickly
and as soon as you allow it, enter and thrive.”*

(Abraham-Hicks.)

CHAPTER 3

Love

In this chapter, we will learn how to feel the abundance of money and money itself for what it is, a medium for energy, love and appreciation. We will focus on financial harmonization and expanding our inner space to be able to receive and hold more love within us and everything that enables us to further express it. And money enables us to express it more.

A few years ago, I realized that there was an unconscious and invisible link between love and money. I have noticed that many coaches, healers and creators who take part in my training sessions and workshops were continually lamenting over money. These people complained about money, about the difficulty of earning money, about our materialistic society based on money, etc., and on the other hand, they wanted more money. There was a kind of contradiction between their hatred of money or of a society that works with it, and their love for what money allows them to do.

I found out that I have managed to soften and soothe this contradiction in me.

Just like you, I am still journeying. I have simply adopted a particular technique and I have used tools that allow me, even though I have emotional highs and lows regarding money, to no longer ride any financial roller coaster. I no longer come across situations in which I cannot pay my bills or get to sleep. I no longer see this present in my story. I have survived it, and that is what I want to share with you here.

We all want to develop our financial wealth or be more open to financial abundance, and eventually teaching it to others. Here is the essential step to be made in our society. It is about learning to appreciate what is already there. To first of all acknowledge it, and then amplify it through our feelings. Our body is only a vehicle for demonstration. You demonstrate or manifest through your body. Your clients, for example, are tangible demonstrations of a response to your request for a larger amount of money or harmonious relationships. They represent the physical manifestation of what you have asked for. But before the physical manifestation, there was a request that was linked to your focus.

You should also acknowledge the variety of possibilities. There are not two people in existence who have the same concept of wealth and success, or who wish to receive the same amount of money. It is therefore important that you recognise that where you are is perfect, and that you can always want a little more if you wish so. And you also want to know why you want this extra amount and accept the idea that not everyone wants to have a million in their bank account. If you are in a flow of re-

ceiving and giving, then the money arrives when you need it.

In my opinion, the greatest of riches is being able to be part of the flow of the manifestation of money. The money is there, and I am not afraid to spend it. I am not afraid to see it disappear from my life experience, because I know that when the day comes that I need it, it will be here again.

Your abundance – and this is important, so absorb and inwardly digest this – comes from your “joie de vivre”. It comes from the repeated celebration of everything you enjoy in your life. The more time you spend time enjoying what is already there, appreciating what is to come and what is coming to you, what you have asked for and what has not yet arrived, the more you will help yourself to progress and move forward.

I always say that 99% of the manifestation is ready on an invisible plane, and that the remaining 1% occurs at the moment you have sufficient momentum for well-being in your life, when you have flexed your appreciative muscles, said thank you, celebrated and partied. You should celebrate often, because this is how you help the 1% become visible.

It is a bit like a plant. You sow the seed, and a process of germination occurs out of sight, underneath the ground. You do not constantly dig up the seed to check if it is growing well, otherwise you will make it die. No, you know that nature is doing its job and that this seed will sooner or later come out of the ground. Indeed, there is a time when you can see it germinate and grow, and this is the 1% – you can support this 1% with your vibration and your focus on well-being and joy.

Joy and love are very close to each other. They are on the same vibration level, a level of supreme well-being. Money is just a flavour among the other flavours of abundance. You can choose, for example, what colour it will be, how much you will end up with or how fast you want it to go in or go out.

When you say “*I don't have much money*” or “*I don't have enough money*”, you are expressing sadness or frustration. There is something behind the word “money”, as there is behind the word “love”, or behind the word “work”. It is this emotion that is often conveyed in the collective unconscious. The important thing is that you take back up the reins of this emotion and you decide, *ok, what emotion is it that I want to feel when I'm talking or when I'm thinking about money? I would rather feel it is a type of game and a form of opulence, rather than as fear of failure or fear of loss.*

Ask yourself *what vocabulary do I use when I speak about abundance? And do I speak of the abundance of difficulties, and the abundance of trouble, or hard work?* Whether you are self-employed or an employee, the corporate work speaks a lot about difficulties: *it's hard, money is hard to find, the corporate world is complex.* Instead, you want to establish a feeling of abundance in your vocabulary, well before the reality manifests itself. So, for example, you could say: *“I feel an abundance of love in my life. I feel this abundance in the form of money. I experience being rich. I feel free.”*

Support all these qualities which are values that you want to see manifest in your life.

Today's society greatly devalues the person, their performance or their actions. In this book, we are learning how to enhance our sense of worth. And I will repeat: supreme wealth is to be in the flow of money that comes in and goes out of your world. And the idea is to love the money going out just as much as the money coming back in. That is not easy, but if you can learn to appreciate the money that goes out because it represents your level of appreciation, you will see it return more quickly, and often multiplied.

Think about feeling abundance and affluence as often as possible. Not just in the context of money. If you find it difficult to feel abundance and affluence when it comes to money, look at other areas of your life where you feel this abundance. Maybe you feel it in your relationships, in your family, in your love for your children who come home from school and jump in your arms, or possibly in the love of their teachers, in the love of your students or your friends.

Focus as much as possible on the feeling and the emotions that underlie the subject of money. And remember that **everything is already there**. It is very important, even if you cannot believe it right away. Do it with the amount you want to attract: the million that is not there yet, or €100,000, or the €1,000 in surplus that you would like to attract every month. They are already there.

The physical aspect is the only thing that is not visible. 99% of this €1,000 exist on an invisible plane for you, but they are there. You cannot see them because you are focused on the fact that they are missing, or on their absence. When you start to pivot and believe that they are there, telling you, *I am ready, come to me*, you receive them.

Open yourself up to this possibility, even if it is still hard to believe. Trust it. I have already shared this lesson with thousands of other people who have had unimaginable results. You can also achieve such results if you open yourself up to these possibilities.

EXERCISE

Feel elation and supreme joy in terms of money, and have fun in allocating an amount or a financial worth to everything that is in your home, from your appliances to your clothes. Behind my desk, there is a beautiful mirror that comes from my late grandmother. It has a beautiful net worth. Notice that, by taking the total amount of goods which seem of not so much value to you, you already have a beautiful amount of "worth" in your life. Have fun feeling this abundance by looking at what is already

there, around you.

Then think about what makes the difference between the sense of worth that you can feel when looking at the great work of art by an artist like Van Gogh or Monet, and a painting that has an emotional effect on you but which has not the same financial market value. What makes the difference inside you? Maybe you feel no real difference. Maybe that sense of beauty and the mere fact of being affected by that work of art has much more worth than its market price, and that is perfect. The important thing is to reconnect to the notion of worth. What is behind the word “worth” for you?

Focus on the presence and the affluence of money in your life. I love the word AFFLUENCE. It immediately puts us within the FLOW OF ABUNDANCE. To help you with this, use a sentence that begins with “I am...” Sentences that begin with “I am” anchor your identity in your very cells. And since you want to give another vibration to money, when you think about it, you might say “I am abundance and affluence”, because it is this vibration you want to emit in order to receive more in your life.

“I am the abundance and the affluence of money” or “I am financial abundance and affluence” is a phrase that you can use with a lot of power. While if you are focused on what is missing, you will see absence and emptiness come about more quickly. And sometimes, it is for the best, because creating emptiness from the “old”, allows the “new” to quickly fill the gap. The Universe loves filling in gaps and emptiness. However, “feeling empty” is not uplifting, because you vibrate too low a frequency to open yourself to receive what you want.

PLAY TIME

Whenever you say to yourself, *I’m stuck, I feel blocked, I am confused, I can’t see things clearly*, decide to put an immediate end to this focus on the absence of clarity, alignment, or abundance, so that you can immediately realign yourself with abundance and the alignment that is already there. Otherwise, when you focus on the emptiness, you focus on the hand that is empty, and it is like a black hole that sucks everything in. This is the vicious circle of negative thoughts, so that once you have negative thoughts, if you are in the habit of entering this kind of spiral, these negative thoughts – by the law of attraction – attract another negative thought, and a third and a fourth one, and people who think negatively. And you will find yourself in circumstances that provide you with affirmation that you are right to say that nothing works any more. But you created for this yourself, by your decision to focus on these false thoughts.

Reconnect to your heart. Reconnect to the vibration of love that is yours, as a manifested, physical representative of the divine substance of the universe. Focus on flow. Flow is wealth. The flow of energy and the flow of joy. The flow of happiness, and there-

fore the flow of abundance. The flow of money.

This is really important. And proven by all these people who win the lottery, for example, or who receive an inheritance. Money magnifies what you feel. Indeed, if these people receive money, while they still have beliefs and fears that limit them regarding money, there is a magnifying glass effect. This large sum that they have acquired has amplified their fear and amplifies the inappropriate relationship that they have with money. This is why many of these people squander, spend or lose everything they have received.

Here, we will soothe, refine, and in particular, purify our relationship with money, to be able to breathe it, like the oxygen we breathe. It is clear to all of us that we need to breathe out in order to breathe in again. We cannot just breathe in, because otherwise, in the long run, we will suffocate. The same thing goes for money. You must learn to take in money and abundance, and then learn to accept to let them go in order to take them in again. If you manage to get into this cycle, your relationship to money will be soothed. Your financial life will be much easier than most people who are afraid to see money leaving their life.

You also forfeit any beliefs that *“to have money, you must work hard”*, and that *“it’s hard to have money”*, that *“earning money takes a lot of effort”*, and that *“there is not enough, so everyone must fight to get their share and maybe even take a share that belongs to other people if they can”*.

All of these are false beliefs. All of this is not true.

You can choose to open up your own, with various abundance channels. The ideal is to have several of them opened at the same time. With only one channel – one job or a single business – there is always the risk of falling into a financial low and no longer being able to pay the bills. While if you have multiple sources simultaneously, in the scenario where one becomes less abundant or dries up, the others continue to produce. That is why it is important to open up your horizon to possibilities.

Think “flow” when you think of money, knowing that there are a variety of possible combinations and that each of you, here, who is reading this book, is unique. Each of you has the ability to create a unique combination of channels of abundance, which can then be transmitted to your clients or children.

Many people believe that work is the only channel of abundance or the single channel for attracting money. Opening yourself to other channels of abundance and creating your own channels, those that you alone can open, means that in all instances, you will feel much freer, and work will become more fun.

You then happen to be able to create services and products that reflect who you are. By enhancing your sense of worth, you are opening a channel of joy, passion and fun. Imagine only having channels of amusement and joy in your life. This is the image that reveals your dream reality and allows you to constantly be at a high level of attrac-

tion of abundance, because joy and passion act like a magnet.

If you get to play with money and with everything you do in your life, you open up yourself to greater freedom. Always keep in mind that you have the power to choose at any time how you think about money, how you see it, how you allow it to manifest, etc. I ask you to consider three possibilities of choice to do with the belief, the idea or the desire to earn more money. These three options exist in society.

The first choice is to work hard and to sacrifice something – your freedom, your family life, etc. – to be able to earn more money. This requires much effort. It is a choice of gain related to a job or a business. Many people set off becoming entrepreneurs with this belief. They are their own bosses, but they often work more than any employee to earn more money. Because believe that they need to work a lot to have a lot.

Choice number two is the compromise: “I want to take care of myself, but I agree to do some things that I don’t like in order to have more money”.

This means that I do not respect some of my values: “I’ll work overtime to get bonuses, etc.”

Choice number three is to focus only on what brings me joy, letting go of the impression that there is less money that will come in. For this is the belief of many people: *yes, but, if I only play...* This is what we are taught in school: *“First do your homework and then you may have fun and play.”* We are taught that from an early age. However, when you begin to focus more on your joy – if you are self-employed, you launch offers that give you pleasure and that bring about a lot of financial returns, you create channels of abundance that make you feel great – you will see money coming in and will break through your financial ceiling. This starts by changing the belief that *money only comes in if you work.*

What choice would you like to make? In today’s society, many have chosen the compromise to work hard in order to be able to relax when they retire. These people zig-zag between option 1 (sacrificing one area of one’s life) and option 2 (compromising one’s values). Within these two options though, you continually ride the financial rollercoaster. Sometimes, money comes in large quantities, sometimes it comes in small quantities. Feelings change constantly. Sometimes I feel good because the money comes in, sometimes I feel bad because the money coming in is too little.

This feeling is the same when we are employed in a job. Sometimes, employees spend more than they earn and find themselves in similar situations.

Between option 2 and option 3, the change occurs at the level of the sensation of joy and pleasure that we feel. As long as you make compromises, you feel frustrated and you give your power to the company for which you work, or to your beliefs. While if you choose option 3, you can open up yourself to financial abundance. At first, you will get the impression that your income is decreasing, because you can go from a salary of € 2,000 to €500, during the time you launch your business. But personally, in a few

weeks I have exploded the €2,000 I was planning to make. Just because I focused on my passion and what brings joy to me.

If you want this feeling of joy to open your world to more abundance, it is vital to get out of the corporate world moulds, and to listen to yourself. What is your uniqueness, where you feel so authentic? What are the products and services that would bring you the most joy, that you want to share with others and that you could teach them? This is where you will discover the different channels through which you can offer the things you would love to pass on. And you will work less.

In option 3, you work less and you use leverage, such as teaching groups or finding a way to sell someone else's product and get a top commission. You play more. Therefore, as you vibrate in this joy, this fun and your passion, the money will come in. And then you smile, because you have much more.

The "playing" state opens you up to freedom. That is why this book will offer you many financial games and exercises that I invite you to consider as "play times". And if you feel resistant to doing these, it is just a layer of illusion that is ready to fall away. We are like onions, with several layers. Each resistance indicates that a layer of illusions is ready to fall away from the onion. This resistance is often linked to a false belief that limits you.

Welcome resistance with open arms. To transform illusions and let go of them, allow yourself to get closer to your uniqueness, the unity of your inner diamond. Be much more real and authentic. This is how you can allow yourself to lead a much truer life. And in this state of research to play, of research for what makes you happy and what makes you feel good, suddenly new ideas will arrive, you will meet new people, and you will say yes to new opportunities.

You also arrange your time differently. You will have more time, because most of the time, you will be playing. And as you are playing, you are vibrating at a higher frequency, and the infinite time of the universe can open up before you. In this fun space, you have much more space for yourself as well. You are no longer trapped under a financial ceiling, or a relationship ceiling, and you only focus on those who love you.

This requires you to let go of certain forms of attachment. You will see that in the coming weeks, you will let go of some things. You will not necessarily let go of people. Indeed, I am always surprised to see that with the law of attraction, things happen by themselves. If it is clear to you that there are things to let go, these things will let YOU go first, because your vibration was no longer at the same level as theirs. And if individuals are affected, they will leave your life without it being conflictual or difficult for you. Moreover, it is not necessarily people, but perhaps also habits that you will release, a certain type of relationship with certain people, or with money or debt.

All this will purify you because you will be in this state of surrender. You may forfeit your focus – or even your obsession – on money for money. When you focus on "I ab-

solutely want more money”, or when you are angry due to lack of money, you forget the Big Vision: *why do I want this money?*

Asking yourself “*why is it that I want this €10,000 here and now?*” and understanding that it is to finally go on that cruise that you have craved for in years, or so you can renovate that room that would allow you to have an office or a business place just for you, is very different from only focusing on these figures. Another dimension opens up to you, because you surrender to this new way of seeing. You no longer cling on to “work” or having a “full diary” to make this amount.

These days, I often marvel when I see that I have a real week of freedom coming up, that I do not have so much to do anymore, and at the same time my business is doing very well. My calendar is no longer as full as it was before. Many healers and coaches give a series of meetings one after the other, while still struggling to pay their bills.

Get rid of this belief that you have to be very busy to achieve success. I could tell you all the beliefs I had. I have abandoned many of them because they were not working for me. “*Making money is fun*” is one of the beliefs that you certainly want to develop. This is an uplifting statement: *making money is fun*.

It is an exercise that will allow you to be aware of this, and to really live it in your relationship with money. *It's fun to make money*. This gives rise to these two feelings that you want to integrate more within your life: freedom and flow.

PLAY TIME

Remember that at any time you can choose to install these qualities in your life before money manifests itself. Money becomes visible much faster when you “embody” these qualities in your life before it even being there.

For a week, feel the abundance. Feel the money. When someone pays you something, feel the money in your hand, or feel the happiness at having received €50 from someone. Marvel at it.

And take note of the channels through which money reaches you. Is it from clients? What type of clients? Is a programme that you sell? Is it someone in your family who loves to give you money, or who likes to support you? Is it a wage? It is interesting to note from now on the channels through which money easily and readily comes in for you.

Observe it, without doing too much brainstorming. The goal is just to be open to it. And then look at the abundance that also occurs to you in the form of smiles or compliments you receive, to feel the love behind the money and the love behind the abundance. The more you vibrate this frequency, the more you will be amazed by it.

Money lies in the vibration that you send out at your heart level, in the vibration of love.

Having a lot of money is to love yourself enough to open yourself up to money.

And remember, money makes us feel things even more. It has a magnifier effect on feelings. Ask yourself if you are ready to feel more sensations. When you say “I want more money”, it means you want to feel more strongly those feelings that you experienced thanks to money. Are you ready to feel more of this shine, of this freedom, and of what is behind the word “money”?

I suggest you ask yourself several questions:

- What do you feel in front of the abundance already in your life? How do you feel regarding this abundance?

- Are you ready to feel more of it? Are you ready to amplify this feeling of abundance and to explore it? Expect big changes because you will become someone different.

- Who are you when you are abundant? You will experience an abundance of money, and feel the affluence that comes into your life.

- Money is life. Are you ready to experience more life, to be more present in it, and therefore to be more present when it comes to your own being, to be the Leader of your life? Frequently, the old paradigm presents leaders as authoritarian people. But the new leaders are human beings who are present to themselves. They are human beings who are anchored in their own cells.

Feel more of who you are whenever you hear yourself saying “*I wish I had more money, I would like to have a larger home, I would like to have more clients*”. Open yourself up to feel more of this abundance of grandeur, of this space, of this light coming from the abundance of money. And tell yourself: “*I’m ready! I’m ready to celebrate this abundance. I’m ready to celebrate this newness that has come into my life.*”

Remember that each day, money is first and foremost a sensation. This is the mantra of this chapter: **money is a sensation**. The more you feel life, appreciation, the financial freedom that you are looking for – and therefore the presence and the affluence of money – the more you will become a magnetic pole that attracts your manifested desires, and installs them in your life.

Make it a habit, for a week, to regularly ask yourself: “*How do I feel? Do I feel more of a sense of abundance, or more of something missing?*” And if you notice that you are more focused on things that are missing – lack of time, lack of friends, lack of harmony, etc. – decide to change your focus. Decide to position the “spotlight of your attention”, in other words to position your eyes and your attention, on the opposite, on abundance and the affluence that is already there. Then see what is happening in you. You will feel

better. You will leap upward on your emotional scale*. Then, you will begin to see manifestations flowing in.

Our amplified self-esteem and self-love make us much more attractive and much more magnetic. You will attract much more money, harmonious relationships, love, and peace.

Money is a medium of appreciation

We use money to appreciate the good meal we shared at a restaurant. We use money to appreciate the vegetables that we bought at the market, and with which we will be able to prepare meals to share romantically or with our family. Very few people can conceive this idea. For many people, money is a kind of monster that tends to assert its rights. It is there when it wants to but it disappears as quickly as it came. You must reconnect with love for yourself in order to reconnect with the love of this energy that money offers us.

There is a real connection between love and money. Love is a feeling. It is something that we experience in our cells and in our hearts. We all came to this Earth, to this dense physical plane, to experience love and joy in all their forms. Because we are this love and joy. We are made of the same substance as the universe, which basically emits a vibration of well-being and joy. The universe vibrates highly on the emotional scale. Therefore, the more you spend time up there on the scale of your emotions, the more you are like the universe, open to the abundance that is always there, everywhere around you. We are this very love and joy in our cells, and we came here to explore the experience of being: being who we are, the experience of the unlimited, infinite and divine essence that we are.

We are not only here for a physical purpose. Of course, we are happy to see material and physical results. We are pleased to have the power to “physically touch” each other, to be able to “physically touch” our goods or what we have managed to create, but this is not the basis of what we have come to look for here. We have come to seek sensations.

The universe did not need us, nor created such shells or physical instruments that we also are, if not to experience this sensation.

EXERCISE

For a week, I invite you to simply observe yourself. Whenever you tell yourself, “*I would like to have more money*” or “*I wish I had a bigger house*”, ask yourself: “*What*

feeling is that like?” “I want to have a bigger house” means “I want to feel bigger inside. And I want this to be manifested externally in the form of a larger house.”

Frequently, it is a sense of freedom that we want to feel more. Because when we think about money, we think of the freedom, peace of mind, or security that it will bring us. It seems that the Sanskrit word for money means “brilliant”. So, maybe when you say “*I would like to have more money*”, you want to feel your own brilliance more, your own importance, your own intelligence or magnificence. It is more than simply wanting more money.

PLAY TIME

I therefore invite you to reconnect to the feeling of the abundance of money. Remember a moment in your life where you felt abundant.

Personally, the first memory that comes to me is when I received my first pay-check. All of a sudden, I saw a pretty big sum of money appear into my account. I also felt abundant because I knew that the sum was going to appear regularly, every month. This opened up a lot of opportunities for me.

Maybe you have a childhood memory of when you saved enough pocket money to do something that had seemed unreachable to you. Choose a memory of an abundance of money. For a child, it will perhaps be having €10 of his own. What is important is the sense of financial abundance, not the amount.

How does that make you feel? For me, there was a notion of ease, of flow, and of celebration to have all this.

For a week, I invite you to amplify this past feeling, even if at the moment life is a little difficult financially. Dive into these memories at the point you felt, “*Wow! It was so good!*” You may have received a Christmas bonus, and you thought “*Victory! Now I can finally buy this pair of shoes or go on those holidays!*” Dive into these memories and amplify those feelings. Spend more time there than in the observation of your reality, if you do not want to recreate it.

If you would increase this feeling by movement, it is even better. Your cells memorise and further anchor the sensation when they are activated by movement. You might dance when you have this feeling, or sing when you have it, or move. Now, whenever I do sports, I position myself in a feeling that I want to amplify in my life and in the life of others. Nowadays, I think lots about love or peace in the world. Therefore, I position myself in this feeling of peace, love and light, to become a sort of beacon that radiates and emits these high vibrations while being in motion and to enable them to benefit to the maximum of people.

Do this for the feeling of an abundance of money. And reclaim your power by re-

minding yourself that nobody can prevent you from feeling this abundance.

You can have “the impression” that someone is preventing you from having more money – for instance, if you believe that the financial crisis, the Government, or the authorities take your money. However, you have no more excuses now that you know that money is not only an external medium but also a feeling. Nobody can prevent you from having the feeling of the abundance of money. Therefore, spend as much time as possible in this feeling and tell yourself “*I’m the only one who can stop me from feeling it.*” And repeat to yourself, “*I am the universal force that determines what I feel. I’m the only one who can decide what I want to feel.*”

This will take you a long way, because when you look at the majority of people, including yourself, when you think about money, what happens? Right away, you veer towards a thought of lack of money. “*There isn’t enough money*”, “*too many people don’t have enough money in the world*”. Unwittingly, we repeatedly co-create this stream of lack of money, of smallness, of victimisation.

Through the pages of this book, I encourage you to support the other stream or awareness, the stream of abundance and self-love. **Because the best proof of love for oneself is to believe there are lots of money in the world.** It is to believe that abundance is everywhere and wonder at all those moments in which we experienced this abundance, in which we felt it, and opened up to this abundance that is already present.

Repeat yourself that abundance is always there. It is not always visible to you, but it is always present at a certain vibratory level. At the high level of joy and well-being. As humans, we cannot remain at this high level all of the time. I am like you, and at times I do not feel good at all. Fortunately, you know now that you are the only person who can decide what YOU WANT to feel, and this what you need to concentrate on. This is where your power lies. Even if somebody locked you in a room, like a prison, nobody can prevent you from focusing on something that you find pleasant.

Keep vibrating well-being rather than sinking into depression or discomfort. Reclaim your power. At any time, experience this feeling of abundance as much as possible so it can manifest itself. It is your vibration that brings about the manifestation. The universe has already responded to your request.

Remember that the creation process involves three steps.

In the first stage, you state what you want. “*I would like to have more money*” or “*I wish that money would flow more freely into my life*” or, if you have a business, “*I would like to have more clients.*”

At the second stage, the universe has already brought you the money, and it had brought you the desired clients. The universe has already brought you this at a high level of joy and well-being.

You will spend most of your time on the third stage. Most people emit a continuous

demand. They ask, and ask again, and keep asking. In doing so, they tell the universe they do not believe that their request has been heard or that they can receive what they asked for. You want to remain at that third stage and think, *I'm receiving what I've asked for*. I often say to my clients to "*move into the receptive mode for what you've asked for*". Moving in receptive mode is deciding to vibrate at the highest possible level on the emotional scale, closest to the vibration of Source. These are choices of sensations and higher emotions, choices about deliberate focusing. Because it is what you will focus your attention on that you will vibrate. And therein lies your power. By feeling the figures, feeling the goods that you already own, feeling the money that is already there in your life, you are amplifying everything that is in your pockets, in your bank account and in your life.

Indeed, in the receptive mode of this third stage of the creation process, you are only Love.

KEY POINTS

- The greatest of richness is being able to be part of the flow of the manifestation of money. The money is there, and I'm not afraid to spend it. I'm not afraid to see it disappear from my life experience, because I know that when the day comes that I need it, it will be there again.
- Abundance is always there. It is not always visible to you, but it is always present at a certain vibratory level. At the high level of joy and well-being.
- Ask yourself regularly, *how do I feel? Do I feel more of a sense of abundance, or more of something missing?*" And realign yourself according to the answers that you feel.
- Having a lot of money is to love yourself enough to open yourself up to money.
- The best proof of love for oneself is to believe there are lots of money in the world. It is to believe that abundance is everywhere and wonder at all those moments in which we experienced this abundance, in which we felt it, and opened up to this abundance that is already present.



Marcelle della Faille, known as the Attraction Queen, is an author, a translator, a mentor, a trainer and Law of Attraction expert whose first book « **Le secret de la loi d'Attraction** » (The Law of Attraction Secret), quickly became a **best-seller** in 2005. Her other books - the Workbook for Law of Attraction Secret, The Prosperity Odyssey, A Secret Within Their Reach for children, all offer **valuable lessons on the practical application of the universal principles of attraction and alignment** in the personal and professional lives of tens of thousands of readers. Her most recent book **How to succeed in business: Own your worth**

and attract money, published on Kindle and Amazon, will help you take the road of 'Spiritual Entrepreneurship' in order to live your ideal life and understand that it is possible to attract money while owning who you really are and running the business you adore.

Also translator of numerous New Thought books (as The Science of Getting Rich, The Science of well-Being, The Science of Being Great, from Wallace D. Wattles, and 'The Master Key' and 'Cause and Effect' from Charles F. Haanel, and 'The Secret of Ages', from Robert Collier), Marcelle is well-known for her writings and training programs that inspire you to develop your passion into a profitable business.



She has now expanded her business to the English-speaking audience through the creation of the loveandmoneyalchemy.com website. Through this website, I help women entrepreneurs recognize the alchemy between love and money in order to transform their limiting beliefs into love so they can become a

high-income magnet.

Marcelle della Faille's life experience and her 15 years of practice and teaching of the Law of Attraction have also led her to design workshops and powerful Frenchspeaking training programs in the field of Law of Attraction, Aligned Writing and Entrepreneurship. Founder and director of the Aficea coaching school, her experience, which she loves to share, has transformed the lives of tens of thousands of people ... Successfully!



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