



SALES POLICY ADDENDUM TO STANDARD TERMS AND CONDITIONS AND WARRANTY

Pursuant to Hexagon Agility's Standard Terms and Conditions and Warranty ("Agility's Standard Terms and Conditions"), the following terms and conditions apply to all purchase and sales of Agility Product. All capitalized terms used herein and not otherwise defined shall have the same meanings set forth in Agility's Standard Terms and Conditions. In the event of a conflict between a long-term agreement executed by Customer and Agility for the purchase and sale of Agility products, then such agreement shall prevail over this Sales Policy Addendum.

1. CANCELLATIONS OR MODIFICATIONS EIGHT (8) WEEKS PRIOR TO EXPECTED DELIVERY DATE

The Customer may cancel an order up to eight (8) weeks prior from the expected delivery date, as stated in the order confirmation, without charge. During this time period, the Customer may request configuration changes, including but not limited to chassis or body changes, step additions or removals, auxiliary fills, layout/component changes, or installation location ("Configurations"), and such Configurations will be charged at their standard pricing. Additionally, paint color changes may be made within this time period for a fee of \$500 per system. Finally, if approved by Agility, delivery date changes may be made without charge, subject to availability. Any other modifications of the order shall be subject to approval by Agility and quoted on a case-by-case basis.

2. CANCELLATIONS OR MODIFICATIONS BETWEEN EIGHT (8) AND FOUR (4) WEEKS FROM EXPECTED DELIVERY DATE

In the event the Customer cancels an order between eight (8) and four (4) weeks from the expected delivery date, as stated in the order confirmation, the Customer shall incur a cancellation fee of 5% of the order amount (or portion thereof). During this time period, if the Customer requests modification(s) to an order, then the following fees shall apply: (i) Configuration changes shall be charged at their standard pricing, plus 15%; (ii) paint color changes shall be charged at \$1,000 per system; and (iii) if approved by Agility, delivery date extensions shall be charged at \$1,000 per system. Any other modifications of the order shall be subject to approval by Agility and quoted on a case-by-case basis.

3. CANCELLATIONS OR MODIFICATIONS WITHIN FOUR (4) WEEKS FROM EXPECTED DELIVERY DATE BUT BEFORE FINAL BUILD

In the event the Customer cancels an order within four (4) weeks of the expected delivery date but before the final build date, as stated on the order conformation, the Customer shall incur a cancellation fee of 10% of the order amount (or portion thereof). During this time period, an order may not be modified.

4. CANCELLATIONS OR MODIFICATIONS AFTER FINAL BUILD DATE

In the event the Customer cancels an order after the build date, as stated on the order confirmation, the Customer shall incur the following cancellation fees: (i) 15% of the order amount (or portion thereof) for standard parts and products and/or (ii) 50% of the order amount (or portion thereof) for bespoke/custom parts. During this time period, an order may not be modified.