

LARGE PROJECT OVERRUNS

THE PATH OF AVOIDANCE

Dangerous territory...

at levels over **\$750 MILLION**

2/3 OF ALL PROJECTS...

FAIL X

NOT AGAIN!



COST OVERRUN

2-3% movement in a contract = \$tens of millions



MISSED SCHEDULES

73% of projects don't meet schedules set for them



OPERATIONAL WEAKNESSES

Energy projects construction productivity static in 10 years

Whether upstream, LNG, pipeline, or refining, too often the **BEST LAID PLANS** end up in the wrong place.

PROJECT OVERRUNS BURN MONEY, SQUANDER TIME, AND DESTROY REPUTATIONS

YOU SAY

"IT'S YOUR FAULT."



THEY SAY

"NO IT'S NOT. IT'S YOUR FAULT."



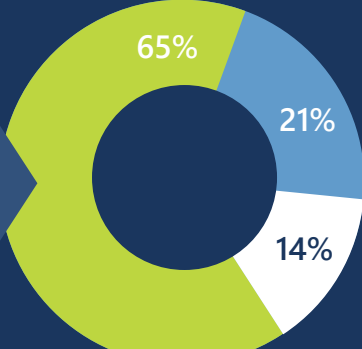
Average value of construction project disputes

\$32.1 MILLION

Average time wasted

11.8 MONTHS

WHY PROJECTS FAIL
65% go wrong when they could go right...



KEY

- 65% people, organization & governance
- 21% management processes & contracting & procurement strategies
- 14% government intervention & environmental issues

FAILURE LANDSCAPE DON'T GO THROUGH IT... GO ROUND IT

DECISION TIME



Welcome to **ProCon World**

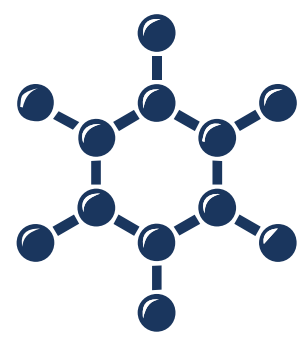
INFORMED PEOPLE • TRANSPARENT ORGANISATION • ROBUST GOVERNANCE

In any uncharted territory an experienced guide will lead you round the pitfalls, away from danger, avoiding any shocks and making sure you have a practical response for any surprises.



+£300 MILLION

Costs savings identified by major global oil company when ProCon deployed on 2012 project



KEEP ON BUDGET • FLAG PROBLEMS EARLY • MEET SCHEDULES

ProCon

COMPLETE CONTRACT CONTROL
FOR COMPLEX PROJECTS
LEAVE NOTHING TO CHANCE



IMPROVED CAPITAL DISCIPLINE



COLLABORATIVE DECISION MAKING



TRANSPARENT STAKEHOLDER ENGAGEMENT



PERFORMANCE DASHBOARDS

OPTIMIZED & PREDICTABLE COMMERCIAL OUTCOMES



Let us show you how much you can save on your next capital project. Sign up for a **FREE Capital Saving Review**

8over8