



FOR IMMEDIATE RELEASE

FlixBus welcomes no. 1 Turkish bus provider Kamil Koç to worldwide network

++ Global mobility provider FlixBus acquires most established Turkish bus company Kamil Koç from Actera Group

++ Established in 1926, Kamil Koç has built a bus network that serves more than 20 million passengers annually

Istanbul, 21/08/2019 - Global mobility provider FlixBus and private equity firm Actera Group have come to an agreement regarding Turkey's most established intercity bus service, Kamil Koç, joining the FlixBus network. Kamil Koç serves 61 cities all over Turkey and, in 2018, transported more than 20 million people. The company will be gradually integrated into FlixBus' extensive network which already offers more than 350,000 daily connections to over 2,000 destinations in 28 European countries and the USA. The deal will come into effect following approval by the relevant authorities and is expected to finalize in the coming weeks.

Technology and startup spirit meet over a century of experience

Commenting on the deal, Jochen Engert, CEO and founder of FlixBus said: "We are extremely happy to welcome Kamil Koç to the family to start a new era in the Turkish mobility market. Our vision is to offer green and smart mobility for everyone, and we are excited to extend our innovative spirit, smart services, and high safety and quality standards to bus travelers in Turkey while benefiting from Kamil Koç's local know-how. After assessing the business, we will be working towards expanding the existing network even further and optimizing schedules towards demand – all based on our increasingly data-driven tools and algorithms – to improve the customer experience. With our technology platform and other product innovations, Turkish bus travelers will benefit from affordable mobility, high safety standards, great service, and more complete and convenient travel options."

From startup to international player

Founded in 2013 after the deregulation of the bus market in Germany, FlixBus has quickly become Europe's largest intercity bus network, helping over 100 million people reach their destinations. As a unique combination of tech-startup, e-commerce platform and transportation company, FlixBus established a network that now spans 30 countries, with a vision to expand to more markets and regions in the near future. In less than six years, FlixBus has become the market leader in several European countries including Germany, Italy, France, Benelux and



Poland, and has created over 10,000 jobs in the industry. In 2018 alone, the company transported 45 million travelers across Europe and the US.

Thanks to a user-friendly booking system and extensive daily route network, Flixbus offers travelers the opportunity to experience the world, no matter their budget.

About FlixBus

FlixBus is a young mobility provider, offering new alternatives for convenient, affordable and environmentally-friendly travel via the FlixBus and FlixBus brands. Thanks to a unique business model and innovative technology, the startup has quickly established Europe's largest long-distance bus network and launched the first green long-distance trains in 2018 as well as a pilot project for all-electric buses in Germany and France. Since 2013, FlixBus has changed the way over 100 million people have traveled throughout Europe and created thousands of new jobs in the mobility industry. In 2018, FlixBus launched FlixBus USA to bring this new travel alternative to the United States.

From locations throughout Europe and the United States, the FlixBus Team handles technology development, network planning, operations control, marketing & sales, quality management and continuous product expansion. The daily scheduled service and green FlixBus fleet is managed by bus partners from regional SMEs, while FlixBus operates in cooperation with private train companies. Through these partnerships, innovation, entrepreneurial spirit and a strong international brand meet the experience and quality of tradition. The unique combination of technology start-up, e-commerce platform and classic transport company has positioned FlixBus as a leader against major international corporations, permanently changing the European mobility landscape. Further company news and pictures can be found in the newsroom.

About Actera Group

Actera Group is the largest private equity firm dedicated to investments in Turkey with assets under management exceeding US\$3.3 billion. Actera Group's portfolio companies collectively employ over 35,000 people and generate more than US\$5 billion in revenues. Investors in the funds advised by Actera Group are the leading global institutional investors including pension funds, multilateral institutions and sovereign wealth funds from North America, Europe, the Far East and the Middle East.