



What does the recruiter want?

- DOESN'T want your life story
- DOESN'T want you to recite your resumé / CV



What does the recruiter want?

- You to "pitch" yourself and show why you're the right person for the job
- This question sets the tone for the rest of the interview



Structure your answer: Present-Past-Future

- Start with your current situation
- Transition to the past, your previous experience, and how it helped you
- The future, and why you're excited about the opportunities this job offers



Structure your answer: Present

- * "Right now, I'm a (job title) at (company name), where I (activity connected to the new opportunity).
- EXAMPLE: "Right now, I'm a project manager at Schneider, where I coordinate teams spread across different sites in France.



Structure your answer: Present

- If you're unemployed: former job title or specialization, as you define yourself professionally
- EXAMPLE: "I'm a project manager who works with international teams to make sure the project runs smoothly across the different countries."

FOCUS is YOU & what you can do



Structure your answer: Present

- Can include a few details about special accomplishments or successes in your current job or in previous jobs
- "I led the XXX project, which is..."
- * "I increased..."
- "I created / implemented..."



Structure your answer: Past

- "Before that,..."
- EXAMPLE: "Before that, I worked as a senior software developer in the same company, where I got experience managing a small team."



Structure your answer: Past

- "In my career, I've..."
- EXAMPLE: "In my career, I've worked as a software developer and team manager for 2 different companies. This gave me the opportunity to work on different types of projects and to experience different approaches to project management."



Structure your answer: Future

- "What I'm looking for now is..."
- EXAMPLE: "What I'm looking for now is a company like HP where I can join a strong team and use my leadership skills to increase the performance of that team."



Structure your answer: Future

- * "Now, I'd love to..."
- * EXAMPLE: "Now, I'd love to bring my skills to a company like HP that runs international projects and where I can have a positive impact on how the entire project management process."



Tell me about yourself Structure your answer: Present-Past-Future

- Key points of your present situation
- Relevant past experience
- What you're looking for is clear

Carefully choose the information you to correspond to the description of the job you want!

Example answer:

"Right now, I'm a project manager at Schneider, where I coordinate teams spread across different sites in France. Last year, for example, I led the E2E project, which was one of the the biggest projects we've worked on to date.

Before that, I worked as a senior software developer in the same company, where I got experience managing small teams.

And now, I'd love to bring my skills to a company like HP that runs international projects and where I can have a positive impact on how the entire project management process."

Example answer:

"I'm a project manager who works with international teams to make sure the project runs smoothly across the different countries.

In my career, I've worked as a software developer and team manager for 2 different companies. This gave me the opportunity to work on different types of projects and to experience different approaches to project management.

Now, I'd love to bring my skills to a company like HP that runs international projects and where I can have a positive impact on how the entire project management process."



